



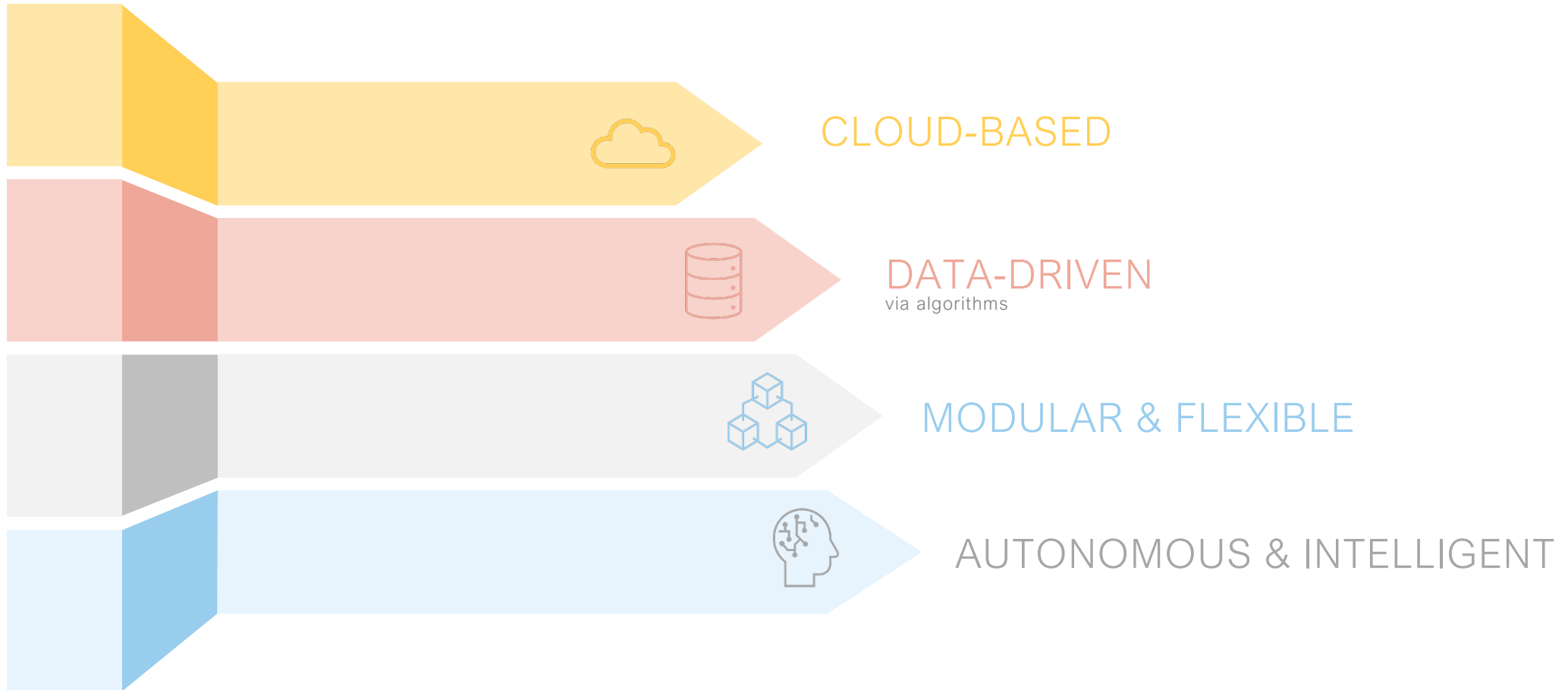
The Future of ERP

Stefan Batzdorf | CTO SAP S/4HANA | SAP SE

A close-up photograph of a person's hands held out, palms up, in a gesture of offering or presentation. The hands are positioned in the center of the frame, with the fingers slightly spread. The person is wearing a light-colored, possibly grey or blue, long-sleeved shirt. The background is blurred, showing indistinct shapes and colors, suggesting an office or professional setting. Overlaid on the center of the image is a semi-transparent circular graphic containing the text "The Future of ERP" in a clean, white, sans-serif font.

**The
Future
of ERP**

The main characteristics of the future ERP differ from what we know today

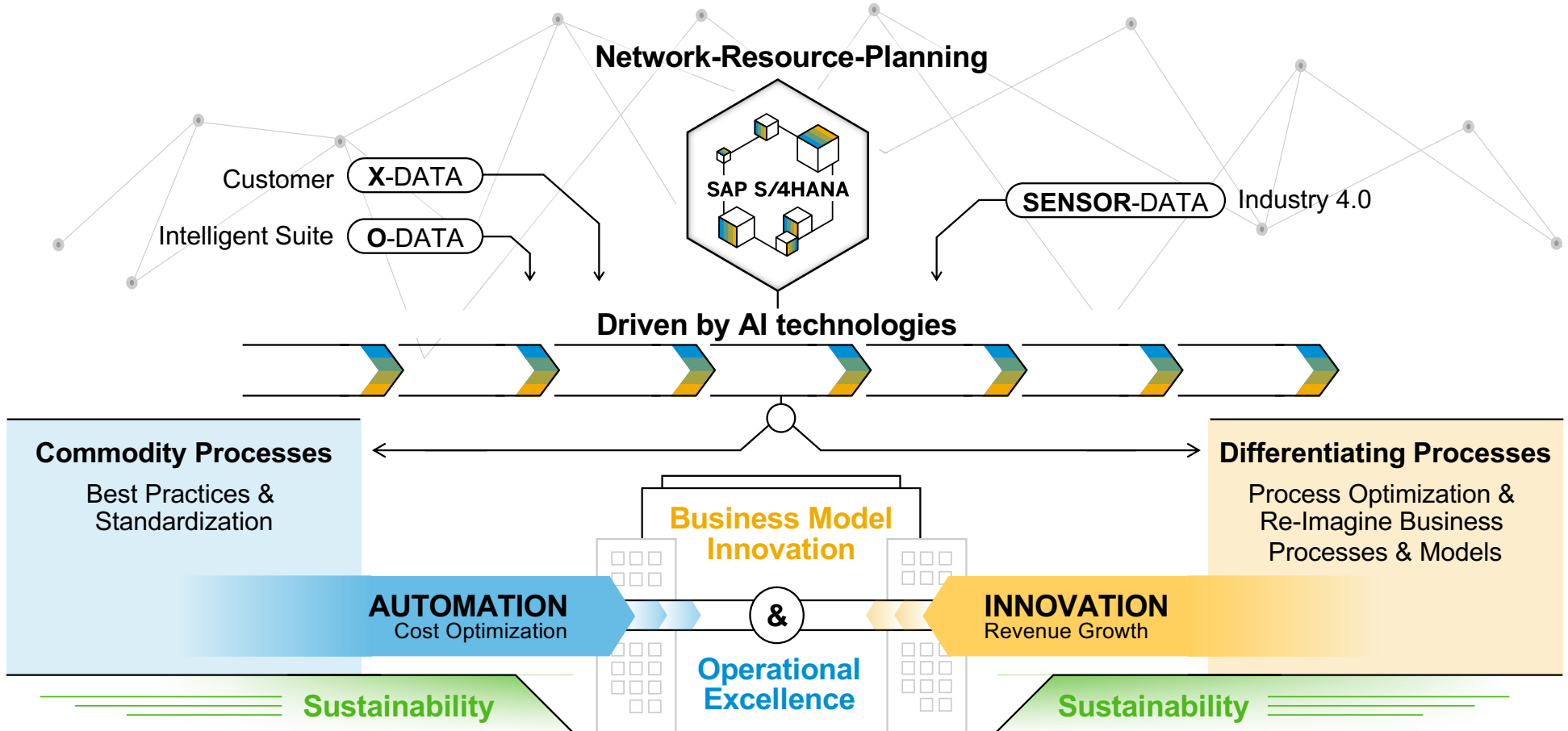


You cannot solve today's challenges with yesterday's tools.

Creating a sustainable business requires a different mindset, different practices, and different systems.



The future of ERP: Re-imagined processes are data driven and automated



SAP S/4HANA helps make business transformation possible by:

Embedding intelligence across your business.

Creating experiences that inspire loyalty.

Delivering modularity and flexibility.

Top Line

Business Model Innovation

Bottom Line

Operational Excellence

Green Line

Sustainability

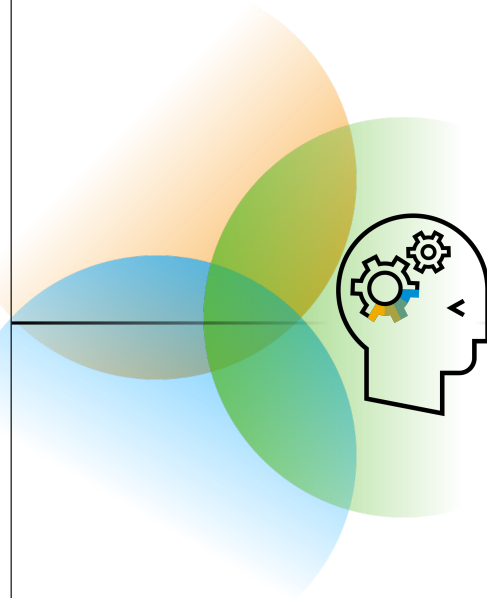


Embedding intelligence across your business.

Embedding intelligence across your business.

Create a leaner, more efficient business.

