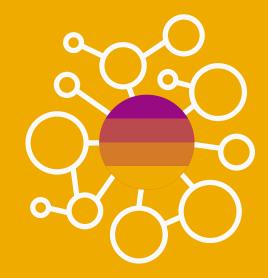
SAP Signavio – Model-Driven Approach to Enterprise Change

Dr. Gero Decker, General Manager Business Process Intelligence

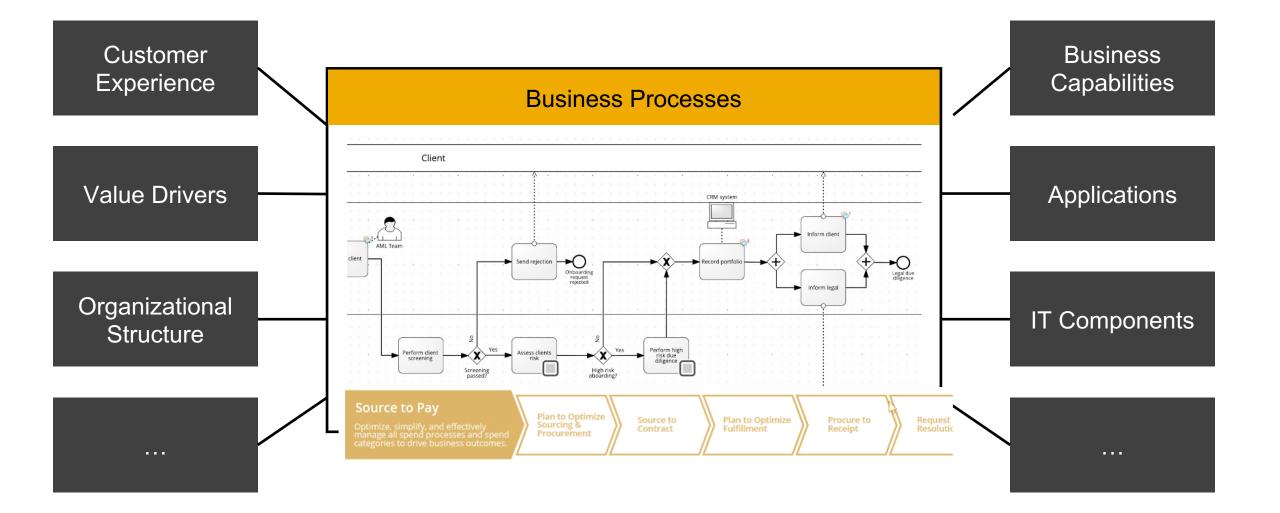
March 2022



Change is only accelerating.



Model-driven Approach to Change



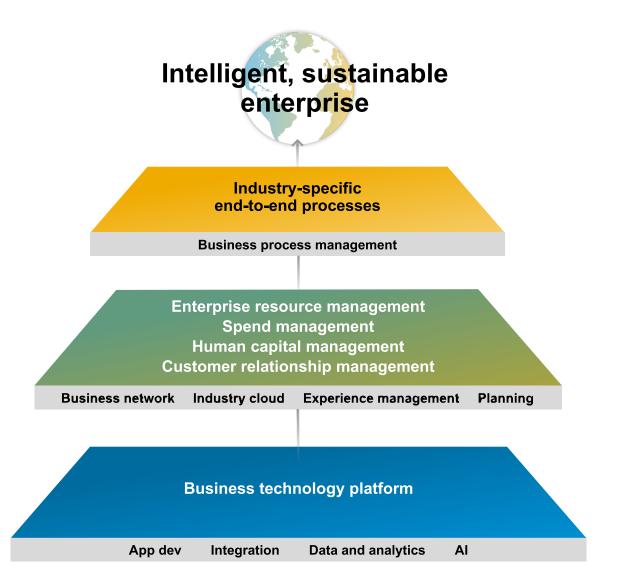
Model-driven Approach to Accelerated Change





