

T H E
REALTRENDS
F I V E H U N D R E D
2021

RANKING THE TOP



BROKERAGES IN THE U.S. BY:

- Transaction Sides
- Sales Volume
- Affiliation
- Top Movers
- Core Services
- The Billionaires' Club
- Nation's Best

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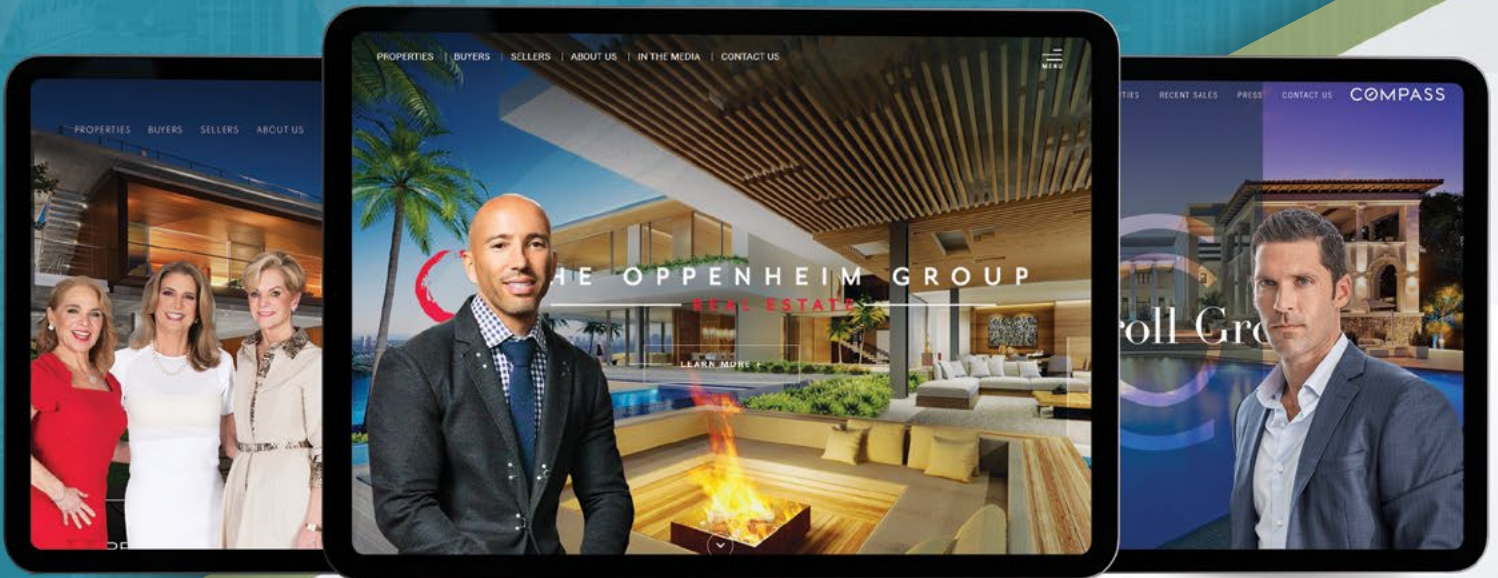
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Congratulations to everyone who earned a spot on the 2021 REAL Trends 500, top 500 brokerages in the U.S.

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T H E
REALTRENDS
F I V E H U N D R E D

CONGRATULATIONS TO THE 2021 REALTRENDS 500!

You are the elite-performing brokerages in the industry!

Over 1,750 firms qualified this year! The results—turned in by the firms on this year's RealTrends 500—showed that the nation's leading realty firms outperformed the market, proving that size and leadership do matter. In fact, the RealTrends 500 firms grew closed sides by 12.5%, which was nearly 10 percentage points higher than the overall growth in the market.

The RealTrends 500, now in its 34th year, remains the undisputed leader in ranking the performance of residential real estate services firms. Due to the requirement of independent verification, the RealTrends 500 is The Trusted Source for information about performance of these firms.

RealTrends is aware that there are significant numbers of brokerage firms that would qualify to be ranked in our survey but, for their own reasons, chose not to submit to the study. As such, any data that readers use to qualify market shares of a firm on this study or of national organizations should not be considered complete or authoritative.

Rankings are produced in several ways. We continue to rank firms based on closed transaction sides, then by sales volume. Firms ranked by sales volume may not appear in the rankings by transaction sides due to differences in mean sales prices of homes across the country.

Recognizing that realty services firms do more than broker housing transactions, we continue to emphasize the addition of core services, such as mortgage, title insurance, escrow, property/casualty insurance and other types of products related to the real estate process.

Thank you to the leadership teams of the firms that took the time to submit their surveys. Special thanks to the leadership of the national real estate organizations who supported us in numerous ways by encouraging their affiliated members firms to share their results. Without this kind of support, this report would not be possible.

At the end of 2020, HW Media acquired RealTrends content, events and rankings along with certain other assets. We are proud to have HW Media and its team carry on the tradition of being The Trusted Source in these rankings and know that they will only improve them in the future.



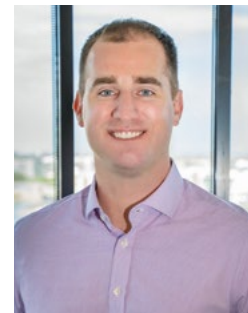
STEVE MURRAY
Senior Advisor
RealTrends



MARK ADAMS
Director, Real Estate
RealTrends



LIZ SMITH
Client Services Manager
RealTrends



CLAYTON COLLINS
CEO
HW Meida

T H E
REALTRENDS
FIVE HUNDRED
2021

BROKERAGE MARKETING PACKAGES AVAILABLE NOW!

Congratulations to the top brokerages in the United States for being ranked within the RealTrends 500.

Whether you're a member of the RealTrends 500 or Nation's Best, promote your status as one of the top 1.5% brokerage firms in the country! Share your brokerage's success with our custom brokerage digital marketing packages.



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T H E

REALTRENDS

F I V E H U N D R E D

500 LARGEST BROKERAGES IN THE U.S.

Ranked by Closed Transaction Sides for 2020

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
1	HomeServices of America, Inc. Minneapolis	MN	343,220	329,680	4.1%
2	Realty Brokerage Group Madison	NJ	333,737	325,652	2.5%
3	eXp Realty Bellingham	WA	238,981	130,627	82.9%
4	Compass New York	NY	144,784	84,732	70.9%
5	Hanna Holdings / Allen Tate Pittsburgh	PA	105,455	100,589	4.8%
6	Redfin Seattle	WA	64,420	53,235	21.0%
7	HomeSmart Scottsdale	AZ	40,809	42,268	-3.5%
8	Keller Williams Realty, GO Network Offices Arlington	TX	34,463	32,161	7.2%



Smokey Garrett, Regional Owner & Operating Partner
Keller Williams Realty, GO Network Offices
Arlington, Texas

#8

RECRUITING: Stop looking at it as recruiting. Instead, think of it as getting into partnership with someone. Recruiting is about attracting people for a mutually beneficial relationship.

MISTAKE: There are many lessons I learn on a daily basis! One of the most important is about leadership. As a leader, if you move too fast for the wrong reasons and don't bring your people along with you, the road will be bumpy and lonely. If you slow down, share the vision and the why, and show people how they will win through this vision, you go faster and further.

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
9	@properties Chicago	IL	33,259	21,877	52.0%
10	United Real Estate Dallas	TX	27,292	4,987	447.3%
11	William Raveis Shelton	CT	26,959	23,160	16.4%
12	RE/MAX Results Eden Prairie	MN	26,570	22,931	15.9%
13	Crye-Leike Real Estate Services Memphis	TN	25,606	25,773	-0.6%
14	West USA Realty, Inc. Phoenix	AZ	25,249	26,485	-4.7%
15	Fathom Realty Cary	NC	25,071	17,866	40.3%
16	Keller Williams Realty Pinnacle Partners Group Duluth	GA	23,705	22,038	7.6%
17	RE/MAX Gold Nation Fair Oaks	CA	22,809	16,694	36.6%
18	Douglas Elliman New York	NY	22,615	23,460	-3.6%
19	Coldwell Banker Sea Coast / Advantage Wilmington	NC	22,439	19,839	13.1%
20	Coldwell Banker Real Estate Group Shorewood	IL	21,338	18,858	13.2%
21	Real Estate One Southfield	MI	20,927	22,237	-5.9%
22	JP and Associates REALTORS Frisco	TX	19,787	12,575	57.4%
23	CENTURY 21 Affiliated Madison	WI	19,247	19,291	-0.2%
24	Berkshire Hathaway HomeServices The Preferred Realty Wexford	PA	19,238	16,596	15.9%
25	My Home Group Real Estate Scottsdale	AZ	19,068	14,773	29.1%
26	Latter & Blum Companies New Orleans	LA	18,682	14,316	30.5%
27	John L. Scott Real Estate Bellevue	WA	18,064	17,070	5.8%
28	Baird & Warner, Inc. Chicago	IL	18,052	16,555	9.0%
29	Berkshire Hathaway HomeServices PenFed Realty Alexandria	VA	17,014	15,348	10.9%
30	Coldwell Banker Schmidt, Realtors Traverse City	MI	15,933	14,272	11.6%
31	Keller Williams Realty The Haggard Group Franklin	TN	15,600	15,394	1.3%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
32	Equity Real Estate Sandy	UT	15,121	13,443	12.5%
33	RE/MAX Alliance/Equity Group Arvada	CO	15,027	14,874	1.0%
34	Keller Williams Heritage/Memorial/Coastal Bend Houston	TX	14,964	13,009	15.0%
35	Berkshire Hathaway HomeServices Homesale Realty Group Lancaster	PA	14,728	14,523	1.4%
36	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson	NV	14,265	12,643	12.8%
37	Keller Williams Keystone Partners Group Blue Bell	PA	13,991	13,128	6.6%
38	Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&Ex. Realty Grand Rapids	MI	13,939	13,287	4.9%
39	Keller Williams Realty - The Rawls Group Atlanta	GA	13,799	13,818	-0.1%



Jean Rawls, Operating Principal
Keller Williams Realty, The Rawls Group
Atlanta, Georgia

#39

LESSON LEARNED DURING THE PANDEMIC: My greatest lesson learned from the pandemic was how technology became a game changer in how we were able to support our agents and staff, as well as our clients and community during this national crisis. Amid the chaos of 2020, our KW Rawls Group family was able to leverage technology to instantaneously create a far-reaching connection to family, friends, clients, and the neighborhoods in which they serve.

AHA MOMENT: One of the biggest aha moments of my career occurred during the pandemic when experiencing the irreplaceable value of hiring exceptional talent. I have always valued talent but did not realize the true strength of how talented leaders would rise when faced with a global pandemic and the shutdown of our economy. I saw first hand how strong and committed talent could persevere and lead through a situation that none of us had faced before. The year of 2020 was an example of how talent sees no barriers or obstacles too great, while continuing to inspire others to persevere.

40	Silvercreek Realty Group Meridian	ID	13,785	10,800	27.6%
41	The Keyes Company/Illustrated Properties Miami	FL	13,422	13,761	-2.5%
42	Watson Realty Corp. Jacksonville	FL	13,243	13,797	-4.0%
43	HUNT Real Estate ERA Buffalo	NY	12,985	13,469	-3.6%
44	Keller Williams Realty Tulsa/Oklahoma City Tulsa	OK	12,776	11,524	10.9%
45	F.C. Tucker Company, Inc. Indianapolis	IN	12,471	11,162	11.7%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
46	Samson Properties Chantilly	VA	12,359	8,759	41.1%
47	HER LLC Gahanna	OH	11,608	11,674	-0.6%
48	LIV Summit Sierra Synergy Palm Springs Sotheby's Realty Denver	CO	11,288	9,582	17.8%
49	Shorewest Realtors Brookfield	WI	11,000	10,535	4.4%
50	Keller Williams Realty Partners Overland Park	KS	10,950	9,412	16.3%
51	Coldwell Banker Apex, Realtors Richardson	TX	10,847	9,021	20.2%
52	Keller Williams - Ben Kinney Companies Bellingham	WA	10,586	9,196	15.1%
53	Coldwell Banker BAIN Seattle	WA	9,997	10,421	-4.1%
54	Keller Williams Realty Austin Austin	TX	9,922	8,935	11.0%
55	PalmerHouse Properties Atlanta	GA	9,904	8,502	16.5%
56	Realty Austin Austin	TX	9,841	8,025	22.6%
57	RE/MAX Northwest Realtors & RE/MAX Integrity Seattle	WA	9,683	4,477	116.3%
58	Atlanta Communities Real Estate Brokerage Marietta	GA	9,677	8,425	14.9%
59	Key Realty Maumee	OH	9,529	8,569	11.2%
60	Keller Williams Realty Jay Crow Group Raleigh	NC	9,495	8,341	13.8%
61	Keller Williams Realty - Chadwick Group St. Petersburg	FL	9,402	9,708	-3.2%
62	Charles Rutenberg Realty, Inc Clearwater	FL	9,319		
63	First Team Real Estate Irvine	CA	9,227	8,648	6.7%
64	Carolina One Real Estate Services North Charleston	SC	9,095	7,737	17.6%
65	Better Homes and Gardens Real Estate Gary Greene Houston	TX	8,986	8,582	4.7%
66	Keller Williams Realty - Heart of Atlanta Group Atlanta	GA	8,910	10,640	-16.3%
67	Realty Executives Associates Knoxville	TN	8,722	7,771	12.2%
68	Sibcy Cline, Inc. Cincinnati	OH	8,647	8,940	-3.3%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
69	Five Star Real Estate Grand Rapids	MI	8,646	7,529	14.8%



Greg Carlson, Principal Broker & Founder

Five Star Real Estate
Grand Rapids, Michigan

#69

AHA MOMENT: My aha moment was when I realized the rules in our industry had been created to advance and keep the current and historical leaders at the top of the mountain. They made the rules. They enforced the rules. They made new rules. Then, I learned the rules didn't even say what they thought they said. They were mostly just passing down what they'd been told. My advice: Don't listen to others pontificate. Don't act on what they tell you before reading the rules for yourself.

BIGGEST MISTAKE: We believed we could make an agent successful—if they would use all that we have to offer. We learned that we can never “do it” for an agent. If you tell agents you will do it for them, they will never stop needing your help and they will blame you when it doesn't go right. Offer services, but remember: It's their business after all.

70	Florida Homes Realty & Mortgage Jacksonville	FL	8,531	5,912	44.3%
71	Northwest Real Estate Brokers (Tomlinson Real Estate Group) Spokane	WA	8,515	8,369	1.7%
72	Keller Williams Realty King Group Fayetteville	AR	8,447	7,615	10.9%
73	Premier Sotheby's International Realty Naples	FL	8,334	6,790	22.7%
74	Keller Williams Xperience Brokerage Network Portland	OR	8,226	8,044	2.3%
75	Keller Williams Realty Emerald Coast/Gulf Coast/NWLA Destin	FL	8,207	7,148	14.8%
76	Keller Williams Realty Chattanooga	TN	8,195	7,330	11.8%
77	Coldwell Banker Select Tulsa	OK	8,165	7,261	12.5%
78	William Pitt / Julia B. Fee Sotheby's International Realty Stamford	CT	8,119	5,612	44.7%
79	Better Homes and Gardens Real Estate Metro Brokers Atlanta	GA	8,043	7,294	10.3%
80	Keller Williams Realty - RM Realty Associates LLC Newark	DE	7,990	7,008	14.0%
81	Tierra Antigua Realty Tucson	AZ	7,901	7,683	2.8%
82	Keller Williams Realty Birmingham Birmingham	AL	7,867	6,209	26.7%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
83	Keller Williams Realty West Texas Lubbock	TX	7,861	7,530	4.4%
84	Keller Williams Arizona Realty Scottsdale	AZ	7,748	3,120	148.3%



Kristan Cole, MBA, CCIM, Founder & CEO
Keller Williams Arizona Realty
Scottsdale, Arizona

#84

LESSON LEARNED DURING THE PANDEMIC: This shift in the market had a different name, but one thing remained the same: speed matters. The faster you can get aligned, the better. You have to take an audit of expenses, cut the fat and go from strategic to tactical. Shifts like these leave you in survival mode. We looked at our systems. Are they efficient and scalable? Do they need to be revamped? With this pandemic, we found opportunity in recruiting. Talented people were furloughed, so I acquired three great hires. Adapt quickly and look for opportunity.

AHA MOMENT: My moment was when I realized that I would run out of capacity at some point. It took a long time, because I'm a high-capacity person, but I should have been casting vision and attracting talent before I reached max capacity. You can't be great if everything rises and falls on you. You have to go from a centralized leadership model to a decentralized one. That can take a couple of years. You have to find empire-building leaders rather than allow yourself to be at the center of everything.

85	Realty Executives Phoenix and Yuma Phoenix	AZ	7,699	7,146	7.7%
86	Chinowth & Cohen Realtors Tulsa	OK	7,646	5,447	40.4%
87	Keller Williams: The Virginia Realty Alliance Group Reston	VA	7,571	7,379	2.6%
88	Keller Williams Realty Integrity Lakes Minneapolis	MN	7,514	6,606	13.7%
89	Keller Williams E to P Group Naperville	IL	7,511	6,043	24.3%
90	Coldwell Banker Howard Perry and Walston Raleigh	NC	7,497	7,336	2.2%
91	Keller Williams Salt Lake City Salt Lake City	UT	7,399	6,339	16.7%
92	LoKation® Real Estate Pompano Beach	FL	7,387	4,315	71.2%
93	CENTURY 21 New Millennium Alexandria	VA	7,253	7,471	-2.9%
93	Keller Williams Realty Alaska Group Anchorage	AK	7,253	6,985	3.8%
95	Better Homes and Gardens Real Estate The Masiello Group Bedford	NH	7,212	7,155	0.8%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
96	Keller Williams Realty Austin	TX	7,184	6,306	13.9%
97	McGraw Realtors Tulsa	OK	7,097	3,657	94.1%
98	Professional Realty Services International Spokane	WA	7,025	5,249	33.8%
99	Parks Realty Brentwood	TN	6,971	6,891	1.2%
100	Coldwell Banker Heritage Springboro	OH	6,968	6,528	6.7%
101	RE/MAX Advantage Plus Savage	MN	6,955	6,717	3.5%
102	Coldwell Banker Weir Manuel Family of Companies Bingham Farms	MI	6,907	7,796	-11.4%
103	Cummings & Co. Realtors Baltimore	MD	6,883	5,633	22.2%
104	Carpenter Realtors Indianapolis	IN	6,873	6,609	4.0%
105	CENTURY 21 Everest Real Estate Cottonwood Heights	UT	6,870	6,891	-0.3%
106	Keller Williams Realty Caleb Hayes Enterprises De Pere	WI	6,737	3,900	72.7%
107	Coldwell Banker Legacy Albuquerque	NM	6,686	6,858	-2.5%
108	Keller Williams Hill Real Estate Boise	ID	6,632	5,523	20.1%
109	Keller Williams Lafayette	LA	6,625	5,881	12.7%
110	Murney Associates, Realtors Springfield	MO	6,594	5,614	17.5%



Twila Hillme, Broker & Manager
Murney Associates, Realtors
Springfield, Missouri

#110

AHA MOMENT: The biggest aha moment for us was realizing that we could operate a lot more efficiently and more profitably with much less square footage. Pre-2007, we operated a large amount of square footage spread out in multiple locations. Now, we have a large main campus and fewer satellite offices. We are servicing our core area very efficiently.

RECRUITING: We hired a full-time business development coach that doesn't deal with the day-to-day real estate transaction problems and agent issues that most broker's deal with. This position reports to the broker and is dedicated to assisting and holding accountable both new and experienced agents in their business development. We have so many tools that the company provides—agents can easily get lost. Our business development coach helps agents bring all of our tools together in a way that fits their individual business model.

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
111	Keller Williams Realty of Central Florida LLC Lakeland	FL	6,567	6,768	-3.0%
112	RE/MAX Concepts West Des Moines	IA	6,541	5,484	19.3%
113	Russ Lyon I Sotheby's International Realty Scottsdale	AZ	6,532	5,722	14.2%
114	Keller Williams Realty Indy Metro NE/Louisville East Indianapolis	IN	6,514	6,455	0.9%
115	Keller Williams Federal Way Federal Way	WA	6,427	6,046	6.3%
116	Keller Williams Realty Denton	TX	6,419	5,773	11.2%
117	Berkshire Hathaway HomeServices Professional Realty Mason	OH	6,382	6,148	3.8%
118	Realty Executives Arizona Territory Tucson	AZ	6,336	4,693	35.0%
119	RE/MAX Executive Charlotte	NC	6,293	6,037	4.2%
120	Keller Williams Realty Laing Group Knoxville	TN	6,273	5,911	6.1%
121	Corcoran Global Living Tahoe City	CA	6,268		
122	RE/MAX Professionals Highlands Ranch	CO	6,227	5,661	10.0%
123	Coldwell Banker Prime Properties Cohoes	NY	6,184	5,936	4.2%
124	Michael Saunders & Company Sarasota	FL	6,170	5,402	14.2%
125	Keller Williams Realty, Atlantic Partners Jacksonville Beach	FL	6,117	5,364	14.0%
126	Rose & Womble Realty Virginia Beach	VA	6,065	5,397	12.4%
127	Allison James Estates & Homes Carlsbad	CA	6,041	6,849	-11.8%
128	Keller Williams Realty Bergen County Partners Ridgewood	NJ	5,980	5,189	15.2%
129	Comey & Shepherd Cincinnati	OH	5,972	5,845	2.2%
130	Keller Williams Realty Georgia Legacy Group Alpharetta	GA	5,908	5,455	8.3%
131	Keller Williams Advisors/Advantage/Realty Associate Partners Cincinnati	OH	5,890	4,958	18.8%
132	Lyon Real Estate Sacramento	CA	5,842	5,845	-0.1%
133	Keller Williams Realty - Ubaldini Group Crystal Beach	FL	5,827	5,651	3.1%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
134	Keller Williams Realty - St. Louis Kirkwood St. Louis	MO	5,766	5,236	10.1%
135	Cutler Real Estate Canton	OH	5,731	5,718	0.2%
136	Realty ONE Group Mountain Desert Lake Havasu City	AZ	5,696	3,984	43.0%
137	CENTURY 21 Scheetz Carmel	IN	5,688	5,356	6.2%
138	Select Group Yuba City	CA	5,668	5,551	2.1%
139	Mark Spain Real Estate Alpharetta	GA	5,647	4,200	34.5%
140	Keller Williams Legacy Group Realty, LLC Canton	OH	5,633	2,352	139.5%
141	The Russell Realty Co Strongsville	OH	5,586	5,384	3.8%
142	CENTURY 21 Judge Fite Company Dallas	TX	5,572	5,822	-4.3%
143	Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach Jupiter	FL	5,520	5,553	-0.6%
144	Keller Williams Realty West Monmouth Morganville	NJ	5,506	5,161	6.7%
145	Keller Williams River Group Tallahassee	FL	5,396	5,386	0.2%
146	Keller Williams Realty The Woodlands	TX	5,357	5,231	2.4%
147	The Danberry Company Toledo	OH	5,346	4,851	10.2%
148	Premiere Plus Realty Naples	FL	5,333	4,514	18.1%
149	Bean Group Portsmouth	NH	5,325	5,737	-7.2%
150	Berkshire Hathaway HomeServices Florida Properties Group Palm Harbor	FL	5,304	5,007	5.9%
151	John R. Wood Properties Naples	FL	5,253	4,231	24.2%
152	Keller Williams Realty Greater Rochester Rochester	NY	5,237	4,970	5.4%
153	Keller Williams Success Realty South Ogden	UT	5,230	3,856	35.6%
154	Keller Williams Capital Properties Washington	DC	5,225	4,682	11.6%
155	Solid Source Realty Roswell	GA	5,200	5,014	3.7%
156	Keller Williams Chervenik Realty Stow	OH	5,184	4,960	4.5%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
157	Ruhl&Ruhl Realtors Davenport	IA	5,172	4,980	3.9%
158	Berkshire Hathaway HomeServices Towne Realty Virginia Beach	VA	5,161	4,780	8.0%
159	RE/MAX Precision Ankeny	IA	5,145	2,699	90.6%
160	Big Block Realty San Diego	CA	5,143	5,031	2.2%
161	Keller Williams Coastal and Lakes & Mountains Realty Portsmouth	NH	5,086	3,991	27.4%
162	Keller Williams WinStar Realty Idaho Falls	ID	5,047	4,345	16.2%
163	Keller Williams Realty Greater Springfield Springfield	MO	5,045	4,423	14.1%
164	McColly Real Estate Schererville	IN	5,024	4,464	12.5%
165	Berkshire Hathaway HomeServices Utah Properties Park City	UT	5,012	4,074	23.0%
166	Berkshire Hathaway HomeServices Starck Real Estate Palatine	IL	4,951	4,063	21.9%
167	Keller Williams Realty Spokane Spokane	WA	4,938	4,940	0.0%
168	RE/MAX Alliance Group Sarasota	FL	4,930	4,686	5.2%
169	REALM Real Estate Professionals Houston	TX	4,906	4,138	18.6%
170	Pinnacle Estate Properties, Inc. Malibu	CA	4,897	4,858	0.8%
171	Iron Valley Real Estate Camp Hill	PA	4,890		
172	Keller Williams Realty WINWIN Charlotte Partners Charlotte	NC	4,877	4,398	10.9%
172	RE/MAX Select Realty Cranberry Twp	PA	4,877	4,467	9.2%
174	Brown Harris Stevens New York	NY	4,871	2,461	97.9%
175	CENTURY 21 Bradley Realty, Inc. Fort Wayne	IN	4,865	4,234	14.9%
176	Atlanta Fine Homes Sotheby's International Realty Atlanta	GA	4,838	4,354	11.1%
177	NP Dodge Real Estate Sales, Inc. Omaha	NE	4,820	4,730	1.9%
178	Keller Williams - Forward Living Beverly Hills	CA	4,805	5,320	-9.7%
179	Keller Williams Realty Portland Central/Phoenix Portland	OR	4,789	4,750	0.8%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
180	Greenridge Realty Grand Rapids	MI	4,745	4,781	-0.8%
181	Berkshire Hathaway HomeServices Verani Realty Londonderry	NH	4,743	4,636	2.3%
182	Keller Williams Realty Greater Hartford West Hartford	CT	4,720	4,222	11.8%
183	Berkshire Hathaway HomeServices Indiana Realty Indianapolis	IN	4,713	4,686	0.6%
184	Berkshire Hathaway HomeServices Select Properties St. Louis	MO	4,675	4,376	6.8%
185	Keller Williams Realty Coastal Area Partners Savannah	GA	4,645	3,887	19.5%
185	Wilkinson ERA Real Estate Charlotte	NC	4,645	4,510	3.0%
187	Rodeo Realty Beverly Hills	CA	4,639	4,945	-6.2%
188	Your Castle Real Estate Denver	CO	4,638	4,410	5.2%
189	Keller Williams Realty Greater Portland Portland	ME	4,617	4,288	7.7%
190	The Group Fort Collins	CO	4,601	4,093	12.4%
191	RE/MAX Suburban Mount Prospect	IL	4,550	4,479	1.6%
192	Intracoastal Realty Corp Wilmington	NC	4,513	3,291	37.1%
193	Keller Williams Greater Metropolitan Cleveland	OH	4,511	3,954	14.1%
194	Pacific Sotheby's International Realty La Mesa	CA	4,490	5,471	-17.9%
195	RE/MAX Town & Country Canton	GA	4,458	3,614	23.4%
196	Keller Williams Taylor Group Raleigh	NC	4,445	3,983	11.6%
197	Bennion Deville Homes Rancho Mirage	CA	4,432	4,285	3.4%
198	Keller Williams Realty Fort Mill Fort Mill	SC	4,405	4,015	9.7%
199	CENTURY 21 Redwood Realty Ashburn	VA	4,389	4,285	2.4%
200	Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS Greenville	SC	4,379	4,184	4.7%
201	Patterson Schwartz Real Estate Hockessin	DE	4,345	4,149	4.7%
202	Berkshire Hathaway HomeServices Drysdale Properties Danville	CA	4,327	5,165	-16.2%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
203	Keller Williams Realty Kennett Square	PA	4,322	2,940	47.0%
204	Keller Williams Greater Des Moines/Altoona, Ankeny/Ames, Siouxla West Des Moines	IA	4,292	4,116	4.3%
205	PMZ Real Estate Modesto	CA	4,285	4,500	-4.8%
206	Keller Williams Realty - Meggers Management Group Visalia	CA	4,261	4,320	-1.4%
207	Coldwell Banker West Chula Vista	CA	4,250	3,204	32.6%
208	Keller Williams - Brian Smith Mgmt. Denver	CO	4,239	3,408	24.4%
208	Keller Williams Kansas City - Northland Gladstone	MO	4,239	3,782	12.1%
210	Better Homes and Gardens Real Estate Kansas City Homes Overland Park	KS	4,234	4,355	-2.8%
211	RE/MAX Realty Group Gaithersburg	MD	4,208	4,170	0.9%
212	Keller Williams Realty Royal Oak Royal Oak	MI	4,203	4,592	-8.5%
213	RE/MAX Victory + Affiliates Florence	KY	4,194	1,830	129.2%
214	Keller Williams Consultants Realty Dublin	OH	4,173	3,993	4.5%
215	Realty ONE Group Complete Rocklin	CA	4,161	3,188	30.5%
216	Kinlin Grover, Page Taft & Randall Realtors Charlestown	RI	4,158	3,760	10.6%
217	Realty Group Minneapolis	MN	4,155	3,050	36.2%
218	Keller Williams Realty - The Hilgenberg Group Rancho Mirage	CA	4,093	3,712	10.3%
219	Beverly-Hanks & Associates Asheville	NC	4,063	4,428	-8.2%
220	Keller Williams Philly Philadelphia	PA	4,015	3,285	22.2%
221	Keller Williams Realty Haigh Group Maple Grove	MN	3,986	3,576	11.5%
222	RE/MAX Fine Properties Scottsdale	AZ	3,969	2,910	36.4%
223	Realty ONE Group West Irvine	CA	3,961		
224	The Real Estate Group Springfield	IL	3,951	3,454	14.4%
225	Keller Williams Realty Metropolitan Bedford	NH	3,887	3,809	2.0%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
226	Daniel Gale Sotheby's International Realty Cold Spring Harbor	NY	3,867	3,607	7.2%
227	ARC Realty Birmingham	AL	3,863	3,136	23.2%
228	Schuler Bauer Real Estate ERA Powered New Albany	IN	3,840	3,554	8.0%
229	Realty Connect USA Hauppauge	NY	3,838	4,407	-12.9%
230	Keller Williams Realty Central Oklahoma/Platinum Oklahoma City	OK	3,833	3,712	3.3%
231	Keller Williams Realty Advantage Group Oviedo	FL	3,810	3,896	-2.2%
232	Keller Williams Ballantyne Area Charlotte	NC	3,807	3,669	3.8%
233	TTR Sotheby's International Realty Washington	DC	3,792	3,594	5.5%
234	Berkshire Hathaway HomeServices Alliance Real Estate Chesterfield	MO	3,783		
235	Keller Williams Realty - KW Professionals Plymouth	MI	3,760	4,317	-12.9%
236	Keller Williams Realty Mooresville	NC	3,725	3,598	3.5%
237	Hegg, Realtors Inc. Sioux Falls	SD	3,721	3,423	8.7%
238	Keller Williams - Cunningham Group Santa Monica	CA	3,717	3,234	14.9%
239	Keller Williams Real Estate - Exton Exton	PA	3,691	3,344	10.4%
240	Berkshire Hathaway HomeServices Commonwealth / Robert Paul Prop. Natick	MA	3,687	2,388	54.4%
241	Berkshire Hathaway HomeServices New Jersey Properties Martinsville	NJ	3,673	3,722	-1.3%
242	Jason Mitchell Real Estate Scottsdale	AZ	3,662		
243	Keller Williams Realty Branson	MO	3,643	2,864	27.2%
243	Berkshire Hathaway HomeServices Hudson Valley Properties Lagrangeville	NY	3,643	3,230	12.8%
245	Reliant Realty ERA Powered/ERA Home Run Real Estate Nashville	TN	3,638	4,472	-18.6%
246	Cascade Sotheby's International Realty Bend	OR	3,634	2,863	26.9%
247	Keller Williams Woodbury	MN	3,632	3,307	9.8%
248	Keller Williams Realty Sioux Falls, SD Sioux Falls	SD	3,621	2,925	23.8%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
249	Real Living Kee Realty Clinton Township	MI	3,594	3,029	18.7%
250	The Hasson Company Lake Oswego	OR	3,587	3,453	3.9%
251	Keller Williams Realty Indy Metro South West Greenwood	IN	3,579	3,344	7.0%
252	Keller Williams Metro Center Alexandria	VA	3,559	3,149	13.0%
253	Kuper Sotheby's International Realty San Antonio	TX	3,545	3,450	2.8%
254	Keller Williams Realty Greater Northwest Houston	TX	3,543	3,433	3.2%
255	Coldwell Banker Vanguard Realty, Inc. Orange Park	FL	3,541	3,199	10.7%
256	Coldwell Banker Access Realty Savannah	GA	3,537	1,730	104.5%
257	Realty Masters & Associates Tustin	CA	3,536	3,131	12.9%
258	ONE Sotheby's International Realty Coral Gables	FL	3,527	3,124	12.9%
259	RE/MAX First Clinton Township	MI	3,526	2,461	43.3%
260	RE/MAX Southern Shores Myrtle Beach	SC	3,520	2,643	33.2%
261	RE/MAX DFW Associates (DFW Associates LTD) Coppell	TX	3,517	3,504	0.4%
262	Keller Williams Realty Brazos Valley College Station	TX	3,514	3,188	10.2%
263	LAER Realty Partners Chelmsford	MA	3,501	3,065	14.2%
264	RE/MAX Associates Layton	UT	3,493	2,483	40.7%
265	RE/MAX Results St. Louis	MO	3,489	3,361	3.8%
266	d'aprile properties Chicago	IL	3,481	2,308	50.8%
267	ERA Brokers Consolidated/ERA Skyline Real Estate St. George	UT	3,470	2,657	30.6%
267	Keller Williams Realty - Roseville Roseville	CA	3,470	1,952	77.8%
269	CENTURY 21 MM Oakdale	CA	3,448	4,305	-19.9%
270	Better Homes and Gardens Real Estate The Good Life Group Omaha	NE	3,439	2,725	26.2%
271	Coldwell Banker Caine Greenville	SC	3,420	3,326	2.8%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
272	Keller Williams Realty Wilmington	NC	3,404	2,684	26.8%
273	Realty ONE Group Edge Woodstock	GA	3,403	3,343	1.8%
274	Golden Gate Sotheby's International Realty Mill Valley	CA	3,397	4,139	-17.9%
275	Keller Williams Wichita East Wichita	KS	3,378	2,883	17.2%
276	RE/MAX Boone Realty Columbia	MO	3,373	3,408	-1.0%
277	Keller Williams Citywide Westlake	OH	3,370	2,741	22.9%
278	CENTURY 21 Award San Diego	CA	3,361	3,749	-10.3%
279	Worth Clark Realty Chesterfield	MO	3,356		
279	Keller Williams Realty Buffalo Williamsville	NY	3,356	3,108	8.0%
281	CENTURY 21 The Harrelson Group Myrtle Beach	SC	3,352	2,453	36.6%
281	F.C. Tucker Emge Realtors Evansville	IN	3,352	3,223	4.0%
283	Sereno Group Los Gatos	CA	3,325	2,408	38.1%
283	RE/MAX of Reading Wyomissing	PA	3,325	3,651	-8.9%
285	Coldwell Banker Wallace Knoxville	TN	3,324	2,916	14.0%
286	Keller Williams Realty Rafah Corp. Palmdale	CA	3,301	3,302	0.0%
287	Keller Williams Realty Fort Worth	TX	3,299	3,396	-2.9%
288	Keller Williams Big Rock Partners Orland Park	IL	3,289	4,932	-33.3%
289	Chase International Real Estate Reno	NV	3,286	2,484	32.3%
290	RE/MAX Marketing Specialists Spring Hill	FL	3,278	1,341	144.4%
291	Jaqua Realtors Portage	MI	3,270	3,126	4.6%
292	Keller Williams Realty Capital District Latham	NY	3,265	3,061	6.7%
293	RE/MAX ONE Beaumont	TX	3,242	2,928	10.7%
294	Coldwell Banker C&C Properties Redding	CA	3,236	3,769	-14.1%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
295	Keller Williams Realty Premier Partners Vancouver	WA	3,233	2,891	11.8%
296	Coldwell Banker D'Ann Harper, Realtors San Antonio	TX	3,223	3,597	-10.4%
297	Keller Williams Realty Centre Columbia	MD	3,214	2,919	10.1%
298	Keller Williams Realty Spring Hill Spring Hill	FL	3,212	3,003	7.0%
299	Keller Williams Realty Huntsville - Classic Realty, LLC Huntsville	AL	3,209	2,845	12.8%
300	RE/MAX Alliance Collinsville	IL	3,203	3,062	4.6%
300	Keller Williams Advantage Novi	MI	3,203	2,224	44.0%
302	RE/MAX Crossroads Properties Strongsville	OH	3,198	3,457	-7.5%
303	Keller Williams Realty New Bern New Bern	NC	3,197	1,831	74.6%
303	Keller Williams Grand Rapids Grand Rapids	MI	3,197	3,224	-0.8%
305	Cressy & Everett, Inc. South Bend	IN	3,171	3,146	0.8%
306	RE/MAX Heritage Kansas City	MO	3,160	2,051	54.1%
307	Keller Williams - Red Stick Partners, LLC Baton Rouge	LA	3,155	2,850	10.7%
308	RE/MAX Select Westfield	NJ	3,144	2,444	28.6%
309	Berkshire Hathaway HomeServices Montana Properties Bozeman	MT	3,118	2,505	24.5%
310	Keller Williams Realty Asheville, NC Asheville	NC	3,112	3,007	3.5%
311	RE/MAX Results Angola	IN	3,111	3,680	-15.5%
312	CENTURY 21 North East Peabody	MA	3,105	3,293	-5.7%
313	Keller Williams Realty Milwaukee Whitefish Bay	WI	3,102	2,507	23.7%
314	RE/MAX Real Estate Group Colorado Springs	CO	3,091	2,866	7.9%
315	HomeSmart Evergreen Realty Irvine	CA	3,090	3,380	-8.6%
316	Keller Williams Integrity First Realty Gilbert	AZ	3,076	2,285	34.6%
317	Jameson Sotheby's International Realty Chicago	IL	3,055	2,792	9.4%