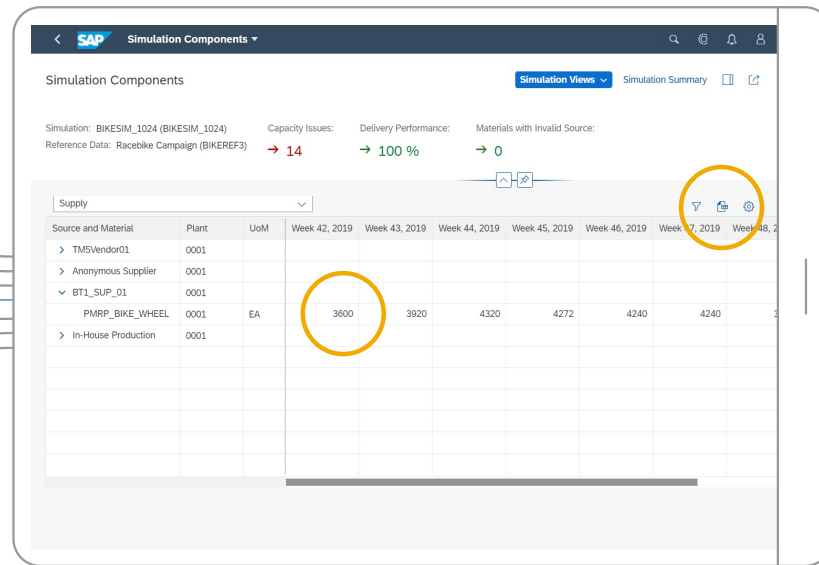
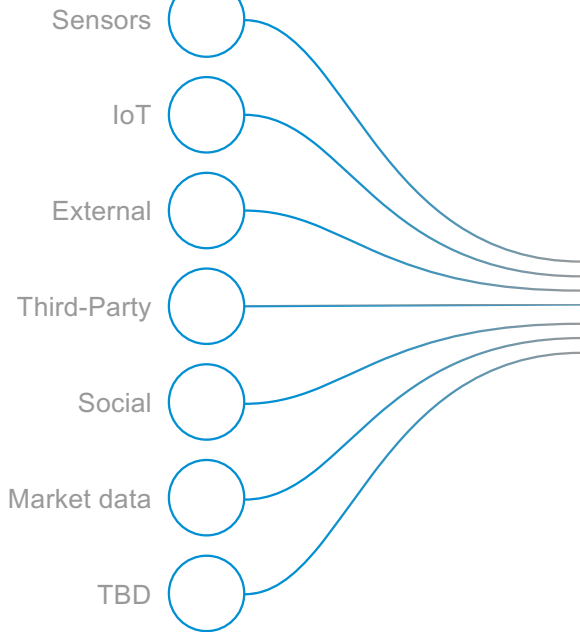
Invoice-to-Pay
Invoice-to-Cash
Record-to-Report
Financial Planning & Analysis
Treasury Management
Governance, Risk and Compliance
Engineer-to-Order
Make-to-Order
Make-to-Stock
Sell-From-Stock
Return-to-Restock
Source-to-Contract
Procure-to-Invoice
Quote-to-Order
Engagement-to-Cash
Service Management-to-Margin
Hire-to-Pay
Expense-to-Pay
Maintain-and-Operate Assets
Manage-Real-Estate and Facilities
Idea-to-Product



AI and ML are **deeply embedded** into **core processes** that reach all aspects of your business.

Embedding intelligence across your business.

Use in-process analytics to turn insight into action.



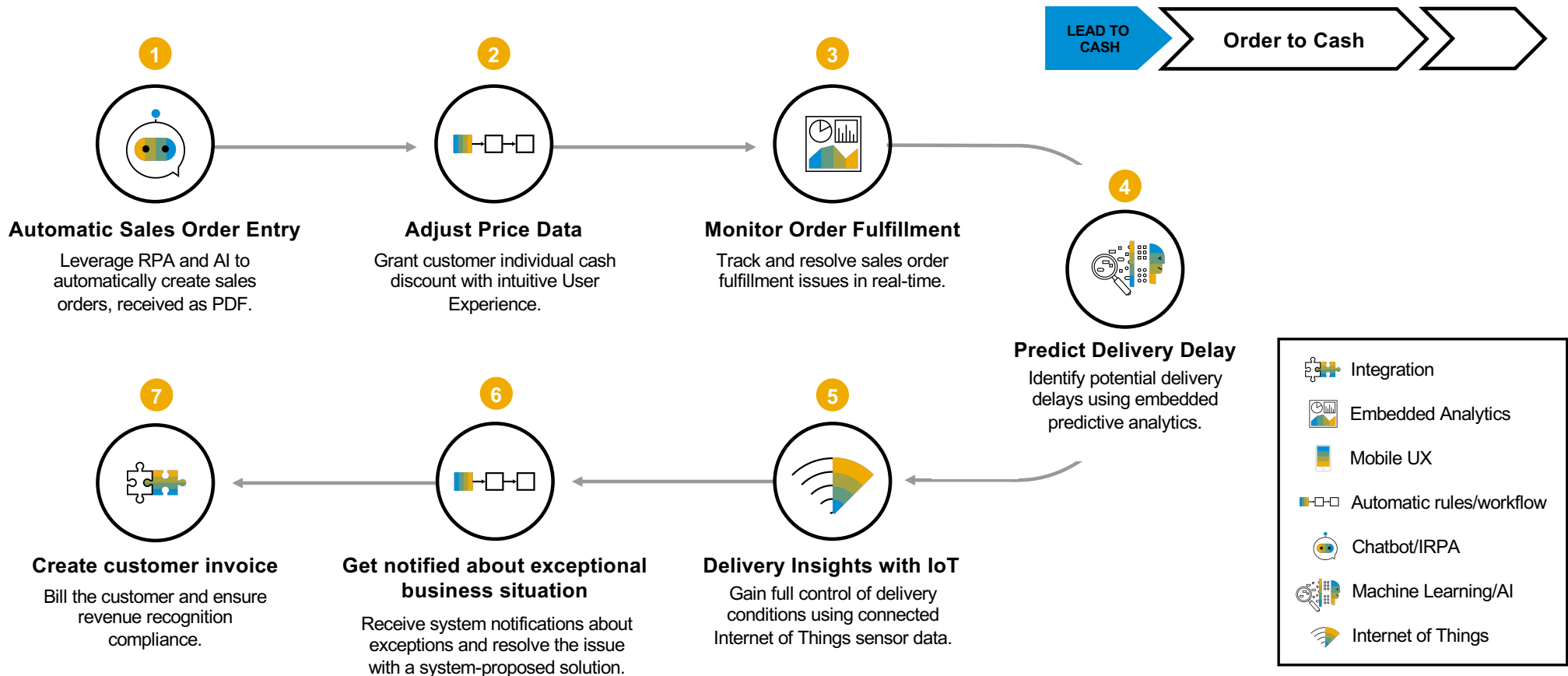
Get insights from multiple applications across process steps with one single view.

Deliver predictions and identify the next best action.

Run “what-if” simulations that consider all aspects of your business.

Embedding intelligence across your business.

Automated and transparent Order-to-Cash Process

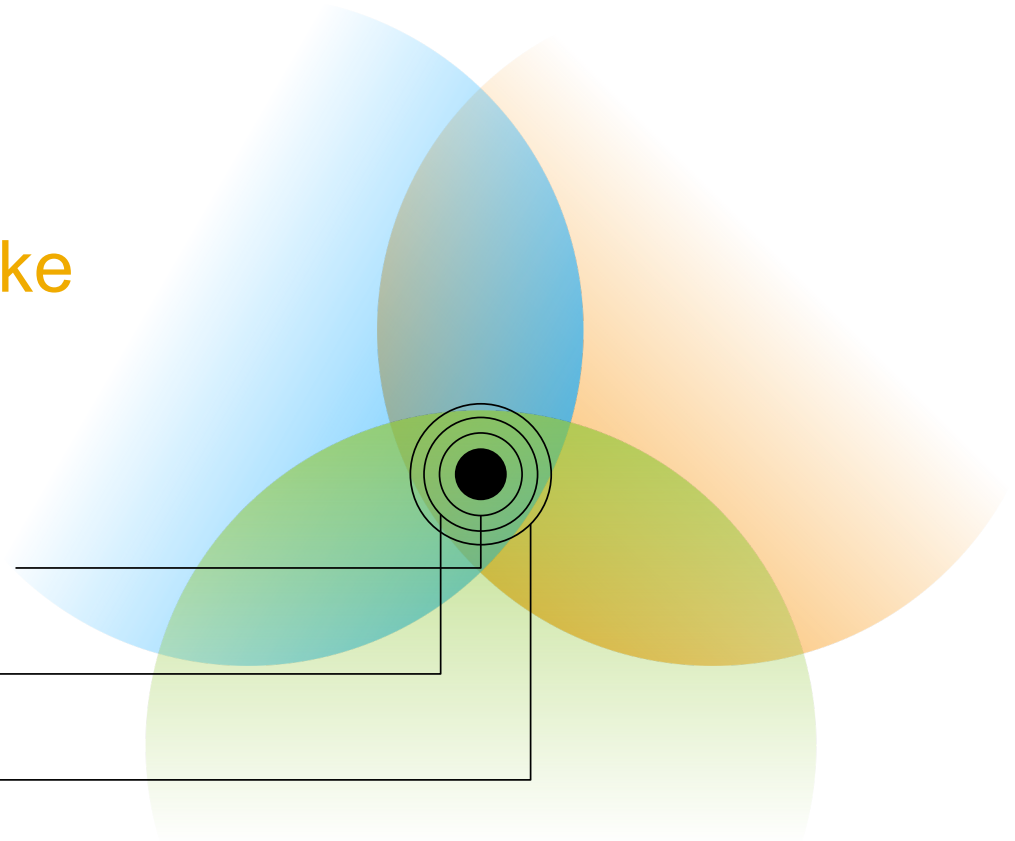


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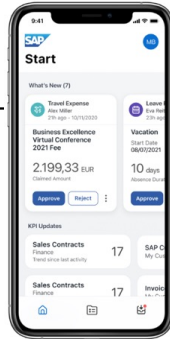
Creating experiences that inspire loyalty.

Creating experiences that inspire loyalty.

Our user-centric approach to continuously improve our customers' experience

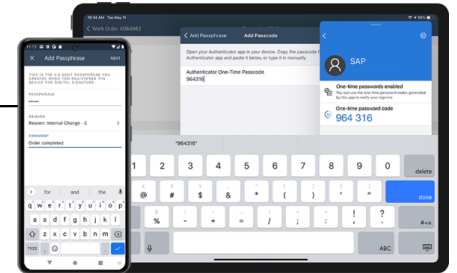
Ease of access

e.g. the SAP Mobile Start App



Mobile Innovations

e.g. Mobile Asset Management



Augmented Reality Innovations

e.g. AR integration with SAP S/4HANA Manufacturing for Production, Engineering and Operations (PEO)



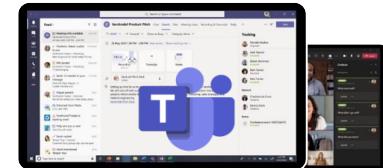
Built-in Support

e.g. Intelligent Robotic Process Automation 2.0



Collaborative partnerships

e.g. Microsoft Teams integration

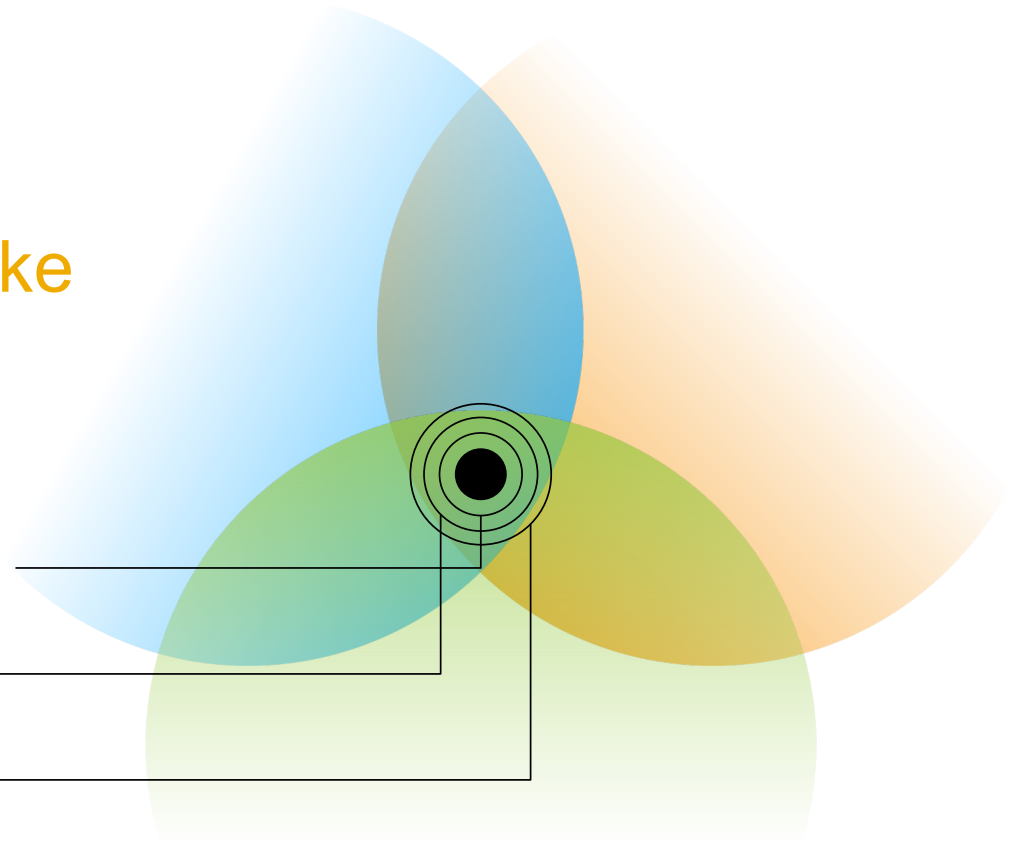


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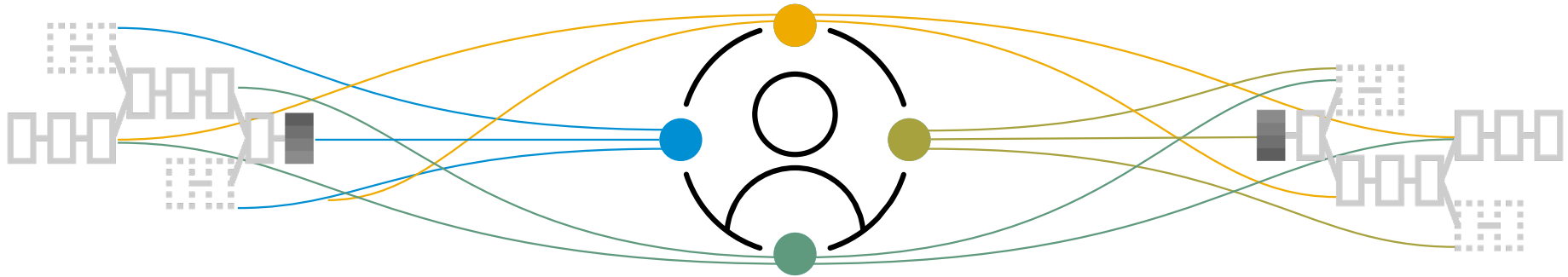




Delivering modularity and flexibility.

