

Program Overview







Who's Oli?

Oli is a chatbot serving first generation and low-income students that use the Common App.

AdmitHub is using the power of AI to engage with over **173,000 students*** through nudges and interactive campaigns that provide information about college.

Oli answers all sorts of questions — from financial aid to housing to academic tips. Oli forwards more specific questions that require person-to-person interaction to a counselor from College Advising Corps.

The following are the results of our "College and Emotions Check In" campaign, sent July 24 to **18,307 Midwestern** students.**

^{*}As of 7/25/2020





College Emotions Check In: Students' College Plans

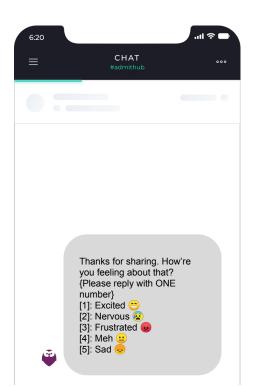
We asked Midwestern students what they were doing for college this fall.

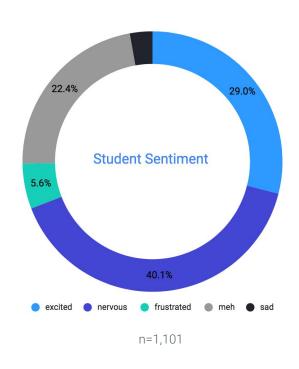
Engagement Rate

% of students engaging in our first message 매우드 6:20 25% 50% 75% CHAT Students Successfully Contacted Responded Did Not Respond 7.5% 19.8% Hey [First Name]! I'm checking in to see what your school's plans are for this fall so that I can provide you with the right One Key Insight resources. Students' College Plans 19.8% The majority of Midwestern students who Which option best matches responded are taking courses via a hybrid your situation for the fall? {Reply with ONE number} model [1]: I'm taking classes in person [2]: I'm taking classes online [3]: I'm taking classes both not going to college this fall
 taking classes both online and in person online and in person taking classes in person
 taking classes online [4]: I'm not going to college this fall 🜥 AdmitHub n=1.462

College Emotions Check In: Students' Sentiment About College Plans

We asked Midwestern students how they were feeling about their situation.



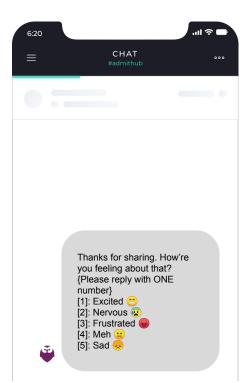


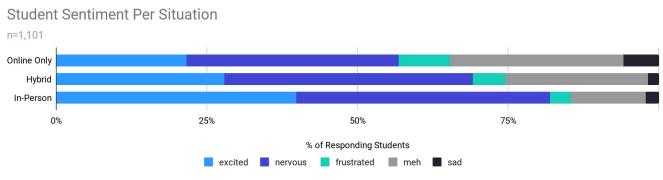
One Key Takeaway

The majority of responding Midwestern students are feeling **Excited** and **Nervous** about college this fall.



College Emotions Check In: Comparing Students' Sentiment About Universities' Models





One Key Takeaway

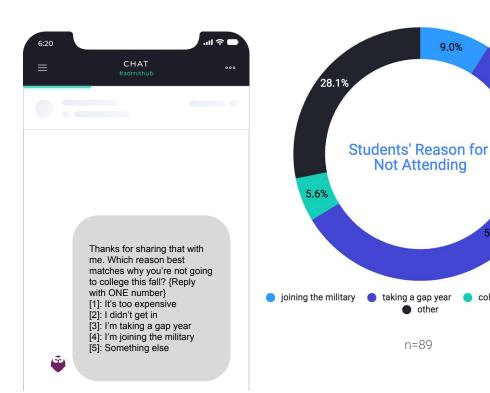
The percentage of responding students feeling **excited** and **nervous** about college increases as universities' models move from online to in person.



College Emotions Check In: Students' Reasons for Not Attending College

We asked those students who previously stated that they weren't attending college what is most impacting their decision.

college is too expensive



One Key Takeaway

The majority of responding Midwestern students who are not attending college this Fall are **taking a gap year**



Students' Questions about Financial Aid

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Midwestern students had a lot of questions about financial aid, bill payment, and FAFSA*. Here are some examples:

"What's a good way to talk to my school about giving me more financial aid?"

"How do I apply for financial aid?"

"I need a loan without a co-signer"

"Where can I view my financial aid and make the payments?"

"How do I apply for grants?"

"Is it too late to do FAFSA"

"I was wondering if all my FAFSA information was accepted"

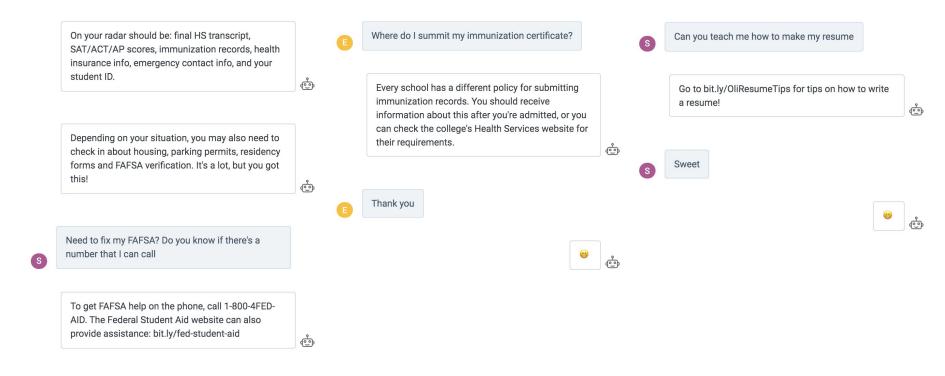
"Where do I send all the forms and stuff"

"Can you apply your fafsa loan to housing bills?"



Great Conversations to Highlight

Here are some great conversations we've found of students interacting with Oli*





General Program Findings to Highlight

Here are some of the most compelling findings across all US students in the Program:

Students feel comfortable sharing their feelings, worries, and concerns with Oli

In a June campaign, we asked students if there was anything they wanted to get off their mind. 19.3% of the 12,716 students who responded said yes.

We followed by asking all respondents about what they need and found that 31.5% of respondents wanted help preparing for college and 23.2% wanted more information about mental health resources

"Oli in encouraging and doesn't judge me if I don't know something" one student says.

Oli facilitates meaningful person-to-person connections

57.8% of survey respondents said they would be interested in attending small group advising sessions

A nudge from Oli can determine whether or not a student pays their bill on time

At the end of July, 24.2% of students had paid their bill. Of those who hadn't, 12.3% said that they just needed a reminder