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318	Better Homes and Gardens Real Estate Big Hill/First Realty Centerville	OH	3,022	3,109	-2.8%
318	RE/MAX Anchor Realty Punta Gorda	FL	3,022	2,297	31.6%
320	RE/MAX Dynamic Properties Anchorage	AK	3,003	2,846	5.5%
321	Keller Williams Real Estate Langhorne	PA	3,001	2,926	2.6%
322	Keller Williams Realty - Lakeside Shelby Township	MI	3,000	2,928	2.5%
323	RE/MAX Real Estate Professionals Lansing	MI	2,994	2,428	23.3%
324	Downing-Frye Realty, Inc. Naples	FL	2,985	2,805	6.4%
325	Keller Williams Realty Signature Rockford	IL	2,972	2,320	28.1%
326	HomeSmart Connect Arlington Heights	IL	2,971	2,856	4.0%
327	Keller Williams Integrity Ellicott City	MD	2,970	2,907	2.2%
328	Jim Maloof Realtor Peoria	IL	2,968		
329	CENTURY 21 Legacy Greeneville	TN	2,959	2,622	12.9%
330	Keller Williams Realty of Southwest Missouri Partners Joplin	MO	2,958	2,518	17.5%
331	London Properties Ltd Fresno	CA	2,947	2,583	14.1%
332	RE/MAX Realty 100 Milwaukee	WI	2,929	2,923	0.2%
333	RE/MAX Advantage Realty Ellicott City	MD	2,923	2,178	34.2%
334	Keller Williams Realty El Dorado Hills	CA	2,922	2,814	3.8%
335	RE/MAX Allegiance Alexandria	VA	2,912	3,613	-19.4%
336	Gibson Sotheby's International Realty Boston	MA	2,910	2,658	9.5%
337	Keller Williams Moorestown Moorestown	NJ	2,900	2,435	19.1%
338	Keller Williams Realty Kernersville	NC	2,888	2,892	-0.1%
339	Coldwell Banker Distinctive Properties Grand Junction	CO	2,887	2,277	26.8%
340	ERA Real Solutions Realty/Rath Realtors Cincinnati	OH	2,881	2,707	6.4%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
340	ERA Wilder Realty Columbia	SC	2,881	3,169	-9.1%
342	ERA First Advantage Realty, Inc. Newburgh	IN	2,878	2,988	-3.7%
343	Keller Williams - Temecula Valley Real Estate, Inc. Temecula	CA	2,875	2,893	-0.6%
344	Prominent Properties Sotheby's International Realty Tenafly	NJ	2,873	2,694	6.6%
345	Keller Williams Realty Puyallup South Sound Puyallup	WA	2,872	2,993	-4.0%
346	Four Seasons Sotheby's International Realty South Burlington	VT	2,865	2,133	34.3%
347	iPro Realty Network St. George	UT	2,863	2,270	26.1%
348	Keller Williams Realty Central 75 Richardson	TX	2,862	2,463	16.2%
349	Keller Williams Realty River Cities Columbus	GA	2,853	2,274	25.5%
350	Keller Williams Partners Realty Colorado Springs	CO	2,831	2,443	15.9%
351	RE/MAX Platinum Grand Blanc	MI	2,827	2,812	0.5%
352	Briggs Freeman Sotheby's International Realty Dallas	TX	2,826	2,874	-1.7%



Robbie Briggs, President and CEO
Briggs Freeman Sotheby's International Realty
Dallas, Texas

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LESSON LEARNED DURING THE PANDEMIC: I learned that life doesn't have to be lived in only one way; you can flex and adapt and the new can be better. I am working from home yet accomplishing more than ever. Our company is more virtual — holding virtual open houses, selling to clients via virtual showings and holding closings virtually. Our office meetings have gone to Zoom and will remain that way. By being virtual, we can hold one meeting rather than two or three. We have greater attendance and speakers from around the globe. We've had top agent panels with talented leaders from New York, Chicago and San Francisco — with no travel. We even had our Sotheby's affiliate from Italy address our office on how Americans can buy and sell abroad.

BIGGEST MISTAKE: The first few deals I handled my first year of real estate (1979) were riddled with mistakes. Each mistake prepared me for the next opportunity. I tell young agents to stay close to their managers and peers to help them avoid making blunders. When they fail, I encourage them to learn from those failures.

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
352	Keller Williams Realty Key Partners, LLC Prairie Village	KS	2,826	2,617	8.0%
354	CENTURY 21 Sweyer & Associates Wilmington	NC	2,796	3,009	-7.1%
355	RE/MAX Estate Properties Torrance	CA	2,793	3,049	-8.4%
356	Old Colony, REALTORS Charleston	WV	2,789	2,471	12.9%
357	8z Real Estate Boulder	CO	2,778	2,670	4.0%
358	RE/MAX Properties, Inc. Colorado Springs	CO	2,777	2,982	-6.9%
359	Mel Foster Co. Davenport	IA	2,773	2,911	-4.7%
360	Keller Williams Capital Partners Realty Worthington	OH	2,763	2,739	0.9%
361	Berkshire Hathaway HomeServices California Properties Cerritos	CA	2,762	3,188	-13.4%
362	Keller Williams - Agnew Real Estate LLC Tempe	AZ	2,761	2,857	-3.4%
363	McEneaney Associates, Inc. Alexandria	VA	2,759	2,490	10.8%
364	Charter One Realty Hilton Head Island	SC	2,736	2,045	33.8%
365	Keller Williams Realty (Level 5 Leadership) Management Pembroke Pines	FL	2,734	2,368	15.5%
366	ERA Sellers & Buyers Real Estate El Paso	TX	2,723	2,637	3.3%
367	Keller Williams Philadelphia Philadelphia	PA	2,722	2,426	12.2%
368	Keller Williams Premier Realty Peoria	IL	2,720	2,475	9.9%
369	Dickson Realty Reno	NV	2,719	2,496	8.9%
370	RE/MAX Realty Team Cape Coral	FL	2,716	2,397	13.3%
371	Lang Realty Boca Raton	FL	2,709		
371	Keller Williams - Lafayette Signature Partners Lafayette	IN	2,709	2,660	1.8%
373	Keller Williams Realty Atlanta-Cherokee Woodstock	GA	2,708		
374	Coldwell Banker Hearthside Newtown	PA	2,705	2,952	-8.4%
375	Realty Executives Integrity Hartland	WI	2,704	2,740	-1.3%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
376	Keller Williams Realty The Waxman Group Coral Springs	FL	2,701	2,725	-0.9%
377	Keller Williams Classic Realty Coon Rapids	MN	2,697	2,512	7.4%
378	Miramar International - Bakersfield Bakersfield	CA	2,691	2,807	-4.1%
379	Realty ONE Group Dockside Myrtle Beach	SC	2,683		
380	Keller Williams Success Realty Barrington	IL	2,673	2,120	26.1%
381	Keller Williams Plano Realty Plano	TX	2,668	2,515	6.1%
382	john greene Realtor Naperville	IL	2,661	2,321	14.6%
383	Coldwell Banker Kennon, Parker, Duncan & Davis Columbus	GA	2,658	2,340	13.6%
384	Skogman Realty Cedar Rapids	IA	2,657	2,656	0.0%
385	Keller Williams Realty - Hudson Valley Realty Group New City	NY	2,646	2,208	19.8%
386	RE/MAX Classic Farmington Hills	MI	2,637	2,960	-10.9%
387	Keller Williams Keystone Realty York	PA	2,622	1,928	36.0%
388	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina	MN	2,599	3,238	-19.7%
388	RE/MAX Properties East Louisville	KY	2,599	1,855	40.1%
390	J.P. Weigand & Sons, Inc. Wichita	KS	2,596	2,656	-2.3%
391	Coldwell Banker Harris McHaney & Faucette Fayetteville	AR	2,578	2,750	-6.3%
392	Coldwell Banker Premier Realty Las Vegas	NV	2,577	2,699	-4.5%
393	Windermere Homes & Estates San Diego	CA	2,570	2,735	-6.0%
394	Keller Williams Inspire Realty Fargo	ND	2,566	2,280	12.5%
394	RE/MAX Preferred Associates Toledo	OH	2,566	2,488	3.1%
396	Keller Williams Realty Atlantic Shore Northfield	NJ	2,553	2,398	6.5%
396	RE/MAX 10 New Lenox	IL	2,553	2,378	7.4%
398	Stark Company Realtors Madison	WI	2,551	2,469	3.3%

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399	Keller Williams Realty Baz Investments Oak Lawn	IL	2,548		
400	Keller Williams Realty Services Mandeville	LA	2,546	2,043	24.6%
401	Keller Williams Realty DTC LLC - Masters Realty LLC Centennial	CO	2,539	2,586	-1.8%
402	HomeSmart Realty Group Salem	OR	2,535	2,216	14.4%
403	Keller Williams Realty Elite Winston-Salem	NC	2,528	1,963	28.8%
404	Keller Williams Realty Green Mountain Properties South Burlington	VT	2,525	1,762	43.3%
405	Realty Executives Exceptional Realtors Fairfield	NJ	2,520	2,175	15.9%
406	Lamacchia Realty, Inc. Waltham	MA	2,515	1,821	38.1%
406	Coldwell Banker Mid-America West Des Moines	IA	2,515	2,222	13.2%
408	RE/MAX Plus Rochester	NY	2,508	2,871	-12.6%
409	1st Class Real Estate Virginia Beach	VA	2,504	1,366	83.3%
410	Keller Williams Realty Rio Grande Valley McAllen	TX	2,498	1,966	27.1%
411	Keller Williams Realty Metairie Metairie	LA	2,490	2,662	-6.5%
412	Realogics Sotheby's International Realty Seattle	WA	2,485	1,634	52.1%
413	RE/MAX Accord Oakland	CA	2,473	2,714	-8.9%
414	Smith & Associates Real Estate Tampa	FL	2,470	2,640	-6.4%
415	Keller Williams Realty The Marketplace Henderson	NV	2,456	2,347	4.6%
416	Keller Williams Realty Abilene Abilene	TX	2,452	1,993	23.0%
417	Keller Williams Western Upstate Anderson	SC	2,447	1,993	22.8%
418	RE/MAX Right Choice Real Estate Milford	CT	2,439	2,439	0.0%
419	RE/MAX Elite Conway	AR	2,438	1,596	52.8%
420	Engel & Völkers Gestalt Group Park City	UT	2,437	1,782	36.8%
421	Better Homes and Gardens Real Estate Reliance Partners Auburn	CA	2,432	2,104	15.6%

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422	RE/MAX Preferred Monona	WI	2,431	2,248	8.1%
423	EXIT Realty Estate Gallery Jacksonville	FL	2,429	2,285	6.3%
423	RE/MAX One Prince Frederick	MD	2,429	2,191	10.9%
423	Keller Williams Premier Realty Katy	TX	2,429	1,969	23.4%
426	CENTURY 21 Beggins Enterprises Apollo Beach	FL	2,427	2,515	-3.5%
427	The Signature Real Estate Companies(Quad Realty Investments Inc) Boca Raton	FL	2,421	2,742	-11.7%
427	CENTURY 21 Signature Realty Saginaw	MI	2,421	2,427	-0.2%
427	RE/MAX Premier Realty The Villages	FL	2,421	2,361	2.5%
430	RLAH Real Estate Chevy Chase	MD	2,416	1,881	28.4%
431	Keller Williams Legacy San Antonio	TX	2,413	3,211	-24.9%
432	Coach Real Estate Associates, Inc Northport	NY	2,400	2,484	-3.4%
433	Keller Williams Arizona Living Realty Lake Havasu City	AZ	2,399	1,921	24.9%
434	Berkshire Hathaway HomeServices Premier Properties Houston	TX	2,396	1,750	36.9%
434	Coldwell Banker RPM Group Little Rock	AR	2,396	2,362	1.4%
436	RE/MAX 4000 Inc Grand Junction	CO	2,392	2,134	12.1%
437	Ultima Real Estate Dallas	TX	2,390	2,262	5.7%
438	Keller Williams Realty Rockwall - Lake Cities Rockwall	TX	2,374	2,496	-4.9%
439	Keller Williams Realty Central NC Burlington	NC	2,365	2,073	14.1%
440	Keller Williams Realty Chesapeake/Western Branch Chesapeake	VA	2,361	2,072	13.9%
441	CENTURY 21 Signature Real Estate Ames	IA	2,360	2,375	-0.6%
442	RE/MAX Fine Properties Sugar Land	TX	2,356	2,462	-4.3%
443	Realty Executives of Kansas City Leawood	KS	2,352	2,446	-3.8%
444	Realty of Maine Bangor	ME	2,346	2,096	11.9%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
445	Keller Williams Indianapolis Metro North Carmel	IN	2,337	2,086	12.0%
446	John L. Scott Medford, Ashland and Eugene Medford	OR	2,334	2,269	2.9%
447	Coldwell Banker Schneidmiller Realty Coeur d'Alene	ID	2,329	2,309	0.9%
448	HomeSmart Professionals Real Estate Network Warwick	RI	2,327	2,117	9.9%
449	RE/MAX Lake of the Ozarks Osage Beach	MO	2,324	1,743	33.3%
450	Jack Conway & Company, Inc. Norwell	MA	2,317	2,280	1.6%
451	RE/MAX Universal Cypress	TX	2,305	1,597	44.3%
452	ERA King Real Estate Anniston	AL	2,304	2,151	7.1%
452	RE/MAX Professionals Avondale	AZ	2,304	2,237	3.0%
454	CENTURY 21 AllPoints Realty Southington	CT	2,303	2,041	12.8%
455	RE/MAX Traders Unlimited Peoria	IL	2,296	1,927	19.1%
456	RE/MAX Palm Realty Port Charlotte	FL	2,292	1,826	25.5%
456	Keller Williams Crofton/Ft. Meade Millersville	MD	2,292	1,970	16.3%
458	Vanguard Properties San Francisco	CA	2,286	2,355	-2.9%
459	Keller Williams Realty Legacy Group Cedar Rapids	IA	2,285	1,724	32.5%
460	Dale Sorensen Real Estate, Inc. Vero Beach	FL	2,281	2,167	5.3%
461	Helen Adams Realty Charlotte	NC	2,277	2,036	11.8%
462	RE/MAX Advantage Nashville	TN	2,271	1,834	23.8%
463	Kris Lindahl Real Estate Blaine	MN	2,268	1,304	73.9%
464	RE/MAX Southern Homes Birmingham	AL	2,267	2,394	-5.3%
465	Keller Williams Houston Southwest Sugar Land	TX	2,263	2,058	10.0%
466	Keller Williams Realty Sonoran Living Phoenix	AZ	2,261	1,635	38.3%
467	Keller Williams Realty, Lansing Lansing	MI	2,248	2,261	-0.6%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
468	Coldwell Banker Premier Group Saint Louis	MO	2,242	2,176	3.0%
469	HomeSmart PV & Associates Modesto	CA	2,221	1,912	16.2%
470	Keller Williams Tuscaloosa Tuscaloosa	AL	2,215	1,735	27.7%
471	Real Living Realty Professionals East Longmeadow	MA	2,212	1,503	47.2%
472	Keller Williams Realty Falls Church Falls Church	VA	2,210	1,854	19.2%
473	RE/MAX Preferred Cherry Hill	NJ	2,209	2,279	-3.1%
474	CENTURY 21 Curran & Oberski Dearborn	MI	2,207	2,272	-2.9%
475	RE/MAX Ability Plus Lebanon	IN	2,206	2,176	1.4%
476	Keller Williams Realty Chesapeake/Greenbrier Chesapeake	VA	2,205	2,191	0.6%
477	HomeSmart Realty West Carlsbad	CA	2,204	1,875	17.5%
478	RE/MAX Above & Beyond Brecksville	OH	2,196	1,496	46.8%
479	Keller Williams Realty Greenville - Upstate Greenville	SC	2,189	2,147	2.0%
480	HomeSmart Realty Group / Legacy Orland Park	IL	2,187	1,585	38.0%
481	RE/MAX Preferred Group West Chester	OH	2,182	2,163	0.9%
482	Keller Williams Realty - Easton Market Center South Easton	MA	2,179	2,205	-1.2%
483	Keller Williams Realty Atlanta Hall County Gainesville	GA	2,176	1,845	17.9%
484	Keller Williams Realty Middle Georgia Warner Robins	GA	2,172	1,484	46.4%
485	RE/MAX Aerospace Realty Melbourne	FL	2,164	2,014	7.4%
486	Keller Williams Realty Modesto Modesto	CA	2,162	2,317	-6.7%
487	RE/MAX Of Grand Rapids Grand Rapids	MI	2,153	2,029	6.1%
488	Keller Williams Realty - Beverly Beverly	MA	2,146	2,240	-4.2%
489	Keller Williams Realty Morristown Morristown	NJ	2,145	1,656	29.5%
490	CB&A, Realtors Houston	TX	2,135		

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
491	RE/MAX Realty Group Pittsford	NY	2,133	2,428	-12.1%
492	Keller Williams Realty - Diamond Partners Olathe	KS	2,129	2,348	-9.3%
493	RE/MAX The Woodlands & Spring The Woodlands	TX	2,120	2,033	4.3%
494	RE/MAX Edge Realty Akron	OH	2,116	1,726	22.6%
495	Coldwell Banker Hedges Realty Cedar Rapids	IA	2,112	1,968	7.3%
496	Keller Williams Clarkston Clarkston	MI	2,101	2,391	-12.1%
497	RE/MAX Professionals Springfield	IL	2,097	2,063	1.6%
498	Red Rock Real Estate Saint George	UT	2,095	1,824	14.9%
499	RE/MAX Premier Properties City of Industry	CA	2,094	2,218	-5.6%
500	CENTURY 21 HomeStar Solon	OH	2,092	1,952	7.2%



2021 DATES
ANNOUNCED!

KEYNOTE SPEAKER



June 27 - 30, 2021
The Broadmoor
Colorado Springs, CO

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500 LARGEST BROKERAGES IN THE U.S.

Ranked by Closed Sales Volume for 2020

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
1	Realty Brokerage Group (2)	\$184,582,770,000	\$170,082,408,000	8.5%
2	Compass (4)	\$151,700,000,000	\$91,271,740,000	66.2%
3	HomeServices of America, Inc (1)	\$150,436,628,858	\$132,304,589,270	13.7%
4	eXp Realty (3)	\$72,207,936,907	\$36,233,976,502	99.3%
5	Redfin (6)	\$37,000,000,000	\$30,532,000,000	21.2%
6	Douglas Elliman (18)	\$29,001,143,025	\$28,773,794,499	0.8%
7	Hanna Holdings / Allen Tate (5)	\$26,675,493,996	\$22,475,825,294	18.7%
8	@properties (9)	\$16,356,993,996	\$10,752,946,760	52.1%
9	William Raveis (11)	\$16,221,740,234	\$12,178,620,897	33.2%
10	HomeSmart (7)	\$15,817,842,829	\$13,447,121,512	17.6%
11	LIVISummitSierralSynergylPalm Springs Sotheby's Realty (48)	\$11,552,512,435	\$8,073,835,748	43.1%
12	RE/MAX Gold Nation (17)	\$11,447,289,687	\$7,932,256,517	44.3%
13	Keller Williams Realty, GO Network Offices (8)	\$10,756,980,191	\$9,454,884,792	13.8%
14	John L. Scott Real Estate (27)	\$9,513,236,778	\$8,332,411,071	14.2%



J. Lennox Scott, Chairman & CEO

John L. Scott Real Estate
Bellevue, Washington

#14

LEADERSHIP ADVICE: Turn every situation, challenge or trend into an opportunity. I use a five-step approach, asking myself these two questions: What is the situation? And what is your desired outcome for this opportunity? Then, create a declaration about who you are in the positive outcome. It starts out as "I am," or, as a team "we are" (example: We are the first point of contact with our relationship database). Next, develop your strategy, tactics and activities to accomplish the desired outcome. Finally, track on a periodic basis.

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
15	RE/MAX Results (12)	\$8,061,863,467	\$6,700,483,900	20.3%
16	United Real Estate (10)	\$8,026,760,709	\$1,948,958,770	311.8%
17	Brown Harris Stevens (174)	\$7,434,361,376	\$5,143,881,851	44.5%
18	RE/MAX Alliance/Equity Group (33)	\$7,310,014,355	\$6,743,162,105	8.4%
19	Berkshire Hathaway HomeServices AZ, CA & NV Properties (36)	\$7,047,873,379	\$5,559,379,820	26.8%
20	Keller Williams Realty Pinnacle Partners Group (16)	\$6,903,784,205	\$5,917,545,651	16.7%
21	Premier Sotheby's International Realty (73)	\$6,861,249,560	\$5,025,610,542	36.5%
22	Fathom Realty (15)	\$6,733,192,650	\$4,351,123,745	54.7%
23	First Team Real Estate (63)	\$6,561,269,032	\$5,955,747,589	10.2%
24	Coldwell Banker BAIN (53)	\$6,414,764,623	\$6,285,751,716	2.1%
25	Crye-Leike Real Estate Services (13)	\$6,383,640,847	\$5,814,099,906	9.8%
26	Baird & Warner, Inc. (28)	\$6,378,637,548	\$5,598,328,488	13.9%
27	My Home Group Real Estate (25)	\$6,014,786,681	\$4,484,890,855	34.1%
28	Corcoran Global Living (121)	\$6,005,325,000		
29	Pacific Sotheby's International Realty (194)	\$5,981,010,169	\$6,021,651,263	-0.7%
30	Golden Gate Sotheby's International Realty (274)	\$5,910,755,054	\$5,158,440,000	14.6%
31	Berkshire Hathaway HomeServices PenFed Realty (29)	\$5,910,282,463	\$5,030,702,807	17.5%
32	William Pitt / Julia B. Fee Sotheby's International Realty (78)	\$5,888,000,000	\$3,913,000,000	50.5%
33	Equity Real Estate (32)	\$5,797,796,773	\$4,748,583,232	22.1%
34	Coldwell Banker Sea Coast / Advantage (19)	\$5,785,522,331	\$4,780,687,801	21.0%
35	Real Estate One (21)	\$5,749,474,746	\$5,606,837,190	2.5%
36	Samson Properties (46)	\$5,616,907,688	\$3,844,516,238	46.1%



Donny Samson, CEO

Samson Properties

Chantilly, Virginia

#36

LESSONS LEARNED DURING THE PANDEMIC: I learned that agents want to be led. I needed to be in front of people, and I was on video at least twice a week encouraging them. They needed help navigating how to do business successfully and safely. I think they wanted encouragement that it was OK to go to work. They wanted guidance on how to do it. Closing the doors to your office and going home wasn't the right way to be a leader during that time frame. I learned that I needed to be front and center for them to help them succeed.

AHA MOMENT: My aha moment was realizing you can always learn when you lose. You're going to lose clients. You're going to miss listing appointments. You're going to find out that somebody you thought was going to list with you or sell with you, didn't. Back when I was selling real estate, it was about asking, "Why did they not choose me? Is there something I can do to improve my game? To improve my own company?" Instead of being upset you didn't win, be frustrated you didn't win, but learn from it.

The second thing that became more clear to me during my career was that people appreciate sincere honesty. They don't want the fake you. They want the real you. They want the genuine one who will tell them the truth.

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
37	West USA Realty, Inc. (14)	\$5,583,223,194	\$4,119,024,231	35.5%
38	JP and Associates REALTORS (22)	\$5,563,980,394	\$3,389,031,527	64.2%
39	The Keyes Company/Illustrated Properties (41)	\$5,484,787,875	\$4,839,684,308	13.3%
40	Keller Williams - Ben Kinney Companies (52)	\$5,257,464,985	\$4,346,539,426	21.0%
41	Russ Lyon Sotheby's International Realty (113)	\$5,060,132,002	\$3,775,765,955	34.0%
42	Latter & Blum Companies (26)	\$5,059,864,210	\$3,637,717,787	39.1%
43	Rodeo Realty (187)	\$5,040,624,912	\$4,889,795,066	3.1%
44	Keller Williams Realty - The Rawls Group (39)	\$4,953,711,964	\$4,604,936,987	7.6%
45	Keller Williams Realty The Haggard Group (31)	\$4,676,070,376	\$4,254,746,590	9.9%
46	Silvercreek Realty Group (40)	\$4,651,645,752	\$3,400,000,000	36.8%
47	Coldwell Banker Real Estate Group (20)	\$4,596,812,228	\$3,752,517,572	22.5%
48	Sereno Group (283)	\$4,579,785,499	\$3,611,851,833	26.8%
49	Keller Williams Heritage/Memorial/Coastal Bend (34)	\$4,444,194,415	\$3,591,210,000	23.8%
50	Realty Austin (56)	\$4,408,085,791	\$3,418,667,249	28.9%
51	Berkshire Hathaway HomeServices Utah Properties (165)	\$4,382,635,925	\$2,886,593,272	51.8%
52	CENTURY 21 Affiliated (23)	\$4,376,909,793	\$4,031,018,498	8.6%
53	Keller Williams - Cunningham Group (238)	\$4,347,311,790	\$3,702,385,312	17.4%
54	Keller Williams Realty Austin (54)	\$4,321,032,100	\$3,366,831,971	28.3%
55	Coldwell Banker Schmidt, Realtors (30)	\$4,279,911,806	\$3,166,772,855	35.2%
56	Keller Williams - Forward Living (178)	\$4,223,886,531	\$4,602,058,185	-8.2%
57	RE/MAX Northwest Realtors & RE/MAX Integrity (57)	\$4,123,048,321	\$2,178,128,136	89.3%
58	Berkshire Hathaway HomeServices The Preferred Realty (24)	\$4,085,403,267	\$3,357,475,142	21.7%
59	Daniel Gale Sotheby's International Realty (226)	\$3,966,451,473	\$3,239,998,571	22.4%
60	TTR Sotheby's International Realty (233)	\$3,855,920,788	\$3,341,549,535	15.4%
61	Keller Williams Keystone Partners Group (37)	\$3,776,843,724	\$3,243,581,146	16.4%
62	F.C. Tucker Company, Inc. (45)	\$3,771,633,888	\$2,986,573,395	26.3%
63	Keller Williams: The Virginia Realty Alliance Group (87)	\$3,761,477,684	\$3,180,759,364	18.3%
64	Berkshire Hathaway HomeServices Homesale Realty Group (35)	\$3,678,394,976	\$3,338,214,180	10.2%
65	Carolina One Real Estate Services (64)	\$3,534,921,128	\$2,795,403,339	26.5%
66	Watson Realty Corp. (42)	\$3,518,915,458	\$3,390,169,966	3.8%
67	ONE Sotheby's International Realty (258)	\$3,444,280,166	\$3,146,570,066	9.5%
68	Keller Williams Realty Bergen County Partners (128)	\$3,434,544,285	\$2,631,445,249	30.5%
69	Slifer Smith & Frampton Real Estate	\$3,427,851,678	\$2,226,933,815	53.9%
70	Michael Saunders & Company (124)	\$3,422,141,877	\$2,675,700,927	27.9%
71	John R. Wood Properties (151)	\$3,399,985,914	\$2,633,407,752	29.1%
72	Northwest Real Estate Brokers (Tomlinson Real Estate Group) (71)	\$3,384,568,074	\$2,884,971,119	17.3%
73	Keller Williams Xperience Brokerage Network (74)	\$3,365,544,777	\$2,952,864,349	14.0%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
74	Aspen Snowmass Sotheby's International Realty	\$3,329,774,995	\$1,503,872,042	121.4%
75	RE/MAX Professionals (122)	\$3,304,528,393	\$2,808,058,263	17.7%
76	RE/MAX Estate Properties (355)	\$3,287,049,727	\$3,344,953,100	-1.7%
77	Atlanta Communities Real Estate Brokerage (58)	\$3,238,215,531	\$2,518,188,144	28.6%
78	Professional Realty Services International (98)	\$3,236,676,083	\$2,063,835,959	56.8%
79	Pinnacle Estate Properties, Inc. (170)	\$3,217,159,286	\$2,826,451,889	13.8%
80	Atlanta Fine Homes Sotheby's International Realty (176)	\$3,168,797,541	\$2,747,154,335	15.3%
81	Coldwell Banker Apex, Realtors (51)	\$3,154,132,952	\$2,506,133,285	25.9%
82	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty (388)	\$3,129,895,164	\$4,697,657,600	-33.4%
83	Keller Williams Realty - Chadwick Group (61)	\$3,117,774,059	\$2,874,455,275	8.5%
84	CENTURY 21 Everest Real Estate (105)	\$3,107,058,735	\$2,830,347,720	9.8%
85	PalmerHouse Properties (55)	\$3,103,574,544	\$2,391,465,252	29.8%
86	Better Homes and Gardens Real Estate Gary Greene (65)	\$3,084,840,691	\$2,949,120,149	4.6%
87	Keller Williams Realty Jay Crow Group (60)	\$3,082,647,647	\$2,583,784,172	19.3%
88	HUNT Real Estate ERA (43)	\$3,068,567,247	\$2,874,810,761	6.7%
89	CENTURY 21 New Millennium (93)	\$3,066,113,143	\$3,010,058,952	1.9%
90	Parks Realty (99)	\$3,059,633,374	\$2,803,052,752	9.2%
91	Big Block Realty (160)	\$3,044,557,692	\$2,473,406,600	23.1%
92	Vanguard Properties (458)	\$3,019,618,977	\$3,109,230,760	-2.9%
93	Keller Williams Salt Lake City (91)	\$3,014,578,084	\$2,352,945,447	28.1%
94	Shorewest Realtors (49)	\$2,984,000,000	\$2,685,221,000	11.1%
95	Keller Williams Realty Partners (50)	\$2,976,265,553	\$2,402,040,938	23.9%
96	Gibson Sotheby's International Realty (336)	\$2,952,529,248	\$2,558,614,112	15.4%
97	Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&Ex. Realty (38)	\$2,936,466,884	\$2,538,171,208	15.7%
98	Realty Executives Phoenix and Yuma (85)	\$2,910,400,639	\$2,675,500,372	8.8%
99	Keller Williams Hill Real Estate (108)	\$2,897,155,433	\$2,043,244,033	41.8%
100	Select Group (138)	\$2,869,368,461	\$2,339,195,131	22.7%
101	Lyon Real Estate (132)	\$2,859,745,072	\$2,731,793,781	4.7%
102	Keller Williams Realty - Heart of Atlanta Group (66)	\$2,820,992,267	\$3,151,617,180	-10.5%
103	Realty ONE Group West (223)	\$2,796,030,163		
104	Keller Williams Realty Tulsa/Oklahoma City (44)	\$2,781,157,740	\$2,282,519,380	21.8%
105	HER LLC (47)	\$2,780,268,294	\$2,568,542,555	8.2%
106	Berkshire Hathaway HomeServices Drysdale Properties (202)	\$2,775,914,199	\$3,300,504,704	-15.9%
107	Berkshire Hathaway HomeServices Commonwealth / Robert Paul Prop. (240)	\$2,759,610,755	\$1,412,379,555	95.4%
108	Realogics Sotheby's International Realty (412)	\$2,739,264,589	\$1,630,470,043	68.0%
109	Coldwell Banker West (207)	\$2,726,812,942	\$1,724,928,176	58.1%
110	Coldwell Banker Howard Perry and Walston (90)	\$2,651,353,996	\$2,469,443,808	7.4%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
111	Kuper Sotheby's International Realty (253)	\$2,629,515,517	\$2,227,676,397	18.0%
112	Washington Fine Properties	\$2,629,477,799	\$2,300,977,702	14.3%
113	Keller Williams Arizona Realty (84)	\$2,615,882,833	\$1,325,847,644	97.3%
114	Keller Williams Capital Properties (154)	\$2,615,093,835	\$2,272,597,087	15.1%
115	Keller Williams Federal Way (115)	\$2,609,651,901	\$2,157,771,386	20.9%
116	Bennion Deville Homes (197)	\$2,567,797,360	\$2,199,149,128	16.8%
117	Keller Williams Realty (96)	\$2,554,957,785	\$2,086,214,879	22.5%
118	Allison James Estates & Homes (127)	\$2,526,809,919	\$2,447,133,163	3.3%
119	Engel & Völkers Gestalt Group (420)	\$2,514,042,187	\$1,565,250,165	60.6%
120	Keller Williams Realty Integrity Lakes (88)	\$2,513,353,065	\$2,059,895,738	22.0%



John K. Butler, Operating Principal & Broker/Owner

Keller Williams Realty - Integrity Lakes
Bellevue, Washington

#120

LESSON LEARNED DURING THE PANDEMIC: I learned that real estate agents are strong and professional. Our agents didn't miss a beat during the pandemic. They learned how to deal with all the rules and issues and kept the industry moving! In leadership, I learned that you have to be prepared for anything and can't be afraid to try new things.

