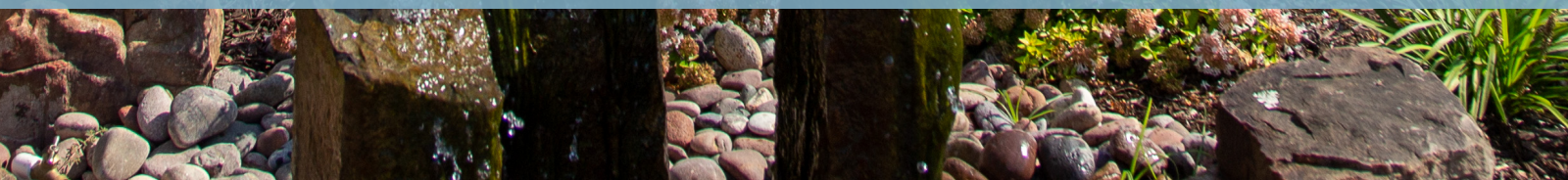




CASE STUDY

IRRIGATION INDUSTRY

---



# The Details

---



## Client

Irrigation system and related products manufacturer focused on creating innovations that help customers save time, reduce costs and conserve water.

---

## Profile

This client has been serving landscape professionals for more than 60 years with a full line of controllers, weather stations, valves, rotors, sprays, and nozzles.

This client is the world's leading provider of Smart Irrigation Controllers with more than 200,000 controllers installed around the world.



## Challenges

- Prior business management system was not SaaS based
- Unable to obtain real-time data
- Felt held back by their current system's inability to support their desired online sales activities.



# The Vested Group Delivers

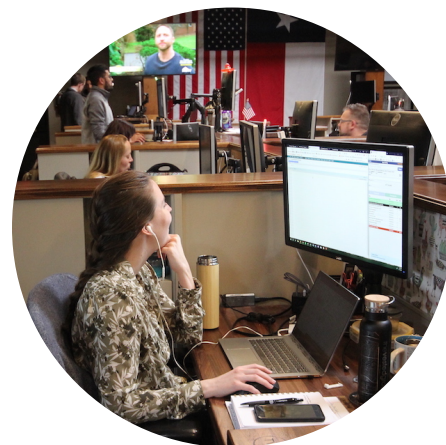
---

## Solutions

This client chose the Vested Group to implement Netsuite as their business management solution.

NetSuite modules chosen included:

- Financials
- Revenue Recognition
- Inventory
- Manufacturing
- CRM
- Order Management



---

## Results

The client is highly satisfied with The Vested Group and the NetSuite implementation.

They have seen vast improvements in data visibility as well as a considerable increase in their ecommerce activity.

They also enjoy the seamless integration between their website and NetSuite. Internal users have found NetSuite to be very user friendly and intuitive to use. The transition from the former system to NetSuite has been smooth, and users report a high level of satisfaction.



the**vested**group

## LETS GET IN TOUCH

---

**Jason Lavender**

972.429.9025

[jlavender@thevested.com](mailto:jlavender@thevested.com)

[thevested.com](http://thevested.com)