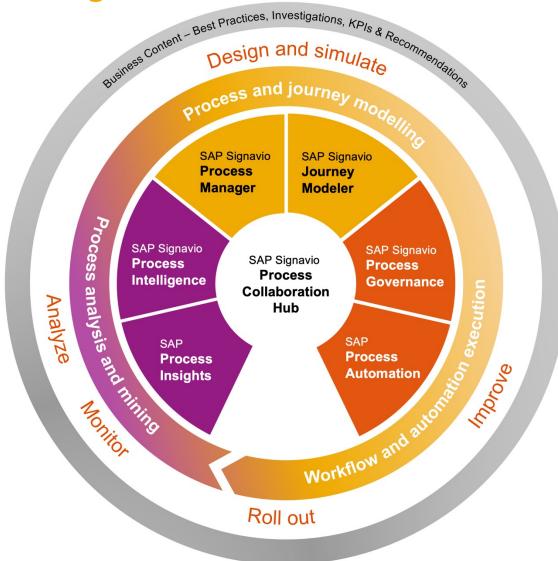
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Enable every enterprise to become an intelligent, sustainable enterprise



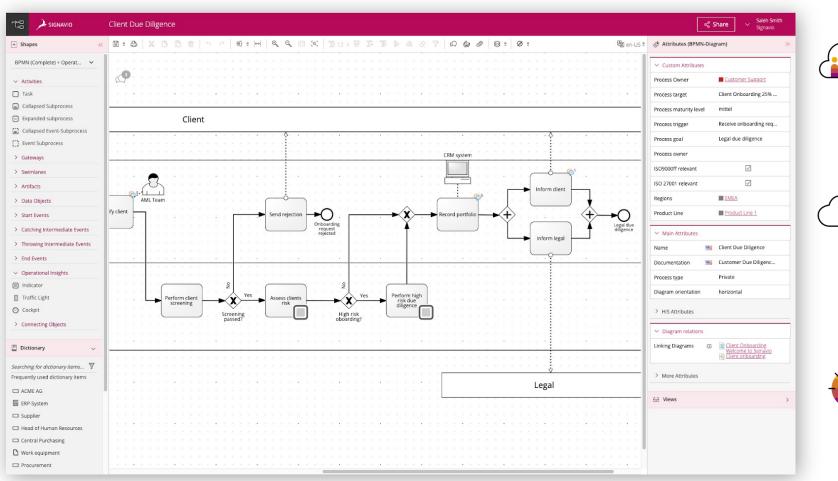
The SAP Signavio Process Transformation Suite

enables accelerated change



SAP Signavio Process Manager

Discover, document, visualize, standardize, collaborate, and optimize your processes Using a cloud-based modeling, repository, and analytics tool





Process modeling Design and model your business processes collaboratively.



Analysis and simulation

Analyze your processes and mitigate business risks using reports. Simulate the impact of changes prior to implementation.



Transparency Provide a transparent overview of the process landscape

SAP Signavio Journey Modeler Enabling you to operationalize customer experiences Connecting journeys and processes, metrics, systems, and roles

Till Reiter Product Lea 🍌 SIGNAVIO BETA PURCHASE EXPLORATION AWARENESS CONSIDERATION DELIVERY Stages **** Storyboard Search for a product Compare Evaluate Make an order Receive o Know the product Add products to cart Steps Customer Goals Receiv Find and select produ Know about the product Research alternatives Decide on the best option Order effortlessly Lower the stress easily, get inspired With this Covid-19 thing, I'm I learned of this new product to I started searching the web for To get more information I went I added a couple of products to I checked out from my shopping I choose completely stressed. I find to their websites. cart with my preferred payment and time create cakes with outstanding competitors and alternatives the shopping cart while baking relaxing but I need new shapes while browsing Pinterest browsing their catalog method Eventually I used some How many cake molds ... and In four da inspiration check the reviews!!! I'm excited, I could buy comparison sites Everything went smooth package_ **Customer Thoughts** everything Not that Q € [Q] \leftarrow (R) ŝ Л

Connect processes with journeys

Integrate operational and experience data with journeys.



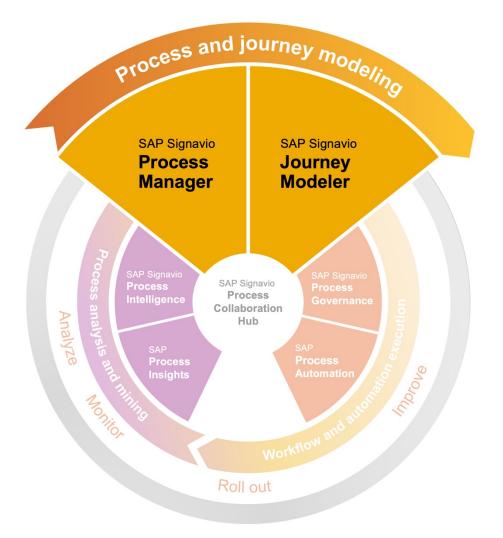
Design journey models Benefit from an intuitive journey modeling environment.

