Representing members across Canada

<table>
<thead>
<tr>
<th></th>
<th>BC</th>
<th>AB</th>
<th>SK</th>
<th>MB</th>
<th>ON</th>
<th>QC</th>
<th>NB</th>
<th>PEI</th>
<th>NS</th>
<th>NL</th>
<th>NWT</th>
<th>YUK</th>
<th>CANADA</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021</td>
<td>9,000</td>
<td>9,300</td>
<td>4,300</td>
<td>4,000</td>
<td>38,000</td>
<td>20,000</td>
<td>3,700</td>
<td>800</td>
<td>3,900</td>
<td>1,700</td>
<td>150</td>
<td>150</td>
<td>95,000</td>
</tr>
</tbody>
</table>

CFIB members in all major sectors of the economy

<table>
<thead>
<tr>
<th></th>
<th>Agriculture</th>
<th>Construction</th>
<th>Health, Education and Social Service</th>
<th>Hospitality</th>
<th>Manufacturing</th>
<th>Personal and Miscellaneous Services</th>
<th>Primary industries</th>
<th>Professional and Business Services</th>
<th>Retail</th>
<th>Transportation and Communication</th>
<th>Wholesale</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021</td>
<td>6,000</td>
<td>9,700</td>
<td>6,300</td>
<td>8,000</td>
<td>9,600</td>
<td>11,000</td>
<td>1,500</td>
<td>12,900</td>
<td>22,000</td>
<td>3,000</td>
<td>5,000</td>
<td>95,000</td>
</tr>
</tbody>
</table>

Number of employees

- self-employed: 15%
- 1-9 employees: 55%
- 10-49 employees: 27%
- 50+ employees: 3%

Years in business

- Less than or equal to 5: 26%
- 6-10: 12%
- 11+: 62%

Principal Owner

- Multiple owners: 17%
- Female: 17%
- Male: 66%

Form of Business

- Proprietorship/Partnership: 17%
- Corporation: 83%

Annual sales volume

- Less than $500,000: 47%
- $500,000 - $999,999: 20%
- $1 million and over: 33%