



Telesales Agent Activity Tracker - Daily

Agent Name:

Week Ending:

Activity	Daily Goal	Activity Tally Marks	Daily Totals
<i>Time of 1st Call</i>			
Phone Calls			
Voicemails			
Contact with the Client			
Phone Appointments Set			
Phone Presentations			
Apps from Active Business			
Apps from Falloff Business			
Referrals			
Apps from Referrals			
Annualized Premium			
<i>Time of Last Call</i>			

Region of Leads Being Worked:	
Newly Assigned Primary Leads	
Carry-Over Primary Leads	
Other Leads	
Total # of Leads	

Totals:	
Total Sits	
Total Apps	
Total Premium (AP)	

Notes / Comments: