



Telesales Agent Activity Tracker - Weekly

Agent Name:

Week Ending:

Activity	Daily Goal	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Weekly Totals
<i>Time of 1st Call</i>									
Phone Calls									
Voicemails									
Contact with the Client									
Phone Appointments Set									
Phone Presentations									
Apps from Active Business									
Apps from Falloff Business									
Referrals									
Apps from Referrals									
Annualized Premium									
<i>Time of Last Call</i>									

Region of Leads Being Worked:	
Newly Assigned Primary Leads	
Carry-Over Primary Leads	
Other Leads	
Total # of Leads	

Totals:	
Total Sits	
Total Apps	
Total Premium (AP)	

Notes / Comments: