A Collaboration of SAP insider

## SAP Enterprise Architect Global Summit Virtual Event - March 1-3, 2022

# Why Enterprise Architecture is Key to Success

Damien Johnson – Chief Architect Global RISE with SAP Ecosystems, SAP America

## We understand your issues

#### You need to develop new business models to avoid disruption in your industry

"While most executives claim to be familiar with next-generation technologies, only 10% of companies have a digital business model in place to fully use these opportunities."

**ESCP Business School, Berlin** and MIT Sloan Center for Information Research

### You must drive new efficiencies to reinvest into your growth

"Core enterprise operations still take considerable resources and time... between 20 and 40% of total operational expenditure."

#### **McKinsey**

### You have to modernize your mission-critical systems without business risk

"The expected financial impact of downtime from IT is about 8% of enterprise revenue for Fortune 1000 enterprises. The biggest downtime exposure is from mission critical systems."

#### Wikibon

## **Driving business innovation together**

## Take the lead

with industry innovation for top-line, bottom-line, and green-line growth

## **Never stop improving**

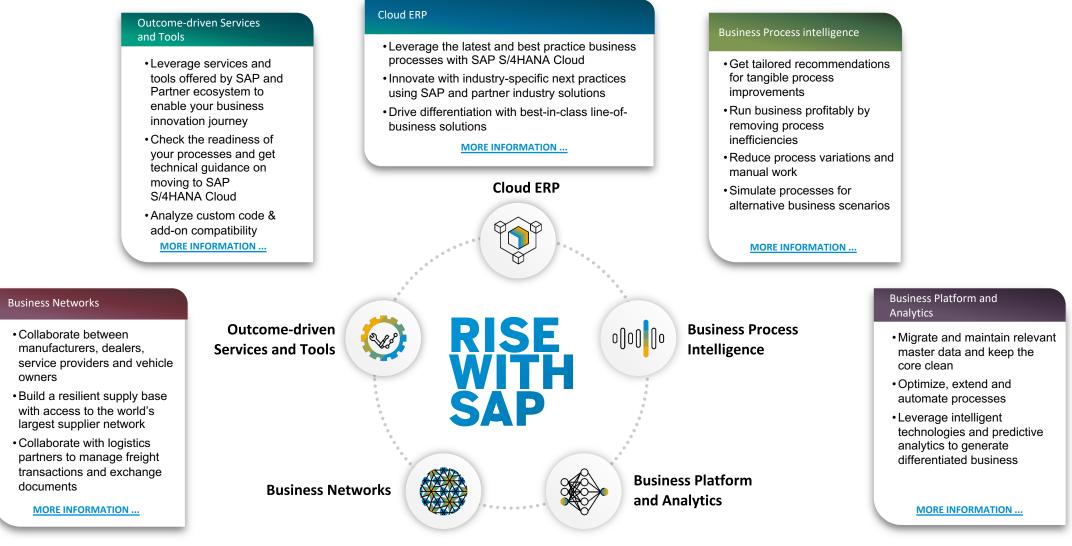
with continuous insight to optimize business processes

## Secure your success

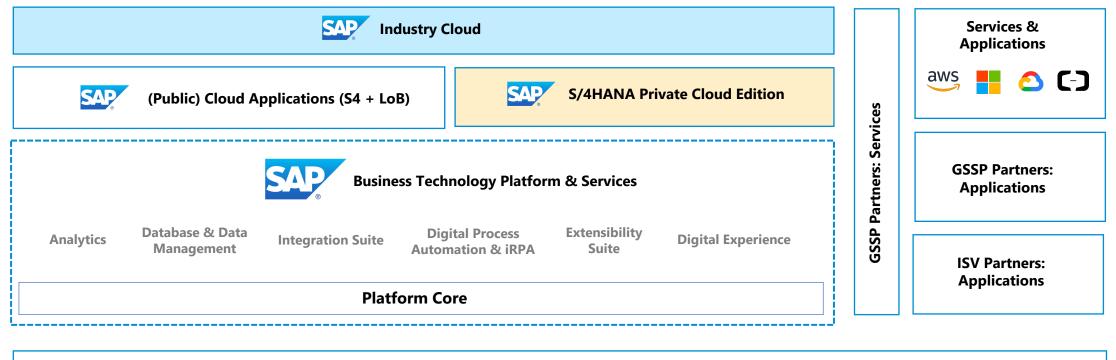
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with a trusted partner for your business needs, at every step of the way

# RISE with SAP brings together the necessary components to help customers deliver on their digital transformations ...



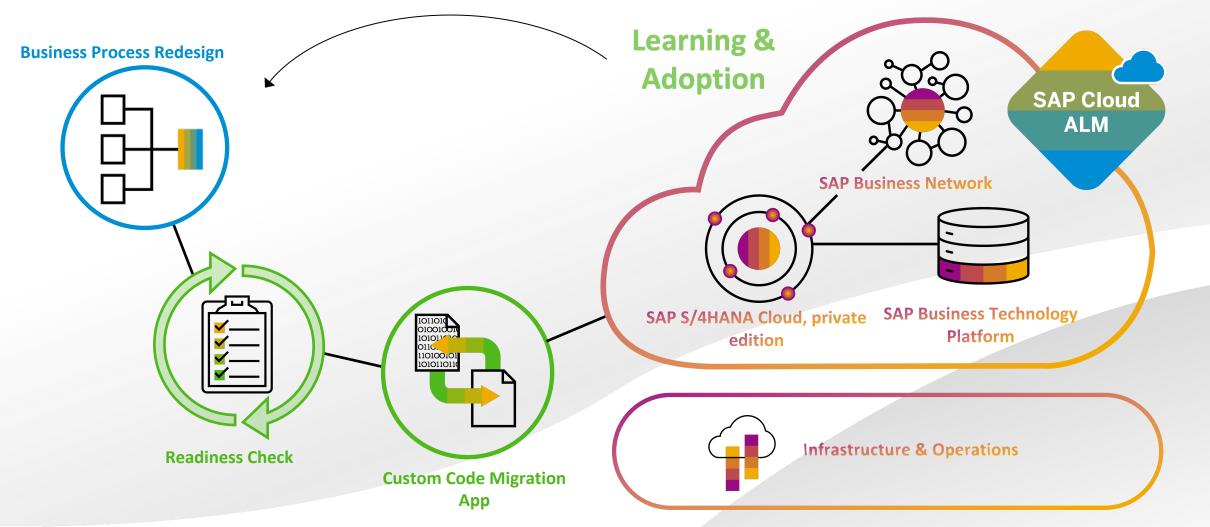
## S/4HANA Private Cloud – Essential Architecture with BTP & Partners



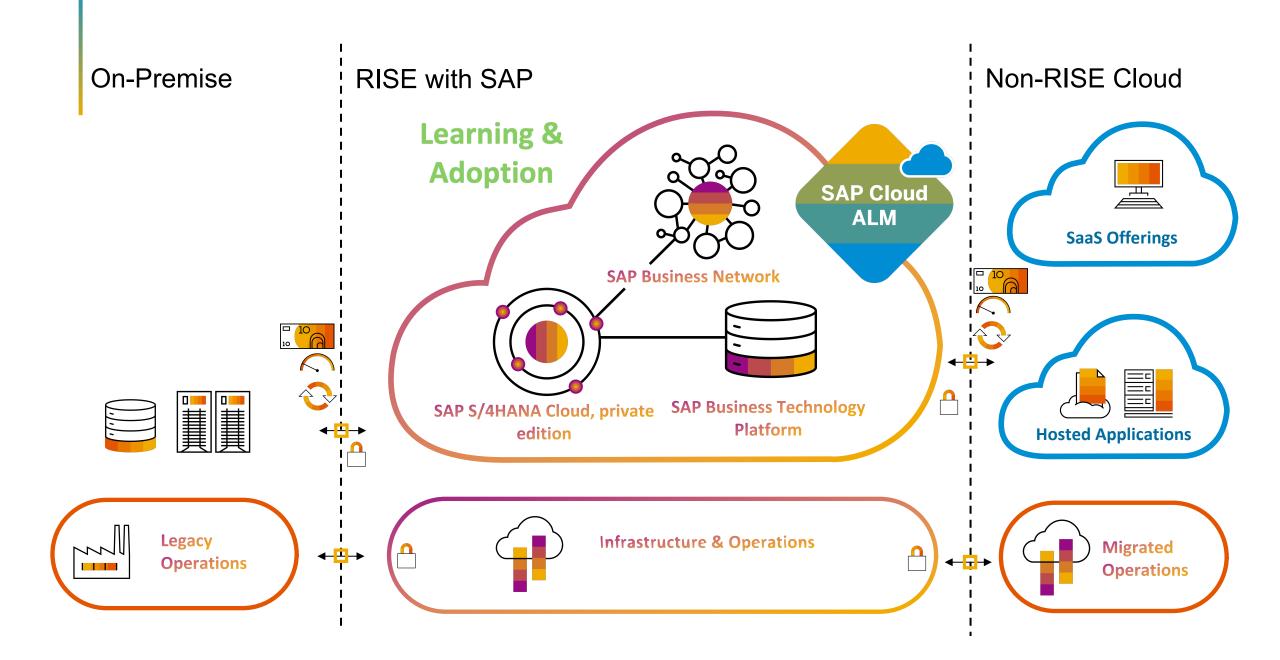
aws Microsoft Azure 🙆 Google Cloud [] Alibaba Cloud

Hyperscaler Infrastructure & Platforms (ePaaS / iPaaS)

# The RISE Journey



RISE with SAP brings together what you need to transform your business in the way that works best for you – regardless of your point of departure or how fast you want to move.



## **RISE with SAP: Service Offering:** PREMIUM ENGAGEMENT – APPLICATION ARCHITECTURE EVALUATION



# 0

#### **Customer Needs**

- Uncertainty on the design of blueprinted processes at net-new or existing customers as it relates to maximum standardization or optimal utilization of the SAP solution portfolio
- Concerns on robustness, operability, and sustainability of a process and solution design for a new or already implemented SAP solution

#### **Business Outcomes**

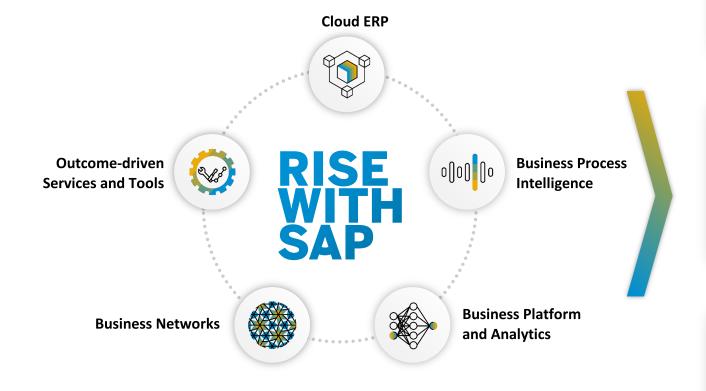
- Validate process design and blueprint in regard to maximum standardization and the SAP solution portfolio and road map
- Focus on the SAP solution portfolio and underlying process and data consistency as well as solution supportability and operability
- Provide quality assurance by identifying and reviewing issues and risks affecting the project



#### Service

- Review of core business processes and supporting master data, identified gaps, and planned development requirements by industry-experienced solution architects
- Analysis of solution landscape on a high level including interfaces, data volume, and custom development aspects
- Evaluation of business blueprint and identification of risks and design flaws
- Review of processes with industry and SAP solution best practices in mind
- Delivery of a final report summarizing the covered areas, core processes, and the team's recommendations

## ... unlocking three sources of value





#### Take the lead

with industry innovation for top-line, bottom-line, and green-line growth

Leverage differentiating business capabilities and industry next practices that create new revenue streams, improve efficiency, enhance employee engagement and allow for running sustainably

## ╋

#### Never stop improving

## with continuous insight to optimize business processes

Identify and prioritize optimization opportunities with instant process analysis, benchmarking against industry peers, and tailored insights to automate with AI

#### +

#### Secure your success

with a trusted partner for your business needs, at every step of the way

Benefit from cloud delivery capabilities that accelerate timeto-value, reduce overall TCO, and mitigate risk while simplifying technology consumption through 'as a service' experience



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THANK YOU

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