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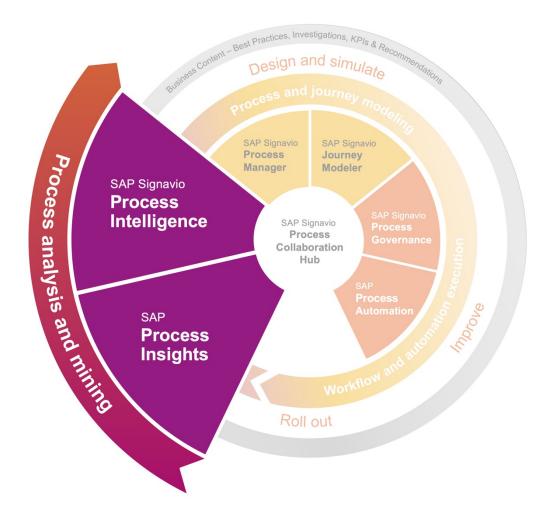
Comment and collaborate

Collaborate on modeling journeys, get feedback on your journeys, and comment on a single step, a stage, or the whole journey.

Process and journey modeling



Process analysis and mining



SAP Process Insights

Understand your process performance

Using 40+ delivered process flows and 900+ typical issues and inefficiencies

	÷	Lines of Business > Sourcing & Procurer	es > Sourcing & Procurement • (2)						
Ð	Process Flows Performance Indicators Correction Recommendations Innovation Recommendations								
<u> </u>		Supplier invoice issuing to FI-AP clearing -							
۵		FINANCE Supplier Invoice			FINANCE Accounting Document			1010	
~8		II			II.				
		Process Flow Performance of 31,123 supplier invoices issued between Mar 1 - Mar 31, 2021							
		Supplier invoices issued		Supplier invoice created and posted	FI-AP released for payment	FI-AP clearing document created	FI-AP item cleared		
								85	
		100% 31,123 Documents		DAY 86% 13 26,773	DAY 81% 20 25,108	DAY 80% 30 24,905	BAY 30 24,725 ★	(
				Days 7 D	lays 10	Days	Day		
		Most Frequent Blockers and Other I	nformation Show						
		Invoice created before purchase order	Supplier involce created via BAPI interface	Supplier invoice created later than posted	FI-AP currently blocked for payment	Not cleared via payment run	FI-AP items cleared late		
		1% 322	3% 943	4% 1,266	2% 588	6% 1,783	0% 12		
		Supplier invoice rejected	Supplier invoice created via EDI / IDoc	Supplier invoice parked	FI-AP item previously blocked	Payment term in FI-AP not equal purchase order		$\hat{\mathbf{A}}$	
\$		7% 2,202 9	7% 2,202	1% 402	18% 5,978	2% 583		Ш	
		Supplier invoice deleted	Supplier invoice created via ERS	Supplier invoice previously parked					
		0%	1%	15%					



Leverage data

Make data-driven decisions about which business areas to prioritize for improvement.



Get insights fast Updates happen daily.

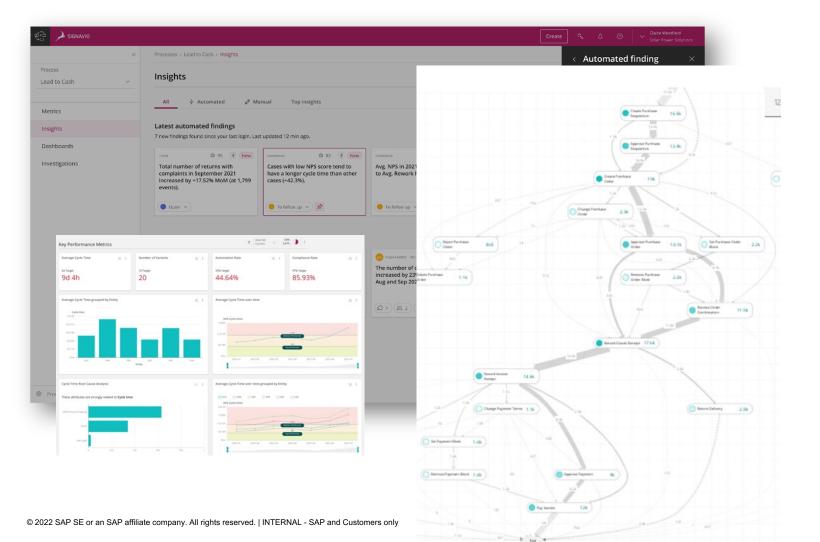


More is to come The number of available process flows increases with every release.