RECRUITING: We had to learn how to recruit over the internet. It was amazing how quickly our team adapted. We could show what our company can do for the recruit without meeting in person.

121	Keller Williams Realty Alaska Group (93)	\$2,497,385,035	\$2,221,150,026	12.4%
122	Premiere Plus Realty (148)	\$2,494,930,862	\$1,709,967,051	45.9%
123	Chase International Real Estate (289)	\$2,492,008,894	\$1,488,652,808	67.4%
124	Prominent Properties Sotheby's International Realty (344)	\$2,443,971,228	\$2,055,132,447	18.9%
125	Sibcy Cline, Inc. (68)	\$2,391,220,353	\$2,329,891,160	2.6%
126	Keller Williams Realty Emerald Coast/Gulf Coast/NWLA (75)	\$2,364,947,999	\$1,865,041,459	26.8%
127	Charles Rutenberg Realty, Inc (62)	\$2,359,594,000		
128	Cascade Sotheby's International Realty (246)	\$2,358,360,208	\$1,589,958,047	48.3%
129	Realty Executives Associates (67)	\$2,357,663,624	\$1,899,229,991	24.1%
130	Keller Williams Realty West Monmouth (144)	\$2,332,924,301	\$1,902,908,091	22.6%
131	RE/MAX Advantage Plus (101)	\$2,316,222,055	\$2,159,752,659	7.2%
132	Keller Williams E to P Group (89)	\$2,281,952,854	\$1,785,390,001	27.8%
133	Your Castle Real Estate (188)	\$2,261,789,585	\$1,894,031,034	19.4%
134	Keller Williams Realty Georgia Legacy Group (130)	\$2,239,607,959	\$1,874,934,058	19.4%
135	Cummings & Co. Realtors (103)	\$2,239,138,212	\$1,661,268,444	34.8%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
136	Briggs Freeman Sotheby's International Realty (352)	\$2,234,460,495	\$2,050,000,000	9.0%
137	Keller Williams Realty (334)	\$2,218,150,346	\$2,013,756,595	10.1%
138	The Hasson Company (250)	\$2,193,988,402	\$1,962,613,800	11.8%
139	Kinlin Grover, Page Taft & Randall Realtors (216)	\$2,192,265,500	\$1,601,980,480	36.8%
140	RE/MAX Executive (119)	\$2,177,726,744	\$1,860,372,216	17.1%
141	The Group (190)	\$2,155,837,538	\$1,813,339,319	18.9%
142	RE/MAX Accord (413)	\$2,150,100,755	\$2,145,477,729	0.2%
143	Keller Williams Realty King Group (72)	\$2,137,073,453	\$1,782,726,324	19.9%
144	Keller Williams Realty (76)	\$2,124,841,185	\$1,710,301,336	24.2%
145	HomeSmart Evergreen Realty (315)	\$2,119,621,197	\$1,949,136,000	8.7%
146	McGraw Realtors (97)	\$2,107,249,581	\$1,009,403,797	108.8%
147	CENTURY 21 Award (278)	\$2,098,035,769	\$2,180,842,428	-3.8%
148	Keller Williams Realty, Atlantic Partners (125)	\$2,078,419,707	\$1,533,762,162	35.5%
149	Keller Williams Realty - Meggers Management Group (206)	\$2,077,742,204	\$1,809,794,313	14.8%
150	CENTURY 21 Redwood Realty (199)	\$2,076,754,801	\$1,906,060,976	9.0%
151	McEneaney Associates, Inc. (363)	\$2,057,552,857	\$1,701,875,503	20.9%
152	Tierra Antigua Realty (81)	\$2,038,984,186	\$1,767,122,501	15.4%
153	Keller Williams Realty (146)	\$2,031,260,062	\$1,878,938,959	8.1%
154	Better Homes and Gardens Real Estate Metro Brokers (79)	\$2,030,851,069	\$1,711,456,826	18.7%
155	Chinowth & Cohen Realtors (86)	\$2,022,944,020	\$1,150,336,729	75.9%
156	Rose & Womble Realty (126)	\$1,991,402,814	\$1,648,137,716	20.8%
157	Keller Williams Realty - RM Realty Associates LLC (80)	\$1,983,906,859	\$1,557,608,644	27.4%
158	Hawaii Life	\$1,978,401,722	\$1,493,672,724	32.5%



Matthew G. Beall, CEO, Principal Broker
Hawai'i Life
Hanalei, Hawaii

#158

LESSON LEARNED DURING THE PANDEMIC: We learned that communication is everything. We were in triage mode and scrambling behind the scenes. We were a little late communicating with our agents, clients and tenants. Ultimately, we righted the ship and used tools that we already had in place to increase communication.

BIGGEST MISTAKE: : Just one? I feel like there are hundreds. One that stands out is that I hired a top producer that I suspected wasn't a fit for the culture of the company. The person quickly proceeded to throw their weight around, solicit business from clients of other agents in the company, and generally lacked dignity in their dealings with our team. I signed them off, but some of the damage was done and we had to regain the trust of our team.

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
159	Keller Williams Metro Center (252)	\$1,977,387,922	\$1,659,395,180	19.2%
160	Keller Williams Success Realty (153)	\$1,967,352,549	\$1,213,887,943	62.1%
161	Realty ONE Group Complete (215)	\$1,957,211,979	\$1,317,843,900	48.5%
162	Florida Homes Realty & Mortgage (70)	\$1,930,083,069	\$1,169,913,799	65.0%
163	Intracoastal Realty Corp (192)	\$1,915,497,578	\$1,176,580,062	62.8%
164	Keller Williams Coastal and Lakes & Mountains Realty (161)	\$1,901,995,811	\$1,337,051,237	42.3%
165	Keller Williams - Brian Smith Mgmt. (208)	\$1,894,803,957	\$1,435,709,381	32.0%
166	Realty Connect USA (229)	\$1,894,629,361	\$2,018,056,790	-6.1%
167	Vista Sotheby's International Realty	\$1,866,646,983	\$1,585,540,641	17.7%
168	Coldwell Banker Weir Manuel Family of Companies (102)	\$1,865,490,324	\$1,890,675,364	-1.3%
169	Jameson Sotheby's International Realty (317)	\$1,864,426,487	\$1,660,533,860	12.3%
170	Better Homes and Gardens Real Estate The Masiello Group (95)	\$1,857,514,360	\$1,678,608,979	10.7%
171	Keller Williams Realty - The Hilgenberg Group (218)	\$1,852,021,157	\$1,439,652,063	28.6%
172	Bean Group (149)	\$1,843,383,722	\$1,775,807,044	3.8%
173	Berkshire Hathaway HomeServices New Jersey Properties (241)	\$1,841,281,574	\$1,745,071,134	5.5%
174	Berkshire Hathaway HomeServices Towne Realty (158)	\$1,835,265,112	\$1,575,555,420	16.5%
175	Keller Williams Realty Portland Central/Phoenix (179)	\$1,832,934,478	\$1,687,201,449	8.6%
176	Keller Williams Realty West Texas (83)	\$1,832,030,434	\$1,644,356,166	11.4%
177	Keller Williams Realty Birmingham (82)	\$1,823,676,039	\$1,333,289,950	36.8%
178	Village Properties	\$1,820,000,000	\$1,083,062,160	68.0%
179	RE/MAX Fine Properties (222)	\$1,814,837,152	\$1,266,385,202	43.3%
180	Five Star Real Estate (69)	\$1,801,102,675	\$1,441,860,739	24.9%
181	Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach (143)	\$1,782,139,625	\$1,692,947,139	5.3%
182	Downing-Frye Realty, Inc. (324)	\$1,768,032,762	\$1,455,452,242	21.5%
183	Coldwell Banker Select (77)	\$1,764,040,687	\$1,383,073,497	27.5%
184	CENTURY 21 Scheetz (137)	\$1,756,679,216	\$1,500,816,700	17.0%
185	Realty Masters & Associates (257)	\$1,744,384,479	\$1,277,534,832	36.5%
186	Key Realty (59)	\$1,735,859,072	\$1,391,046,996	24.8%
187	Realty ONE Group Mountain Desert (136)	\$1,734,300,799	\$1,161,308,491	49.3%
188	Keller Williams Realty (116)	\$1,724,944,058	\$1,449,711,294	19.0%
189	Keller Williams Realty of Central Florida LLC (111)	\$1,715,197,525	\$1,614,555,239	6.2%
190	Keller Williams Realty - Ubaldini Group (133)	\$1,714,305,715	\$1,525,324,011	12.4%
191	Keller Williams Realty - Roseville (267)	\$1,712,571,547	\$919,111,372	86.3%
192	Keller Williams Realty Laing Group (120)	\$1,708,232,358	\$1,443,358,917	18.4%
193	Coldwell Banker Legacy (107)	\$1,704,807,020	\$1,683,069,019	1.3%
194	RE/MAX Realty Group (211)	\$1,684,281,626	\$1,567,200,394	7.5%
195	Keller Williams Realty Bay Area Estates	\$1,673,884,455	\$1,766,885,639	-5.3%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
196	Realty Executives Arizona Territory (118)	\$1,670,887,359	\$1,091,274,674	53.1%
197	Comey & Shepherd (129)	\$1,668,000,000	\$1,572,000,000	6.1%
198	Berkshire Hathaway HomeServices Verani Realty (181)	\$1,665,152,932	\$1,460,584,241	14.0%
199	Beverly-Hanks & Associates (219)	\$1,664,461,346	\$1,436,837,901	15.8%
200	PMZ Real Estate (205)	\$1,650,000,000	\$1,590,642,000	3.7%
201	Keller Williams Realty Rafeh Corp. (286)	\$1,647,192,450	\$1,479,905,587	11.3%
202	Windermere Homes & Estates (393)	\$1,647,076,238	\$1,687,970,333	-2.4%
203	Keller Williams - Agnew Real Estate LLC (362)	\$1,640,197,904	\$1,314,133,239	24.8%
204	LoKation® Real Estate (92)	\$1,629,000,000	\$1,182,000,000	37.8%
205	Dickson Realty (369)	\$1,618,389,153	\$1,325,199,978	22.1%
206	RE/MAX Alliance Group (168)	\$1,617,842,200	\$1,461,551,461	10.7%
207	Keller Williams Realty Indy Metro NE/Louisville East (114)	\$1,609,734,148	\$1,457,868,975	10.4%
208	Smith & Associates Real Estate (414)	\$1,606,118,170	\$1,471,991,639	9.1%
209	Jason Mitchell Real Estate (242)	\$1,602,930,640		
210	Charter One Realty (364)	\$1,600,158,917	\$1,071,243,319	49.4%
211	Better Homes and Gardens Real Estate Reliance Partners (421)	\$1,596,402,733	\$1,346,201,555	18.6%
212	Corcoran Pacific Properties	\$1,593,000,000	\$1,444,810,193	10.3%
213	Intero Real Estate Services - East Bay	\$1,588,881,019	\$1,308,650,763	21.4%
214	CENTURY 21 Judge Fite Company (142)	\$1,573,440,569	\$1,499,997,229	4.9%
215	CENTURY 21 MM (269)	\$1,569,739,873	\$1,924,047,083	-18.4%
216	Keller Williams Realty WINWIN Charlotte Partners (172)	\$1,541,604,472	\$1,291,561,422	19.4%
217	RE/MAX Allegiance (335)	\$1,538,282,839	\$1,645,582,711	-6.5%
218	Keller Williams Realty Spokane (167)	\$1,526,455,056	\$1,360,931,079	12.2%
219	Scenic Sotheby's International Realty	\$1,519,786,139	\$919,727,767	65.2%
220	Better Homes and Gardens Real Estate Kansas City Homes (210)	\$1,505,119,625	\$1,399,269,646	7.6%
221	Keller Williams Realty Greater Portland (189)	\$1,488,529,670	\$1,248,484,184	19.2%
222	Keller Williams Realty Caleb Hayes Enterprises (106)	\$1,485,019,062	\$744,923,123	99.4%
223	HomeSmart Realty West (477)	\$1,467,494,387	\$1,055,039,628	39.1%
224	Mark Spain Real Estate (139)	\$1,447,234,473	\$1,049,769,096	37.9%
225	Coach Real Estate Associates, Inc (432)	\$1,446,497,541	\$1,392,530,042	3.9%
226	Keller Williams Realty, Boston-Metro	\$1,442,095,842	\$1,395,278,673	3.4%
227	Solid Source Realty (155)	\$1,441,035,908	\$1,353,546,000	6.5%
228	Keller Williams Premier Properties	\$1,440,773,258	\$1,240,079,617	16.2%
229	RE/MAX Concepts (112)	\$1,431,087,236	\$1,158,552,622	23.5%
230	Wilkinson ERA Real Estate (185)	\$1,423,071,697	\$1,336,341,957	6.5%
231	Strand Hill Properties	\$1,422,773,014		
232	Keller Williams Philly (220)	\$1,420,769,165	\$1,064,163,668	33.5%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
233	Murney Associates, Realtors (110)	\$1,414,965,946	\$1,136,082,101	24.5%
234	RE/MAX Gold Coast	\$1,409,994,255	\$1,277,519,733	10.4%
235	REALM Real Estate Professionals (169)	\$1,407,608,242	\$1,264,626,787	11.3%
236	RE/MAX Premier Properties (499)	\$1,406,916,816	\$1,400,753,742	0.4%
237	Patterson Schwartz Real Estate (201)	\$1,401,178,357	\$1,180,693,883	18.7%
238	Keller Williams Realty - Silicon Valley	\$1,397,129,470	\$1,459,902,780	-4.3%
239	Keller Williams Realty - St. Louis Kirkwood (134)	\$1,395,925,987	\$1,224,104,715	14.0%
240	Keller Williams Realty Royal Oak (212)	\$1,395,136,009	\$1,294,729,477	7.8%
241	Keller Williams Realty (203)	\$1,394,271,773	\$887,604,340	57.1%
242	8z Real Estate (357)	\$1,392,220,317	\$1,272,840,128	9.4%
243	Coldwell Banker Heritage (100)	\$1,389,769,547	\$1,176,464,328	18.1%
244	RLAH Real Estate (430)	\$1,383,523,144	\$1,021,304,320	35.5%
245	Leading Edge Real Estate	\$1,380,991,992	\$1,113,814,530	24.0%
246	Keller Williams Real Estate - Exton (239)	\$1,379,718,786	\$1,147,416,295	20.2%
247	Four Seasons Sotheby's International Realty (346)	\$1,378,040,547	\$855,695,231	61.0%
248	Berkshire Hathaway HomeServices Montana Properties (309)	\$1,371,809,981	\$903,457,601	51.8%
249	RE/MAX Precision (159)	\$1,356,169,066	\$670,902,672	102.1%
250	Coldwell Banker Prime Properties (123)	\$1,352,691,653	\$1,209,280,512	11.9%
251	Berkshire Hathaway HomeServices Florida Properties Group (150)	\$1,349,899,314	\$1,198,495,349	12.6%
252	Keller Williams WinStar Realty (162)	\$1,346,262,392	\$1,011,207,154	33.1%
253	Berkshire Hathaway HomeServices California Properties (361)	\$1,345,647,733	\$1,456,618,229	-7.6%
254	Locations	\$1,342,092,148	\$1,681,100,608	-20.2%
255	Berkshire Hathaway HomeServices Professional Realty (117)	\$1,338,771,316	\$1,182,573,025	13.2%
256	Carpenter Realtors (104)	\$1,337,677,156	\$1,229,312,213	8.8%
257	PureWest Christie's International Real Estate	\$1,335,594,289	\$733,758,150	82.0%
258	LAER Realty Partners (263)	\$1,334,536,534	\$1,117,184,193	19.5%
259	RE/MAX Suburban (191)	\$1,325,313,777	\$1,329,482,562	-0.3%
260	Lang Realty (371)	\$1,324,401,361		
261	RE/MAX Associates (264)	\$1,322,001,908	\$866,659,969	52.5%
262	Keller Williams Realty Fort Mill (198)	\$1,317,373,291	\$1,087,318,422	21.2%
263	Coldwell Banker Distinctive Properties (339)	\$1,313,724,207	\$779,563,910	68.5%
264	Coldwell Banker C&C Properties (294)	\$1,303,035,840	\$1,432,496,536	-9.0%
265	Keller Williams (109)	\$1,300,064,061	\$1,135,602,692	14.5%
266	Keller Williams Realty Premier Partners (295)	\$1,295,094,394	\$1,030,592,479	25.7%
267	RE/MAX DFW Associates (DFW Associates LTD) (261)	\$1,290,270,460	\$1,210,544,538	6.6%
268	Berkshire Hathaway HomeServices Beach Properties of Florida	\$1,284,859,499	\$689,109,066	86.5%
269	CENTURY 21 North East (312)	\$1,283,628,420	\$1,232,886,655	4.1%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
270	Keller Williams Honolulu & Maui	\$1,283,293,866	\$1,279,111,610	0.3%
271	Keller Williams Advisors/Advantage/Realty Associate Partners (131)	\$1,281,541,256	\$1,032,465,960	24.1%
272	Keller Williams Realty Metropolitan (225)	\$1,271,808,263	\$1,128,670,387	12.7%
273	RE/MAX Town & Country (195)	\$1,267,002,313	\$873,126,977	45.1%
274	ERA Brokers Consolidated/ERA Skyline Real Estate (267)	\$1,254,561,977	\$816,877,778	53.6%
275	Keller Williams Realty Haigh Group (221)	\$1,252,796,464	\$1,039,225,613	20.6%
276	Keller Williams River Group (145)	\$1,249,262,380	\$1,163,412,804	7.4%
277	Coldwell Banker Mason Morse Real Estate	\$1,244,290,038	\$665,136,106	87.1%
278	Keller Williams Realty (236)	\$1,238,598,493	\$1,064,651,650	16.3%
279	ARC Realty (227)	\$1,238,447,561	\$905,608,362	36.8%
280	Cutler Real Estate (135)	\$1,234,075,306	\$1,128,575,689	9.3%
281	Berkshire Hathaway HomeServices Select Properties (184)	\$1,229,904,968	\$1,068,653,082	15.1%
282	Keller Williams Ballantyne Area (232)	\$1,222,293,582	\$1,076,892,736	13.5%
283	Berkshire Hathaway HomeServices Starck Real Estate (166)	\$1,219,876,074	\$948,525,606	28.6%
284	Keller Williams Realty DTC LLC - Masters Realty LLC (401)	\$1,218,009,420	\$1,169,025,928	4.2%
285	Keller Williams Consultants Realty (214)	\$1,217,313,720	\$1,074,682,388	13.3%
286	Keller Williams Realty Coastal Area Partners (185)	\$1,213,492,053	\$947,924,237	28.0%
287	RE/MAX Real Estate Group (314)	\$1,213,365,949	\$973,159,563	24.7%
288	Keller Williams Kansas City - Northland (208)	\$1,208,486,933	\$933,167,199	29.5%
289	RE/MAX of Boulder, Inc	\$1,207,349,910	\$1,194,786,325	1.1%
290	Berkshire Hathaway HomeServices Hudson Valley Properties (243)	\$1,204,319,222	\$872,676,686	38.0%
291	Willis Allen Real Estate	\$1,200,210,593		
292	Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS (200)	\$1,199,640,549	\$1,113,786,878	7.7%
293	Coldwell Banker Vanguard Realty, Inc. (255)	\$1,185,099,455	\$937,678,104	26.4%
294	Keller Williams Integrity (327)	\$1,184,933,283	\$1,100,991,980	7.6%
295	Coldwell Banker Brokers of the Valley	\$1,182,570,849	\$867,742,256	36.3%
296	Realty Group (217)	\$1,182,399,108	\$794,994,854	48.7%
297	Keller Williams Realty - Easton Market Center (482)	\$1,177,004,597	\$1,087,534,449	8.2%
298	Keller Williams Realty Falls Church (472)	\$1,172,707,264	\$917,684,353	27.8%
299	Berkshire Hathaway HomeServices Alliance Real Estate (234)	\$1,170,994,972		
300	Keller Williams Realty Centre (297)	\$1,170,675,053	\$991,237,097	18.1%
301	Coldwell Banker Island Properties	\$1,168,546,685	\$742,790,183	57.3%
302	Berkshire Hathaway HomeServices Indiana Realty (183)	\$1,168,329,347	\$1,018,701,449	14.7%
303	Red Oak Realty	\$1,168,108,279	\$1,314,867,000	-11.2%
304	Keller Williams Realty Milwaukee (313)	\$1,167,872,239	\$818,260,500	42.7%
305	NP Dodge Real Estate Sales, Inc. (177)	\$1,166,522,633	\$1,079,000,000	8.1%
306	Keller Williams Realty Greater Hartford (182)	\$1,165,944,493	\$948,910,032	22.9%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
307	Keller Williams Realty Puyallup South Sound (345)	\$1,153,917,145	\$1,111,100,134	3.9%
308	Legacy Real Estate & Associates ERA Powered	\$1,148,596,489	\$1,482,203,752	-22.5%
309	Keller Williams SoCal	\$1,146,532,172	\$944,802,313	21.4%
310	Keller Williams Realty Advantage Group (231)	\$1,140,452,083	\$1,077,961,316	5.8%
311	RE/MAX Properties, Inc. (358)	\$1,138,124,775	\$1,077,194,362	5.7%
312	Greenwood King Properties	\$1,137,479,757	\$1,250,785,122	-9.1%
313	Keller Williams Realty Encino-Sherman Oaks	\$1,133,923,346	\$922,105,736	23.0%
314	Keller Williams Realty McLean	\$1,132,789,854	\$933,565,060	21.3%
315	Coldwell Banker Danforth	\$1,131,916,547	\$1,029,850,883	9.9%
316	RE/MAX of Santa Clarita	\$1,130,608,505	\$978,450,037	15.6%
317	RE/MAX Select Realty (172)	\$1,129,757,943	\$932,003,629	21.2%
318	Jack Conway & Company, Inc. (450)	\$1,129,427,136	\$975,727,132	15.8%
319	Helen Adams Realty (461)	\$1,121,850,550	\$917,851,313	22.2%
320	Dilbeck Real Estate	\$1,117,335,102	\$1,189,026,266	-6.0%
321	Keller Williams Integrity First Realty (316)	\$1,110,483,154	\$722,607,575	53.7%
322	Keller Williams (247)	\$1,102,371,516	\$911,628,381	20.9%
323	Keller Williams Realty - Beverly (488)	\$1,095,092,948	\$1,044,869,233	4.8%
324	Greenridge Realty (180)	\$1,089,138,580	\$1,026,771,456	6.1%
325	Keller Williams Realty Central Oklahoma/Platinum (230)	\$1,086,884,090	\$967,843,829	12.3%
326	RE/MAX Select (308)	\$1,084,445,963	\$1,221,729,409	-11.2%
327	Keller Williams Realty La Jolla	\$1,083,034,652	\$935,731,884	15.7%
328	Coldwell Banker Schneidmiller Realty (447)	\$1,081,188,182	\$868,468,187	24.5%
329	Keller Williams Realty The Waxman Group (376)	\$1,076,147,256	\$940,939,799	14.4%
330	Reliant Realty ERA Powered/ERA Home Run Real Estate (245)	\$1,070,571,201	\$1,192,416,784	-10.2%
331	McColly Real Estate (164)	\$1,068,161,341	\$861,841,611	23.9%
332	Keller Williams Legacy Group Realty, LLC (140)	\$1,066,547,902	\$382,267,740	179.0%
333	Keller Williams - Temecula Valley Real Estate, Inc. (343)	\$1,060,039,160	\$975,623,414	8.7%
334	Keller Williams Taylor Group (196)	\$1,052,409,077	\$899,488,887	17.0%
335	Coldwell Banker Caine (271)	\$1,051,358,806	\$909,719,090	15.6%
336	Phyllis Browning Company	\$1,045,013,542		
337	Iron Valley Real Estate (171)	\$1,044,309,871		
338	RE/MAX Champions	\$1,043,336,762	\$992,639,738	5.1%
339	Lamacchia Realty, Inc. (406)	\$1,043,047,912	\$719,678,142	44.9%
340	London Properties Ltd (331)	\$1,040,336,492	\$1,031,253,833	0.9%
341	North&Co.	\$1,034,365,795	\$719,411,918	43.8%
342	Residential Properties Ltd.	\$1,027,584,573	\$917,785,512	12.0%
343	Keller Williams Realty Greater Nassau	\$1,020,657,959	\$713,604,066	43.0%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
344	Keller Williams Plano Realty (381)	\$1,013,661,269	\$896,176,977	13.1%
345	RE/MAX Advantage Realty (333)	\$1,005,197,897	\$783,478,005	28.3%
346	The Danberry Company (147)	\$1,003,303,876	\$857,772,404	17.0%
347	Keller Williams Realty Greater Springfield (163)	\$1,003,061,740	\$787,964,303	27.3%
348	Keller Williams Realty Greater Rochester (152)	\$999,790,206	\$825,781,805	21.1%
349	Dale Sorensen Real Estate, Inc. (460)	\$997,098,251	\$809,912,572	23.1%
350	CENTURY 21 American Homes	\$990,928,980	\$1,095,042,329	-9.5%
351	Keller Williams Realty Asheville, NC (310)	\$988,536,333	\$892,432,260	10.8%
352	Keller Williams Realty Greater Northwest (254)	\$987,286,586	\$896,838,480	10.1%
353	Coldwell Banker D'Ann Harper, Realtors (296)	\$986,742,175	\$1,013,967,827	-2.7%
354	Keller Williams Tri-Valley Realty	\$984,678,132	\$829,045,910	18.8%
355	Hegg, Realtors Inc. (237)	\$979,446,205	\$855,044,751	14.5%
356	Coldwell Banker Premier Realty (392)	\$977,772,595	\$922,790,046	6.0%
357	Keller Williams Chervenik Realty (156)	\$973,866,123	\$846,659,095	15.0%
358	Madison & Company Properties, LLC	\$968,029,523	\$934,625,783	3.6%
359	RE/MAX Dynamic Properties (320)	\$967,958,515	\$832,890,879	16.2%
360	Diane Turton, Realtors	\$967,892,130	\$728,763,828	32.8%
361	Keller Williams Realty Carmel Valley/Del Mar	\$967,870,806	\$834,311,554	16.0%
362	CENTURY 21 Bradley Realty, Inc. (175)	\$967,187,983	\$779,623,492	24.1%
363	Coldwell Banker Hearthside (374)	\$966,048,806	\$913,175,780	5.8%
364	John L. Scott Medford, Ashland and Eugene (446)	\$960,933,009	\$875,762,113	9.7%
365	Keller Williams Partners Realty (350)	\$960,608,749	\$717,029,176	34.0%
366	d'aprile properties (266)	\$960,402,624	\$755,181,904	27.2%
367	iPro Realty Network (347)	\$950,915,760	\$688,470,164	38.1%
368	Keller Williams Realty (272)	\$949,708,347	\$658,452,161	44.2%
369	Realty ONE Group Edge (273)	\$945,668,816	\$980,217,970	-3.5%
370	Keller Williams Realty Central 75 (348)	\$945,596,204	\$776,892,844	21.7%
371	The Russell Realty Co (141)	\$943,694,270	\$802,854,442	17.5%
372	PorchLight Real Estate Group	\$941,617,814	\$960,664,324	-2.0%
373	Keller Williams Realty - Hudson Valley Realty Group (385)	\$940,476,269	\$699,351,634	34.5%
374	Keller Williams Greater Des Moines/Altoona, Ankeny/Ames, Siouxla (204)	\$938,502,362	\$852,529,154	10.1%
375	Keller Williams Realty (Level 5 Leadership) Management (365)	\$935,840,146	\$793,958,155	17.9%
376	Ruhl&Ruhl Realtors (157)	\$932,267,271	\$887,835,315	5.0%
377	RE/MAX The Woodlands & Spring (493)	\$929,386,381	\$818,899,301	13.5%
378	RE/MAX Victory + Affiliates (213)	\$929,122,476	\$363,791,810	155.4%
379	Joyner Fine Properties, LLC	\$927,237,509		
380	Keller Williams Real Estate (321)	\$921,385,586	\$810,780,320	13.6%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
381	Keller Williams Realty Sonoran Living (466)	\$918,996,727	\$596,619,605	54.0%
382	Keller Williams Greater Metropolitan (193)	\$916,064,065	\$756,671,368	21.1%
383	Keller Williams Realty Sioux Falls, SD (248)	\$911,897,515	\$705,528,970	29.3%
384	Keller Williams Corona	\$908,092,099	\$735,949,952	23.4%
385	Keller Williams Philadelphia (367)	\$906,129,863	\$781,664,596	15.9%
386	Keller Williams Realty Modesto (486)	\$896,149,211	\$853,096,621	5.0%
387	HomeSmart Realty Group (402)	\$896,039,848	\$690,974,542	29.7%
388	Better Homes and Gardens Real Estate The Good Life Group (270)	\$891,003,623	\$663,308,235	34.3%
389	Keller Williams Realty Huntsville - Classic Realty, LLC (299)	\$888,934,306	\$693,234,552	28.2%
390	Coldwell Banker Schmitt Real Estate Co.	\$885,451,230	\$623,584,951	42.0%
391	RE/MAX Marketing Specialists (290)	\$883,189,185	\$237,432,852	272.0%
392	Keller Williams Realty Brazos Valley (262)	\$877,571,864	\$730,772,425	20.1%
393	McWilliamsBallard	\$876,132,064	\$977,439,150	-10.4%
394	RE/MAX Anchor Realty (318)	\$875,790,470	\$572,632,020	52.9%
395	Keller Williams Realty Capital District (292)	\$874,736,912	\$773,525,285	13.1%
396	Keller Williams Realty Golden Ticket Real Estate	\$873,076,233	\$659,702,790	32.3%
397	W Real Estate	\$872,843,996		
398	Keller Williams Realty Morristown (489)	\$870,885,762	\$681,444,405	27.8%
399	RE/MAX Masters Millennium	\$868,812,929	\$916,824,196	-5.2%
400	Schuler Bauer Real Estate ERA Powered (228)	\$868,667,515	\$731,772,626	18.7%
401	Keller Williams Realty (287)	\$868,412,646	\$843,857,988	2.9%
402	Keller Williams NY Realty/City Life	\$868,085,530	\$374,717,526	131.7%
403	Coldwell Banker Wallace (285)	\$867,621,698	\$683,220,360	27.0%
404	Keller Williams Grand Rapids (303)	\$866,502,694	\$815,107,575	6.3%
405	Keller Williams Pasadena/Arcadia	\$865,758,100	\$799,264,296	8.3%
406	Knipe Realty ERA Powered	\$858,864,190	\$593,998,397	44.6%
407	Keller Williams Realty New Bern (303)	\$855,850,696	\$367,696,864	132.8%
408	Keller Williams Moorestown (337)	\$855,354,806	\$629,293,638	35.9%
409	Keller Williams Cupertino	\$854,870,485	\$641,409,382	33.3%
410	Keller Williams Realty Carlsbad & Whittier	\$851,382,645	\$767,715,196	10.9%
411	RE/MAX One (423)	\$850,563,984	\$714,160,120	19.1%
412	Nourmand & Associates	\$850,366,287		
413	Keller Williams Advantage (300)	\$841,965,132	\$540,355,860	55.8%
414	RE/MAX Whatcom County, Inc.	\$834,530,088	\$713,800,912	16.9%
415	Keller Williams Realty-Bothell	\$833,564,817	\$621,247,699	34.2%
416	Keller Williams Crofton/Ft. Meade (456)	\$833,362,884	\$642,950,118	29.6%
417	RE/MAX Advantage (462)	\$831,887,298	\$625,834,332	32.9%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
418	Keller Williams Realty Green Mountain Properties (404)	\$830,883,474	\$483,350,965	71.9%
419	Heritage House Sotheby's International Realty	\$826,197,034	\$529,967,817	55.9%
420	RE/MAX Top Producers	\$823,277,488	\$701,399,658	17.4%
421	Keller Williams Realty Atlanta-Cherokee (373)	\$823,126,813		
422	Red Rock Real Estate (498)	\$821,706,421	\$663,964,115	23.8%
423	Jaqua Realtors (291)	\$820,849,363	\$711,468,408	15.4%
424	Keller Williams Realty Greater Seattle	\$819,838,552	\$631,688,394	29.8%
425	HomeSmart Connect (326)	\$815,492,639	\$678,800,611	20.1%
426	HomeSmart PV & Associates (469)	\$814,394,177	\$648,263,132	25.6%
427	Keller Williams Prestige Properties	\$813,935,344	\$545,339,338	49.3%
428	Keller Williams Capital Partners Realty (360)	\$811,702,243	\$773,048,767	5.0%
429	Keller Williams Premier Realty (423)	\$811,175,795	\$628,661,418	29.0%
430	Keller Williams Realty Key Partners, LLC (352)	\$810,961,397	\$691,087,635	17.3%
431	Berkshire Hathaway HomeServices Innovative Real Estate	\$805,017,232	\$657,887,321	22.4%
432	RE/MAX Results (265)	\$801,815,260	\$741,153,738	8.2%
433	CENTURY 21 Masters	\$801,626,668	\$768,902,204	4.3%
434	Miramar International - Bakersfield (378)	\$800,972,000	\$801,047,845	0.0%
435	Keller Williams Classic Realty (377)	\$800,480,665	\$707,449,843	13.2%
436	RE/MAX Southern Shores (260)	\$800,335,960	\$588,336,655	36.0%
437	Real Living Kee Realty (249)	\$798,350,572	\$621,155,181	28.5%
438	Coldwell Banker Access Realty (256)	\$798,303,746	\$395,778,030	101.7%
439	Coldwell Banker Coastal Alliance	\$796,675,685	\$748,479,787	6.4%
440	Keller Williams Montclair, NJ	\$796,312,806	\$649,561,937	22.6%
441	RE/MAX Realty 100 (332)	\$796,251,435	\$705,701,836	12.8%
442	Steamboat Sotheby's International Realty	\$791,824,690	\$606,161,933	30.6%
443	Keller Williams Realty Allen	\$788,800,186	\$648,835,750	21.6%
444	RE/MAX Fine Properties (442)	\$788,221,959	\$812,354,036	-3.0%
445	Keller Williams Realty Landmark	\$783,339,423	\$1,156,591,493	-32.3%
446	RE/MAX Excalibur	\$783,299,813	\$702,505,518	11.5%
447	Worth Clark Realty (279)	\$780,553,523		
448	john greene Realtor (382)	\$780,459,438	\$668,130,665	16.8%
449	RE/MAX 4000 Inc (436)	\$779,748,527	\$623,191,740	25.1%
450	The Platinum Group, Realtors	\$778,752,521	\$621,730,466	25.3%
451	CENTURY 21 Beggins Enterprises (426)	\$778,102,205	\$743,634,419	4.6%
452	RE/MAX Southern Homes (464)	\$773,753,656	\$738,246,881	4.8%
453	Keller Williams Realty Bellevue	\$768,609,326	\$753,775,874	2.0%
454	Keller Williams Realty Indy Metro South West (251)	\$767,982,656	\$647,990,212	18.5%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
455	RE/MAX United	\$764,400,255	\$777,064,349	-1.6%
456	Dickens Mitchener	\$764,265,183	\$756,810,481	1.0%
457	Keller Williams - Red Stick Partners, LLC (307)	\$763,899,236	\$641,508,957	19.1%
458	Keller Williams Realty Pacific Estates	\$761,390,874	\$1,009,227,572	-24.6%
459	RE/MAX Boone Realty (276)	\$759,981,392	\$662,853,921	14.7%
460	RE/MAX Gateway	\$759,555,150	\$667,719,725	13.8%
461	Realty Executives Integrity (375)	\$758,562,514	\$716,555,534	5.9%
462	Keller Williams Realty The Marketplace (415)	\$756,244,312	\$683,795,356	10.6%
463	Keller Williams Big Rock Partners (288)	\$756,003,939	\$1,066,347,474	-29.1%
464	Keller Williams Realty	\$754,940,647	\$703,830,680	7.3%
465	Keller Williams Realty (243)	\$754,166,155	\$509,790,844	47.9%
466	Stark Company Realtors (398)	\$753,940,716	\$714,703,112	5.5%
467	Keller Williams Realty Boston NW	\$753,406,770	\$735,382,226	2.5%
468	RE/MAX Executive Realty	\$752,051,837	\$662,341,660	13.5%
469	RE/MAX Eastside Brokers Inc	\$751,857,277	\$834,714,180	-9.9%
470	David Lyng Real Estate	\$751,817,190	\$750,138,168	0.2%
471	CENTURY 21 Allstars	\$751,267,972	\$757,404,032	-0.8%
472	RE/MAX 1st Advantage	\$749,877,446	\$670,030,268	11.9%
473	HomeSmart Professionals Real Estate Network (448)	\$748,500,033	\$515,441,088	45.2%
474	RE/MAX United/All-Pro	\$745,883,208	\$374,839,760	99.0%
475	Zeitlin Sotheby's International Realty	\$743,920,389	\$600,582,180	23.9%
476	Keller Williams Success Realty (380)	\$743,129,377	\$556,592,772	33.5%
477	Coldwell Banker Harris McHaney & Faucette (391)	\$742,743,835	\$719,868,173	3.2%
478	Keller Williams on the Water	\$742,317,311	\$586,784,933	26.5%
479	Barrett Sotheby's International Realty	\$741,965,894	\$607,343,052	22.2%
480	Keller Williams Realty Portland Premiere	\$738,100,435	\$692,906,376	6.5%
481	Corcoran Platinum Living	\$738,000,000		
482	Keller Williams Preferred Realty	\$735,185,113	\$647,448,886	13.6%
483	Legacy Properties Sotheby's International Realty	\$734,834,223	\$506,350,649	45.1%
484	Keller Williams Realty Rockwall - Lake Cities (438)	\$734,241,407	\$695,100,791	5.6%
485	Keller Williams Realty Lake Forest/Irvine	\$732,686,794		
486	RE/MAX Heritage (306)	\$732,334,487	\$377,985,126	93.7%
487	CENTURY 21 The Harrelson Group (281)	\$731,622,282	\$501,253,163	46.0%
488	Berkshire Hathaway HomeServices Premier Properties (434)	\$730,314,284	\$432,217,599	69.0%
489	Venture Sotheby's International Realty	\$727,860,327	\$554,616,319	31.2%
490	RE/MAX Real Estate Center	\$726,809,874	\$408,485,744	77.9%
491	HM Properties	\$724,102,951		

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
492	RE/MAX Professionals	\$722,680,418	\$393,714,146	83.6%
493	Better Homes and Gardens Real Estate BloomTree Realty	\$722,356,231	\$578,649,322	24.8%
494	Better Homes and Gardens Real Estate J.F. Finnegan	\$721,478,786	\$664,910,198	8.5%
495	Keller Williams Houston Southwest (465)	\$720,200,064	\$598,764,079	20.3%
496	Keller Williams Realty - Lakeside (322)	\$717,164,833	\$637,367,135	12.5%
497	RE/MAX Preferred (422)	\$716,700,792	\$666,620,256	7.5%
498	Mott & Chace Sotheby's International Realty	\$715,781,246	\$539,173,767	32.8%
499	RE/MAX First (259)	\$715,517,991	\$397,693,092	79.9%
500	Keller Williams Realty Baz Investments (399)	\$714,181,055		



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T H E
REALTRENDS
F I V E H U N D R E D
AFFILIATED FIRMS

As in previous editions, we have added rankings for firms that are affiliated with one of the recognized global brand names. Realty Executives, RE/MAX, Sotheby's International Realty, United Real Estate.



**BERKSHIRE
HATHAWAY**
HomeServices

**Better
Homes
and Gardens.**
REAL ESTATE

CENTURY 21.



corcoran


ENGEL & VÖLKERS



kw
KELLERWILLIAMS

Leading
REAL ESTATE
COMPANIES
OF THE WORLD

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REALTYONEGROUP

RE/MAX

Sotheby's
INTERNATIONAL REALTY

United
Real Estate



**BERKSHIRE
HATHAWAY**
HomeServices

MAKES UP
7.0%
OF THE

THE
REALTRENDS
FIVE HUNDRED

274,295
TRANSACTION
SIDES



TOP BERKSHIRE HATHAWAY HOMESERVICES AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	54	19,238
2	Berkshire Hathaway HomeServices PenFed Realty Alexandria, VA	58	17,014
3	Berkshire Hathaway HomeServices Homesale Realty Group Lancaster, PA	31	14,728
4	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson, NV	35	14,265
5	Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&Ex. Realty Grand Rapids, MI	45	13,939
6	Berkshire Hathaway HomeServices Professional Realty Mason, OH	36	6,382
7	Berkshire Hathaway HomeServices Florida Properties Group Palm Harbor, FL	20	5,304
8	Berkshire Hathaway HomeServices Towne Realty Virginia Beach, VA	7	5,161
9	Berkshire Hathaway HomeServices Utah Properties Park City, UT	33	5,012
10	Berkshire Hathaway HomeServices Starck Real Estate Palatine, IL	20	4,951
11	Berkshire Hathaway HomeServices Verani Realty Londonderry, NH	17	4,743
12	Berkshire Hathaway HomeServices Indiana Realty Indianapolis, IN	15	4,713
13	Berkshire Hathaway HomeServices Select Properties St. Louis, MO	9	4,675
14	Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS Greenville, SC	8	4,379
15	Berkshire Hathaway HomeServices Drysdale Properties Danville, CA	48	4,327

RANK	COMPANY	OFFICES	2020 SIDES
16	Berkshire Hathaway HomeServices Alliance Real Estate Chesterfield, MO	7	3,783
17	Berkshire Hathaway HomeServices Commonwealth / Robert Paul Prop. Natick, MA	37	3,687
18	Berkshire Hathaway HomeServices New Jersey Properties Martinsville, NJ	17	3,673
19	Berkshire Hathaway HomeServices Hudson Valley Properties Lagrangeville, NY	12	3,643
20	Berkshire Hathaway HomeServices Montana Properties Bozeman, MT	16	3,118
21	Berkshire Hathaway HomeServices California Properties Cerritos, CA	19	2,762
22	Berkshire Hathaway HomeServices Premier Properties Houston, TX	24	2,396
23	Berkshire Hathaway HomeServices Beach Properties of Florida Santa Rosa Beach, FL	10	1,947
24	Berkshire Hathaway HomeServices New Mexico Properties Albuquerque, NM	7	1,785
25	Berkshire Hathaway HomeServices Innovative Real Estate Denver, CO	4	1,750
26	Berkshire Hathaway HomeServices Blake, REALTORS Albany, NY	11	1,732
27	Berkshire Hathaway HomeServices Select Realty Fredericksburg, VA	3	1,496
28	Berkshire Hathaway HomeServices Parks & Weisberg, Realtors Louisville, KY	11	1,279
29	Berkshire Hathaway HomeServices Da-Ly Realty Grand Island, NE	5	1,255
30	Berkshire Hathaway Homeservices Elite Real Estate American Fork, UT	4	1,242
31	Berkshire Hathaway HomeServices Troth, REALTORS Lancaster, CA	2	1,207
32	Berkshire Hathaway HomeServices Metro Realty Wauwatosa, WI	3	1,205
33	Berkshire Hathaway HomeServices Cooper & Co. Inc., REALTORS Mobile, AL	7	1,201
34	Berkshire Hathaway HomeServices CNY Realty Syracuse, NY	8	1,155
35	Berkshire Hathaway HomeServices Ally Real Estate Bossier City, LA	1	1,129
36	Berkshire Hathaway HomeServices Central Illinois, REALTORS Bloomington, IL	2	1,122

RANK	COMPANY	OFFICES	2020 SIDES
37	Berkshire Hathaway HomeServices Don Johnson, REALTORS San Antonio, TX	4	1,119
38	Berkshire Hathaway HomeServices Central Washington Real Estate Yakima, WA	2	1,117
39	Berkshire Hathaway HomeServices Texas Realty Austin, TX	6	1,091
40	Berkshire Hathaway HomeServices Perrie Mundy Realty Group Redlands, CA	4	1,066
41	Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	4	1,041
42	Berkshire Hathaway HomeServices Realty Center Hixson, TN	5	1,024
43	Berkshire Hathaway HomeServices Enchanted Lands, REALTORS Roswell, NM	4	1,023
44	Berkshire Hathaway HomeServices Northeast Real Estate Bangor, ME	8	1,007
45	Berkshire Hathaway HomeServices Rocky Mountain, REALTORS Boulder, CO	10	979
46	Berkshire Hathaway HomeServices Floberg Real Estate Billings, MT	3	970
47	Berkshire Hathaway HomeServices First, REALTORS Topeka, KS	1	957
48	Berkshire Hathaway HomeServices Results Realty Kissimmee, FL	3	935
49	Berkshire Hathaway Homeservices United Properties Baton Rouge, LA	4	932
50	Berkshire Hathaway Homeservices Silverhawk Realty Caldwell, ID	6	917
51	Berkshire Hathaway HomeServices Hodnett Cooper Real Estate St. Simons Island, GA	4	867
52	Berkshire Hathaway HomeServices Premier Properties Fargo, ND	1	841
53	Berkshire Hathaway HomeServices Woodmont Realty Brentwood, TN	2	837
54	Berkshire Hathaway HomeServices Bay Street Realty Group Beaufort, SC	6	833
54	Berkshire Hathaway HomeServices Beazley, REALTORS Evans, GA	13	833
56	Berkshire Hathaway HomeServices Preferred, REALTORS New Orleans, LA	3	820
57	Berkshire Hathaway HomeServices Laffey International Realty Williston Park, NY	7	793

RANK	COMPANY	OFFICES	2020 SIDES
58	Berkshire Hathaway HomeServices Prime Properties Greenville, NC	1	777
59	Berkshire Hathaway HomeServices Zack Shore, REALTORS Manahawkin, NJ	5	766
60	Berkshire Hathaway HomeServices Preferred Real Estate Auburn, AL	1	760
61	Berkshire Hathaway HomeServices Hodrick Realty Williamsport, PA	4	750
62	Berkshire Hathaway HomeServices California Realty Thousand Oaks, CA	4	715
63	Berkshire Hathaway HomeServices Stein & Summers Real Estate St. Joseph, MO	2	713
64	Berkshire Hathaway HomeServices J Douglas Properties Chattanooga, TN	1	712
65	Berkshire Hathaway HomeServices Myrtle Beach Real Estate Myrtle Beach, SC	2	707
66	Berkshire Hathaway HomeServices Colorado Properties Vail, CO	8	698
67	Berkshire Hathaway HomeServices American Heritage Real Estate Elk Grove Village, IL	1	619
68	Berkshire Hathaway HomeServices Benchmark Realty Shawnee, OK	2	615
69	Berkshire Hathaway Homeservices All American Homes Fayetteville, NC	2	606
70	Berkshire Hathaway HomeServices Knight & Gardner Realty Key West, FL	5	597
71	Berkshire Hathaway Homeservices Elite Real Estate Sacramento, CA	1	585
72	Berkshire Hathaway HomeServices Hometown, REALTORS Jacksonville, NC	1	583
73	Berkshire Hathaway HomeServices Dawson Ford Garbee & Co. Lynchburg, VA	4	578
74	Berkshire Hathaway HomeServices Smith Mountain Lake Real Estate Hardy, VA	1	554
75	Berkshire Hathaway HomeServices HWWB, REALTORS Birmingham, MI	2	537
76	Berkshire Hathaway HomeServices Epic Real Estate Kenosha, WI	2	531
77	Berkshire Hathaway HomeServices Rise Real Estate Huntsville, AL	3	527
78	Berkshire Hathaway HomeServices Chaplin Williams Realty Fernandina Beach, FL	2	526

RANK	COMPANY	OFFICES	2020 SIDES
79	Berkshire Hathaway HomeServices Lake Ozark Realty Lake Ozark, MO	1	517
80	Berkshire Hathaway HomeServices California Properties Torrance, CA	3	515
81	Berkshire Hathaway HomeServices Idaho Homes & Properties Twin Falls, ID	1	501

TOP

BETTER HOMES AND GARDENS REAL ESTATE AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	Better Homes and Gardens Real Estate Gary Greene Houston, TX	20	8,986
2	Better Homes and Gardens Real Estate Metro Brokers Atlanta, GA	26	8,043
3	Better Homes and Gardens Real Estate The Masiello Group Bedford, NH	33	7,212
4	Better Homes and Gardens Real Estate Kansas City Homes Overland Park, KS	8	4,234
5	Better Homes and Gardens Real Estate The Good Life Group Omaha, NE	4	3,439
6	Better Homes and Gardens Real Estate Big Hill/First Realty Centerville, OH	12	3,022
7	Better Homes and Gardens Real Estate Reliance Partners Auburn, CA	10	2,432
8	Better Homes and Gardens Real Estate BloomTree Realty Prescott, AZ	7	2,072
9	Better Homes and Gardens Real Estate Paracle Fort Mill, SC	4	1,965
10	Better Homes and Gardens Real Estate Main Street Properties Pensacola, FL	6	1,792
11	Better Homes and Gardens Real Estate Winans Dallas, TX	9	1,643
12	Better Homes and Gardens Real Estate homecity San Antonio, TX	13	1,363
13	Better Homes and Gardens Real Estate Advantage Realty Honolulu, HI	6	964
14	Better Homes and Gardens Real Estate 43° North Meridian, ID	1	943
15	Better Homes and Gardens Real Estate Lifestyles Realty Jacksonville Beach, FL	4	928
16	Better Homes and Gardens Real Estate Executive Partners Augusta, GA	2	888
17	Better Homes and Gardens Real Estate Native American Group Virginia Beach, VA	4	860

RANK	COMPANY	OFFICES	2020 SIDES
18	Better Homes and Gardens Real Estate Realty Partners Clackamas, OR	5	799
19	Better Homes and Gardens Real Estate Steinborn & Associates Las Cruces, NM	3	759
19	Better Homes and Gardens Real Estate Florida 1st Fort Lauderdale, FL	4	759
21	Better Homes and Gardens Real Estate Journey Fayetteville, AR	2	730
22	Better Homes and Gardens Real Estate J.F. Finnegan San Mateo, CA	5	717
23	Better Homes and Gardens Real Estate Alliance Wichita, KS	2	668
24	Better Homes and Gardens Real Estate Influence Partners Midvale, UT	2	665
25	Better Homes and Gardens Real Estate Wilkins & Associates Stroudsburg, PA	3	645
26	Better Homes and Gardens Real Estate Maturro Vineland, NJ	4	625
27	Better Homes and Gardens Real Estate All Seasons Chanhassen, MN	6	606
28	Better Homes and Gardens Real Estate Central Cross Lanes, WV	5	603
29	Better Homes and Gardens Real Estate Atchley Properties Lakewood Ranch, FL	2	542
30	Better Homes and Gardens Real Estate Leaskou Partners Inc. Palm Springs, CA	3	533
31	Better Homes and Gardens Real Estate Wine Country Group Sebastopol, CA	8	523
32	Better Homes and Gardens Real Estate Thomas Group Gainesville, FL	2	519

CENTURY 21[®]

MAKES UP
2.3%
OF THE

THE
REALTRENDS
FIVE HUNDRED

91,528
TRANSACTION
SIDES

TOP CENTURY 21 AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	CENTURY 21 Affiliated Madison, WI	124	19,247
2	CENTURY 21 New Millennium Alexandria, VA	20	7,253
3	CENTURY 21 Everest Real Estate Cottonwood Heights, UT	13	6,870
4	CENTURY 21 Scheetz Carmel, IN	9	5,688
5	CENTURY 21 Judge Fite Company Dallas, TX	23	5,572
6	CENTURY 21 Bradley Realty, Inc. Fort Wayne, IN	4	4,865
7	CENTURY 21 Redwood Realty Ashburn, VA	15	4,389
8	CENTURY 21 MM Oakdale, CA	22	3,448
9	CENTURY 21 Award San Diego, CA	16	3,361
10	CENTURY 21 The Harrelson Group Myrtle Beach, SC	6	3,352
11	CENTURY 21 North East Peabody, MA	33	3,105
12	CENTURY 21 Select Real Estate, Inc. Yuba City, CA	22	2,968
13	CENTURY 21 Legacy Greeneville, TN	10	2,959
14	CENTURY 21 Sweyer & Associates Wilmington, NC	8	2,796
15	CENTURY 21 Beggins Enterprises Apollo Beach, FL	9	2,427

RANK	COMPANY	OFFICES	2020 SIDES
16	CENTURY 21 Signature Realty Saginaw, MI	9	2,421
17	CENTURY 21 Signature Real Estate Ames, IA	9	2,360
18	CENTURY 21 AllPoints Realty Southington, CT	8	2,303
19	CENTURY 21 Curran & Oberski Dearborn, MI	4	2,207
20	CENTURY 21 HomeStar Solon, OH	1	2,092
21	CENTURY 21 Results Realty Services Cumming, GA	3	2,045
22	CENTURY 21 American Homes East Meadow, NY	12	1,959
23	CENTURY 21 Beutler & Associates Coeur d'Alene, ID	4	1,845
24	CENTURY 21 Mike Bowman, Inc. Grapevine, TX	3	1,824
25	CENTURY 21 Ace Realty Appleton, WI	1	1,778
26	CENTURY 21 Advantage Realty London, KY	6	1,679
27	CENTURY 21 Jordan-Link Visalia, CA	5	1,669
28	CENTURY 21 Elite Shreveport, LA	3	1,625
29	CENTURY 21 Northland Traverse City, MI	12	1,594
30	CENTURY 21 Nachman Realty Newport News, VA	9	1,583
31	CENTURY 21 Alliance Medford, NJ	10	1,552
32	CENTURY 21 Allstars Pico Rivera, CA	1	1,499
33	CENTURY 21 Maselle and Associates Jackson, MS	7	1,485
34	CENTURY 21 Masters Walnut, CA	9	1,413
35	CENTURY 21 Blackwell & Co. Realty, Inc. Boiling Springs, SC	3	1,411
36	CENTURY 21 Action Plus Realty Freehold, NJ	8	1,392

RANK	COMPANY	OFFICES	2020 SIDES
37	CENTURY 21 Goodyear Green Edmond, OK	6	1,376
38	CENTURY 21 Arizona Foothills Phoenix, AZ	10	1,354
39	CENTURY 21 Platinum Properties Clarksville, TN	3	1,350
40	CENTURY 21 Advantage Gold Southampton, PA	10	1,270
41	CENTURY 21 Sunbelt Realty Cape Coral, FL	10	1,244
42	CENTURY 21 Tenace Realty Coral Springs, FL	3	1,237
43	CENTURY 21 Morrison Realty Bismarck, ND	3	1,213
44	CENTURY 21 Americana Las Vegas, NV	6	1,175
45	CENTURY 21 Atwood Mankato, MN	12	1,134
46	CENTURY 21 North Homes Realty Lynnwood, WA	9	1,127
47	CENTURY 21 Select Group Blakeslee, PA	8	1,118
48	CENTURY 21 Clinkenbeard Agency Fort Gibson, OK	9	1,114
49	CENTURY 21 Action Realty Houma, LA	5	1,090
50	CENTURY 21 Carioti Orlando, FL	5	1,047
51	CENTURY 21 First Group Sulphur Springs, TX	6	1,035
52	CENTURY 21 Town & Country Utica, MI	5	1,028
53	CENTURY 21 Parker & Scroggins Realty Benton, AR	4	997
54	CENTURY 21 Beal College Station, TX	1	969
55	CENTURY 21 Lakeside Realty Youngstown, OH	4	968
56	CENTURY 21 Wright-Pace Real Estate Jonesboro, AR	2	954
57	CENTURY 21 Realty Masters Montebello, CA	3	946

RANK	COMPANY	OFFICES	2020 SIDES
58	CENTURY 21 Wright Real Estate Tahlequah, OK	3	944
59	CENTURY 21 Pro-Link Realty Sioux City, IA	2	926
59	CENTURY 21 ALL-SERVICE Bedford, VA	5	926
61	CENTURY 21 Frontier Realty McMurray, PA	5	911
62	CENTURY 21 J W Morton Real Estate, Inc. Inverness, FL	1	901
63	CENTURY 21 Premier Real Estate Columbus, GA	2	892
64	CENTURY 21 United El Dorado, AR	6	882
65	CENTURY 21 The Real Estate Centre Pasadena, MD	6	873
66	CENTURY 21 Lois Lauer Realty Redlands, CA	2	844
67	CENTURY 21 The Edge El Paso, TX	4	822
68	CENTURY 21 Rauh & Johns Sewell, NJ	1	814
69	CENTURY 21 Tri-Cities Richland, WA	1	808
70	CENTURY 21 NorthBay Alliance Santa Rosa, CA	9	806
71	CENTURY 21 Smith Hourigan Group Shavertown, PA	3	793
72	CENTURY 21 Northwest Realty Kirkland, WA	6	782
73	CENTURY 21 Hometown Realty Arroyo Grande, CA	10	737
74	CENTURY 21 Excellence Realty Canal Winchester, OH	2	733
75	CENTURY 21 Selling Paradise Cape Coral, FL	1	729
76	CENTURY 21 Boling Myrtle Beach, SC	1	726
76	CENTURY 21 Gold Wyomissing, PA	1	726
78	CENTURY 21 Hometown Brokers Billings, MT	3	723

RANK	COMPANY	OFFICES	2020 SIDES
79	CENTURY 21 Peak Woodland Hills, CA	5	719
80	CENTURY 21 Asa Cox Homes Painesville, OH	3	715
81	CENTURY 21 Smith Branch & Pope Tifton, GA	3	709
82	CENTURY 21 Northwest Realty Glendale, AZ	2	707
83	CENTURY 21 Real Estate Alliance San Francisco, CA	11	696
84	CENTURY 21 Commander Realty, Inc. Panama City, FL	1	695
85	CENTURY 21 Myers Realty Auburndale, FL	4	684
86	CENTURY 21 Triangle Group Raleigh, NC	3	674
87	CENTURY 21 Action Group Yuma, AZ	3	664
88	CENTURY 21 New Heritage Hampshire, IL	4	654
89	CENTURY 21 Blue Marlin Pelican Destin, FL	6	653
90	CENTURY 21 Wildwood Properties, Inc. Twain Harte, CA	1	646
91	CENTURY 21 Real Estate Champions Madeira Beach, FL	1	641
92	CENTURY 21 Properties Plus Mount Pleasant, SC	3	640
93	CENTURY 21 J. Carter & Company Gulfport, MS	3	637
94	CENTURY 21 Champion Real Estate Jacksonville, NC	1	634
95	CENTURY 21 King Rancho Cucamonga, CA	1	632
96	CENTURY 21 Premiere Realty Sikeston, MO	3	628
97	CENTURY 21 Realty Solutions Anchorage, AK	3	621
98	CENTURY 21 Service Realty Paducah, KY	2	615
99	CENTURY 21 The Hills Realty Kerrville, TX	4	599

RANK	COMPANY	OFFICES	2020 SIDES
100	CENTURY 21 Haggerty El Paso, TX	2	590
101	CENTURY 21 Olympian Houston, TX	4	589
102	CENTURY 21 Western Realty Katy, TX	1	588
103	CENTURY 21 Looking Glass Lansing, MI	4	586
103	CENTURY 21 AA Realty Seafood, NY	2	586
105	CENTURY 21 Pride Realty New Lenox, IL	2	584
106	CENTURY 21 Thomas Realty, Inc. North Myrtle Beach, SC	2	571
107	CENTURY 21 Citrus Realty San Dimas, CA	1	569
108	CENTURY 21 Realty Partners Magnolia, TX	5	561
108	CENTURY 21 Randall Morris & Associates San Marcos, TX	4	561
110	CENTURY 21 Premiere Properties Pepper Pike, OH	3	557
111	CENTURY 21 Real Estate Center Lynnwood, WA	2	556
112	CENTURY 21 Novus Carrollton, GA	1	548
113	CENTURY 21 Preferred Mason City, IA	3	545
114	CENTURY 21 Thacker & Associates, Inc. Oxford, OH	2	538
115	CENTURY 21 DePiero & Associates, Inc. Parma, OH	1	537
116	CENTURY 21 Advantage Real Estate, Inc. Columbia, IL	2	530
117	CENTURY 21 Elm, Realtors Park Ridge, IL	1	529
118	CENTURY 21 American Heritage Realty Lower Burrell, PA	3	527
119	CENTURY 21 All-Pro Kansas City, MO	3	525
120	CENTURY 21 Alliance Realty Group Wappingers Falls, NY	6	521

RANK	COMPANY	OFFICES	2020 SIDES
121	CENTURY 21 Breeden Realtors Columbus, IN	1	520
122	CENTURY 21 Gavish Real Estate Las Vegas, NV	3	517
123	CENTURY 21 Mack-Morris Iris Lurie Inc Morganville, NJ	1	510
124	CENTURY 21 Alliance Group Valparaiso, IN	1	500
124	CENTURY 21 Realty Services Camp Hill, PA	1	500
124	CENTURY 21 S.G.R. Chicago, IL	2	500
124	CENTURY 21 Keim Realtors Allentown, PA	3	500



MAKES UP
12.7%
OF THE

THE
REALTRENDS
FIVE HUNDRED

496,079
TRANSACTION
SIDES



TOP COLDWELL BANKER AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	Coldwell Banker Sea Coast / Advantage Wilmington, NC	56	22,439
2	Coldwell Banker Real Estate Group Shorewood, IL	54	21,338
3	Coldwell Banker Schmidt, Realtors Traverse City, MI	83	15,933
4	Coldwell Banker Apex, Realtors Richardson, TX	20	10,847
5	Coldwell Banker BAIN Seattle, WA	32	9,997
6	Coldwell Banker Select Tulsa, OK	16	8,165
7	Coldwell Banker Howard Perry and Walston Raleigh, NC	14	7,497
8	Coldwell Banker Heritage Springboro, OH	12	6,968
9	Coldwell Banker Weir Manuel Family of Companies Bingham Farms, MI	18	6,907
10	Coldwell Banker Legacy Albuquerque, NM	16	6,686
11	Coldwell Banker Prime Properties Cohoes, NY	27	6,184
12	Coldwell Banker Tomlinson Spokane, WA	15	5,755
13	Coldwell Banker West Chula Vista, CA	14	4,250
14	Coldwell Banker Vanguard Realty, Inc. Orange Park, FL	10	3,541
15	Coldwell Banker Access Realty Savannah, GA	13	3,537

RANK	COMPANY	OFFICES	2020 SIDES
16	Coldwell Banker Caine Greenville, SC	3	3,420
17	Coldwell Banker Wallace Knoxville, TN	6	3,324
18	Coldwell Banker C&C Properties Redding, CA	16	3,236
19	Coldwell Banker D'Ann Harper, Realtors San Antonio, TX	10	3,223
20	Coldwell Banker Distinctive Properties Grand Junction, CO	12	2,887
21	Coldwell Banker Hearthside Newtown, PA	10	2,705
22	Coldwell Banker Select Real Estate Reno, NV	14	2,700
23	Coldwell Banker Kennon, Parker, Duncan & Davis Columbus, GA	2	2,658
24	Coldwell Banker Harris McHaney & Faucette Fayetteville, AR	6	2,578
25	Coldwell Banker Premier Realty Las Vegas, NV	3	2,577
26	Coldwell Banker Mid-America West Des Moines, IA	5	2,515
27	Coldwell Banker RPM Group Little Rock, AR	8	2,396
28	Coldwell Banker Schneidmiller Realty Coeur d'Alene, ID	3	2,329
29	Coldwell Banker Premier Group Saint Louis, MO	4	2,242
30	Coldwell Banker Hedges Realty Cedar Rapids, IA	4	2,112
31	Coldwell Banker Professionals Lapeer, MI	12	2,073
32	Coldwell Banker Barnes Franklin, TN	8	2,049
33	Coldwell Banker Legacy Group Bowling Green, KY	3	2,029
34	Coldwell Banker Gosslee Shreveport, LA	2	1,958
35	Coldwell Banker Brown Realtors Edwardsville, IL	9	1,942
36	Coldwell Banker Danforth Federal Way, WA	3	1,929

RANK	COMPANY	OFFICES	2020 SIDES
37	Coldwell Banker Elite Stafford, VA	8	1,886
38	Coldwell Banker Alfonso Realty Gulfport, MS	6	1,881
39	Coldwell Banker Associated Brokers Realty Canyon Lake, CA	3	1,696
40	Coldwell Banker McMahan Crestwood, KY	10	1,591
41	Coldwell Banker Island Properties Kihei, HI	19	1,559
42	Coldwell Banker Collins-Maury Collierville, TN	3	1,527
43	Coldwell Banker Upchurch Realty Athens, GA	2	1,516
44	Coldwell Banker Action Schofield, WI	2	1,500
45	Coldwell Banker Preferred, Realtors Bakersfield, CA	2	1,439
46	Coldwell Banker Home Source Victorville, CA	6	1,399
47	Coldwell Banker Pacesetter Steel Realtors Corpus Christi, TX	4	1,377
48	Coldwell Banker Hartung Tallahassee, FL	1	1,346
49	Coldwell Banker Premier Real Estate San Luis Obispo, CA	15	1,315
50	Coldwell Banker Schmitt Real Estate Co. Marathon, FL	5	1,281
51	Coldwell Banker Kinard Realty Dalton, GA	5	1,280
52	Coldwell Banker Hickok & Boardman Burlington, VT	3	1,265
53	Coldwell Banker Kappel Gateway Realty Vacaville, CA	5	1,230
54	Coldwell Banker Select, REALTORS Erie, PA	4	1,203
55	Coldwell Banker Group One Realty West Monroe, LA	1	1,173
56	Coldwell Banker Plaza Real Estate Wichita, KS	2	1,119
57	Coldwell Banker Shook Lafayette, IN	1	1,101

RANK	COMPANY	OFFICES	2020 SIDES
58	Coldwell Banker Mountain West Real Estate, Inc. Salem, OR	1	1,099
59	Coldwell Banker Sudderth Nelson, Inc. Alamogordo, NM	3	1,072
60	Coldwell Banker The Property Exchange Cheyenne, WY	1	1,057
61	Coldwell Banker River Valley, Realtors Onalaska, WI	5	1,056
62	Coldwell Banker Sky Ridge Realty Blue Jay, CA	0	1,055
63	Coldwell Banker Conroy, Marable & Holleman Clarksville, TN	3	1,029
64	Coldwell Banker Coastal Alliance Long Beach, CA	4	1,018
65	Coldwell Banker Brenizer, Realtors Eau Claire, WI	5	1,007
66	Coldwell Banker Brokers of the Valley Napa, CA	3	1,002
67	Coldwell Banker M.M. Parrish Realtors Gainesville, FL	2	970
68	Coldwell Banker Village Green Realty Woodstock, NY	6	959
69	Coldwell Banker American Home Topeka, KS	2	939
70	Coldwell Banker Trusted Advisors Lubbock, TX	1	931
70	Coldwell Banker Hallmark Realty Glendale, CA	2	931
72	Coldwell Banker Faith Properties Utica, NY	3	929
73	Coldwell Banker Town & Country Properties Clarks Summit, PA	5	921
74	Coldwell Banker Townside Realtors Roanoke, VA	3	900
75	Coldwell Banker Lenhart Properties Inc. Longview, TX	5	896
76	Coldwell Banker East-West Realty Duluth, MN	7	893
77	Coldwell Banker Boyd & Hassell, Inc., Realtors Hickory, NC	1	873
78	Coldwell Banker TEC Mandeville, LA	6	872

RANK	COMPANY	OFFICES	2020 SIDES
79	Coldwell Banker Premier Winchester, VA	7	863
80	Coldwell Banker Southern Homes Beaumont, TX	4	860
81	Coldwell Banker Best Realty Ridgecrest, CA	2	849
81	Coldwell Banker Of The Valley Huntsville, AL	1	849
83	Coldwell Banker Professional Group Newberg, OR	5	832
84	Coldwell Banker Seaside Realty Kitty Hawk, NC	3	804
85	Coldwell Banker Evergreen Olympic Realty, Inc. Olympia, WA	1	798
86	Coldwell Banker High Country Realty Blue Ridge, GA	5	797
87	Coldwell Banker Mountain Properties Winter Park, CO	8	781
88	Coldwell Banker NHS Real Estate Lincoln, NE	3	780
89	Coldwell Banker Pryor Realty, Inc. Chattanooga, TN	3	779
90	Coldwell Banker Bullard Realty Jonesboro, GA	6	769
91	Coldwell Banker Segerstrom Sonora, CA	4	767
92	Coldwell Banker Ingle Safari Realty Lake Charles, LA	4	760
93	Coldwell Banker Southern Real Estate Saltillo, MS	1	755
94	Coldwell Banker Smith Homes, Realtors Gautier, MS	2	743
95	Coldwell Banker Homesale Realty Wauwatosa, WI	3	732
96	Coldwell Banker Haynes Real Estate, Inc. Monroe, MI	3	726
97	Coldwell Banker Intercoastal Realty Rincon, GA	1	723
98	Coldwell Banker Heritage Real Estate Allentown, PA	3	709
99	Coldwell Banker NOW Virginia Beach, VA	7	707

RANK	COMPANY	OFFICES	2020 SIDES
100	Coldwell Banker Excel Elko, NV	3	703
101	Coldwell Banker Alfred Saliba Realty Dothan, AL	1	697
102	Coldwell Banker Helman Terre Haute, IN	1	696
103	Coldwell Banker The Ron Brown Company Victoria, TX	6	677
104	Coldwell Banker Resort Realty Rehoboth Beach, DE	4	660
105	Coldwell Banker Mason Morse Real Estate Aspen, CO	7	656
106	Coldwell Banker F.I. Grey & Son Residential, Inc. New Port Richey, FL	2	639
107	Coldwell Banker First Equity Amarillo, TX	1	634
107	Coldwell Banker One Baton Rouge, LA	2	634
109	Coldwell Banker Reehl Properties, Inc. Fairhope, AL	2	633
110	Coldwell Banker George Realty Alhambra, CA	3	626
111	Coldwell Banker The Legacy Group Casper, WY	2	617
112	Coldwell Banker Carroll Realty, Inc. Panama City, FL	3	616
113	Coldwell Banker Kivett-Teeters Associates Yucaipa, CA	4	611
114	Coldwell Banker Innovations Hagerstown, MD	3	608
115	Coldwell Banker Village Communities Jonesboro, AR	1	606
116	Coldwell Banker Real Estate Professionals Iowa City, IA	1	593
117	Coldwell Banker Prime Realty Carbondale, IL	2	589
118	Coldwell Banker Premier Real Estate Valdosta, GA	1	583
119	Coldwell Banker Reilly & Sons Leavenworth, KS	1	582
120	Coldwell Banker Community Realtors South Deerfield, MA	4	581

RANK	COMPANY	OFFICES	2020 SIDES
121	Coldwell Banker Mulleady Inc., Realtors Minocqua, WI	4	575
122	Coldwell Banker Alliance Group Realty Jacksonville, NC	1	574
123	Coldwell Banker Town & Country Real Estate Brighton, MI	5	573
124	Coldwell Banker Pinnacle Properties Florence, AL	1	562
125	Coldwell Banker Free Realty Warner Robins, GA	2	556
126	Coldwell Banker APW Realtors Salina, KS	1	546
127	Coldwell Banker King Asheville, NC	5	543
128	Coldwell Banker Holman Premier Realty Klamath Falls, OR	1	529
129	Coldwell Banker Riviera Realty, Inc. Brick, NJ	7	527
130	Coldwell Banker Southern Coast Hinesville, GA	1	523
131	Coldwell Banker Black Hills Legacy Real Estate Rapid City, SD	1	522
132	Coldwell Banker Ellison Realty Ocala, FL	2	521
132	Coldwell Banker Harbour Realty Accomac, VA	4	521
134	Coldwell Banker Cascade Real Estate Chelan, WA	3	516
135	Coldwell Banker Coastal Rivers Realty Washington, NC	2	514
136	Coldwell Banker Blackstone Realty Rancho Cucamonga, CA	4	510
137	Coldwell Banker Hulsey Farmington, MO	1	503
138	Coldwell Banker Town & Country Realty of Kearney Kearney, NE	1	500



corcoran

TOP

CORCORAN AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	Corcoran Global Living Tahoe City, CA	30	6,268
2	Corcoran Pacific Properties Kailua, HI	10	1,864
3	Corcoran Platinum Living Scottsdale, AZ	5	1,646
4	Corcoran Reverie Seagrove Beach, FL	2	563



ENGEL & VÖLKERS®

**Paul Benson, License
Partner & Global
Real Estate Advisor**



Engel & Völkers Gestalt Group
Park City, Utah

AHA MOMENT: My aha moment is when I realized that staying in touch with clients works. A few years into the business, I noticed how many people who I'd met years before but hadn't done business with were doing business with me now. I met one such client on a snowy day in 2004. They clearly stated that they did not want to buy anything. After making friends with this client and adding them to my database, I stayed in touch regularly. Eight years later, this client did over \$100 million in business with me, and sent me many more referrals as well. I now help coach agents on how to use their CRMs. Every time I meet an agent who uses it faithfully, they are doing amazing business.

RECRUITING: When I first started recruiting, I focused on the brand and how the brand would help the agent. It was not meant to be a sales pitch as the brand really did move my career. However, I learned to instead focus on the person. I took time to learn about the agent's business and what would help get them to a new level. By finding myself personally and sincerely invested in this agent's success, our recruiting numbers have naturally grown. Plus, the agents I recruit are people who I believe to be my partners, which is quite powerful as a brokerage footprint.

TOP ENGEL & VÖLKERS AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	Engel & Völkers Gestalt Group Park City, UT	32	2,437
2	Engel & Völkers Buckhead Atlanta / Atlanta North Fulton Atlanta, GA	2	1,822
3	Engel & Völkers Minneapolis Downtown Minneapolis, MN	3	1,117
4	Engel & Völkers Western Frontier Missoula, MT	7	1,107
5	Engel & Völkers Atlanta Atlanta, GA	2	797
6	Engel & Völkers Jacksonville Jacksonville Beach, FL	2	732
7	Engel & Völkers Slidell Slidell, LA	1	547
8	Engel & Völkers 30A Beaches Santa Rosa Beach, FL	1	513
8	Engel & Völkers Austin / San Antonio Austin, TX	4	513



MAKES UP
1.1%
 OF THE

THE
REALTRENDS
 FIVE HUNDRED

42,245
 TRANSACTION
 SIDES



TOP ERA REAL ESTATE AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	HUNT Real Estate ERA Buffalo, NY	57	12,985
2	Wilkinson ERA Real Estate Charlotte, NC	11	4,645
3	Schuler Bauer Real Estate ERA Powered New Albany, IN	5	3,840
4	Reliant Realty ERA Powered/ERA Home Run Real Estate Nashville , TN	7	3,638
5	ERA Brokers Consolidated/ERA Skyline Real Estate St. George, UT	11	3,470
6	ERA Wilder Realty Columbia, SC	10	2,881
6	ERA Real Solutions Realty/Rath Realtors Cincinnati, OH	12	2,881
8	ERA First Advantage Realty, Inc. Newburgh, IN	9	2,878
9	ERA Sellers & Buyers Real Estate El Paso, TX	4	2,723
10	ERA King Real Estate Anniston, AL	8	2,304
11	Knipe Realty ERA Powered Portland, OR	4	2,084
12	ERA Grizzard Real Estate Leesburg, FL	8	1,999
13	American Real Estate ERA Powered Lufkin, TX	4	1,546
14	ERA Strother Real Estate Fayetteville, NC	2	1,449
15	ERA Reardon/Midwest Properties ERA Powered Jackson, MI	10	1,409

RANK	COMPANY	OFFICES	2020 SIDES
16	ERA Colonial Real Estate Harker Heights, TX	5	1,408
17	ERA American Real Estate Shalimar, FL	5	1,371
18	Restaino & Associates ERA Powered Madison, WI	8	1,256
18	ERA Shields Real Estate Colorado Springs, CO	2	1,256
20	ERA Team VP Real Estate Chautauqua, NY	8	1,212
21	ERA Doty Real Estate/ERA Team Real Estate Jonesboro, AR	3	1,200
22	Legacy Real Estate & Associates ERA Powered Fremont, CA	5	1,190
23	Napier Realtors ERA Midlothian, VA	4	1,182
24	ERA Newlin & Company San Angelo, TX	2	1,089
25	ERA Sunrise Realty Canton, GA	6	1,085
26	ERA Matt Fischer Realtor Yuma, AZ	1	1,084
27	ERA Central Realty Group Cream Ridge, NJ	5	1,065
28	ERA Courtyard Real Estate Amarillo, TX	3	1,011
29	ERA Lambros Real Estate Missoula, MT	6	1,005
30	ERA Martin & Associates Chillicothe, OH	6	998
31	ERA Davis & Linn/ERA Kings Bay Realty Jacksonville, FL	3	954
32	ERA Realty Center Cedar City, UT	2	941
33	ERA Great American Realty Wichita, KS	2	936
34	ERA American Realty Inverness, FL	3	905
35	ERA Geyer Noakes Realty Group Findlay, OH	3	899
36	ERA One Source Realty Clarks Summit, PA	5	896

RANK	COMPANY	OFFICES	2020 SIDES
37	ERA Landmark Real Estate Bozeman, MT	4	841
38	ERA All In One Realty Albany, GA	1	833
39	ERA Woody Hogg & Assoc. Mechanicsville, VA	1	767
40	ERA Martin Associates Salisbury, MD	1	755
41	ERA Dawson-Bradford Co., Realtors Bangor, ME	2	750
42	ERA OakCrest Realty, Inc. Winchester, VA	1	682
43	ERA North Orange County Yorba Linda, CA	3	622
44	ERA Liberty Realty Charles Town, WV	2	604
45	ERA Donahoe Realty Temecula, CA	1	538
46	ERA Select Real Estate Lexington, KY	1	522



TOP EXIT REALTY AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	EXIT Realty Estate Gallery Jacksonville, FL	7	2,429
2	EXIT Realty Horizons Las Cruces, NM	1	1,559
3	EXIT King Realty Venice, FL	3	1,448
4	EXIT Realty Cherry Creek, DTC, Pikes Peak Englewood, CO	3	1,268
5	EXIT Landmark Realty White Plains, MD	3	1,119
6	EXIT Strategy Realty Chicago, IL	1	1,115
7	EXIT Realty of Lubbock Lubbock, TX	1	1,085
8	EXIT Lakes Realty Premier Baxter, MN	2	1,059
9	EXIT Realty Homeward Bound Vestal, NY	2	1,024
10	EXIT Realty Consultants Turlock, CA	7	955
11	EXIT Rocky Top Realty Crossville, TN	6	842
12	EXIT Realty Bob Lamb & Associates Murfreesboro, TN	1	824
13	EXIT Real Estate Consultants Lexington, SC	1	820
14	EXIT Realty Midwest Spirit Lake, IA	4	804
15	EXIT Results Realty Elkridge, MD	3	756

RANK	COMPANY	OFFICES	2020 SIDES
16	EXIT Realty Garden Gate Team Portland, TN	3	724
17	EXIT Realty Blues City Collierville, TN	6	691
18	EXIT Realty Crutcher Lawrenceburg, KY	3	681
19	EXIT Realty Success West Jordan, UT	2	645
20	EXIT Realty Achieve Smithtown, NY	1	603
21	EXIT Preferred Realty Bel Air, MD	2	600
22	EXIT Realty Lyon Mobile, AL	2	577
23	EXIT Real Estate Solutions Hendersonville, TN	1	568
24	EXIT Realty Central Norfolk, VA	1	557
25	EXIT Real Estate Consultants Dridder, LA	1	555
26	EXIT Real Estate Property Solutions New Smyrna Beach, FL	3	546
27	EXIT Realty NFI Pensacola, FL	1	503



TOP HOMESMART AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	HomeSmart Scottsdale, AZ	33	40,809
2	HomeSmart Evergreen Realty Irvine, CA	10	3,090
3	HomeSmart Connect Arlington Heights, IL	7	2,971
4	HomeSmart Realty Group Salem, OR	4	2,535
5	HomeSmart Professionals Real Estate Network Warwick, RI	4	2,327
6	HomeSmart PV & Associates Modesto, CA	3	2,221
7	HomeSmart Realty West Carlsbad, CA	4	2,204
8	HomeSmart Realty Group / Legacy Orland Park, IL	4	2,187
9	HomeSmart Advantage Group Tucson, AZ	2	1,512
10	HomeSmart Lifestyles Queen Creek, AZ	2	1,438
11	HomeSmart ICARE Realty Sacramento, CA	4	1,407
12	HomeSmart Real Estate Momentum Mentor, OH	3	1,372
13	HomeSmart First Advantage Realty Voorhees, NJ	5	1,233
14	HomeSmart Preferred Realty Pueblo, CO	3	1,203
15	HomeSmart Success Maricopa, AZ	3	773

RANK	COMPANY	OFFICES	2020 SIDES
16	HomeSmart Realty Advisors Philadelphia, PA	2	751
17	HomeSmart Professionals Lakeside, AZ	3	740
18	HomeSmart Realty Partners / CH4 Realty Group Grand Junction, CO	5	725
19	HomeSmart Real Estate Associates Seattle, WA	3	714
20	HomeSmart Legacy Liberty, MO	3	672
21	HomeSmart Realty South New Orleans, LA	2	625
22	HomeSmart Premier Realty Idaho Falls, ID	4	590
23	HomeSmart Encore Las Vegas, NV	3	580



MAKES UP
20.9%
 OF THE

THE
REALTRENDS
 FIVE HUNDRED

817,680
 TRANSACTION
 SIDES



TOP KELLER WILLIAMS AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	Keller Williams Realty, GO Network Offices Arlington, TX	13	34,463
2	Keller Williams Realty Pinnacle Partners Group Duluth, GA	16	23,705
3	Keller Williams Realty The Haggard Group Franklin, TN	7	15,600
4	Keller Williams Heritage/Memorial/Coastal Bend Houston, TX	3	14,964
5	Keller Williams Keystone Partners Group Blue Bell, PA	10	13,991
6	Keller Williams Realty - The Rawls Group Atlanta, GA	6	13,799
7	Keller Williams Realty Tulsa/Oklahoma City Tulsa, OK	4	12,776
8	Keller Williams Realty Partners Overland Park, KS	2	10,950
9	Keller Williams - Ben Kinney Companies Bellingham, WA	8	10,586
10	Keller Williams Realty Austin Austin, TX	2	9,922
11	Keller Williams Realty Jay Crow Group Raleigh, NC	6	9,495
12	Keller Williams Realty - Chadwick Group St. Petersburg, FL	6	9,402
13	Keller Williams Realty - Heart of Atlanta Group Atlanta, GA	5	8,910
14	Keller Williams Realty King Group Fayetteville, AR	3	8,447
15	Keller Williams Xperience Brokerage Network Portland, OR	5	8,226

RANK	COMPANY	OFFICES	2020 SIDES
16	Keller Williams Realty Emerald Coast/Gulf Coast/NWLA Destin, FL	3	8,207
17	Keller Williams Realty Chattanooga, TN	2	8,195
18	Keller Williams Realty - RM Realty Associates LLC Newark, DE	5	7,990
19	Keller Williams Realty Birmingham Birmingham, AL	5	7,867
20	Keller Williams Realty West Texas Lubbock, TX	4	7,861
21	Keller Williams Arizona Realty Scottsdale, AZ	4	7,748
22	Keller Williams: The Virginia Realty Alliance Group Reston, VA	6	7,571
23	Keller Williams Realty Integrity Lakes Minneapolis, MN	4	7,514
24	Keller Williams E to P Group Naperville, IL	5	7,511
25	Keller Williams Salt Lake City Salt Lake City, UT	3	7,399
26	Keller Williams Realty Alaska Group Anchorage, AK	3	7,253
27	Keller Williams Realty Austin, TX	2	7,184
28	Keller Williams Realty Caleb Hayes Enterprises De Pere, WI	5	6,737
29	Keller Williams Hill Real Estate Boise, ID	2	6,632
30	Keller Williams Lafayette, LA	4	6,625
31	Keller Williams Realty of Central Florida LLC Lakeland, FL	4	6,567
32	Keller Williams Realty Indy Metro NE/Louisville East Indianapolis, IN	2	6,514
33	Keller Williams Federal Way Federal Way, WA	3	6,427
34	Keller Williams Realty Denton, TX	3	6,419
35	Keller Williams Realty Laing Group Knoxville, TN	3	6,273
36	Keller Williams Realty, Atlantic Partners Jacksonville Beach, FL	4	6,117

RANK	COMPANY	OFFICES	2020 SIDES
37	Keller Williams Realty Bergen County Partners Ridgewood, NJ	5	5,980
38	Keller Williams Realty Georgia Legacy Group Alpharetta, GA	3	5,908
39	Keller Williams Advisors/Advantage/Realty Associate Partners Cincinnati, OH	3	5,890
40	Keller Williams Realty - Ubaldini Group Crystal Beach, FL	3	5,827
41	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	2	5,766
42	Keller Williams Legacy Group Realty, LLC Canton, OH	2	5,633
43	Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach Jupiter, FL	5	5,520
44	Keller Williams Realty West Monmouth Morganville, NJ	4	5,506
45	Keller Williams River Group Tallahassee, FL	4	5,396
46	Keller Williams Realty The Woodlands, TX	2	5,357
47	Keller Williams Realty Greater Rochester Rochester, NY	3	5,237
48	Keller Williams Success Realty South Ogden, UT	3	5,230
49	Keller Williams Capital Properties Washington, DC	6	5,225
50	Keller Williams Chervenik Realty Stow, OH	1	5,184
51	Keller Williams Coastal and Lakes & Mountains Realty Portsmouth, NH	1	5,086
52	Keller Williams WinStar Realty Idaho Falls, ID	1	5,047
53	Keller Williams Realty Greater Springfield Springfield, MO	1	5,045
54	Keller Williams Realty Spokane Spokane, WA	2	4,938
55	Keller Williams Realty WINWIN Charlotte Partners Charlotte, NC	2	4,877
56	Keller Williams - Forward Living Beverly Hills, CA	8	4,805
57	Keller Williams Realty Portland Central/Phoenix Portland, OR	2	4,789

RANK	COMPANY	OFFICES	2020 SIDES
58	Keller Williams Realty Greater Hartford West Hartford, CT	1	4,720
59	Keller Williams Realty Coastal Area Partners Savannah, GA	1	4,645
60	Keller Williams Realty Greater Portland Portland, ME	1	4,617
61	Keller Williams Greater Metropolitan Cleveland, OH	1	4,511
62	Keller Williams Taylor Group Raleigh, NC	3	4,445
63	Keller Williams Realty Fort Mill Fort Mill, SC	1	4,405
64	Keller Williams Realty Kennett Square , PA	2	4,322
65	Keller Williams Greater Des Moines/Altoona, Ankeny/Ames, Siouxla West Des Moines, IA	3	4,292
66	Keller Williams Realty - Meggers Management Group Visalia, CA	4	4,261
67	Keller Williams Kansas City - Northland Gladstone, MO	3	4,239
67	Keller Williams - Brian Smith Mgmt. Denver, CO	3	4,239
69	Keller Williams Realty Royal Oak Royal Oak, MI	2	4,203
70	Keller Williams Consultants Realty Dublin, OH	3	4,173
71	Keller Williams Realty - The Hilgenberg Group Rancho Mirage, CA	4	4,093
72	Keller Williams Philly Philadelphia, PA	1	4,015
73	Keller Williams Realty Haigh Group Maple Grove, MN	2	3,986
74	Keller Williams Realty Metropolitan Bedford, NH	1	3,887
75	Keller Williams Realty Central Oklahoma/Platinum Oklahoma City, OK	2	3,833
76	Keller Williams Realty Advantage Group Oviedo, FL	3	3,810
77	Keller Williams Ballantyne Area Charlotte, NC	1	3,807
78	Keller Williams Realty - KW Professionals Plymouth, MI	2	3,760

RANK	COMPANY	OFFICES	2020 SIDES
79	Keller Williams Realty Mooresville, NC	2	3,725
80	Keller Williams - Cunningham Group Santa Monica, CA	6	3,717
81	Keller Williams Real Estate - Exton Exton, PA	3	3,691
82	Keller Williams Realty Branson, MO	2	3,643
83	Keller Williams Woodbury, MN	2	3,632
84	Keller Williams Realty Sioux Falls, SD Sioux Falls, SD	1	3,621
85	Keller Williams Realty Indy Metro South West Greenwood, IN	2	3,579
86	Keller Williams Metro Center Alexandria, VA	3	3,559
87	Keller Williams Realty Greater Northwest Houston, TX	1	3,543
88	Keller Williams Realty Brazos Valley College Station, TX	3	3,514
89	Keller Williams Realty - Roseville Roseville, CA	3	3,470
90	Keller Williams Realty Wilmington, NC	1	3,404
91	Keller Williams Wichita East Wichita, KS	1	3,378
92	Keller Williams Citywide Westlake, OH	1	3,370
93	Keller Williams Realty Buffalo Williamsville, NY	2	3,356
94	Keller Williams Realty Rafeh Corp. Palmdale, CA	3	3,301
95	Keller Williams Realty Fort Worth, TX	3	3,299
96	Keller Williams Big Rock Partners Orland Park, IL	2	3,289
97	Keller Williams Realty Capital District Latham, NY	1	3,265
98	Keller Williams Realty Premier Partners Vancouver, WA	1	3,233
99	Keller Williams Realty Centre Columbia, MD	2	3,214

RANK	COMPANY	OFFICES	2020 SIDES
100	Keller Williams Realty Spring Hill Spring Hill, FL	3	3,212
101	Keller Williams Realty Huntsville - Classic Realty, LLC Huntsville, AL	2	3,209
102	Keller Williams Advantage Novi, MI	2	3,203
103	Keller Williams Grand Rapids Grand Rapids, MI	1	3,197
103	Keller Williams Realty New Bern New Bern, NC	2	3,197
105	Keller Williams - Red Stick Partners, LLC Baton Rouge, LA	2	3,155
106	Keller Williams Realty Asheville, NC Asheville, NC	1	3,112
107	Keller Williams Realty Milwaukee Whitefish Bay, WI	2	3,102
108	Keller Williams Integrity First Realty Gilbert, AZ	1	3,076
109	Keller Williams Real Estate Langhorne, PA	2	3,001
110	Keller Williams Realty - Lakeside Shelby Township, MI	1	3,000
111	Keller Williams Realty Signature Rockford, IL	1	2,972
112	Keller Williams Integrity Ellicott City, MD	1	2,970
113	Keller Williams Realty of Southwest Missouri Partners Joplin, MO	1	2,958
114	Keller Williams Realty El Dorado Hills, CA	3	2,922
115	Keller Williams Moorestown Moorestown, NJ	2	2,900
116	Keller Williams Realty Kernersville, NC	1	2,888
117	Keller Williams - Temecula Valley Real Estate, Inc. Temecula, CA	3	2,875
118	Keller Williams Realty Puyallup South Sound Puyallup, WA	1	2,872
119	Keller Williams Realty Central 75 Richardson, TX	2	2,862
120	Keller Williams Realty River Cities Columbus, GA	1	2,853

RANK	COMPANY	OFFICES	2020 SIDES
121	Keller Williams Partners Realty Colorado Springs, CO	2	2,831
122	Keller Williams Realty Key Partners, LLC Prairie Village, KS	1	2,826
123	Keller Williams Capital Partners Realty Worthington, OH	1	2,763
124	Keller Williams - Agnew Real Estate LLC Tempe, AZ	2	2,761
125	Keller Williams Realty (Level 5 Leadership) Management Pembroke Pines, FL	4	2,734
126	Keller Williams Philadelphia Philadelphia, PA	1	2,722
127	Keller Williams Premier Realty Peoria, IL	1	2,720
128	Keller Williams - Lafayette Signature Partners Lafayette, IN	1	2,709
129	Keller Williams Realty Atlanta-Cherokee Woodstock, GA	1	2,708
130	Keller Williams Realty The Waxman Group Coral Springs, FL	3	2,701
131	Keller Williams Classic Realty Coon Rapids, MN	1	2,697
132	Keller Williams Success Realty Barrington, IL	1	2,673
133	Keller Williams Plano Realty Plano, TX	1	2,668
134	Keller Williams Realty - Hudson Valley Realty Group New City, NY	3	2,646
135	Keller Williams Keystone Realty York, PA	1	2,622
136	Keller Williams Inspire Realty Fargo, ND	2	2,566
137	Keller Williams Realty Atlantic Shore Northfield, NJ	2	2,553
138	Keller Williams Realty Baz Investments Oak Lawn, IL	3	2,548
139	Keller Williams Realty Services Mandeville, LA	1	2,546
140	Keller Williams Realty DTC LLC - Masters Realty LLC Centennial, CO	1	2,539
141	Keller Williams Realty Elite Winston-Salem, NC	1	2,528

RANK	COMPANY	OFFICES	2020 SIDES
142	Keller Williams Realty Green Mountain Properties South Burlington, VT	3	2,525
143	Keller Williams Realty Rio Grande Valley McAllen, TX	2	2,498
144	Keller Williams Realty Metairie Metairie, LA	2	2,490
145	Keller Williams Realty The Marketplace Henderson, NV	2	2,456
146	Keller Williams Realty Abilene Abilene, TX	1	2,452
147	Keller Williams Western Upstate Anderson, SC	1	2,447
148	Keller Williams Premier Realty Katy, TX	1	2,429
149	Keller Williams Legacy San Antonio, TX	1	2,413
150	Keller Williams Arizona Living Realty Lake Havasu City, AZ	1	2,399
151	Keller Williams Realty Rockwall - Lake Cities Rockwall, TX	2	2,374
152	Keller Williams Realty Central NC Burlington, NC	1	2,365
153	Keller Williams Realty Chesapeake/Western Branch Chesapeake, VA	2	2,361
154	Keller Williams Indianapolis Metro North Carmel, IN	1	2,337
155	Keller Williams Crofton/Ft. Meade Millersville, MD	1	2,292
156	Keller Williams Realty Legacy Group Cedar Rapids, IA	1	2,285
157	Keller Williams Houston Southwest Sugar Land, TX	1	2,263
158	Keller Williams Realty Sonoran Living Phoenix, AZ	2	2,261
159	Keller Williams Realty, Lansing Lansing, MI	1	2,248
160	Keller Williams Tuscaloosa Tuscaloosa, AL	1	2,215
161	Keller Williams Realty Falls Church Falls Church, VA	3	2,210
162	Keller Williams Realty Chesapeake/Greenbrier Chesapeake, VA	2	2,205

RANK	COMPANY	OFFICES	2020 SIDES
163	Keller Williams Realty Greenville - Upstate Greenville, SC	1	2,189
164	Keller Williams Realty - Easton Market Center South Easton, MA	2	2,179
165	Keller Williams Realty Atlanta Hall County Gainesville, GA	1	2,176
166	Keller Williams Realty Middle Georgia Warner Robins, GA	1	2,172
167	Keller Williams Realty Modesto Modesto, CA	2	2,162
168	Keller Williams Realty - Beverly Beverly, MA	3	2,146
169	Keller Williams Realty Morristown Morristown, NJ	1	2,145
170	Keller Williams Realty - Diamond Partners Olathe, KS	2	2,129
171	Keller Williams Clarkston Clarkston, MI	2	2,101
172	Keller Williams Milwaukee Southwest New Berlin, WI	1	2,069
173	Keller Williams Platinum Chesterfield, MI	1	2,053
173	Keller Williams Clear Lake/Nasa Houston, TX	1	2,053
175	Keller Williams Realty Fayetteville Profit Sharers Fayetteville, NC	1	2,036
176	Keller Williams on the Water Sarasota, FL	2	2,034
177	Keller Williams Realty - Washington Twp, NJ Sewell, NJ	1	2,031
177	Keller Williams Realty of Greensboro Greensboro, NC	1	2,031
177	Keller Williams Realty Allen Allen, TX	1	2,031
180	Keller Williams Realty Mid-Willamette Corvallis, OR	1	2,015
181	Keller Williams Realty Bethel Park, PA	1	2,000
182	Keller Williams Greater Columbus & Ohio Realty Columbus, OH	1	1,996
183	Keller Williams, Peace River Partners Realty Punta Gorda, FL	1	1,995

RANK	COMPANY	OFFICES	2020 SIDES
184	Keller Williams Cornerstone Realty Ocala, FL	1	1,975
185	Keller Williams Realty Houston Northeast Kingwood, TX	1	1,972
186	Keller Williams Realty Johnson City, TN	1	1,970
187	Keller Williams Realty Home Commerce, MI	2	1,969
188	Keller Williams Realty, Boston-Metro Boston, MA	3	1,951
189	Keller Williams Topeka Topeka, KS	1	1,920
190	Keller Williams Preferred Properties Upper Marlboro, MD	1	1,911
191	Keller Williams Realty, The Real Estate Center of Illinois, LLC Champaign, IL	1	1,903
192	Keller Williams Realty First Choice Prairieville, LA	1	1,879
193	Keller Williams Realty West Saint Charles, MO	1	1,872
194	Keller Williams First Choice Realty Bowling Green, KY	1	1,862
195	Keller Williams Sarasota Lakewood Ranch Lakewood Ranch, FL	2	1,855
196	Keller Williams Premier Properties Summit, NJ	2	1,854
197	Keller Williams Marquee Edwardsville, IL	1	1,853
198	Keller Williams Realty Gateway Realty Nashua, NH	1	1,852
199	Keller Williams Realty Wichita, KS	1	1,846
200	Keller Williams Realty Community Partners Cumming, GA	1	1,841
201	Keller Williams Realty Georgetown, TX	1	1,825
202	Keller Williams Realty Bloomington Bloomington, IL	2	1,823
203	Keller Williams Honolulu & Maui Honolulu, HI	2	1,810
204	Keller Williams Realty Nashville-Spring Hill Spring Hill, TN	1	1,809

RANK	COMPANY	OFFICES	2020 SIDES
205	Keller Williams Realty Brevard Melbourne, FL	1	1,790
206	Keller Williams Realty Greenville, SC	1	1,785
207	Keller Williams Realty Little Rock Little Rock, AR	1	1,784
208	Keller Williams Realty Oklahoma City, OK	1	1,776
209	Keller Williams Capital Realty Evansville, IN	1	1,765
210	Keller Williams Realty Spartanburg Spartanburg, SC	1	1,739
211	Keller Williams Hilton Head Hilton Head Island, SC	1	1,729
212	Keller Williams Realty Anniston Anniston, AL	1	1,723
213	Keller Williams Corona Corona, CA	1	1,718
213	Keller Williams Realty Nashville - Mt. Juliet Mt. Juliet, TN	2	1,718
215	Keller Williams Realty Fresno Fresno, CA	1	1,713
216	Keller Williams Greater Cleveland Northeast Mentor, OH	1	1,700
216	Keller Williams Prestige Properties Stamford, CT	1	1,700
218	Keller Williams Realty Charleston/Mt. Pleasant Mt. Pleasant, SC	1	1,696
219	Keller Williams Realty, Pioneer Valley Longmeadow, MA	1	1,694
220	Keller Williams Premier Realty Colorado Springs, CO	1	1,691
221	Keller Williams Shore Properties Toms River, NJ	1	1,681
222	Keller Williams Signature Katy, TX	1	1,675
223	Keller Williams Realty - KW Pinnacle Worcester, MA	2	1,663
224	Keller Williams Realty Bartlesville, Grand Lake & Select Bartlesville, OK	1	1,634
225	Keller Williams Realty Greater Nassau Garden City, NY	3	1,629

RANK	COMPANY	OFFICES	2020 SIDES
226	Keller Williams Burnsville - Southern Twin Cities Burnsville, MN	1	1,622
227	Keller Williams Preferred Realty Broomfield, CO	1	1,618
227	Keller Williams Realty DFW Metro SW Weatherford, TX	1	1,618
229	Keller Williams Paint Creek and Somerset Rochester, MI	1	1,612
230	Keller Williams Realty Greenville Drive Greenville, SC	1	1,606
231	Keller Williams Realty Consultants Jeffersonville, IN	1	1,597
232	Keller Williams Realty Rivertown Grandville, MI	1	1,562
233	Keller Williams Fort Wayne Fort Wayne, IN	1	1,561
234	Keller Williams Realty McLean McLean, VA	1	1,556
235	Keller Williams Realty Leading Edge Cumberland, RI	1	1,550
236	Keller Williams Realty Boca Raton Boynton Beach, FL	2	1,549
237	Keller Williams Tri- Cities, WA Kennewick, WA	1	1,540
238	Keller Williams Realty Jackson Flowood, MS	1	1,531
239	Keller Williams Realty La Jolla La Jolla, CA	2	1,530
240	Keller Williams SoCal Rancho Cucamonga, CA	2	1,529
241	Keller Williams Realty Sun Valley and Southern Idaho Twin Falls, ID	1	1,503
242	Keller Williams NY Realty/City Life White Plains, NY	2	1,501
243	Keller Williams Realty-Bothell Bothell, WA	1	1,488
244	Keller Williams Performance Realty Pueblo, CO	1	1,487
245	Keller Williams Realty Black Hills Rapid City, SD	1	1,469
246	Keller Williams Realty Ft. Myers/Islands/Naples Ft. Myers, FL	1	1,462

RANK	COMPANY	OFFICES	2020 SIDES
247	Keller Williams Realty Mulinix Norman, OK	1	1,461
248	Keller Williams Realty Houston Professionals Spring, TX	1	1,454
249	Keller Williams Living Cleveland Solon, OH	1	1,442
250	Keller Williams Denver Central Denver, CO	1	1,436
251	Keller Williams Realty Portland Premiere Portland, OR	1	1,425
252	Keller Williams Realty Showcase Properties Braintree, MA	2	1,413
253	Keller Williams Realty Bay Area Estates Los Gatos, CA	2	1,405
254	Keller Williams Realty Naples/Marco Island Naples, FL	2	1,381
254	Keller Williams Classic Realty Orlando, FL	1	1,381
256	Keller Williams Platinum Realty Wyomissing, PA	1	1,380
257	Keller Williams Realty Palm Beach Central West Palm Beach, FL	2	1,376
258	Keller Williams Realty Greater Seattle Seattle, WA	1	1,370
259	Keller Williams Realty Town Center Virginia Beach, VA	1	1,367
260	Keller Williams 1st Realty and Associates Longmont, CO	2	1,365
261	Keller Williams Montclair, NJ Montclair, NJ	1	1,364
262	Keller Williams Realty Central RI Cranston, RI	1	1,358
263	Keller Williams Realty Las Vegas Las Vegas, NV	1	1,350
264	Keller Williams Realty Valencia, CA	2	1,346
265	Keller Williams Seven Hills Realty Cincinnati, OH	1	1,339
266	Keller Williams Foxboro / North Attleboro Plainville, MA	1	1,337
267	Keller Williams Client's Choice Realty Colorado Springs, CO	1	1,324

RANK	COMPANY	OFFICES	2020 SIDES
268	Keller Williams Realty Cleveland Cleveland, TN	1	1,310
269	Keller Williams Great Smokies Waynesville, NC	1	1,309
270	Keller Williams Premier Realty North Suburban Vadnais Heights, MN	1	1,303
271	Keller Williams Realty - Silicon Valley Campbell, CA	3	1,300
272	Keller Williams Realty Atlanta - Metro East Conyers, GA	1	1,290
273	Keller Williams Elite Realty Owensboro, KY	2	1,288
274	Keller Williams Legacy Dearborn, MI	1	1,287
275	Keller Williams Realty Legacy Group Richmond, KY	1	1,285
276	Keller Williams American Premier Realty Bel Air, MD	1	1,283
276	Keller Williams Realty Round Rock Round Rock, TX	1	1,283
278	Keller Williams Realty Platinum - Garner/Clayton Garner, NC	1	1,273
279	Keller Williams North Shore West Libertyville, IL	1	1,264
280	Keller Williams Realty-Madison Madison, WI	2	1,261
281	Keller Williams Elite Realty Bonita Springs, FL	1	1,260
282	Keller Williams Realty Encino-Sherman Oaks Encino, CA	1	1,259
283	Keller Williams Realty Monroe Monroe, LA	1	1,257
284	Keller Williams Southern Nevada Henderson, NV	1	1,252
285	Keller Williams Realty Group - Limerick Collegeville, PA	1	1,245
286	Keller Williams Realty Living Brighton, MI	1	1,237
287	Keller Williams Real Estate Doylestown, PA	1	1,236
288	Keller Williams Real Estate Philadelphia, PA	1	1,235

RANK	COMPANY	OFFICES	2020 SIDES
288	Keller Williams Myrtle Beach South Myrtle Beach, SC	1	1,235
290	Keller Williams Realty Syracuse Fayetteville, NY	1	1,233
291	Keller Williams Realty Golden Ticket Real Estate Yorba Linda, CA	3	1,226
292	Keller Williams Realty North Central Leominster, MA	1	1,209
293	Keller Williams Realty North Grand Rapids, MI	1	1,206
294	Keller Williams Executives Realty Highlands Ranch, CO	2	1,201
295	Keller Williams Community Partners Miamisburg, OH	1	1,200
296	Keller Williams Realty Carlsbad & Whittier Whittier, CA	2	1,195
297	Keller Williams Realty Premier Properties Miami, FL	2	1,188
298	Keller Williams Realty Wellington Wellington, FL	1	1,186
299	Keller Williams Pearland Pearland, TX	1	1,178
300	Keller Williams Realty Grand Junction Grand Junction, CO	1	1,173
300	Keller Williams Lancaster Lancaster, PA	1	1,173
302	Keller Williams Realty Boston NW Concord, MA	1	1,170
303	Keller Williams Realty Southwest Las Vegas, NV	1	1,169
304	Keller Williams McKinney McKinney, TX	1	1,167
305	Keller Williams Realty Landmark Flushing, NY	2	1,163
306	Keller Williams Realty El Cajon El Cajon, CA	1	1,154
306	Keller Williams Realty Pacific Estates Long Beach, CA	1	1,154
308	Keller Williams Realty Apex Apex, NC	1	1,151
309	Keller Williams Realty Middlesex Metuchen, NJ	1	1,144

RANK	COMPANY	OFFICES	2020 SIDES
310	Keller Williams Eagle Realty Miami, FL	2	1,132
311	Keller Williams Realty Professional Partners Glendale, AZ	1	1,123
312	Keller Williams Realty Lynchburg Metro Forest, VA	1	1,122
313	Keller Williams Realty Zachary Monroe, LA	1	1,105
314	Keller Williams Realty Services Boca Raton, FL	2	1,102
315	Keller Williams Platinum Realty Fort Smith, AR	1	1,101
316	Keller Williams Realty Bellevue Bellevue, WA	1	1,100
317	Keller Williams Realty Charlottesville Charlottesville, VA	1	1,095
318	Keller Williams Realty Carmel Valley/Del Mar San Diego, CA	1	1,094
319	Keller Williams Home Town Realty Dayton, OH	1	1,087
319	Keller Williams Realty Birmingham-Metro North Gardendale, AL	1	1,087
321	Keller Williams Realty Merrimack Valley Westford, MA	1	1,082
322	Keller Williams QCA Progressive Partners Bettendorf, IA	1	1,081
323	Keller Williams Realty Chico Area Chico, CA	1	1,080
324	Keller Williams Points East Greenville, NC	1	1,077
325	Keller Williams Realty Southwest Colorado Durango, CO	2	1,074
326	Keller Williams Yuma Realty Yuma, AZ	1	1,069
327	Keller Williams of Central PA Enola, PA	1	1,066
328	Keller Williams Realty Success Andover, MA	1	1,065
329	Keller Williams Realty Central Sterling Heights, MI	1	1,060
330	Keller Williams Realty - Lee Beaver & Associates Manassas, VA	1	1,046

RANK	COMPANY	OFFICES	2020 SIDES
331	Keller Williams Realty Northwest Montana Kalispell, MT	2	1,037
332	Keller Williams Gateway Baltimore, MD	1	1,032
333	Keller Williams Realty Cincinnati Metro Northeast Mason, OH	1	1,028
334	Keller Williams Tri-Valley Realty Pleasanton, CA	1	1,018
335	Keller Williams Realty Jersey Shore Ocean City, NJ	1	1,006
336	Keller Williams Prosperity Wayne Wayne, NJ	1	1,002
337	Keller Williams Realty Sacramento Metro Sacramento, CA	1	983
338	Keller Williams Pinehurst Southern Pines, NC	1	980
338	Keller Williams Houma/Thibodaux Houma, LA	1	980
340	Keller Williams Princeton Realty Princeton, NJ	1	962
341	Keller Williams Realty Gulfport, MS	1	957
342	Keller Williams Montana Realty Bozemon, MT	1	951
343	Keller Williams Realty Harrisburg - East Harrisburg, PA	1	946
344	Keller Williams Realty West Sound Gig Harbor, WA	1	940
345	Keller Williams North County Celina, TX	1	929
346	Keller Williams Pasadena/Arcadia Pasadena, CA	2	920
346	Keller Williams Realty Central Delaware Dover, DE	1	920
348	Keller Williams Realty Folsom Folsom, CA	1	918
349	Keller Williams Realty Mid Town Direct Realty Maplewood, NJ	1	900
350	Keller Williams Realty Southland Partners Raymore, MO	1	896
351	Keller Williams Cedar Park Leander Cedar Park, TX	1	894

RANK	COMPANY	OFFICES	2020 SIDES
352	Keller Williams Lincoln Lincoln, NE	1	875
352	Keller Williams Realty Cary, NC	1	875
354	Keller Williams Denver - North Jeffco/Conifer Wheat Ridge, CO	2	872
355	Keller Williams Realty Gainesville Gainesville, FL	1	863
356	Keller Williams Realty Lake Forest/Irvine Lake Forest, CA	2	861
357	Keller Williams Main Line Realty Ardmore, PA	1	859
358	Keller Williams Realty Southern Tier & Finger Lakes Horseheads, NY	1	853
358	Keller Williams Realty Partners, LLC Loveland, CO	2	853
360	Keller Williams Realty Partners Yorktown Heights, NY	1	848
361	Keller Williams Realty Kalamazoo Portage, MI	1	845
362	Keller Williams Realty Ridgefield Ridgefield, CT	1	840
363	Keller Williams Umpqua Valley Roseburg, OR	1	839
364	Keller Williams Realty Cumberland County Vineland, NJ	1	835
365	Keller Williams Realty - South Watuppa Fall River, MA	1	831
366	Keller Williams Realty Greensboro North Greensboro, NC	1	830
367	Keller Williams Capital Realty Helena, MT	1	824
368	Keller Williams Realty Cape Cod and the Islands Centerville, MA	1	818
368	Keller Williams Realty of Newport Middletown, RI	1	818
370	Keller Williams Realty of Southeast Texas Beaumont, TX	1	804
371	Keller Williams Experience Realty Murray, KY	1	793
372	Keller Williams Preferred Columbia, SC	1	783

RANK	COMPANY	OFFICES	2020 SIDES
373	Keller Williams University Market Center Charlotte, NC	1	778
374	Keller Williams Realty Laredo Laredo, TX	1	773
374	Keller Williams Realty Group Scarsdale, NY	2	773
376	Keller Williams Realty Coral Gables-Coconut Grove Coral Gables, FL	1	771
377	Keller Williams Realty Roanoke Roanoke, VA	1	767
378	Keller Williams Santa Rosa Wine Country Santa Rosa, CA	1	766
379	Keller Williams Realty Lake Ridge Woodbridge, VA	1	762
380	Keller Williams Realty Outer Banks Southern Shores, NC	1	752
381	Keller Williams Realty United Chapel Hill, NC	1	749
382	Keller Williams Realty San Diego Metro San Diego, CA	1	748
383	Keller Williams Realty Chino Hills Chino Hills, CA	1	747
384	Keller Williams Upstate NY Properties Oneonta, NY	1	741
385	Keller Williams Realty Elite Nebraska Omaha, NE	1	723
385	Keller Williams Realty Mission Viejo Mission Viejo, CA	1	723
387	Keller Williams Yakima Valley Yakima, WA	1	713
388	Keller Williams Realty Venice Venice, AL	1	712
388	Keller Williams Realty CENLA Partners Alexandria, LA	1	712
390	Keller Williams Cupertino Cupertino, CA	1	694
391	Keller Williams Realty Western Montana Missoula, MT	1	692
392	Keller Williams Realty Central Valley Chester, NY	1	690
393	Keller Williams Select & KW Commercial?Midwest Apple Valley, MN	1	689

RANK	COMPANY	OFFICES	2020 SIDES
394	Keller Williams Select Realtors Annapolis, MD	1	686
395	Keller Williams Realty Cambridge/Somerville Cambridge, MA	1	684
396	Keller Williams Integrity Lawrence, KS	1	675
397	Keller Williams Realty Charleston - West Ashley Charleston, SC	1	672
398	Keller Williams Legacy One Realty Chandler, AZ	1	669
399	Keller Williams Legacy Realty Orlando, FL	1	668
400	Keller Williams Realty Yuba Sutter Yuba City, CA	1	665
401	Keller Williams Coastal Properties I Long Beach, CA	1	663
402	Keller Williams Realty Lake Charles Lake Charles, LA	1	662
402	Keller Williams Realty Metropolitan Baltimore, MD	1	662
404	Keller Williams City Life JC Jersey City, NJ	1	656
405	Keller Williams Realty Burbank Burbank, CA	1	632
406	Keller Williams Realty La Mirada La Mirada, CA	1	631
407	Keller Williams Realty-New Orleans New Orleans, LA	1	628
407	Keller Williams Advantage Realty State College, PA	1	628
409	Keller Williams East County Brentwood, CA	1	625
410	Keller Williams Realty Biltmore Partners Phoenix, AZ	1	615
411	Keller Williams Classic Group Sarasota, FL	1	613
412	Keller Williams Realty Golden Isles St. Simons Island, GA	1	596
412	Keller Williams Realty of Manatee Bradenton, FL	1	596
412	Keller Williams Silicon Beach Marina Del Ray, CA	1	596

RANK	COMPANY	OFFICES	2020 SIDES
415	Keller Williams Realty Victor Valley Victorville, CA	1	587
416	Keller Williams Realty Centennial Hills/Las Vegas Las Vegas, NV	1	586
417	Keller Williams Realty Ocean County, LBI Ship Bottom, NJ	1	576
417	Keller Williams Santa Barbara Santa Barbara, CA	1	576
419	Keller Williams Realty South Pasadena/San Gabriel Valley Alhambra, CA	1	574
420	Keller Williams Realty Swedesboro Mulica Hill, NJ	1	559
421	Keller Williams Concord Kannapolis Realty Kannapolis, NC	1	541
422	Keller Williams Realty Exclusive Properties Simi Valley, CA	1	538
423	Keller Williams Realty SE Portland Clackamas, OR	1	535
424	Keller Williams Livingston Livingston, NJ	1	529
425	Keller Williams Realty Baytown Baytown, TX	1	520
426	Keller Williams Realty Huntington Beach Huntington Beach, CA	1	516
427	Keller Williams Premier Realty Hagerstown, MD	1	503

Leading
 REAL ESTATE
 COMPANIES
 OF THE WORLD

MAKES UP
19.7%
 OF THE

THE
REALTRENDS
 FIVE HUNDRED

771,884
 TRANSACTION
 SIDES



TOP LEADINGRE AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	HomeServices of America, Inc Minneapolis, MN	883	343,220
2	Hanna Holdings / Allen Tate Pittsburgh, PA	276	105,455
3	@properties Chicago, IL	45	33,259
4	William Raveis Shelton, CT	134	26,959
5	Crye-Leike Real Estate Services Memphis, TN	95	25,606
6	Real Estate One Southfield, MI	46	20,927
7	Latter & Blum Companies New Orleans, LA	41	18,682
8	John L. Scott Real Estate Bellevue, WA	34	18,064
9	Baird & Warner, Inc. Chicago, IL	28	18,052
10	The Keyes Company/Illustrated Properties Miami, FL	49	13,422
11	Watson Realty Corp. Jacksonville, FL	48	13,243
12	F.C. Tucker Company, Inc. Indianapolis, IN	15	12,471
13	Shorewest Realtors Brookfield, WI	25	11,000
14	Realty Austin Austin, TX	4	9,841
15	First Team Real Estate Irvine, CA	35	9,227

RANK	COMPANY	OFFICES	2020 SIDES
16	Carolina One Real Estate Services North Charleston, SC	13	9,095
17	Sibcy Cline, Inc. Cincinnati, OH	20	8,647
18	Chinowth & Cohen Realtors Tulsa, OK	15	7,646
19	Parks Realty Brentwood, TN	10	6,971
20	Carpenter Realtors Indianapolis, IN	33	6,873
21	Murney Associates, Realtors Springfield, MO	5	6,594
22	Michael Saunders & Company Sarasota, FL	21	6,170
23	Rose & Womble Realty Virginia Beach, VA	13	6,065
24	Comey & Shepherd Cincinnati, OH	5	5,972
25	Lyon Real Estate Sacramento, CA	17	5,842
26	Cutler Real Estate Canton, OH	24	5,731
27	The Russell Realty Co Strongsville, OH	11	5,586
28	Bean Group Portsmouth, NH	25	5,325
29	John R. Wood Properties Naples, FL	17	5,253
30	McColly Real Estate Schererville, IN	23	5,024
31	Pinnacle Estate Properties, Inc. Malibu, CA	13	4,897
32	Brown Harris Stevens New York, NY	55	4,871
33	NP Dodge Real Estate Sales, Inc. Omaha, NE	9	4,820
34	Greenridge Realty Grand Rapids, MI	25	4,745
35	The Group Fort Collins, CO	6	4,601
36	Intracoastal Realty Corp Wilmington, NC	11	4,513

RANK	COMPANY	OFFICES	2020 SIDES
37	Bennion Deville Homes Rancho Mirage, CA	14	4,432
38	Patterson Schwartz Real Estate Hockessin, DE	9	4,345
39	PMZ Real Estate Modesto, CA	15	4,285
40	Kinlin Grover, Page Taft & Randall Realtors Charlestown, RI	31	4,158
41	Beverly-Hanks & Associates Asheville, NC	8	4,063
42	ARC Realty Birmingham, AL	8	3,863
43	Hegg, Realtors Inc. Sioux Falls, SD	1	3,721
44	The Hasson Company Lake Oswego, OR	8	3,587
45	F.C. Tucker Emge Realtors Evansville, IN	7	3,352
46	Chase International Real Estate Reno, NV	11	3,286
47	Jaqua Realtors Portage, MI	11	3,270
48	Cressy & Everett, Inc. South Bend, IN	12	3,171
49	Jim Maloof Realtor Peoria, IL	11	2,968
50	London Properties Ltd Fresno, CA	10	2,947
51	Old Colony, REALTORS Charleston, WV	8	2,789
52	Mel Foster Co. Davenport, IA	8	2,773
53	McEneaney Associates, Inc. Alexandria, VA	9	2,759
54	Dickson Realty Reno, NV	9	2,719
55	john greene Realtor Naperville, IL	3	2,661
56	Skogman Realty Cedar Rapids, IA	5	2,657
57	J.P. Weigand & Sons, Inc. Wichita, KS	7	2,596

RANK	COMPANY	OFFICES	2020 SIDES
58	Stark Company Realtors Madison, WI	6	2,551
59	Lamacchia Realty, Inc. Waltham, MA	11	2,515
60	Smith & Associates Real Estate Tampa, FL	6	2,470
61	Coach Real Estate Associates, Inc Northport, NY	19	2,400
62	Realty of Maine Bangor, ME	9	2,346
63	John L. Scott Medford, Ashland and Eugene Medford, OR	3	2,334
64	Jack Conway & Company, Inc. Norwell, MA	28	2,317
65	Dale Sorensen Real Estate, Inc. Vero Beach, FL	8	2,281
66	Phyllis Browning Company San Antonio, TX	4	2,089
67	Mike Thomas Associates Fort Wayne, IN	4	2,081
68	Joyner Fine Properties, LLC Richmond, VA	5	2,075
69	Residential Properties Ltd. Providence, RI	7	2,069
70	Locations Honolulu, HI	6	2,047
71	Slifer Smith & Frampton Real Estate Avon, CO	29	2,041
72	Jack White Real Estate Anchorage, AK	5	2,039
73	Washington Fine Properties Washington, DC	9	2,002
74	Blanchard & Calhoun Real Estate Co. Augusta, GA	4	1,915
75	Realty Concepts, LTD Fresno, CA	3	1,837
76	Bellator Real Estate & Development Spanish Fort, AL	6	1,827
77	The Platinum Group, Realtors Colorado Springs, CO	1	1,784
78	Intero Real Estate Services - East Bay Fremont, CA	5	1,772

RANK	COMPANY	OFFICES	2020 SIDES
79	Hawaii Life Hanalei, HI	19	1,715
80	PureWest Christie's International Real Estate Kalispell, MT	15	1,685
81	The Norton Agency Gainesville, GA	5	1,675
82	PorchLight Real Estate Group Denver, CO	4	1,604
83	Diane Turton, Realtors Point Pleasant Beach, NJ	16	1,588
84	Lewith & Freeman Real Estate Kingston, PA	7	1,550
85	Keefe Real Estate, Inc. Lake Geneva, WI	8	1,528
86	Florida Executive Realty Tampa, FL	6	1,524
87	Wardley Real Estate Las Vegas, NV	4	1,473
88	Portside Real Estate Group Portland, ME	5	1,446
89	Greenwood King Properties Houston, TX	3	1,415
90	ReeceNichols South Central Kansas Wichita, KS	4	1,414
91	Classic Properties Clarks Summit, PA	4	1,352
92	Dilbeck Real Estate La Canada, CA	10	1,312
93	Davis R. Chant Realtors Milford, PA	5	1,232
94	Red Oak Realty Oakland, CA	5	1,220
95	W Real Estate Santa Rosa, CA	10	1,202
96	AveryHess, Realtors Dunn Loring, VA	7	1,175
97	Dickens Mitchener Charlotte, NC	2	1,161
98	The Litchfield Company Pawleys Island, SC	7	1,064
99	Leonard Ryden Burr Real Estate Winston-Salem, NC	1	1,058

RANK	COMPANY	OFFICES	2020 SIDES
100	The Hardie Group Real Estate Company Kokomo, IN	1	1,047
101	Strano and Associates Belleville, IL	5	1,033
102	Lake Norman Realty Cornelius, NC	6	1,029
103	Hall & Hunter Realtors Birmingham, MI	1	1,027
104	Sears Real Estate Greeley, CO	1	1,017
105	Cottingham Chalk Charlotte, NC	1	1,010
106	Weichert Realtors - Coastal Properties Hilton Head Island, SC	5	966
107	WK Real Estate Boulder, CO	2	950
108	Bray Real Estate Grand Junction, CO	1	929
109	Village Properties Santa Barbara, CA	3	840
110	Willis Allen Real Estate La Jolla, CA	6	820
111	Colorado Group Realty Steamboat Springs, CO	1	803
112	Arizona Best Real Estate Scottsdale, AZ	6	790
113	Marx-Bensdorf Realtors Memphis, TN	1	723
114	Hunziker & Associates, Inc. REALTORS Ames, IA	3	669
115	Chapman-Richards & Associates, Inc. Salt Lake City, UT	1	573
116	Strand Hill Properties Manhattan Beach, CA	3	569
117	Janet McAfee Real Estate St. Louis, MO	1	544
118	Wilson Associates Real Estate Greenville, SC	1	519
119	Bailey Properties Inc. Aptos, CA	2	510
119	Nourmand & Associates Los Angeles, CA	3	510



TOP

NEXTHOME AFFILIATES

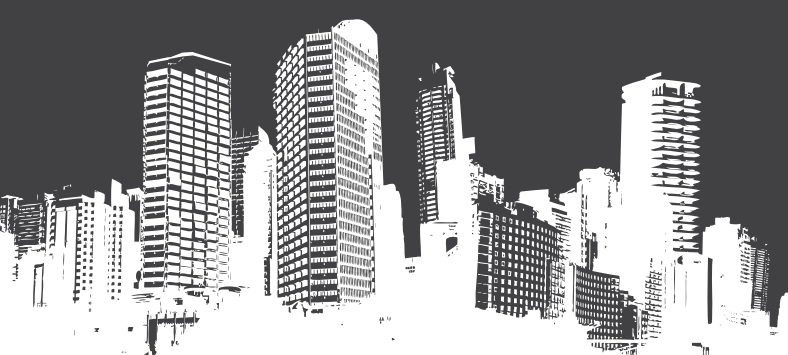
RANK	COMPANY	OFFICES	2020 SIDES
1	NextHome Experience Worthington, OH	3	1,174
2	NextHome Experience Bangor, ME	3	1,062
3	NextHome Specialists Columbia, SC	5	862
4	NextHome Realty Center Cypress, TX	2	561





TOP REAL LIVING AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	Real Living Kee Realty Clinton Township, MI	11	3,594
2	RLAH Real Estate Chevy Chase, MD	6	2,416
3	Real Living Realty Professionals East Longmeadow, MA	12	2,212
4	Real Living Brokers Realty Group Warren, OH	2	1,421
5	Real Living Messina & Associates Duluth, MN	4	1,280
6	Real Living The Real Estate Group Camas, WA	5	1,196
7	Sine & Monaghan, REALTORS Real Living Grosse Pointe Farms, MI	4	1,174
8	Real Living Casa Fina Realty Tampa, FL	1	771
9	Real Living Speckman Realty, Inc. Bourbonnais, IL	1	696



TOP

REALTY EXECUTIVES AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	Realty Executives Associates Knoxville, TN	13	8,722
2	Realty Executives Phoenix and Yuma Phoenix, AZ	11	7,699
3	Realty Executives Arizona Territory Tucson, AZ	20	6,336
4	Realty Executives Integrity Hartland, WI	5	2,704
5	Realty Executives Exceptional Realtors Fairfield, NJ	13	2,520
6	Realty Executives of Kansas City Leawood, KS	5	2,352
7	Realty Executives Premier Valparaiso, IN	2	1,937
8	Realty Executives Edge Cape Girardeau, MO	4	1,692
9	Realty Executives of St. Louis Saint Louis, MO	2	1,497
10	Realty Executives Home Towne Port Huron, MI	5	1,257
11	Realty Executives Santa Clarita Valencia, CA	3	770
12	Realty Executives of Hickory & LKN Hickory, NC	2	680
13	Realty Executives Boston West Framingham, MA	4	640

RANK	COMPANY	OFFICES	2020 SIDES
1	Realty ONE Group Mountain Desert Lake Havasu City, AZ	7	5,696
2	Realty ONE Group Complete Rocklin, CA	3	4,161
3	Realty ONE Group West Irvine, CA	7	3,961
4	Realty ONE Group Edge Woodstock, GA	4	3,403
5	Realty ONE Group Dockside Myrtle Beach, SC	3	2,683
6	Realty ONE Group Impact West Des Moines, IA	6	1,902
7	Realty ONE Group Signature Midvale, UT	3	1,849
8	Realty ONE Group Gold Standard McMurray, PA	4	1,534
9	Realty ONE Group Coastal Summerville, SC	2	1,395
10	Realty ONE Group Results Winston-Salem, NC	8	1,229
11	Realty ONE Group Evolution Miami, FL	2	1,185
12	Realty ONE Group Empire Oak Hills, CA	1	1,144
13	Realty ONE Group Premier Lone Tree, CO	1	1,048
14	Realty ONE Group Prestige Beaverton, OR	3	956
15	Realty ONE Group Music City Franklin, TN	1	938
16	Realty ONE Group Cascadia Vancouver, WA	1	926
17	Realty ONE Group Select Mooresville, NC	1	857

RANK	COMPANY	OFFICES	2020 SIDES
18	Realty ONE Group Legacy Doylestown, PA	2	785
19	Realty ONE Group Southwest Temecula, CA	1	782
20	Realty ONE Group Unlimited Lancaster, PA	1	777
21	Realty ONE Group Experience Conroe, TX	1	732
22	Realty ONE Group Choice Andover, MN	2	702
23	Realty ONE Group Prosper Buda, TX	2	678
24	Realty ONE Group Eminence Reno, NV	1	670
25	Realty ONE Group Opening Doors Davenport, IA	1	658
26	Realty ONE Group Future San Ramon, CA	2	647
27	Realty ONE Group Encompass Overland Park, KS	2	576
28	Realty ONE Group Inclusion Savannah, GA	1	528
29	Realty ONE Group Elite Brentwood, CA	1	517
30	Realty ONE Group Infinity Campbell, CA	2	504

RE/MAX[®]

MAKES UP
7.3%
OF THE

— T H E —
REALTRENDS
F I V E H U N D R E D

286,973
TRANSACTION
SIDES

TOP RE/MAX AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	RE/MAX Results Eden Prairie, MN	43	26,570
2	RE/MAX Gold Nation Fair Oaks, CA	107	22,809
3	RE/MAX Alliance/Equity Group Arvada, CO	37	15,027
4	RE/MAX Northwest Realtors & RE/MAX Integrity Seattle, WA	20	9,683
5	RE/MAX Advantage Plus Savage, MN	21	6,955
6	RE/MAX Concepts West Des Moines, IA	16	6,541
7	RE/MAX Executive Charlotte, NC	15	6,293
8	RE/MAX Professionals Highlands Ranch, CO	9	6,227
9	RE/MAX Precision Ankeny, IA	9	5,145
10	RE/MAX Alliance Group Sarasota, FL	11	4,930
11	RE/MAX Select Realty Cranberry Twp, PA	9	4,877
12	RE/MAX Suburban Mount Prospect, IL	14	4,550
13	RE/MAX Town & Country Canton, GA	15	4,458
14	RE/MAX Realty Group Gaithersburg, MD	8	4,208
15	RE/MAX Victory + Affiliates Florence, KY	6	4,194

RANK	COMPANY	OFFICES	2020 SIDES
16	RE/MAX Fine Properties Scottsdale, AZ	6	3,969
17	RE/MAX First Clinton Township, MI	8	3,526
18	RE/MAX Southern Shores Myrtle Beach, SC	5	3,520
19	RE/MAX DFW Associates (DFW Associates LTD) Coppell, TX	5	3,517
20	RE/MAX Associates Layton, UT	7	3,493
21	RE/MAX Results St Louis, MO	8	3,489
22	RE/MAX Boone Realty Columbia, MO	2	3,373
23	RE/MAX of Reading Wyomissing, PA	1	3,325
24	RE/MAX Marketing Specialists Spring Hill, FL	7	3,278
25	RE/MAX ONE Beaumont, TX	5	3,242
26	RE/MAX Alliance Collinsville, IL	7	3,203
27	RE/MAX Crossroads Properties Strongsville, OH	8	3,198
28	RE/MAX Heritage Kansas City, MO	4	3,160
29	RE/MAX Select Westfield, NJ	14	3,144
30	RE/MAX Results Angola, IN	6	3,111
31	RE/MAX Real Estate Group Colorado Springs, CO	2	3,091
32	RE/MAX Anchor Realty Punta Gorda, FL	7	3,022
33	RE/MAX Dynamic Properties Anchorage, AK	4	3,003
34	RE/MAX Real Estate Professionals Lansing, MI	6	2,994
35	RE/MAX Realty 100 Milwaukee, WI	4	2,929
36	RE/MAX Advantage Realty Ellicott City, MD	7	2,923

RANK	COMPANY	OFFICES	2020 SIDES
37	RE/MAX Allegiance Alexandria, VA	13	2,912
38	RE/MAX Platinum Grand Blanc, MI	6	2,827
39	RE/MAX Estate Properties Torrance, CA	13	2,793
40	RE/MAX Properties, Inc. Colorado Springs, CO	4	2,777
41	RE/MAX Realty Team Cape Coral, FL	3	2,716
42	RE/MAX Classic Farmington Hills, MI	7	2,637
43	RE/MAX Properties East Louisville, KY	1	2,599
44	RE/MAX Preferred Associates Toledo, OH	4	2,566
45	RE/MAX 10 New Lenox, IL	6	2,553
46	RE/MAX Plus Rochester, NY	2	2,508
47	RE/MAX Accord Oakland, CA	10	2,473
48	RE/MAX Right Choice Real Estate Milford, CT	8	2,439
49	RE/MAX Elite Conway, AR	4	2,438
50	RE/MAX Preferred Monona, WI	14	2,431
51	RE/MAX One Prince Frederick, MD	8	2,429
52	RE/MAX Premier Realty The Villages, FL	7	2,421
53	RE/MAX 4000 Inc Grand Junction, CO	1	2,392
54	RE/MAX Fine Properties Sugar Land, TX	1	2,356
55	RE/MAX Lake of the Ozarks Osage Beach, MO	2	2,324
56	RE/MAX Universal Cypress, TX	4	2,305
57	RE/MAX Professionals Avondale, AZ	5	2,304

RANK	COMPANY	OFFICES	2020 SIDES
58	RE/MAX Traders Unlimited Peoria, IL	5	2,296
59	RE/MAX Palm Realty Port Charlotte, FL	3	2,292
60	RE/MAX Advantage Nashville, TN	1	2,271
61	RE/MAX Southern Homes Birmingham, AL	2	2,267
62	RE/MAX Preferred Cherry Hill, NJ	7	2,209
63	RE/MAX Ability Plus Lebanon, IN	4	2,206
64	RE/MAX Above & Beyond Brecksville, OH	5	2,196
65	RE/MAX Preferred Group West Chester, OH	10	2,182
66	RE/MAX Aerospace Realty Melbourne, FL	7	2,164
67	RE/MAX Of Grand Rapids Grand Rapids, MI	3	2,153
68	RE/MAX Realty Group Pittsford, NY	2	2,133
69	RE/MAX The Woodlands & Spring The Woodlands, TX	3	2,120
70	RE/MAX Edge Realty Akron, OH	5	2,116
71	RE/MAX Professionals Springfield, IL	1	2,097
72	RE/MAX Premier Properties City of Industry, CA	7	2,094
73	RE/MAX United Raleigh, NC	3	2,087
74	RE/MAX 200 Realty Winter Springs, FL	3	2,073
75	RE/MAX Experts Memphis, TN	3	2,071
76	RE/MAX Dallas Suburbs/RE/MAX Premier Plano, TX	3	2,058
77	RE/MAX Signature Houston, TX	4	2,057
78	RE/MAX Champions Chino, CA	6	2,043

RANK	COMPANY	OFFICES	2020 SIDES
79	RE/MAX Gold Coast Camarillo, CA	8	2,026
80	RE/MAX Whatcom County, Inc. Bellingham, WA	5	2,022
81	RE/MAX 1st Advantage Woodbridge, NJ	3	2,005
82	RE/MAX Excalibur Scottsdale, AZ	5	1,940
83	RE/MAX 440 Perkasie, PA	12	1,934
84	RE/MAX Real Estate Center Walpole, MA	6	1,922
85	RE/MAX Integrity Willis, TX	2	1,865
86	RE/MAX Unlimited Real Estate Bethlehem, PA	2	1,838

Jennifer Puglisi, Broker
RE/MAX Champions
Chino, California



**LESSON LEARNED
DURING THE PANDEMIC:**

We quickly learned that we needed to react accordingly, not just for our clients, but also for our fellow agents. Our recruiting strategies had to be stepped up and changed to meet the CDC guidelines for safety. Although the pandemic brought about many challenges, it also created necessary change and more options to reach all different personality types. Zoom became an acceptable outlet for recruiting purposes, along with Facetime. Then, Zoom fatigue set in. We had to adjust and make our meetings fresh, add our tips to YouTube, shorten the meetings and encourage agent involvement in the meetings.

The most valuable thing we learned from this situation was to endure and never stop wanting to help others, to have a “why” and always keep going! We are so very proud to be a company full of amazing culture, and people with a lot of passion and heart for what we do.

RANK	COMPANY	OFFICES	2020 SIDES
87	RE/MAX United/All-Pro Escondido, CA	6	1,823
88	RE/MAX Executive Realty Franklin, MA	8	1,819
89	RE/MAX At Barnegat Bay Toms River, NJ	4	1,817
90	RE/MAX Alliance Dayton, OH	6	1,815
91	RE/MAX Of Pueblo Inc Pueblo West, CO	2	1,808
92	RE/MAX Realty Associates Mahomet, IL	5	1,799
93	RE/MAX Commonwealth Richmond, VA	4	1,797
94	RE/MAX River Cities Bettendorf, IA	3	1,796
95	RE/MAX Newport Elite Salem, WI	3	1,778
96	RE/MAX Professionals Sparks, NV	3	1,764
97	RE/MAX Direct Boynton Beach, FL	3	1,749
98	RE/MAX of Santa Clarita Valencia, CA	5	1,736
99	RE/MAX Masters Millennium Greenwood Village, CO	1	1,720
100	RE/MAX Trinity Fort Worth, TX	4	1,717
101	RE/MAX First Realty Cranford, NJ	2	1,713
102	RE/MAX All Pro Bloomington, IL	3	1,683
102	RE/MAX Signature Ormond Beach, FL	3	1,683
104	RE/MAX Advantage Central Birmingham, AL	3	1,671
105	RE/MAX of Boulder, Inc Boulder, CO	2	1,670
106	RE/MAX Results Owasso, OK	3	1,654
107	RE/MAX Top Producers Pasadena, CA	4	1,640

RANK	COMPANY	OFFICES	2020 SIDES
108	RE/MAX Choice Properties Gallatin, TN	5	1,633
109	RE/MAX Real Estate Bethlehem, PA	2	1,613
110	RE/MAX Executive Ripon, CA	5	1,609
111	RE/MAX Metro Tierra Verde, FL	4	1,599
112	RE/MAX Unlimited Madison, AL	2	1,567
113	RE/MAX Specialists Orange Park, FL	5	1,556
114	RE/MAX Real Estate Services Shreveport, LA	2	1,551
115	RE/MAX Preferred Swansea, IL	2	1,530
116	RE/MAX Preferred, Town & County and Properties North Providence, RI	4	1,516
117	RE/MAX Elite Indialantic, FL	4	1,505
118	RE/MAX Renaissance Realtors/Properties Chattanooga, TN	4	1,500
119	RE/MAX Professionals Lawton, OK	1	1,499
120	RE/MAX On the Move Manchester, NH	9	1,492
121	RE/MAX Traditions Chardon, OH	5	1,479
122	RE/MAX Gateway Chantilly, VA	4	1,477
123	RE/MAX Center Johns Creek, GA	3	1,473
124	RE/MAX Legends Spring, TX	1	1,466
125	RE/MAX Around Atlanta Realty Marietta, GA	4	1,459
126	RE/MAX Concepts Lincoln, NE	2	1,450
127	RE/MAX Results Hagerstown, MD	2	1,437
128	RE/MAX Space Center-Clear Lake League City, TX	5	1,429

RANK	COMPANY	OFFICES	2020 SIDES
129	RE/MAX Synergy Orland Park, IL	1	1,426
130	RE/MAX Big Bear Big Bear Lake, CA	4	1,421
131	RE/MAX Leading Edge Detroit, MI	3	1,420
132	RE/MAX Central Manalapan, NJ	1	1,409
133	RE/MAX Rising Bloomington, IL	1	1,406
134	RE/MAX Trend Cape Coral, FL	2	1,405
135	RE/MAX Leading Edge Annapolis, MD	3	1,390
136	RE/MAX Eastside Brokers Inc Seattle, WA	2	1,387
137	RE/MAX Mi Casa Aurora, IL	3	1,372
138	RE/MAX Innovations Kansas City, MO	1	1,356
139	RE/MAX Elite Harlingen, TX	6	1,346
140	RE/MAX Vision Chesterfield, MO	1	1,344
140	RE/MAX Vintage Cypress, TX	2	1,344
142	RE/MAX Executive Severna Park, MD	3	1,343
143	RE/MAX First New Albany, IN	2	1,341
144	RE/MAX Bayshore Traverse City, MI	5	1,339
145	RE/MAX Creative Realty Georgetown, KY	3	1,330
146	RE/MAX Action First Tampa, FL	4	1,315
147	RE/MAX Associates Pueblo, CO	1	1,308
148	RE/MAX Advantage Plus Boca Raton, FL	10	1,307
149	RE/MAX Centerstone Avon, IN	4	1,306

RANK	COMPANY	OFFICES	2020 SIDES
150	RE/MAX Associates Wilmington, DE	4	1,295
151	RE/MAX 1st Advantage Mechanicsburg, PA	3	1,291
152	RE/MAX Executive Group Inc Elizabethtown, KY	5	1,287
153	RE/MAX Showcase Gurnee, IL	3	1,285
154	RE/MAX Peninsula Newport News, VA	3	1,283
155	RE/MAX North - San Antonio II San Antonio, TX	2	1,271
156	RE/MAX of Orange Beach Foley, AL	2	1,268
157	RE/MAX Professionals Lake City, FL	2	1,262
158	RE/MAX Properties Ltd Newtown, PA	1	1,245
159	RE/MAX Realty Unlimited Saint Petersburg, FL	4	1,228
160	RE/MAX Associates Northeast Kingwood, TX	1	1,223
161	RE/MAX Ultimate Professionals Plainfield, IL	3	1,211
162	RE/MAX Advance Realty Miami, FL	5	1,206
163	RE/MAX At Home Norman, OK	3	1,200
163	RE/MAX Accent Richmond Hill, GA	3	1,200
165	RE/MAX One Realty Moorestown, NJ	5	1,175
166	RE/MAX Lakeshore South Haven, MI	4	1,174
167	RE/MAX Checkmate Inc Realtors Johnson City, TN	1	1,169
168	RE/MAX Advantage Realty Spring Hill, FL	2	1,168
169	RE/MAX Advanced Realty Greenwood, IN	5	1,165
170	RE/MAX Tyler Lindale, TX	4	1,159

RANK	COMPANY	OFFICES	2020 SIDES
171	RE/MAX Real Estate Results Bentonville, AR	2	1,151
172	RE/MAX 100 Bristol, IN	2	1,144
173	RE/MAX Advantage Colorado Springs, CO	1	1,141
174	RE/MAX Choice Champaign, IL	4	1,134
174	RE/MAX Real Estate Groups Muncie, IN	1	1,134
176	RE/MAX Best Choice Festus, MO	4	1,132
176	RE/MAX Real Estate Ten Inc Morristown, TN	3	1,132
178	RE/MAX Results Greenville, NC	6	1,119
179	RE/MAX of Stuart Stuart, FL	2	1,117
180	RE/MAX Solutions Rockledge, FL	3	1,114
181	RE/MAX Real Estate Partners Hattiesburg, MS	1	1,111
182	RE/MAX Premier Properties Louisville, KY	1	1,107
183	RE/MAX Realty Services Bethesda, MD	5	1,104
184	RE/MAX Realty Specialists Staunton, VA	5	1,102
185	RE/MAX Country Real Estate Pocatello, ID	1	1,096
186	RE/MAX 5 Star Realty Pasadena, TX	1	1,093
187	RE/MAX Team 2000 Dearborn, MI	1	1,090
188	RE/MAX Haven Realty Solon, OH	5	1,089
189	RE/MAX Centre Realtors Jamison, PA	1	1,088
190	RE/MAX Abilene Abilene, TX	3	1,085
191	RE/MAX TRU Buford, GA	1	1,084

RANK	COMPANY	OFFICES	2020 SIDES
192	RE/MAX Realty Centre Olney, MD	2	1,083
193	RE/MAX Real Estate Center Ames, IA	3	1,078
194	RE/MAX Connection Mantua, NJ	3	1,073
195	RE/MAX Professionals Select Naperville, IL	1	1,066
196	RE/MAX of Paradise Chico, CA	2	1,063
197	RE/MAX Realty Plus Sebring, FL	2	1,061
198	RE/MAX Land & Homes Victoria, TX	5	1,056
199	RE/MAX Revealty Grove City, OH	3	1,054
200	RE/MAX Real Estate Associates Terre Haute, IN	1	1,052
201	RE/MAX Connection Canal Winchester, OH	2	1,051
202	RE/MAX Eastern Inc Philadelphia, PA	2	1,046
203	RE/MAX Plaza Wauconda, IL	6	1,041
204	RE/MAX Achievers Frederick, MD	2	1,039
205	RE/MAX Freedom Oak Hills, CA	3	1,037
206	RE/MAX Patriots York, PA	1	1,032
207	RE/MAX Centre Realty State College, PA	1	1,030
207	RE/MAX Advantage Yucaipa, CA	4	1,030
209	RE/MAX Unlimited St. Augustine, FL	3	1,028
210	RE/MAX Realty One Crystal River, FL	4	1,026
211	RE/MAX Northwest, Realtors Spring, TX	2	1,023
212	RE/MAX Associates of Arlington Arlington, TX	2	1,018

RANK	COMPANY	OFFICES	2020 SIDES
212	RE/MAX Legends Snellville, GA	4	1,018
214	RE/MAX Realty One Kokomo, IN	1	1,017
215	RE/MAX Legends Group Indianapolis, IN	1	1,009
215	RE/MAX Alliance Virginia Beach, VA	3	1,009
217	RE/MAX Lubbock Lubbock, TX	1	1,006
217	RE/MAX Trends Realty Canal Fulton, OH	3	1,006
219	RE/MAX Real Estate Group Erie, PA	3	998
220	RE/MAX Property Pros Eagle River, WI	4	995
221	RE/MAX Pinnacle Elizabethtown, PA	5	994
222	RE/MAX Real Estate, LTD. Red Bank, NJ	4	990
223	RE/MAX of Naperville Downers Grove, IL	2	985
224	RE/MAX Experience Fort Lauderdale, FL	2	983
225	RE/MAX Innovative Properties Pelham, NH	6	981
226	RE/MAX Acclaimed Properties Bedford, IN	2	978
227	RE/MAX Affiliates Menomonie, WI	3	969
228	RE/MAX Classic Realty Las Cruces, NM	1	968
228	RE/MAX Select Albuquerque, NM	4	968
230	RE/MAX 1st Realty Marquette, MI	1	962
230	RE/MAX Home Group Cedar Falls, IA	4	962
230	RE/MAX Realty Group Fort Myers, FL	3	962
233	RE/MAX Revolution Wall, NJ	1	960

RANK	COMPANY	OFFICES	2020 SIDES
233	RE/MAX Real Estate Professionals Columbus, IN	1	960
233	RE/MAX Paradise Orange Beach, AL	1	960
236	RE/MAX Legacy Realty Fargo, ND	1	949
237	RE/MAX Town Center Potomac, MD	4	948
238	RE/MAX First Fort Lauderdale, FL	3	944
239	RE/MAX Platinum Priceville, AL	2	942
240	RE/MAX Southland Realty II Garner, NC	1	941
241	RE/MAX Main Line Phoenixville, PA	4	937
242	RE/MAX Crown Realty Sebastian, FL	3	936
243	RE/MAX 8 Blacksburg, VA	4	928
244	RE/MAX Professionals East Greenwich, RI	1	925
244	RE/MAX of Cherry Creek Inc Denver, CO	1	925
246	RE/MAX Shoreline Portsmouth, ME	3	923
247	RE/MAX Unlimited Kennesaw, GA	2	921
248	RE/MAX Executives Alexandria, VA	4	920
248	RE/MAX One Pickerington, OH	1	920
250	RE/MAX Realty Consultants Winston Salem, NC	2	917
251	RE/MAX Prestige Properties Kingman, AZ	1	916
252	RE/MAX House of Brokers Springfield, MO	1	915
253	RE/MAX Property Source Rockford, IL	6	914
254	RE/MAX Essential Wilmington, NC	1	913

RANK	COMPANY	OFFICES	2020 SIDES
255	RE/MAX Realty Professionals Columbia, SC	3	912
255	RE/MAX Four Corners McKinney, TX	1	912
257	RE/MAX True Advantage Evans, GA	1	908
258	RE/MAX Dynamic Tampa, FL	1	905
259	RE/MAX Perrett Associates Marshall, MI	2	899
259	RE/MAX Benchmark Realty Group Middletown, NY	3	899
261	RE/MAX All Stars Daleville, VA	1	898
262	RE/MAX Professional Baton Rouge, LA	1	891
263	RE/MAX Real Estate Leaders Holmdel, NJ	3	887
264	RE/MAX Affiliates Dublin, OH	2	886
265	RE/MAX Action Lisle, IL	1	875
265	RE/MAX Lakes Area Realty Crosslake, MN	5	875
267	RE/MAX Achievers Dublin, OH	2	871
268	RE/MAX First Baton Rouge, LA	1	867
269	RE/MAX Elite Lynnwood, WA	5	865
270	RE/MAX Assured Maitland, FL	1	859
271	RE/MAX Integrity Kent, WA	5	858
272	RE/MAX Preferred Properties, Inc Knoxville, TN	6	856
273	RE/MAX Island Realty Bluffton, SC	3	854
274	RE/MAX Real Estate Connections Manassas, VA	5	849
275	RE/MAX Bakken Realty Watford City, ND	3	848

RANK	COMPANY	OFFICES	2020 SIDES
276	RE/MAX Excel Schofield, WI	1	845
277	RE/MAX Results Rapid City, SD	1	838
278	RE/MAX Gold Washington, MO	7	835
279	RE/MAX Advantage Rapid City, SD	1	831
280	RE/MAX Masters Realty Covina, CA	3	830
280	RE/MAX Alliance Mandeville, LA	1	830
282	RE/MAX College Park Realty Long Beach, CA	6	829
283	RE/MAX Horizons Inc Dover, DE	1	825
284	RE/MAX Town & Country Allen, TX	1	817
284	RE/MAX State Line Leawood, KS	1	817
286	RE/MAX Grand Katy, TX	1	816
287	RE/MAX Tri County Hamilton Square, NJ	1	810
288	RE/MAX Advantage Searcy, AR	1	804
289	RE/MAX Elite Properties Boise, ID	1	797
290	RE/MAX Central Roselle, IL	1	794
291	RE/MAX Revolution Gladstone, MO	1	793
292	RE/MAX Real Estate Executives Powderly, KY	3	790
293	RE/MAX River Cities New Braunfels, TX	3	788
294	RE/MAX Premier Choice Upper Arlington, OH	4	787
295	RE/MAX Northwest Inc Westminster, CO	1	783
296	RE/MAX Quality Service Inc Hanover, PA	1	780

RANK	COMPANY	OFFICES	2020 SIDES
296	RE/MAX New Beginnings Realty Woodbridge, NJ	3	780
298	RE/MAX Visalia Templeton, CA	3	778
298	RE/MAX New Image Saginaw, MI	1	778
300	RE/MAX The Group Casper, WY	1	776
301	RE/MAX Masterpiece Realty Port St Lucie, FL	1	775
302	RE/MAX Key Properties Sisters, OR	3	773
302	RE/MAX Platinum Monroe Twp, NJ	2	773
304	RE/MAX Elite Realtors Lees Summit, MO	1	772
305	RE/MAX Elite Realty Nicholasville, KY	4	770
305	RE/MAX Signature Properties Shiloh, IL	2	770
305	RE/MAX Synergy Bedford, NH	1	770
308	RE/MAX Realty Suburban Shawnee Mission, KS	1	769
309	RE/MAX Desert Showcase Phoenix, AZ	2	767
310	RE/MAX Partners Mobile, AL	1	765
311	RE/MAX Champions Land O Lakes, FL	2	764
312	RE/MAX Elite Realty Franklin, NC	1	762
313	RE/MAX Premier Ashburn, VA	4	756
314	RE/MAX Select One Huntington Beach, CA	5	755
314	RE/MAX Premier Group Chehalis, WA	2	755
316	RE/MAX 360 Beverly, MA	6	749
316	RE/MAX of Hot Springs Village Hot Springs Village, AR	1	749

RANK	COMPANY	OFFICES	2020 SIDES
318	RE/MAX Prime Properties Winter Garden, FL	1	746
319	RE/MAX City Chicago, IL	1	745
319	RE/MAX Northern Edge Realty Lancaster, NH	4	745
321	RE/MAX Advantage Realty Dubuque, IA	1	743
321	RE/MAX In Motion Inc Pompano Beach, FL	3	743
321	RE/MAX Revolution Princeton, IN	2	743
324	RE/MAX Harbor Realty Punta Gorda, FL	1	742
325	RE/MAX Tri-State Muscle Shoals, AL	1	740
326	RE/MAX Central Realty Asheboro, NC	1	737
327	RE/MAX Mountain Properties Murphy, NC	1	728
327	RE/MAX Elite Realty Group Jacksonville, NC	1	728
329	RE/MAX Time Rancho Cucamonga, CA	1	725
330	RE/MAX Platinum Realty Sarasota, FL	5	724
331	RE/MAX Vantage Dartmouth, MA	2	723
332	RE/MAX Parkside Real Estate Paso Robles, CA	1	722
333	RE/MAX Synergy Forest Lake, MN	6	719
333	RE/MAX Community Williamstown, NJ	1	719
335	RE/MAX Metro Plus Columbus, OH	1	715
336	RE/MAX Momentum Westminster, CO	4	714
336	RE/MAX Bell Park Realty Putnam, CT	2	714
338	RE/MAX Universal Realty Diamond Bar, CA	1	713

RANK	COMPANY	OFFICES	2020 SIDES
339	RE/MAX United Real Estate Upper Marlboro, MD	1	707
340	RE/MAX Destiny Elk Grove Village, IL	1	705
340	RE/MAX Action Realty Maple Glen, PA	1	705
342	RE/MAX Top Realty Houston, TX	2	703
343	RE/MAX Select and Affiliates Media, PA	4	702
343	RE/MAX Solutions Chandler, AZ	1	702
345	RE/MAX Capital Realty Tampa, FL	3	701
346	RE/MAX Components Fallston, MD	4	699
347	RE/MAX United Rockford, MI	3	698
348	RE/MAX Premier Properties Bear, DE	1	695
349	RE/MAX Parkcreek Coconut Creek, FL	1	691
350	RE/MAX Properties of the Summit Breckenridge, CO	2	690
351	RE/MAX Professional Associates Sturbridge, MA	5	678
352	RE/MAX Capitol Properties Cheyenne, WY	1	676
353	RE/MAX Posh Properties Austin, TX	5	674
354	RE/MAX West Muskegon, MI	2	671
354	RE/MAX Roots Winchester, VA	2	671
356	RE/MAX Revolution Pleasant Hill, IA	1	669
356	RE/MAX Realty Agency Chambersburg, PA	2	669
358	RE/MAX Advantage Realty Antioch, IL	1	668
359	RE/MAX Distinctive Real Estate Washington, VA	7	667

RANK	COMPANY	OFFICES	2020 SIDES
360	RE/MAX Sauk Valley Sterling, IL	1	666
361	RE/MAX Preferred Realtors San Antonio, TX	3	664
362	RE/MAX Preferred Properties Clemmons, NC	2	663
363	RE/MAX Lakefront Realty Inc Moneta, VA	1	662
364	RE/MAX Town Center Columbus, OH	3	661
364	RE/MAX Executives Nampa, ID	2	661
364	RE/MAX Leading Edge Galveston, TX	1	661
367	RE/MAX Alliance Huntsville, AL	1	659
368	RE/MAX Select Flint, MI	1	657
368	RE/MAX Elite Group Three Rivers, MI	2	657
370	RE/MAX Realty Professionals Mobile, AL	2	656
370	RE/MAX Moves Greer, SC	3	656
372	RE/MAX Professionals Cottage Grove, MN	4	655
373	RE/MAX Elite Staten Island, NY	4	654
374	RE/MAX Results Concord Township, OH	1	653
374	RE/MAX Advantage Las Vegas, NV	2	653
376	RE/MAX Premiere Group Tuscaloosa, AL	2	652
377	RE/MAX Realty Associates Camp Hill, PA	1	650
377	RE/MAX Savannah Pooler, GA	2	650
377	RE/MAX Platinum Properties Mays Landing, NJ	5	650
380	RE/MAX Dream Properties Livonia, MI	2	647

RANK	COMPANY	OFFICES	2020 SIDES
381	RE/MAX Associates San Antonio, TX	1	646
381	RE/MAX Fine Homes Spring Hill, TN	2	646
383	RE/MAX Southwest Sugar Land, TX	1	645
384	RE/MAX Complete Wilson, NC	2	644
384	RE/MAX Properties Western Springs, IL	1	644
386	RE/MAX 1st Realty Martinsburg, WV	2	642
386	RE/MAX of Gulf Shores Gulf Shores, AL	2	642
388	RE/MAX Reinvented Evans, GA	1	641
389	RE/MAX House Values Randolph, NJ	3	637
390	RE/MAX Horizon Elgin, IL	1	635
391	RE/MAX Advantage Highland Village, TX	3	630
391	RE/MAX Cinco Ranch Katy, TX	1	630
393	RE/MAX By the Lake Saint Joseph, MI	2	629
393	RE/MAX Pure Marietta, GA	1	629
395	RE/MAX Lakeside Greenfield, WI	2	626
396	RE/MAX Premier Realty Irvine, CA	4	625
397	RE/MAX N.O. Properties New Orleans, LA	1	624
398	RE/MAX of Greensboro Greensboro, NC	2	618
398	RE/MAX Encore Clarkston, MI	2	618
400	RE/MAX Results Bay City, MI	1	617
400	RE/MAX Preferred Realtors West Chester, PA	3	617

RANK	COMPANY	OFFICES	2020 SIDES
402	RE/MAX Diamond, Realtors Edison, NJ	2	616
403	RE/MAX Infinity Pace, FL	1	612
404	RE/MAX Leaders Centennial, CO	1	611
405	RE/MAX Results Realty Group Bedford, PA	2	609
406	RE/MAX Results Lagrange, GA	1	605
407	RE/MAX FullSail Charleston, SC	2	604
408	RE/MAX Partners Chicago, IL	2	602
409	RE/MAX Ocean Properties Singer Island, FL	4	597
410	RE/MAX Summit Sumter, SC	1	596
410	RE/MAX 1st Service Orland Park, IL	1	596
412	RE/MAX Competitive Edge Bernardsville, NJ	2	594
413	RE/MAX Plus Frederick, MD	2	593
413	RE/MAX Preferred Professionals Kingman, AZ	1	593
413	RE/MAX On Point Arlington, TN	1	593
416	RE/MAX Point Realty Wilmington, DE	1	592
417	RE/MAX Quality Realty Norwalk, OH	2	591
417	RE/MAX Landmark Canton, TX	2	591
419	RE/MAX 2000 Philadelphia, PA	1	590
420	RE/MAX of Midland Midland, MI	1	589
421	RE/MAX Integrity Leaders Smithtown, NY	3	588
422	RE/MAX Consultant Group Granville, OH	3	585

RANK	COMPANY	OFFICES	2020 SIDES
422	RE/MAX Premier Wichita, KS	1	585
424	RE/MAX Real Estate Services Eagle Pass, TX	2	584
425	RE/MAX Professionals Bolingbrook, IL	1	581
426	RE/MAX Solutions Hampstead, MD	2	578
427	RE/MAX Guntersville/Heritage Arab, AL	3	577
428	RE/MAX Services Boca Raton, FL	1	574
429	RE/MAX Excels Geneva, IL	1	572
429	RE/MAX Tri-Star Montgomery, AL	1	572
431	RE/MAX Legacy Living Richmond, TX	2	570
431	RE/MAX Top Performers Lake Bluff, IL	1	570
431	RE/MAX Elite Huntingdon Valley, PA	1	570
434	RE/MAX Advisors Boca Raton, FL	2	569
435	RE/MAX Exclusive Tacoma, WA	3	567
435	RE/MAX Spectrum Osterville, MA	4	567
437	RE/MAX Real Estate Group Charles Town, WV	3	566
438	RE/MAX Preferred Texarkana, TX	3	565
439	RE/MAX Realty Professionals Bloomington, IN	1	564
440	RE/MAX of Albany Albany, GA	1	563
441	RE/MAX Mountain Properties Prescott, AZ	2	562
441	RE/MAX Edge Goodrich, MI	2	562
443	RE/MAX Select Prairieville, LA	4	560

RANK	COMPANY	OFFICES	2020 SIDES
443	RE/MAX Realty Group New Palestine, IN	2	560
443	RE/MAX Stars Mount Vernon, OH	1	560
446	RE/MAX Heritage Green Bay, WI	4	557
447	RE/MAX Heritage Properties Flanders, NJ	2	554
447	RE/MAX Metro Atlanta Cityside Atlanta, GA	2	554
447	RE/MAX Premier Realty Prairie Village, KS	1	554
450	RE/MAX Achievers Pottstown, PA	2	551
451	RE/MAX Sunset Realty Lithia, FL	2	550
452	RE/MAX North Professionals Middlebury, VT	4	548
453	RE/MAX Agency One Crestview, FL	1	547
453	RE/MAX Dynamic Agents St Peter, MN	3	547
455	RE/MAX Cornerstone Realty Wetumpka, AL	1	546
455	RE/MAX Realty Group Rehoboth Beach, DE	1	546
457	RE/MAX Executive Group Columbus, GA	1	545
457	RE/MAX Valley Real Estate Columbiana, OH	2	545
459	RE/MAX Edge Weldon Spring, MO	1	544
459	RE/MAX Realty One Sanford, ME	5	544
459	RE/MAX Results Omaha, NE	1	544
462	RE/MAX Regency Warrenton, VA	2	542
463	RE/MAX 100 Inc Lakewood, CO	1	540
464	RE/MAX Infinity Overland Park, KS	1	539

RANK	COMPANY	OFFICES	2020 SIDES
464	RE/MAX Central Las Vegas, NV	1	539
464	RE/MAX Golden Empire Bakersfield, CA	1	539
467	RE/MAX Peak Properties Flagstaff, AZ	2	538
468	RE/MAX Preferred Realty Greenville, NC	1	536
468	RE/MAX Professional Realty Group Henderson, KY	2	536
470	RE/MAX Preferred Bloomington, MN	3	532
471	RE/MAX At the Shore Wildwood Crest, NJ	3	531
471	RE/MAX First Russellville, AR	1	531
473	RE/MAX Real Estate Specialists Inc West Burlington, IA	1	530
473	RE/MAX United Associates Cincinnati, OH	2	530
475	RE/MAX Nexus Madison Heights, MI	2	529
475	RE/MAX County Wide 1st LA Porte, IN	3	529
475	RE/MAX Capital City Cedar Park, TX	2	529
475	RE/MAX Town & Country West Chester, PA	1	529
479	RE/MAX Reliance Souderton, PA	1	527
480	RE/MAX of Gettysburg Gettysburg, PA	1	526
481	RE/MAX Signature Properties Sherman, TX	2	525
481	RE/MAX United Port Washington, WI	3	525
481	RE/MAX Excellence Realty Silver Spring, MD	1	525
484	RE/MAX Edge Wilmington, DE	2	523
485	RE/MAX Premier Group Tampa, FL	2	521

RANK	COMPANY	OFFICES	2020 SIDES
486	RE/MAX Real Estate Solutions Middletown, IN	2	520
486	RE/MAX At the Beach Oak Island, NC	3	520
488	RE/MAX First Choice Baltimore, MD	1	518
489	RE/MAX Destination Enfield, CT	3	513
490	RE/MAX of Barrington Barrington, IL	2	512
491	RE/MAX New Trend Farmington Hills, MI	1	511
492	RE/MAX Professionals Gillette, WY	1	510
493	RE/MAX Mid-Michigan Brooklyn, MI	2	508
493	RE/MAX Alliance Branford, CT	2	508
495	RE/MAX River's Edge East Providence, RI	3	505
495	RE/MAX Central Lake City, MI	2	505
497	RE/MAX Prestige Realty West Palm Beach, FL	6	504
498	RE/MAX Leading Edge Concord, NC	1	503
499	RE/MAX Consultants Realty I Fort Lauderdale, FL	1	502
500	RE/MAX Preferred Homes Brenham, TX	2	500

Sotheby's

INTERNATIONAL REALTY

MAKES UP
2.5%
OF THE

THE
REALTRENDS
FIVE HUNDRED

97,748
TRANSACTION
SIDES

TOP SOTHEBY'S AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	LIVISummit SierralSynergy Palm Springs Sotheby's Realty Denver, CO	55	11,288
2	Premier Sotheby's International Realty Naples, FL	41	8,334
3	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	25	8,119
4	Russ Lyon Sotheby's International Realty Scottsdale, AZ	13	6,532
5	Atlanta Fine Homes Sotheby's International Realty Atlanta, GA	4	4,838
6	Pacific Sotheby's International Realty La Mesa, CA	23	4,490
7	Daniel Gale Sotheby's International Realty Cold Spring Harbor, NY	27	3,867
8	TTR Sotheby's International Realty Washington, DC	11	3,792
9	Cascade Sotheby's International Realty Bend, OR	15	3,634
10	Kuper Sotheby's International Realty San Antonio, TX	11	3,545
11	ONE Sotheby's International Realty Coral Gables, FL	20	3,527
12	Golden Gate Sotheby's International Realty Mill Valley, CA	26	3,397
13	Jameson Sotheby's International Realty Chicago, IL	6	3,055
14	Gibson Sotheby's International Realty Boston, MA	25	2,910
15	Prominent Properties Sotheby's International Realty Tenafly, NJ	15	2,873

RANK	COMPANY	OFFICES	2020 SIDES
16	Four Seasons Sotheby's International Realty South Burlington, VT	15	2,865
17	Briggs Freeman Sotheby's International Realty Dallas, TX	4	2,826
18	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	14	2,599
19	Realogics Sotheby's International Realty Seattle, WA	9	2,485
20	Scenic Sotheby's International Realty Santa Rosa Beach, FL	3	1,438
21	Zeitlin Sotheby's International Realty Nashville, TN	3	1,250
22	Retter & Company Sotheby's International Realty Kennewick, WA	1	1,247
23	Signature Sotheby's International Realty Birmingham, MI	3	1,233
24	Heritage House Sotheby's International Realty Holmdel, NJ	5	1,224
25	Aspen Snowmass Sotheby's International Realty Aspen, CO	12	1,156
26	Vista Sotheby's International Realty Manhattan Beach, CA	9	1,151
27	Atlantic Sotheby's International Realty Virginia Beach, VA	3	1,146
28	Monument Sotheby's International Realty Baltimore, MD	7	1,096
29	Mott & Chace Sotheby's International Realty Charlestown, RI	6	1,017
30	Callaway Henderson Sotheby's International Realty Princeton, NJ	4	1,005
31	Legacy Properties Sotheby's International Realty Portland, ME	5	951
32	Group One Sotheby's International Realty Boise, ID	1	931
33	Dielmann Sotheby's International Realty St. Louis, MO	1	918
34	Tomlinson Sotheby's International Realty Coeur d'Alene, ID	1	915
35	Steamboat Sotheby's International Realty Steamboat Springs, CO	3	913
36	Ocean Atlantic Sotheby's International Realty Rehoboth Beach, DE	3	870

RANK	COMPANY	OFFICES	2020 SIDES
37	Piatt Sotheby's International Realty Pittsburgh, PA	7	848
38	Barrett Sotheby's International Realty Concord, MA	7	832
39	Bluegrass Sotheby's International Realty Lexington, KY	1	811
40	Venture Sotheby's International Realty Pleasanton, CA	6	696
40	Glacier Sotheby's International Realty Whitefish, MT	5	696
42	Encore Sotheby's International Realty Carmel, IN	5	694
43	Marketplace Sotheby's International Realty Woodinville, WA	3	678
44	Hodge & Kittrell Sotheby's International Realty Raleigh, NC	2	670
45	Lenihan Sotheby's International Realty Louisville, KY	1	659
46	Nick Sadek Sotheby's International Realty Roseville, CA	2	630
47	The Steele Group Sotheby's International Realty Richmond, VA	3	598
48	Kienlen Lattmann Sotheby's International Realty Basking Ridge, NJ	4	596
49	Kurfiss Sotheby's International Realty New Hope, PA	5	586
50	Landmark Sotheby's International Realty Wilmington, NC	4	561
51	Select Sotheby's International Realty Saratoga Springs, NY	3	560
52	First Coast Sotheby's International Realty Jacksonville, FL	6	549
53	Wheeler Steffen Sotheby's International Realty Claremont, CA	3	536
54	Unlimited Sotheby's International Realty Brookline, MA	3	506



