# CREATING A COLOURFUL FUTURE FOR JASCO

### Jasco revolutionises its business with help from Enablis

An Enablis Case Study



"Enablis is a one-stop-shop for all my IT communications needs. They are really proactive and I only ever need to speak to my account manager once to get things done. I consider Enablis a true partner." Don Carino, IT Manager.

Jasco Pty Ltd has delivered leading art and craft brands for over 55 years. With 27 retail stores across Australia and plans to expand further, Jasco needed a robust IT communications network that would support their growing business.

Since selecting Enablis to provide a fully managed service, Jasco has experienced a significant improvement in network performance as well as a reduction in IT costs. They've also leveraged their enhanced data network to rollout cloud hosted voice and WiFi services.

Their IT team can now focus on strategic initiatives such as upgrading their ERP and POS systems to support the drive to deliver outstanding customer service, and on rolling out standardised technology across stores - reducing the launch time for new stores from months to weeks.

### **CHALLENGES**

#### Limited IT resources

Legacy communications infrastructure

Need to support business expansion



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## THE CHALLENGE

Network Performance - Network connectivity between Jasco's offices, warehouse and their 27 stores was slow - impacting their ability to run data intensive applications such as ERP and point of sale solutions (POS).

**Limited IT Resources** - Jasco had a lean IT team so they needed a single provider who could run and manage their entire IT communications network for them.

**Cost** - Jasco wanted to overhaul their legacy voice and data network and replace it with a more cost-effective solution.

**Future Proofing** - Jasco required a scalable service that could support their plans to run more data intensive applications between sites; roll out new stores quickly and move their IT systems to the cloud.

## OUR SOLUTION

"What's great about Enablis is that they schedule regular meetings where they present a detailed analysis of our network's performance, and discuss future product plans. This helps to keep me on the front foot with the rest of the business."

> Don Carino IT Manager

**Enhanced IT infrastructure** - Enablis migrated Jasco to a fully managed fibre network with business grade SLAs and QoS (Quality of Service) which allows them to prioritise network traffic according to business needs. Enablis also replaced legacy PSTN and ISDN telephony lines with cost effective SIP trunks - helping to significantly reduce costs.

**Future proofing** - Improved network capacity and uptime have enabled Jasco to roll out standardised technology across new stores quickly and cost-effectively; improve the performance of critical business applications between sites and start to migrate their IT infrastructure to the cloud - reducing on-site maintenance and management.

**Optimising performance** - With access to regular reports on network utilisation and uptime, Jasco can now proactively manage and optimise network performance across the business.

**Fully Managed Service** - Enablis provides a fully managed service which allows Jasco's IT team to focus on delivering the ambitious expansion plans of the business, and reduces their reliance on multiple service providers.

SOLUTION AT A GLANCE

# 2000

27 sites with WAN & LAN; 3 sites with WiFi



BroadSoft VoIP telephony platform with SIP trunks



Palo Alto Networks firewall



www.enablis.com.au