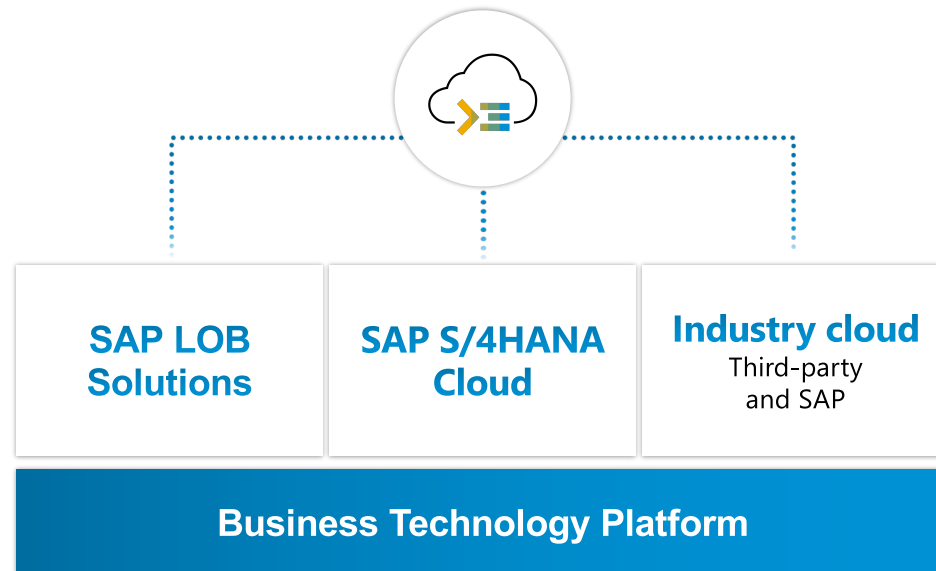
Delivering modularity and flexibility.

Integrated, end-to-end modular processes.



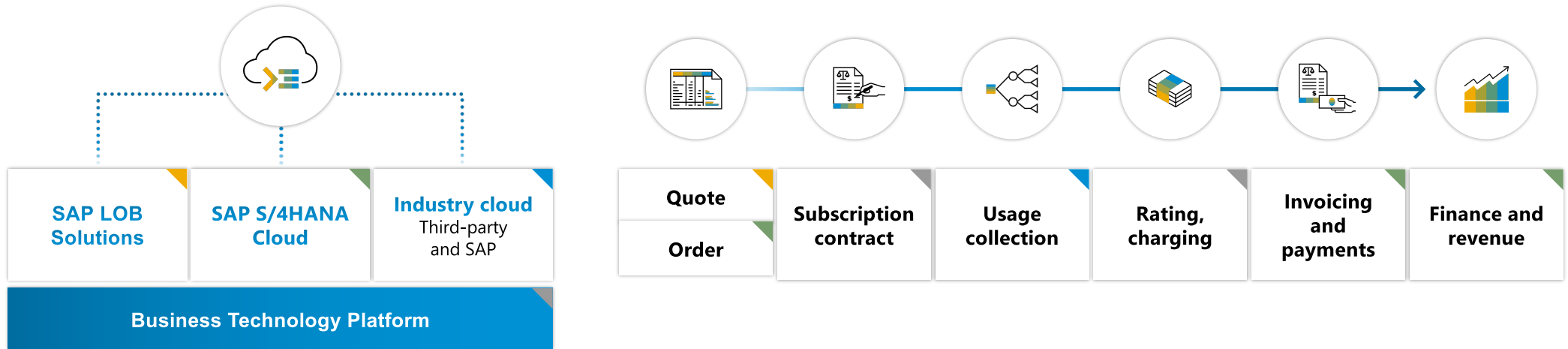
Modular cloud delivering business agility

Delivering end-to-end processes for changing business models



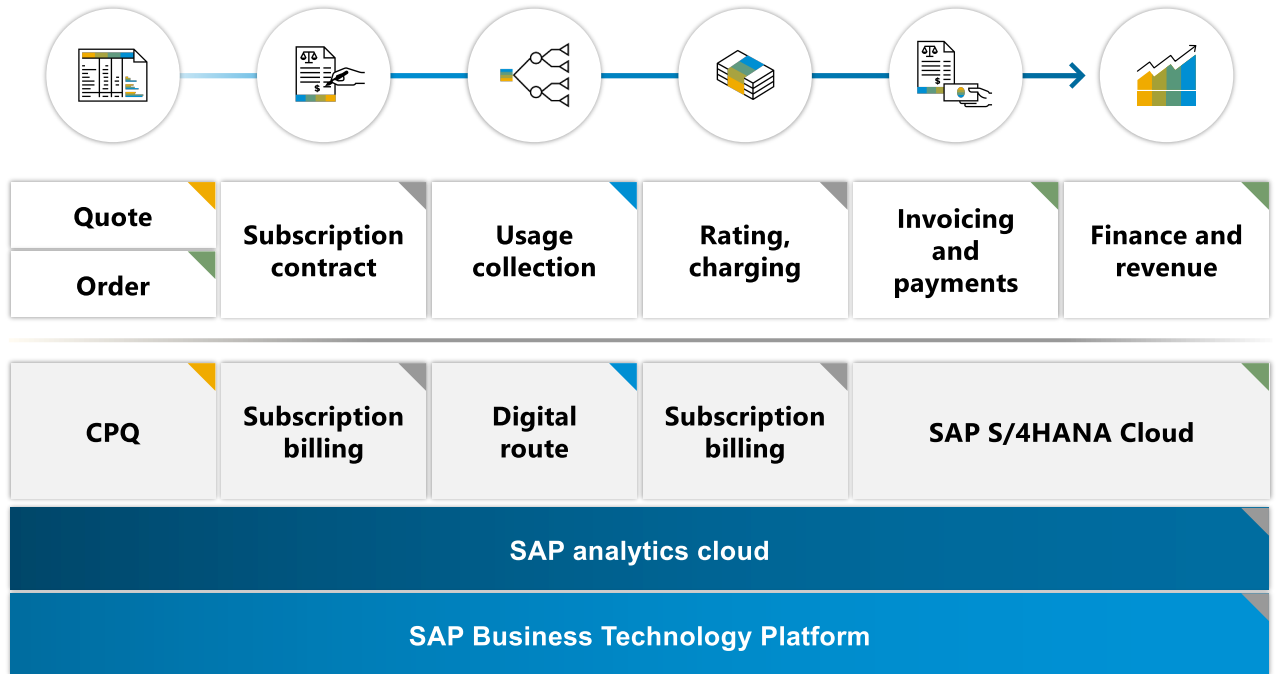
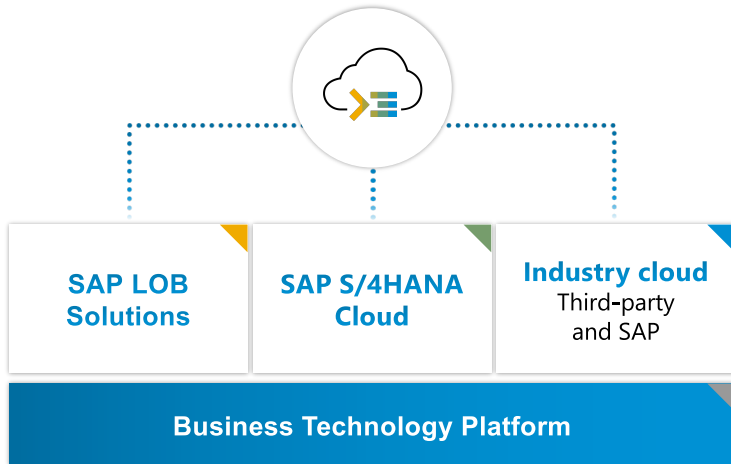
Modular cloud delivering business agility

Delivering end-to-end processes for changing business models



Modular cloud delivering business agility

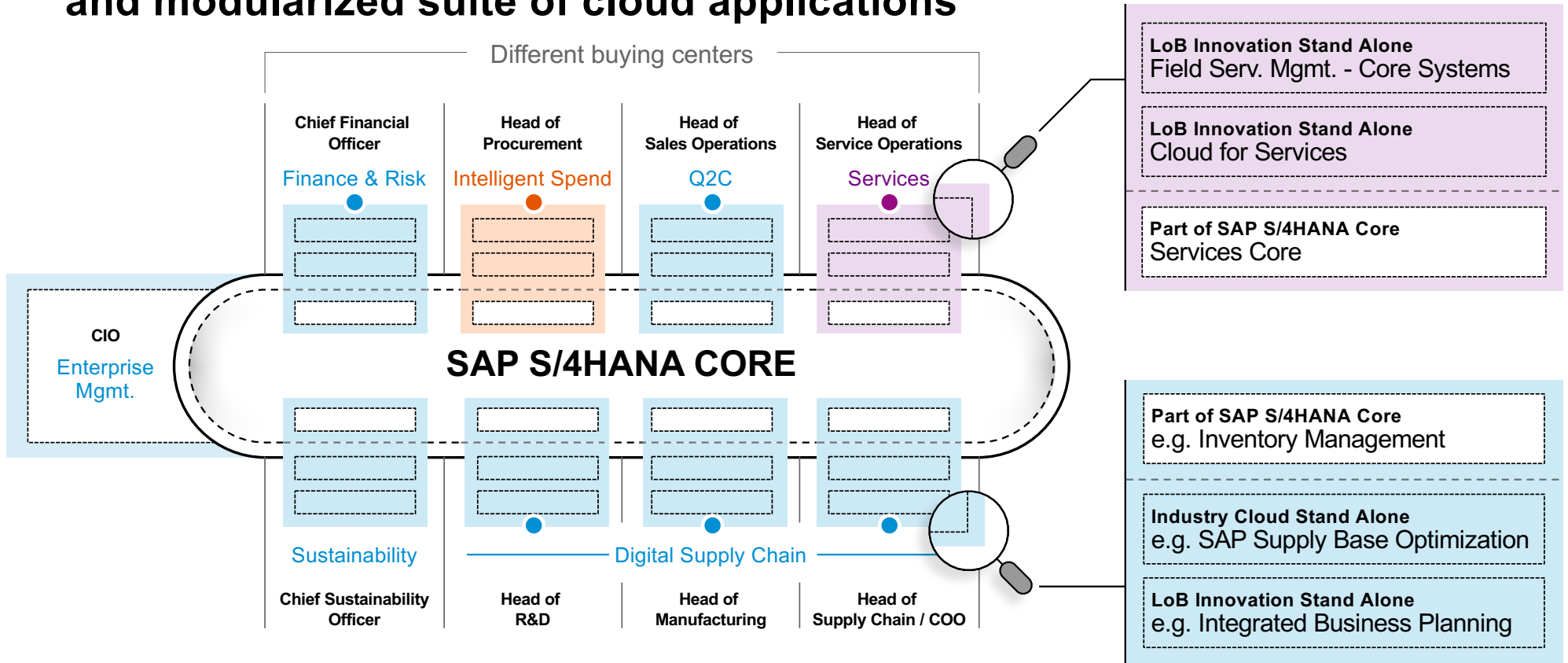
Delivering end-to-end processes for changing business models



Agile, integrated solutions

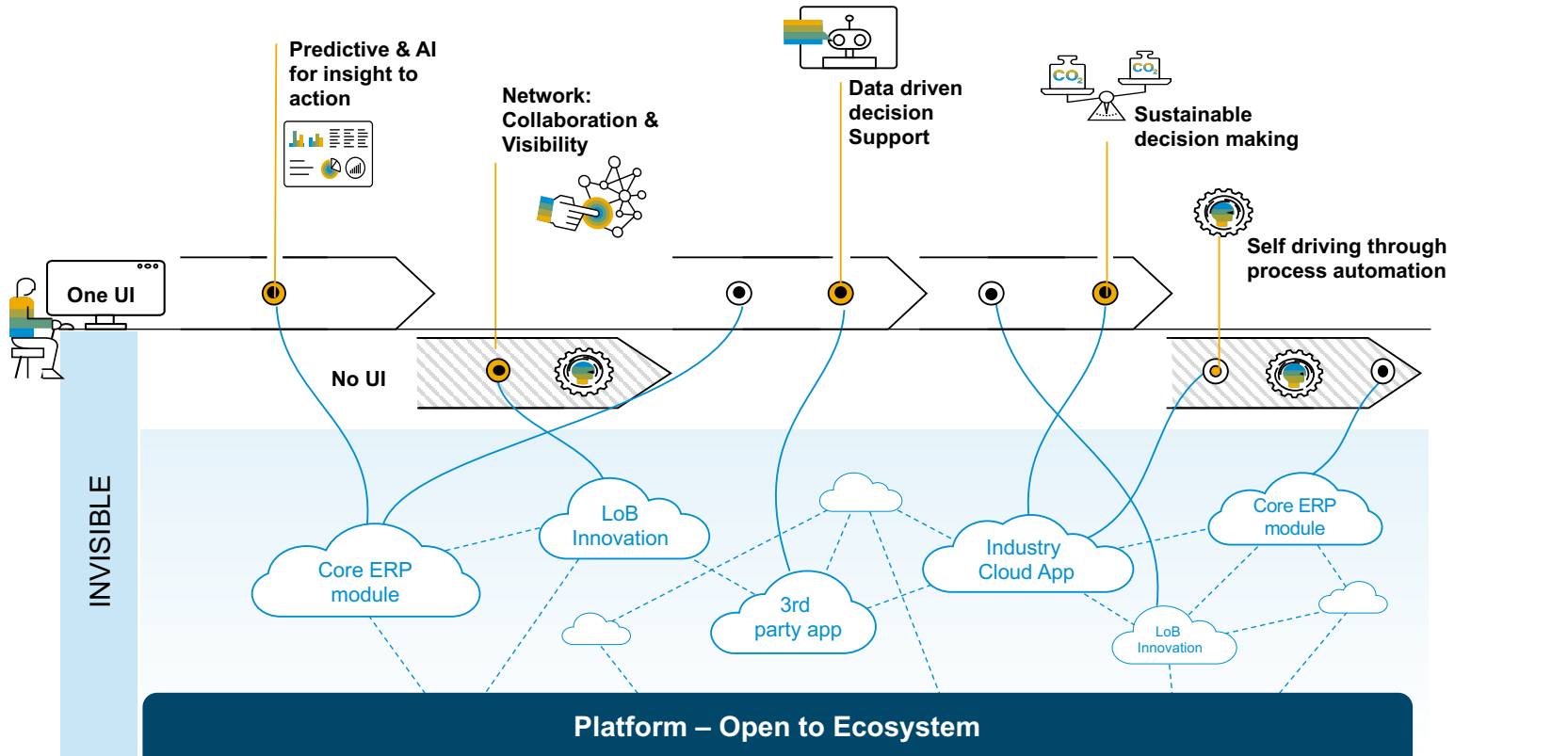
Delivering modularity and flexibility.

SAP S/4HANA Cloud redefines ERP for the cloud, towards a modernized and modularized suite of cloud applications



The future of ERP.

Business Process as a Service in every Industry





Thank You.

Stefan Batzdorf | CTO SAP S/4HANA | SAP SE