



Six Figure Agent Activity Tracker

"This activity tracker is designed for agents who are running their business using a qualified lead program"

Agent Name:

Week Ending:

Activity	Daily Goal	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Weekly Totals
<i>Time of 1st Dial / Door Knock</i>									
Phone Calls / Dials									
Door Knocks									
Cloverleaves / Neighbor Contacts									
Appointments									
Pre-Meetings									
Sales Presentations									
Applications from Leads									
Leads Retired									
Referrals									
Applications from Referrals / Cloverleaves									
Annualized Premium (AP)									
<i>Time of Last Presentation</i>									

Leads	
New Primary Leads	
Carry-Over Primary Leads	
Other Leads	
Total # of Leads	

Totals:	
Total Presentations	
Total Applications	
Total Premium (AP)	

Notes / Comments: