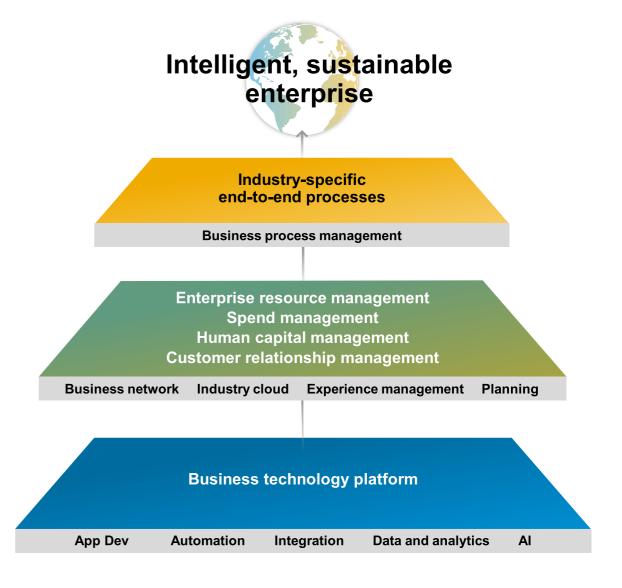
SAP Business Technology Platform – Unpacking the B and the T

John Gibson Global Head, SAP Business Technology Platform COE

March 2022



Enable every enterprise to become an intelligent, sustainable enterprise



Before

Now

Complex Data Architecture

Data Architecture for a reason

Deep Data Science

3 layers of SAP Data Science

New Solutions

Continuous Innovation

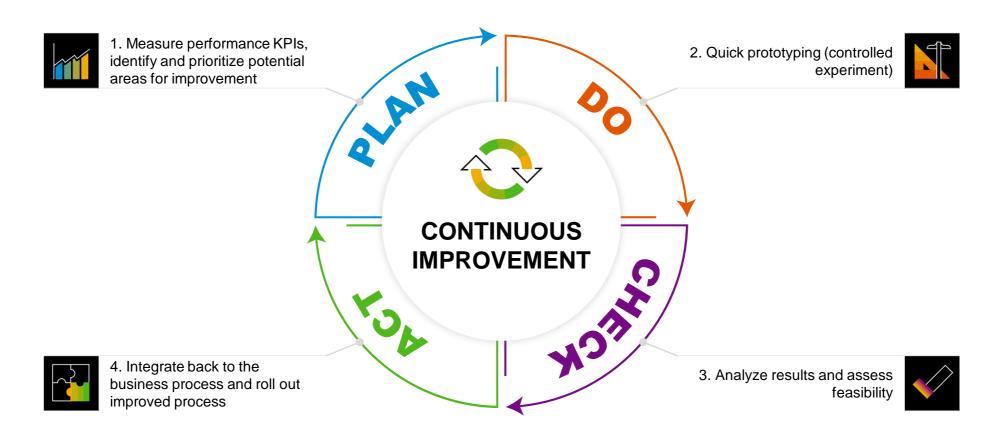
Blending of Apps and Platform

Industry specific Technology solutions

Continuous Process Improvement & SAP

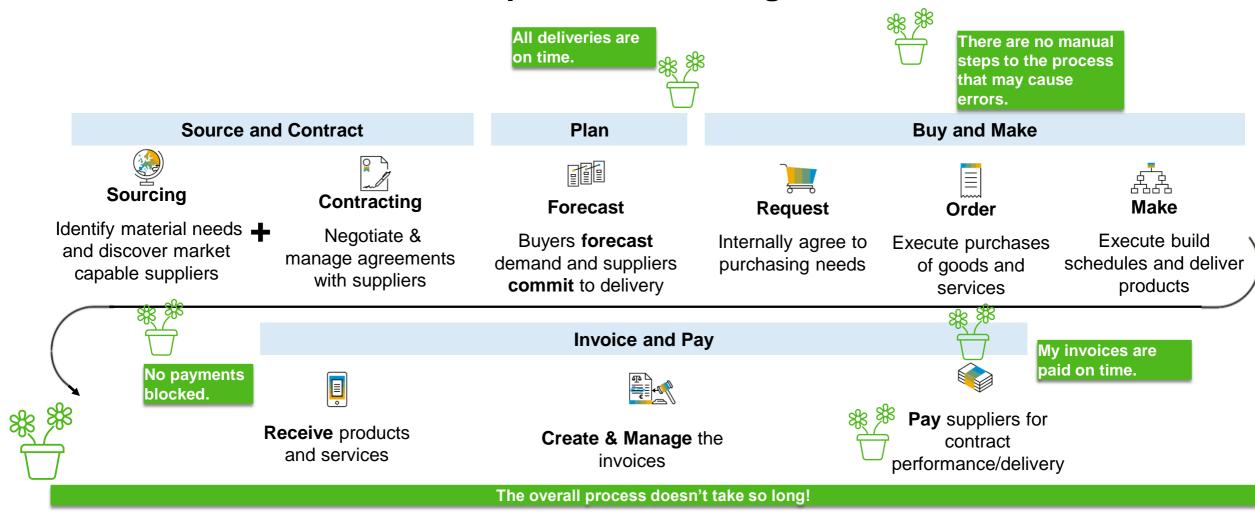
Deming's (PDCA) Cycle* in the Digital Era

The PDCA Cycle in Process Excellence



^{*}https://en.wikipedia.org/wiki/PDCA

SOURCE TO PAY PROCESS – operates according to initial standards



Your Purchase to Pay Performance KPIs

SOURCE TO PAY PROCESS - operates according to initial standards not really