SAP Signavio Process Intelligence

Unleash the potential of your process data

Reducing time to insights and identifying levers to improve



Get full visibility into your process reality

Support internal transformations and efficiency programs. Improve the way you operate.



Uncover opportunities with process mining

Leverage ready-to-use insights, standard metrics, and powerful data querying capabilities to **uncover process inefficiencies, reducing your time to insights.**



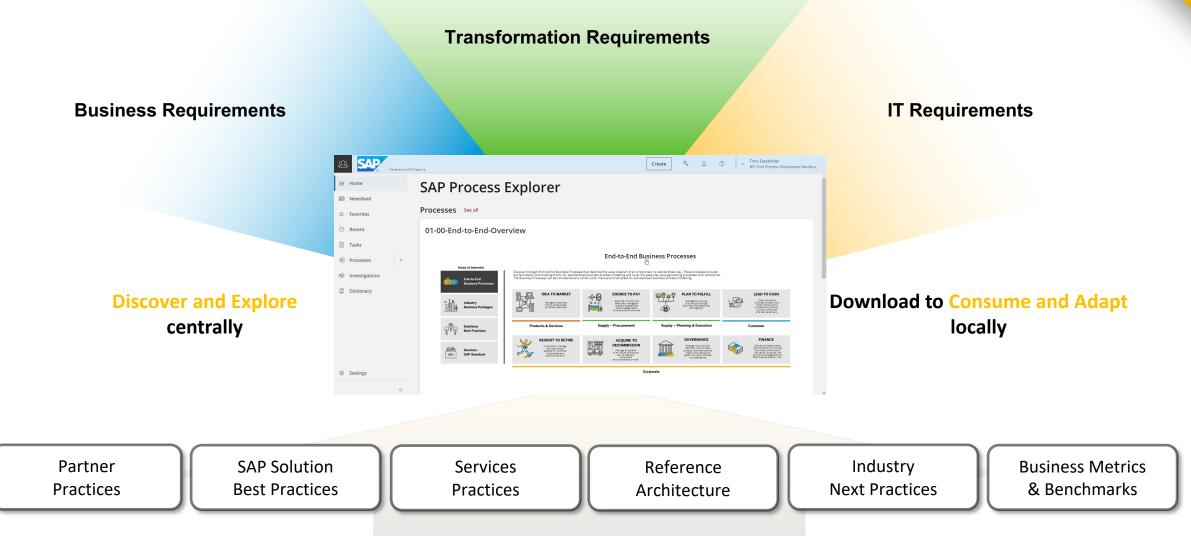
Blend process and experience analytics

Spot inefficiencies and problems hitting top and bottom lines by **blending process and experience analytics** in one single framework.

Journey to process analytics an end-to-end approach to transform operations and experience

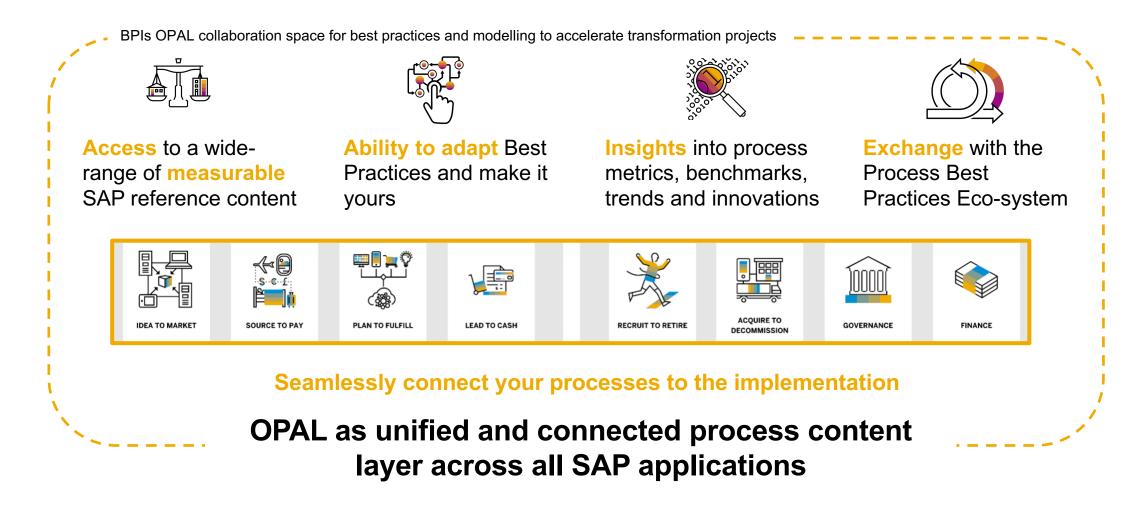
	Modelling	Connectivity & Analytics	Governance
Experience journey	Journey modeling ■→□→□	Journey analysis	Journey governance
Journey to process analytics	 Journey and process modelling Model the connections between processes and journeys Understand the complexity in your journeys based on the underlying processes 	 Experience driven process mining Connect experience and process data Identify anomalies and existing relations in experiences and processes Expose your insights in the journeys and help improve your processes with a top-line oriented mindset 	 Journey and process governance Govern and manage repositories of journeys and processes Be alerted on changes for connected models
Business process	Process modeling	Process mining	Process governance

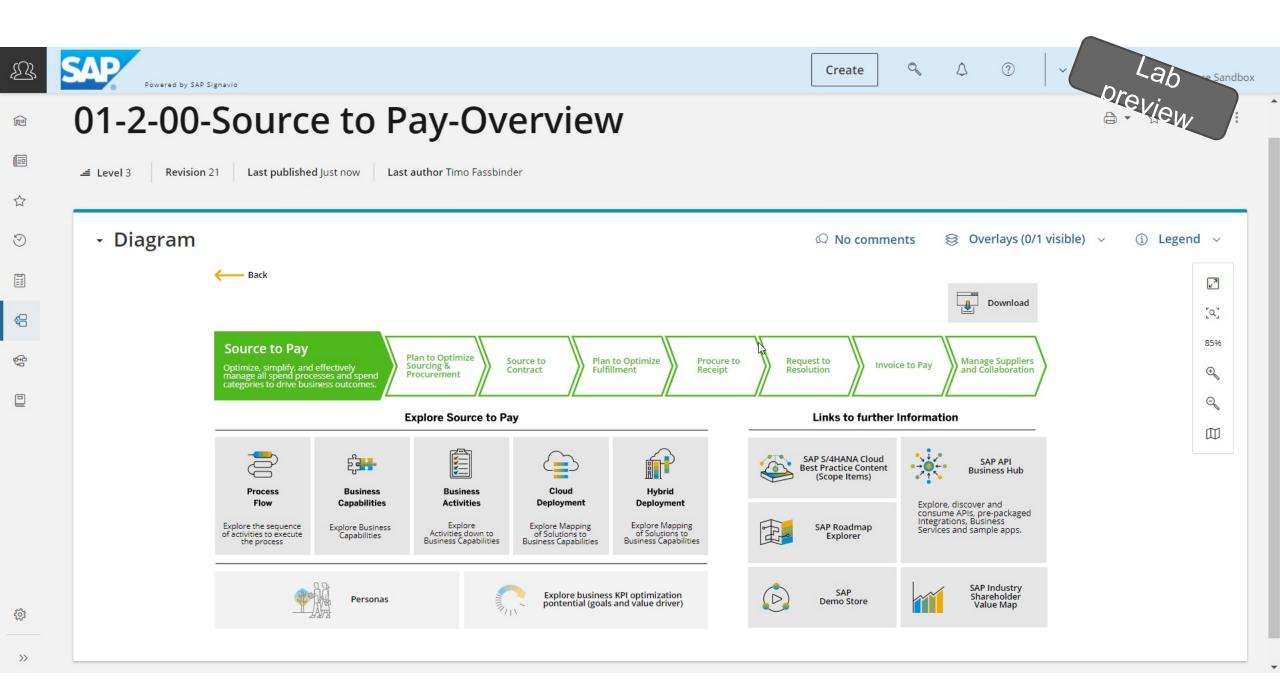
SAP Signavio One Process Workspace – Process Exploration Space

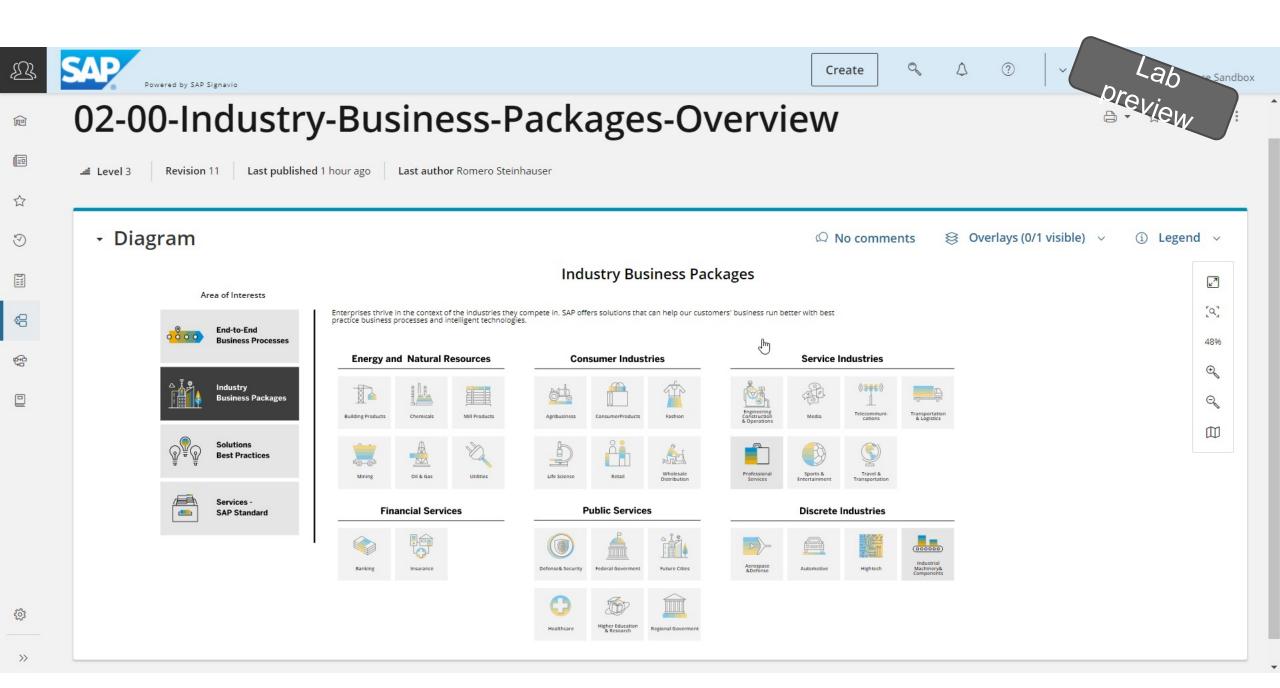


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SAP One Process Acceleration Layer (OPAL) will accelerate your transformation with great process content

