

Fashion Edge boosts transparency business-wide with SAP Business One®

Fashion Edge is a full-service fashion sales and distribution agency, based in central London. For 20 years, the company has been launching and building fashion brands, in the UK and Irish markets. Fashion Edge needed to replace disjointed legacy software with a future-proof ERP system that could consolidate finance and stock management activities. SAP Business One has been delivering this, and more, since 2011.

Before: Challenges and Opportunities

- Finance and stock management systems were not integrated, making processes inefficient
- Difficult to get insight into useful data because of labor-intensive inventory management
- Manual upload of invoices to individual systems was time-consuming
- Due to Fashion Edge moving into retail and ecommerce, they wanted a future-proof system

Why SAP and B1 Solutions

- Fashion Edge already had a good relationship with B1 Solutions
- B1 Solutions had experience managing similar implementations, for the fashion industry
- B1 Solutions recommended SAP Business One - a comprehensive, future-proof solution that could integrate business operations and deliver faster insight
- Fashion Edge chose the SAP Business One Fashion module from B1 Solutions for matrix-format management in Stock, Sales, Purchasing and Reporting specifically for the fashion industry

After: Value-Driven Results

- Fashion Edge operates its wholesale and retail businesses separately, but processes can be integrated through the system - delivering efficiencies through a single unified view
- Detailed reporting provides comprehensive performance information for different business areas
- Clear view of stock movement, all the way from the third-party warehouse through to final delivery - for faster decision-making and more efficient stock control
- Automatic invoice generation and management
- Better CRM through customer order checking, the ability to set up credit limits, automated alerts etc.

FASHION EDGE

“SAP Business One can **do so many things** within one system. When you use it, you become much **more efficient**. It’s a very **powerful** system.

There’s a lot more we can explore.”

Wenjun Chen, Operations Director, Fashion Edge Limited

600

Accounts across UK and Ireland

25

Brands such as Ash Footwear and Lola Cruz

Featured Partner



Customer Name	Industry	Products and Services	Employees	Featured Solutions
Fashion Edge 91 Great Titchfield Street, London, UK, W1W 6RW www.fashion-edge.com	Fashion	Strategic planning, brand positioning, market segmentation, trade show representation, operational services	40	SAP Business One®