~20% of the deliveries are not in time.



Source and Contract



Identify material needs and discover market capable suppliers



Negotiate & manage agreements with suppliers

Plan



Forecast

Buyers forecast demand and suppliers commit to delivery



Internally agree to purchasing needs



Buy and Make

Order

Execute purchases of goods and services



Make

Execute build schedules and deliver products



~2.5% of the payments are blocked

Invoice and Pay



Create & Manage the invoices



~20% of the invoices are not paid in time.



Pay suppliers for contract performance/delivery

14 days in AVG from creating a PO up to clearing an invoice.



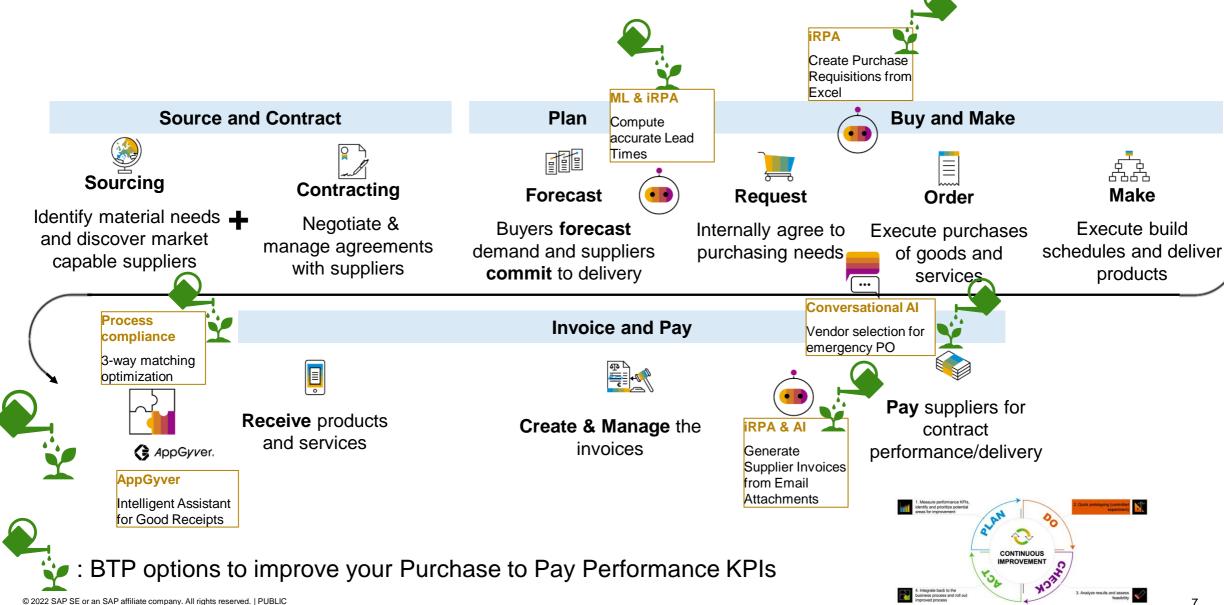
: Your Actual Purchase to Pay Performance KPIs

Receive products

and services



SOURCE TO PAY PROCESS – Improve



Continuous Process Improvement Workshop





What is it?

2.5 hrs use case driven workshop on business process modeling and optimization

Interactive discovery of relevant use cases and next steps

Recommended attendees:

- Business & Data Analysts
- Process owners
- Innovation teams

What is in the agenda?

- SAP vision and tools in Process Improvement
- 2. Expert driven demos (E2E Procure to Pay process improvement scenarios)
- 3. Leverage the Process

 Discovery Report to identify pain point and potential areas for improvement (using Mural)

Why should you attend?

- Learn how a business process can be modeled, mined and optimized
- Interact with experienced, handon facilitators
- Identify and prioritize next steps (e.g. Technical workshop, use case deep dive, etc.)
- Post workshop findings consolidation, mapping to tools & architecture and playback



Extend, Enhance and Elevate HXM with SAP Process Automation

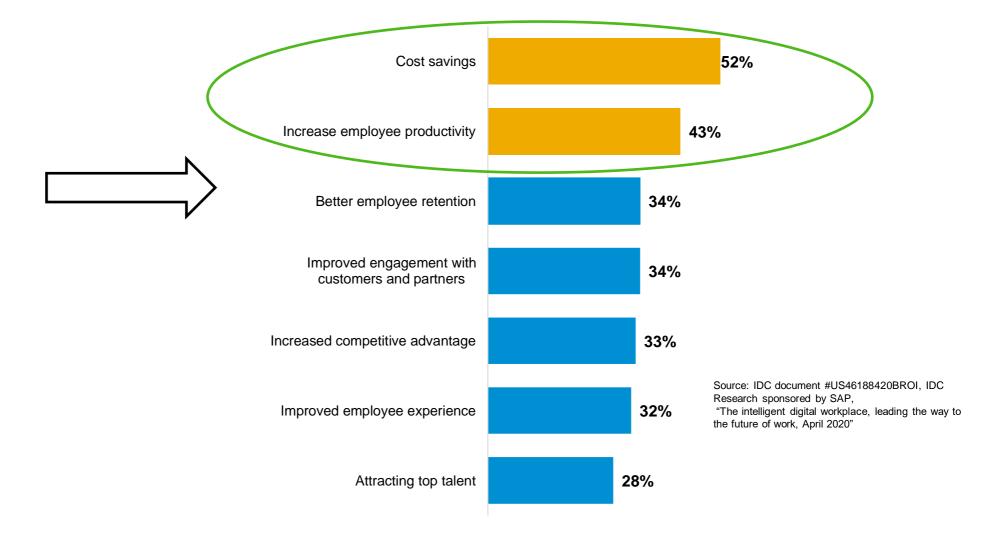
Product Success, SAP Process Automation February, 2022

PUBLIC



Workforce Transformation

Drivers of Workforce Transformation



Where Process Automation Adds Value?

Data Collection



Consolidate and manipulate data & documents from multiple data sources, e.g. candidates, employees, vendors, websites, SAP SuccessFactors

Approvals



Dynamic workflows for various processes that help collect necessary approvals, update system of records and manage initiatives & budgets

High Volume Transactions



Handling process steps multiple times, like copy & paste e.g. data entry, report generation, data migration

Simplify New Processes



Elevate employee experience by creating new extended digitized processes with seamless integration with SAP SuccessFactors and other applications

Extended "Recruit to Retire" Processes



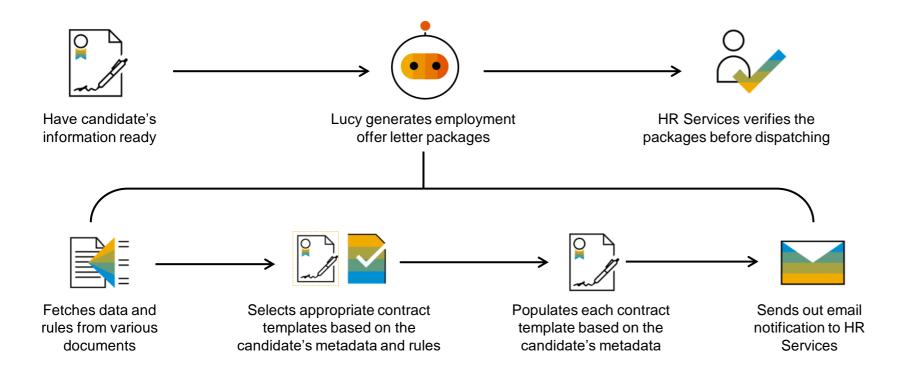
Digitize the entire journey across multiple applications during process execution e.g. web application, SAP SuccessFactors, SAP S/4HANA and non-SAP systems

Process Visibility



Get visibility of live process journey, time taken at each step & entire process, where are requests, SLAs breached, escalations

Success Story: Offer letter generation





minute taken to generate one package by Lucy

At least 8X faster as compared to the as-is process





availability without human supervision

Improved Efficiency

Business process automation with reduced manual steps



High-Quality Output Eliminating potential human errors



Faster Time-To-Value Ease of implementation and roll-out



Co-Innovation **Leading to Success** SAP's journey towards Intelligent Enterprise



Use Case Example – Employee Payroll Data Update

Before:

Employees updates Payroll Data (variable pay related) on SharePoint.

HR executives manually downloads all the data from SharePoint

HR executive validates data (limits etc.) and manually uploads into the SuccessFactors Employee Central



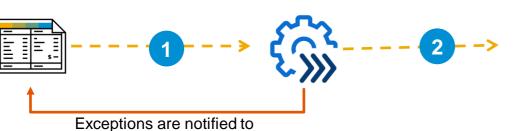
- Manual and tedious task of uploading critical payroll information into the system
- Error prone

After:

Employees fill up form to change Payroll Data (variable pay related).

Workflow rules validates the data and triggers RPA Robot to upload information

Bot directly uploads information into SuccessFactors Employee Central.



employee for correction

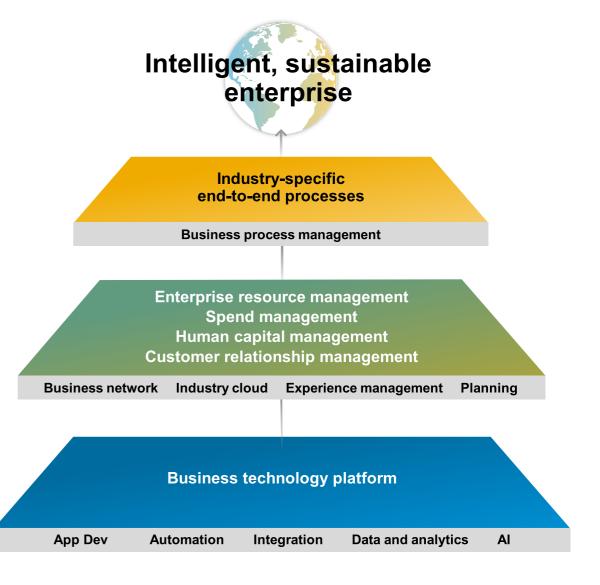
- Automated process with no scope of manual errors
- Payroll Master Data Updated Quickly
- Completely secured and compliance