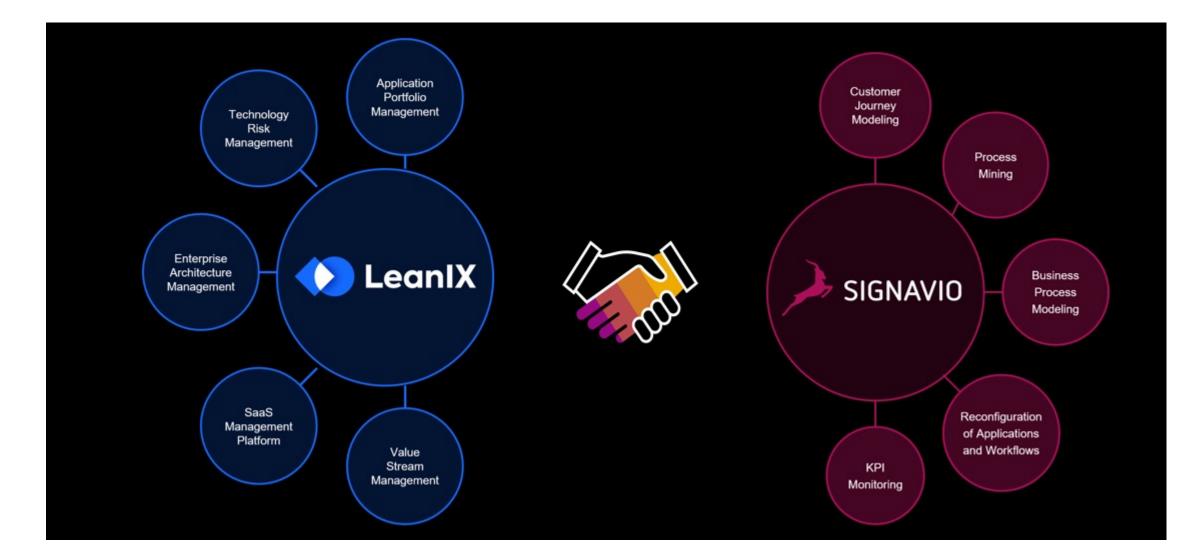






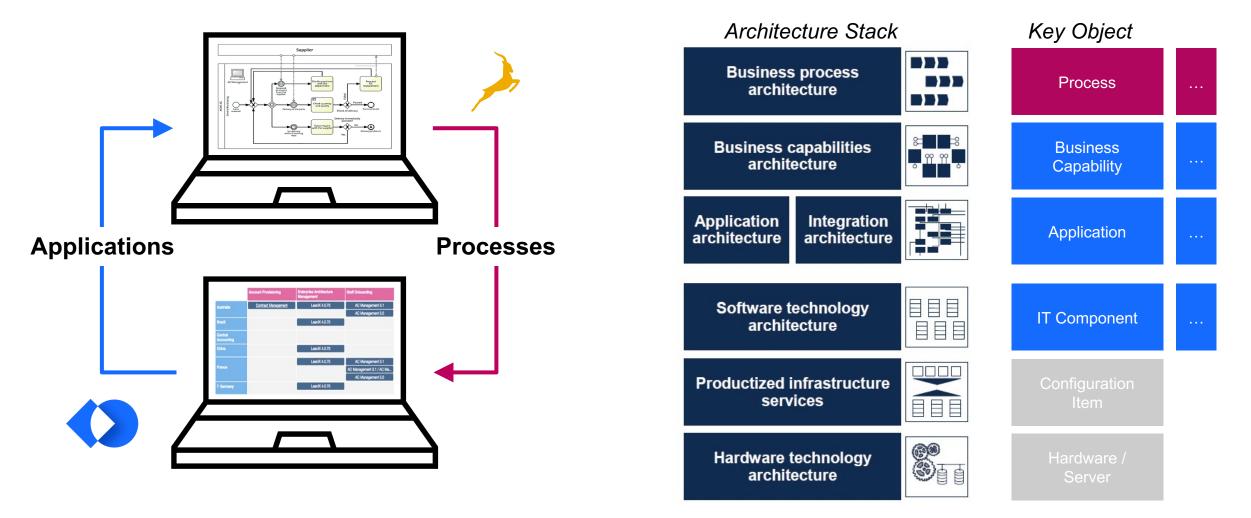
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A strong partnership: LeanIX & SAP Signavio



Enterprise Architecture Management with **C** LeanIX

Complementing capabilities and seamless integration between SAP Signavio and LeanIX



Thank you.

Dr. Gero Decker

General Manager BPI

SAP Signavio

gero.decker@signavio.com https://www.linkedin.com/in/gerodecker/



Stay Tuned!



The Role of Enterprise Architecture

on the Journey to the Intelligent Enterprise

André Christ, CEO & Co-Founder LeanIX

Thursday, 3rd March 2022, 11:45 AM-12:15 PM ET



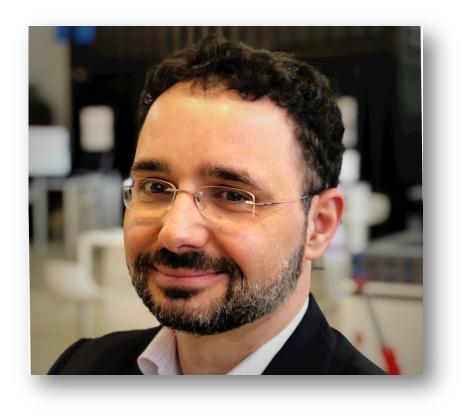
Stay Tuned!

Deep Dive into Business Process Intelligence

SAP Signavio Process Transformation Suite

Wassilios Lolas, Head of CoE, SAP Signavio

Thursday, 3rd March 2022, 10:00 AM-10:50 AM ET



Thank you.

Dr. Gero Decker

General Manager BPI

SAP Signavio

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