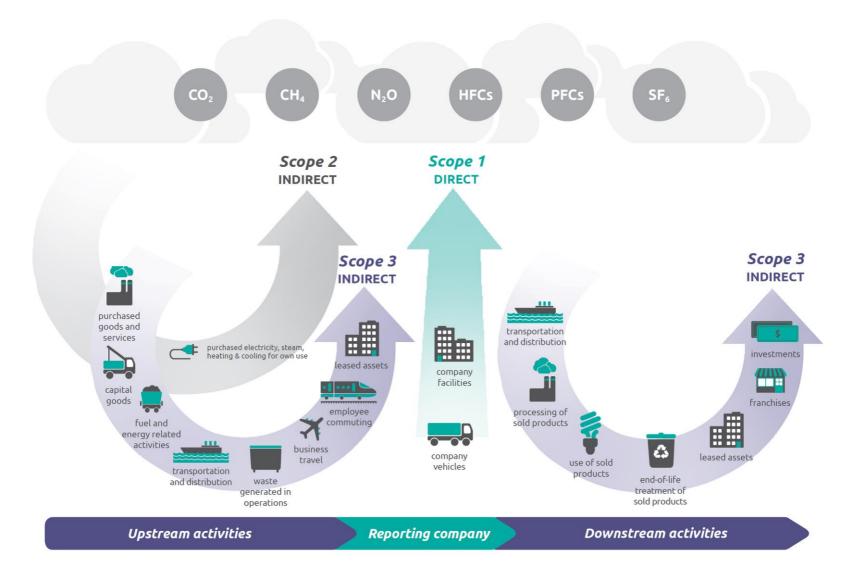
BTP for Sustainability



Enable every enterprise to become an intelligent, sustainable enterprise

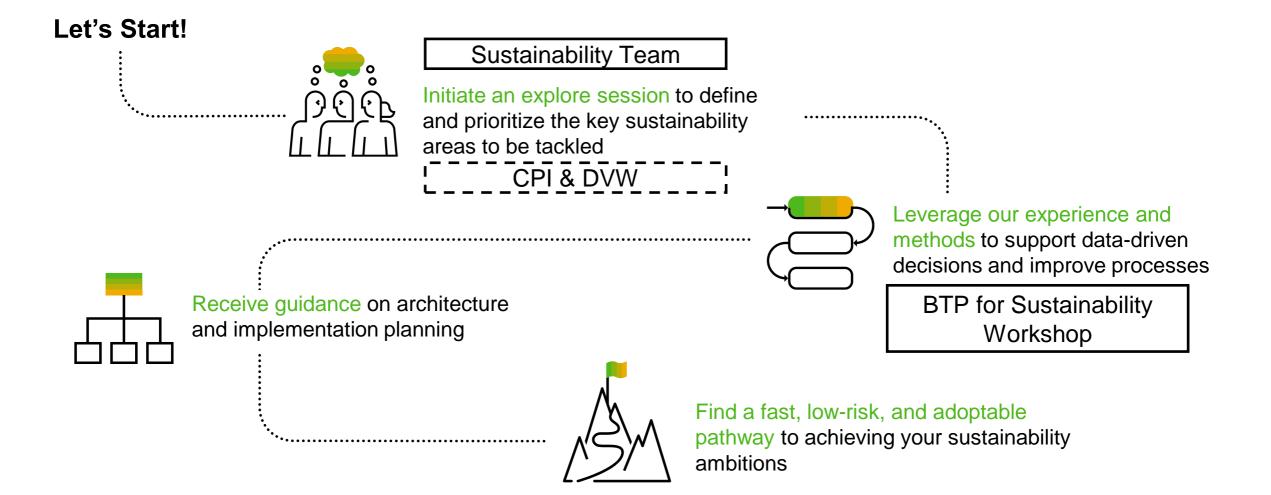


Scope 1, 2, & 3 – GHG Protocol





The Next Steps in Your Sustainability Journey with SAP



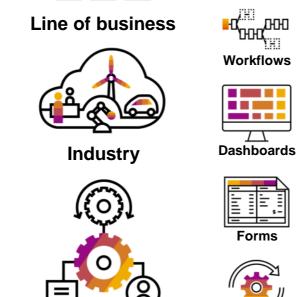
Scaling application development and applying 3 levels of Automation or....just being really quick!



Accelerate business transformation with prebuilt content packages

Automations

Skills



Shared services

- Jump-start automation development while making use of best practices
- Select from a wide variety of prebuilt, directly usable packages
 - across lines of business
 - industries
 - shared functions
- Content ranges from
 - templated automations (bots)
 - processes (workflows)
 - process visibility dashboards
 - form templates
 - actions (called skills)
 to complete automation packages combining artifacts

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Thank You!

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