TOP

UNITED REAL ESTATE AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	United Real Estate Dallas, TX	27	27,292
2	United Real Estate Solutions & Experts Knoxville, TN	2	1,683
3	United Real Estate Louisville Louisville, KY	1	1,647
4	United Real Estate Kansas City & Johnson County Kansas City, MO	2	1,461
5	United Real Estate Richmond Richmond, VA	1	1,402
6	United Real Estate Columbia, Florence, Charleston & Mt Pleasant Columbia, SC	4	1,287
7	United Real Estate Indianapolis Indianapolis, IN	1	1,264
8	United Real Estate Lexington KY Lexington, KY	1	1,240
9	United Real Estate North Jersey Fair Lawn, NJ	1	1,163
10	United Real Estate East Carolina, Wilson, Triangle & Coastal Riv Greenville, NC	5	781
11	United Real Estate Premier Fredericksburg, VA	1	690
12	United Real Estate Strive 212 Wyomissing, PA	1	581



T H E
REALTRENDS
FIVE HUNDRED
2021

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MAKE UP
21.3%
OF THE

THE
REALTRENDS
FIVE HUNDRED

832,215
TRANSACTION
SIDES

TOP INDEPENDENTS

RANK	COMPANY	OFFICES	2020 SIDES
1	eXp Realty Bellingham, WA		238,981
2	Compass New York, NY		144,784
3	Hanna Holdings / Allen Tate Pittsburgh, PA	276	105,455
4	Redfin Seattle, WA	50	64,420
5	@properties Chicago, IL	45	33,259
6	William Raveis Shelton, CT	134	26,959
7	Crye-Leike Real Estate Services Memphis, TN	95	25,606
8	West USA Realty, Inc. Phoenix, AZ	23	25,249
9	Fathom Realty Cary, NC	121	25,071
10	Douglas Elliman New York, NY	102	22,615
11	Real Estate One Southfield, MI	46	20,927
12	JP and Associates REALTORS Frisco, TX	47	19,787
13	My Home Group Real Estate Scottsdale, AZ	42	19,068
14	Latter & Blum Companies New Orleans, LA	41	18,682
15	John L. Scott Real Estate Bellevue, WA	34	18,064

RANK	COMPANY	OFFICES	2020 SIDES
16	Baird & Warner, Inc. Chicago, IL	28	18,052
17	Equity Real Estate Sandy, UT	60	15,121
18	Silvercreek Realty Group Meridian, ID	7	13,785
19	The Keyes Company/Illustrated Properties Miami, FL	49	13,422
20	Watson Realty Corp. Jacksonville, FL	48	13,243
21	F.C. Tucker Company, Inc. Indianapolis, IN	15	12,471
22	Samson Properties Chantilly, VA	30	12,359
23	HER LLC Gahanna, OH	89	11,608
24	Shorewest Realtors Brookfield, WI	25	11,000
25	PalmerHouse Properties Atlanta, GA	21	9,904
26	Realty Austin Austin, TX	4	9,841
27	Atlanta Communities Real Estate Brokerage Marietta, GA	7	9,677
28	Key Realty Maumee, OH	16	9,529
29	Charles Rutenberg Realty, Inc Clearwater, FL	1	9,319
30	First Team Real Estate Irvine, CA	35	9,227
31	Carolina One Real Estate Services North Charleston, SC	13	9,095
32	Sibcy Gline, Inc. Cincinnati, OH	20	8,647
33	Five Star Real Estate Grand Rapids, MI	17	8,646
34	Florida Homes Realty & Mortgage Jacksonville, FL	15	8,531
35	Tierra Antigua Realty Tucson, AZ	7	7,901
36	Chinowth & Cohen Realtors Tulsa, OK	15	7,646

RANK	COMPANY	OFFICES	2020 SIDES
37	LoKation® Real Estate Pompano Beach, FL	14	7,387
38	McGraw Realtors Tulsa, OK	19	7,097
39	Professional Realty Services International Spokane, WA	9	7,025
40	Parks Realty Brentwood, TN	10	6,971
41	Cummings & Co. Realtors Baltimore, MD	10	6,883
42	Carpenter Realtors Indianapolis, IN	33	6,873
43	Murney Associates, Realtors Springfield, MO	5	6,594
44	Michael Saunders & Company Sarasota, FL	21	6,170
45	Rose & Womble Realty Virginia Beach, VA	13	6,065
46	Allison James Estates & Homes Carlsbad, CA	1	6,041
47	Comey & Shepherd Cincinnati, OH	5	5,972
48	Lyon Real Estate Sacramento, CA	17	5,842
49	Cutler Real Estate Canton, OH	24	5,731
50	Mark Spain Real Estate Alpharetta, GA	9	5,647
51	The Russell Realty Co Strongsville, OH	11	5,586
52	The Danberry Company Toledo, OH	7	5,346
53	Premiere Plus Realty Naples, FL	13	5,333
54	Bean Group Portsmouth, NH	25	5,325
55	John R. Wood Properties Naples, FL	17	5,253
56	Solid Source Realty Roswell, GA	6	5,200
57	Ruhl&Ruhl Realtors Davenport, IA	11	5,172

RANK	COMPANY	OFFICES	2020 SIDES
58	Big Block Realty San Diego, CA	5	5,143
59	McColly Real Estate Scherverville, IN	23	5,024
60	REALM Real Estate Professionals Houston, TX	5	4,906
61	Pinnacle Estate Properties, Inc. Malibu, CA	13	4,897
62	Iron Valley Real Estate Camp Hill, PA	22	4,890
63	Brown Harris Stevens New York, NY	55	4,871
64	NP Dodge Real Estate Sales, Inc. Omaha, NE	9	4,820
65	Greenridge Realty Grand Rapids, MI	25	4,745
66	Rodeo Realty Beverly Hills, CA	11	4,639
67	Your Castle Real Estate Denver, CO	8	4,638
68	The Group Fort Collins, CO	6	4,601
69	Intracoastal Realty Corp Wilmington, NC	11	4,513
70	Bennion Deville Homes Rancho Mirage, CA	14	4,432
71	Patterson Schwartz Real Estate Hockessin, DE	9	4,345
72	PMZ Real Estate Modesto, CA	15	4,285
73	Kinlin Grover, Page Taft & Randall Realtors Charlestown, RI	31	4,158
74	Realty Group Minneapolis, MN	5	4,155
75	Beverly-Hanks & Associates Asheville, NC	8	4,063
76	The Real Estate Group Springfield, IL	3	3,951
77	ARC Realty Birmingham, AL	8	3,863
78	Realty Connect USA Hauppauge, NY	16	3,838

RANK	COMPANY	OFFICES	2020 SIDES
79	Hegg, Realtors Inc. Sioux Falls, SD	1	3,721
80	Jason Mitchell Real Estate Scottsdale, AZ	17	3,662
81	The Hasson Company Lake Oswego, OR	8	3,587
82	Realty Masters & Associates Tustin, CA	17	3,536
83	LAER Realty Partners Chelmsford, MA	30	3,501
84	d'aprile properties Chicago, IL	13	3,481
85	Worth Clark Realty Chesterfield, MO	6	3,356
86	F.C. Tucker Emge Realtors Evansville, IN	7	3,352
87	Sereno Group Los Gatos, CA	13	3,325
88	Chase International Real Estate Reno, NV	11	3,286
89	Jaqua Realtors Portage, MI	11	3,270
90	Cressy & Everett, Inc. South Bend, IN	12	3,171
91	Downing-Frye Realty, Inc. Naples, FL	4	2,985
92	Jim Maloof Realtor Peoria, IL	11	2,968
93	London Properties Ltd Fresno, CA	10	2,947
94	iPro Realty Network St. George, UT	6	2,863
95	Old Colony, REALTORS Charleston, WV	8	2,789
96	8z Real Estate Boulder, CO	11	2,778
97	Mel Foster Co. Davenport, IA	8	2,773
98	McEneaney Associates, Inc. Alexandria, VA	9	2,759
99	Charter One Realty Hilton Head Island, SC	9	2,736

RANK	COMPANY	OFFICES	2020 SIDES
100	Dickson Realty Reno, NV	9	2,719
101	Lang Realty Boca Raton, FL	11	2,709
102	Miramar International - Bakersfield Bakersfield, CA	8	2,691
103	john greene Realtor Naperville, IL	3	2,661
104	Skogman Realty Cedar Rapids, IA	5	2,657
105	J.P. Weigand & Sons, Inc. Wichita, KS	7	2,596
106	Windermere Homes & Estates San Diego, CA	13	2,570
107	Stark Company Realtors Madison, WI	6	2,551
108	Lamacchia Realty, Inc. Waltham, MA	11	2,515
109	1st Class Real Estate Virginia Beach, VA	32	2,504
110	Smith & Associates Real Estate Tampa, FL	6	2,470
111	The Signature Real Estate Companies(Quad Realty Investments Inc) Boca Raton, FL	17	2,421
112	Coach Real Estate Associates, Inc Northport, NY	19	2,400
113	Ultima Real Estate Dallas, TX	2	2,390
114	Realty of Maine Bangor, ME	9	2,346
115	John L. Scott Medford, Ashland and Eugene Medford, OR	3	2,334
116	Jack Conway & Company, Inc. Norwell, MA	28	2,317
117	Vanguard Properties San Francisco, CA	15	2,286
118	Dale Sorensen Real Estate, Inc. Vero Beach, FL	8	2,281
119	Helen Adams Realty Charlotte, NC	4	2,277
120	Kris Lindahl Real Estate Blaine, MN	2	2,268

RANK	COMPANY	OFFICES	2020 SIDES
121	CB&A, Realtors Houston, TX	4	2,135
122	Red Rock Real Estate Saint George, UT	1	2,095
123	Phyllis Browning Company San Antonio, TX	4	2,089
124	Mike Thomas Associates Fort Wayne, IN	4	2,081
125	Joyner Fine Properties, LLC Richmond, VA	5	2,075
126	Star One Realtors Fairfield, OH	9	2,070
127	Residential Properties Ltd. Providence, RI	7	2,069
128	Dickerson & Nieman Realtors Rockford, IL	5	2,049
129	Locations Honolulu, HI	6	2,047
130	M. J. Peterson Real Estate, Inc. Amherst, NY	7	2,042
131	Slifer Smith & Frampton Real Estate Avon, CO	29	2,041
132	Jack White Real Estate Anchorage, AK	5	2,039
133	Leading Edge Real Estate Winchester, MA	12	2,032
134	Washington Fine Properties Washington, DC	9	2,002
135	North&Co. Phoenix, AZ	2	1,952
136	Blanchard & Calhoun Real Estate Co. Augusta, GA	4	1,915
137	North Eastern Group Realty Fort Wayne, IN	5	1,893
138	Signature Realty Associates Valrico, FL	1	1,884
139	Realty Concepts, LTD Fresno, CA	3	1,837
140	Bellator Real Estate & Development Spanish Fort, AL	6	1,827
141	Madison & Company Properties, LLC Greenwood Village, CO	6	1,819

RANK	COMPANY	OFFICES	2020 SIDES
142	The Platinum Group, Realtors Colorado Springs, CO	1	1,784
143	Intero Real Estate Services - East Bay Fremont, CA	5	1,772
144	Hawaii Life Hanalei, HI	19	1,715
145	Elfant Wissahickon REALTORS Philadelphia, PA	5	1,699
146	Capstone Realty Huntsville, AL	1	1,698
147	PureWest Christie's International Real Estate Kalispell, MT	15	1,685
148	The Norton Agency Gainesville, GA	5	1,675
149	Shaheen, Ruth, Martin & Fonville Real Estate Henrico, VA	4	1,661
150	USREALTY.com, LLP Womelsdorf, PA	1	1,654
151	Bellabay Realty LLC Caledonia, MI	7	1,640
152	PorchLight Real Estate Group Denver, CO	4	1,604
153	Diane Turton, Realtors Point Pleasant Beach, NJ	16	1,588
154	Lewith & Freeman Real Estate Kingston, PA	7	1,550
155	Keefe Real Estate, Inc. Lake Geneva, WI	8	1,528
156	Florida Executive Realty Tampa, FL	6	1,524
157	Wardley Real Estate Las Vegas, NV	4	1,473
158	Portside Real Estate Group Portland, ME	5	1,446
159	Greenwood King Properties Houston, TX	3	1,415
160	ReeceNichols South Central Kansas Wichita, KS	4	1,414
161	C3 Real Estate Solutions Fort Collins, CO	4	1,386
162	Classic Properties Clarks Summit, PA	4	1,352

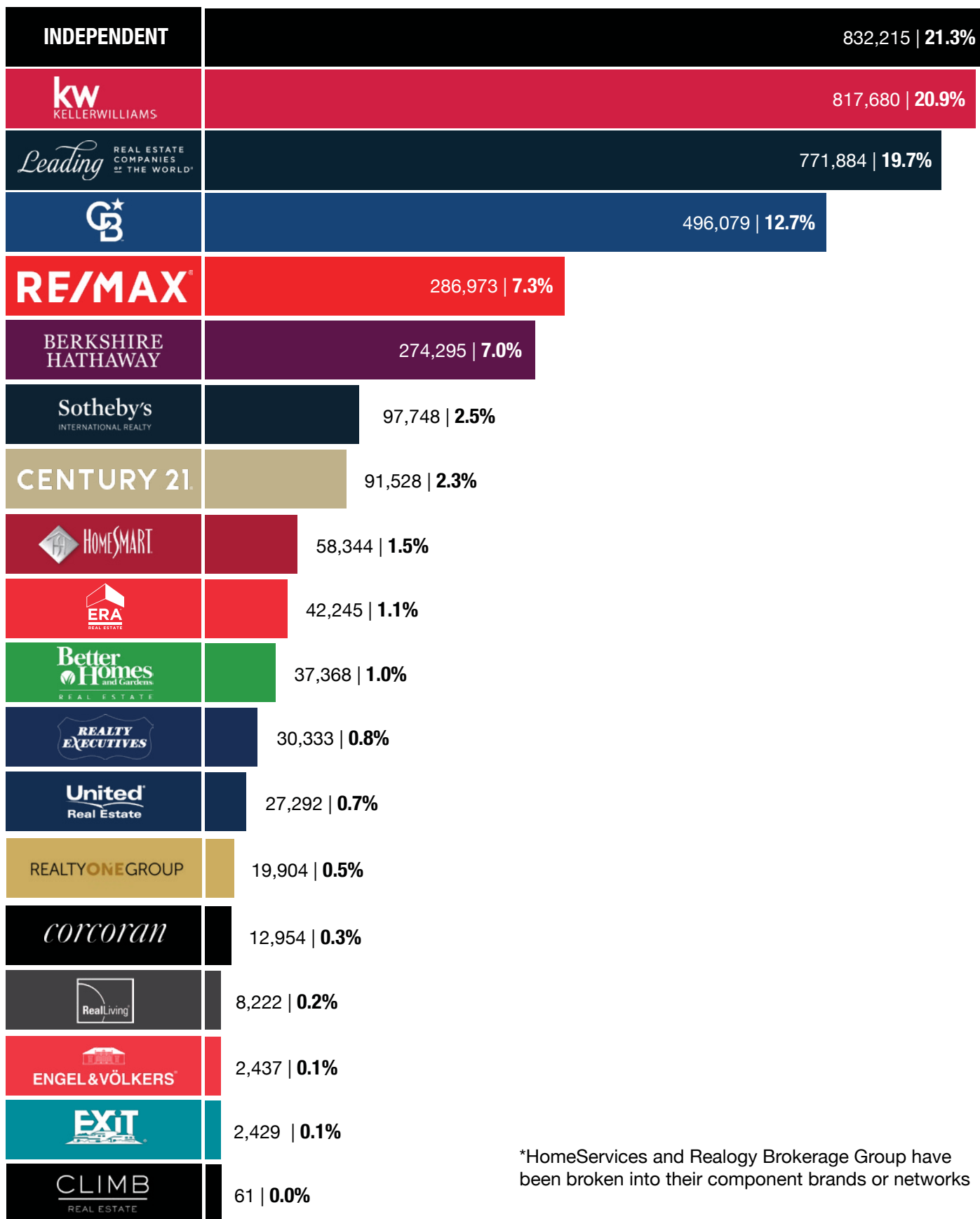
RANK	COMPANY	OFFICES	2020 SIDES
163	Dilbeck Real Estate La Canada, CA	10	1,312
164	Counselor Realty Inc. Arden Hills, MN	6	1,287
165	McWilliamsBallard Alexandria, VA	3	1,280
166	Davis R. Chant Realtors Milford, PA	5	1,232
167	Red Oak Realty Oakland, CA	5	1,220
168	Fred Real Estate Group Bend, OR	1	1,210
169	W Real Estate Santa Rosa, CA	10	1,202
170	AveryHess, Realtors Dunn Loring, VA	7	1,175
171	Dickens Mitchener Charlotte, NC	2	1,161
172	eRealty Advisors, Inc. White Plains, NY	6	1,153
173	Matt Curtis Real Estate, Inc Madison, AL	2	1,127
174	GUIDE Real Estate Sacramento, CA	1	1,115
175	Oakridge Real Estate Cedar Falls, IA	1	1,106
176	Sellstate Next Generation Realty Ocala, FL	4	1,090
177	Park Co. Realtors Fargo, ND	1	1,086
178	The Litchfield Company Pawleys Island, SC	7	1,064
179	Leonard Ryden Burr Real Estate Winston-Salem, NC	1	1,058
180	Lifstyl Real Estate Lexington, KY	1	1,053
181	HM Properties Charlotte, NC	3	1,049
182	The Hardie Group Real Estate Company Kokomo, IN	1	1,047
183	Strano and Associates Belleville, IL	5	1,033

RANK	COMPANY	OFFICES	2020 SIDES
184	Rogers Healy and Associates Dallas, TX	1	1,031
185	Springer Realty Group Exton, PA	6	1,030
186	Lake Norman Realty Cornelius, NC	6	1,029
187	Hall & Hunter Realtors Birmingham, MI	1	1,027
188	Sears Real Estate Greeley, CO	1	1,017
189	Cottingham Chalk Charlotte, NC	1	1,010
190	Weichert Realtors - Coastal Properties Hilton Head Island, SC	5	966
191	WK Real Estate Boulder, CO	2	950
192	Canvas Real Estate Fort Lauderdale, FL	8	940
193	Bray Real Estate Grand Junction, CO	1	929
194	JPAR - The Sears Group Katy, TX	1	921
195	Key Realty Rockford, IL	5	897
196	Lohmiller Real Estate Lawrenceburg, IN	5	890
197	Big Block Realty North Sacramento, CA	4	875
198	GK Properties Henderson, NV	2	861
199	Canzell Realty Virginia Beach, VA	4	854
200	Village Properties Santa Barbara, CA	3	840
201	JP Willman Realty Twin Cities Maple Grove, MN	1	831
202	Willis Allen Real Estate La Jolla, CA	6	820
203	Colorado Group Realty Steamboat Springs, CO	1	803
204	Arizona Best Real Estate Scottsdale, AZ	6	790

RANK	COMPANY	OFFICES	2020 SIDES
205	David Lyng Real Estate Santa Cruz, CA	8	772
206	Marx-Bensdorf Realtors Memphis, TN	1	723
207	Beyond Realty, Inc. Fargo, ND	1	675
208	Hunziker & Associates, Inc. REALTORS Ames, IA	3	669
209	Wentworth Real Estate Group Fenton, MI	1	621
210	Cannon Cleary McGraw Oxford, MS	1	581
211	Chapman-Richards & Associates, Inc. Salt Lake City, UT	1	573
212	Strand Hill Properties Manhattan Beach, CA	3	569
213	Live Urban Real Estate, Inc. Denver, CO	2	558
214	Janet McAfee Real Estate St. Louis, MO	1	544
215	Fontaine Family The Real Estate Leader Auburn, ME	2	520
216	Wilson Associates Real Estate Greenville, SC	1	519
217	Bailey Properties Inc. Aptos, CA	2	510
217	Nourmand & Associates Los Angeles, CA	3	510

ANALYSIS OF THE 2021 REALTRENDS 500

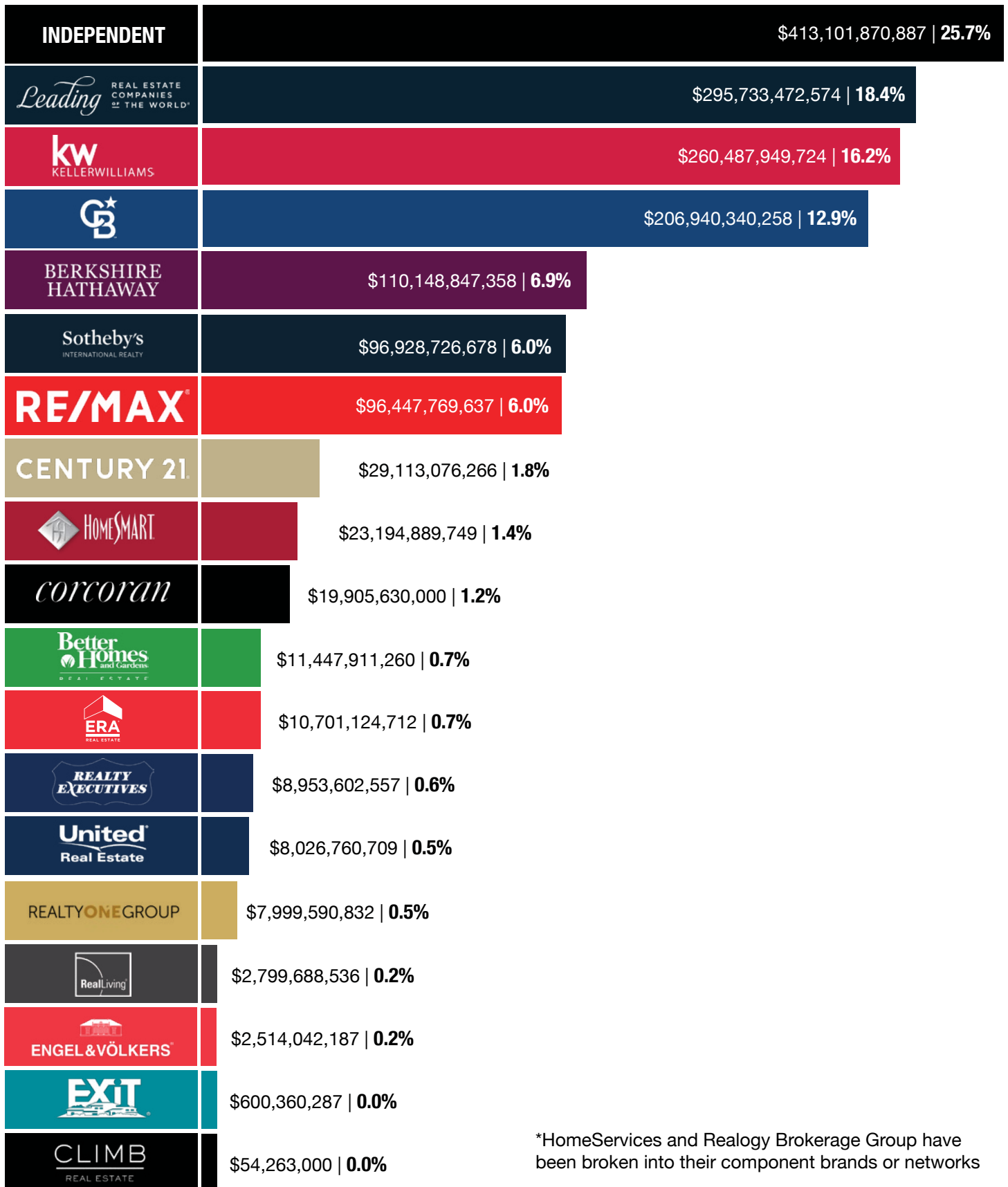
Franchise/Independent Breakdown of the RealTrends 500 by Sides



*HomeServices and Realogy Brokerage Group have been broken into their component brands or networks

ANALYSIS OF THE 2021 REALTRENDS 500

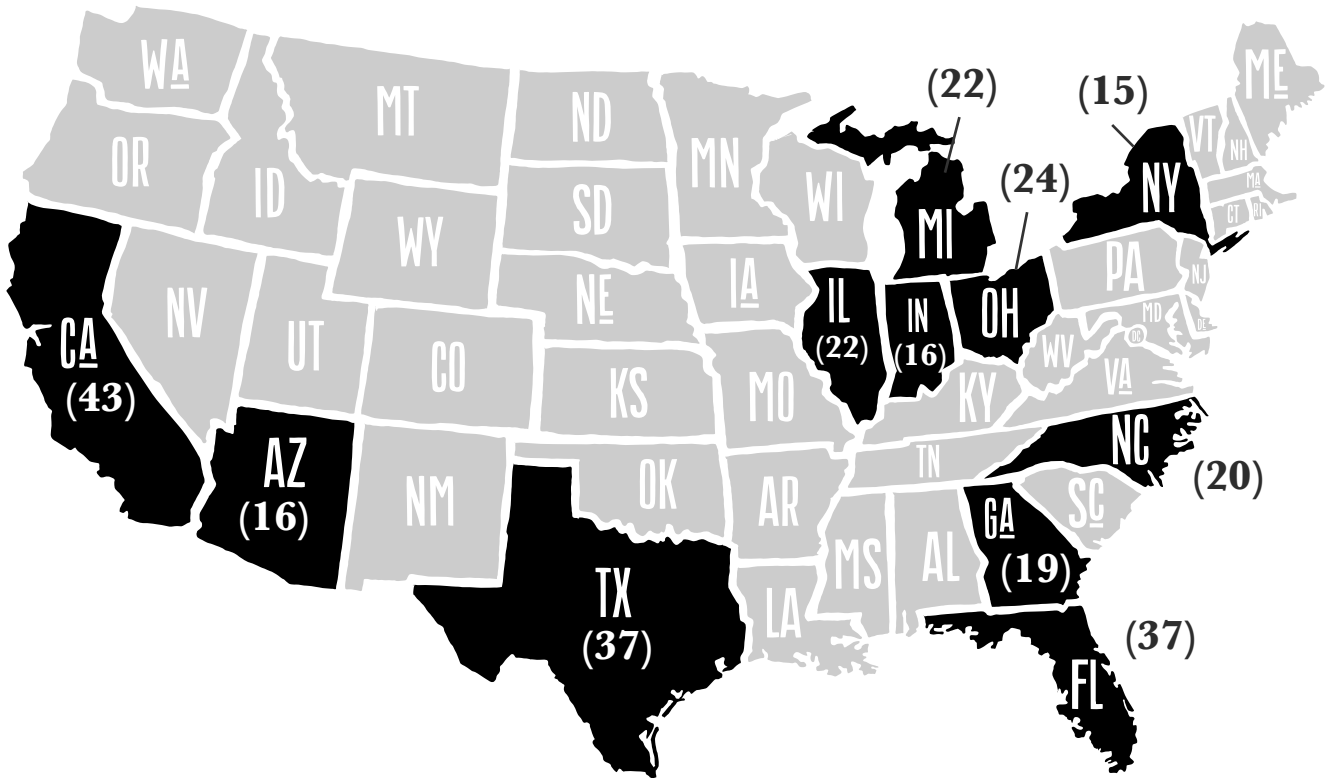
Franchise/Independent Breakdown of the RealTrends 500 by Volume



*HomeServices and Realogy Brokerage Group have been broken into their component brands or networks

ANALYSIS OF THE 2021 REALTRENDS 500

Top states represented in the RealTrends 500



Cumulative Changes 2020 vs. 2019 for the RealTrends 500

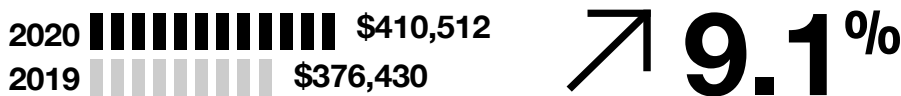
Changes in Sides by Top 500



Changes in Volume by Top 500



Changes in Average Home Price



ANALYSIS OF THE 2021 REALTRENDS 500

Diversification of the RealTrends 500

TYPE OF BUSINESS	% OF TOP 500	# OF FIRMS INVOLVED
Mortgage Banker/Brokerage	10%	48
Commercial Brokerage	11%	53
Title Insurance Policies	14%	68
Limited Function Referral Office	12%	62
Home Warranty Policies	1%	3
Property Management	11%	54
Real Estate Licensing School	8%	41
New Homes Division	3%	17
Homeowners Insurance Policies	9%	44
Residential Construction	3%	16

TOP MOVERS TRANSACTIONS

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest increase in closed sides from 2019 to 2020.

RANK	COMPANY	2020 SIDES	2019 SIDES	SIDES INCREASE OVER 2019
1	eXp Realty Bellingham, WA	238,981	130,627	108,354
2	Compass New York, NY	144,784	84,732	60,052
3	United Real Estate Dallas, TX	27,292	4,987	22,305
4	HomeServices of America, Inc Minneapolis, MN	343,220	329,680	13,540
5	@properties Chicago, IL	33,259	21,877	11,382
6	Redfin Seattle, WA	64,420	53,235	11,185
7	Realty Brokerage Group Madison, NJ	333,737	325,652	8,085
8	JP and Associates REALTORS Frisco, TX	19,787	12,575	7,212
9	Fathom Realty Cary, NC	25,071	17,866	7,205
10	RE/MAX Gold Nation Fair Oaks, CA	22,809	16,694	6,115
11	RE/MAX Northwest Realtors & RE/MAX Integrity Seattle, WA	9,683	4,477	5,206
12	Hanna Holdings / Allen Tate Pittsburgh, PA	105,455	100,589	4,866
13	Keller Williams Arizona Realty Scottsdale, AZ	7,748	3,120	4,628
14	Latter & Blum Companies New Orleans, LA	18,682	14,316	4,366
15	My Home Group Real Estate Scottsdale, AZ	19,068	14,773	4,295

RANK	COMPANY	2020 SIDES	2019 SIDES	SIDES INCREASE OVER 2019
16	William Raveis Shelton, CT	26,959	23,160	3,799
17	RE/MAX Results Eden Prairie, MN	26,570	22,931	3,639
18	Samson Properties Chantilly, VA	12,359	8,759	3,600
19	McGraw Realtors Tulsa, OK	7,097	3,657	3,440
20	Keller Williams Legacy Group Realty, LLC Canton, OH	5,633	2,352	3,281
21	LoKation® Real Estate Pompano Beach, FL	7,387	4,315	3,072
22	Silvercreek Realty Group Meridian, ID	13,785	10,800	2,985
23	Keller Williams Realty Caleb Hayes Enterprises De Pere, WI	6,737	3,900	2,837
24	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	19,238	16,596	2,642
25	Florida Homes Realty & Mortgage Jacksonville, FL	8,531	5,912	2,619
26	Coldwell Banker Sea Coast / Advantage Wilmington, NC	22,439	19,839	2,600
27	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	8,119	5,612	2,507
28	Coldwell Banker Real Estate Group Shorewood, IL	21,338	18,858	2,480
29	RE/MAX Precision Ankeny, IA	5,145	2,699	2,446
30	Brown Harris Stevens New York, NY	4,871	2,461	2,410
31	RE/MAX Victory + Affiliates Florence, KY	4,194	1,830	2,364
32	Keller Williams Realty, GO Network Offices Arlington, TX	34,463	32,161	2,302
33	Chinowth & Cohen Realtors Tulsa, OK	7,646	5,447	2,199
34	Keller Williams Heritage/Memorial/Coastal Bend Houston, TX	14,964	13,009	1,955
35	RE/MAX Marketing Specialists Spring Hill, FL	3,278	1,341	1,937
36	Coldwell Banker Apex, Realtors Richardson, TX	10,847	9,021	1,826

RANK	COMPANY	2020 SIDES	2019 SIDES	SIDES INCREASE OVER 2019
37	Realty Austin Austin, TX	9,841	8,025	1,816
38	Coldwell Banker Access Realty Savannah, GA	3,537	1,730	1,807
39	Professional Realty Services International Spokane, WA	7,025	5,249	1,776
40	Realty ONE Group Mountain Desert Lake Havasu City, AZ	5,696	3,984	1,712
41	LIVISummitSierralSynergyIPalm Springs Sotheby's Realty Denver, CO	11,288	9,582	1,706
42	Equity Real Estate Sandy, UT	15,121	13,443	1,678
43	Keller Williams Realty Pinnacle Partners Group Duluth, GA	23,705	22,038	1,667
44	Berkshire Hathaway HomeServices PenFed Realty Alexandria, VA	17,014	15,348	1,666
45	Coldwell Banker Schmidt, Realtors Traverse City, MI	15,933	14,272	1,661
46	Keller Williams Realty Birmingham Birmingham, AL	7,867	6,209	1,658
47	Realty Executives Arizona Territory Tucson, AZ	6,336	4,693	1,643
48	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson, NV	14,265	12,643	1,622
49	Premier Sotheby's International Realty Naples, FL	8,334	6,790	1,544
50	Keller Williams Realty Partners Overland Park, KS	10,950	9,412	1,538

TOP MOVERS

TRANSACTIONS %

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest percent increase in closed sides from 2019 to 2020.

RANK	COMPANY	2020 SIDES	2019 SIDES	% SIDES INCREASE OVER 2019
1	United Real Estate Dallas, TX	27,292	4,987	447.3%
2	Keller Williams Arizona Realty Scottsdale , AZ	7,748	3,120	148.3%
3	RE/MAX Marketing Specialists Spring Hill, FL	3,278	1,341	144.4%
4	Keller Williams Legacy Group Realty, LLC Canton, OH	5,633	2,352	139.5%
5	RE/MAX Victory + Affiliates Florence, KY	4,194	1,830	129.2%
6	RE/MAX Northwest Realtors & RE/MAX Integrity Seattle, WA	9,683	4,477	116.3%
7	Coldwell Banker Access Realty Savannah, GA	3,537	1,730	104.5%
8	Brown Harris Stevens New York, NY	4,871	2,461	97.9%
9	McGraw Realtors Tulsa, OK	7,097	3,657	94.1%
10	RE/MAX Precision Ankeny, IA	5,145	2,699	90.6%
11	1st Class Real Estate Virginia Beach, VA	2,504	1,366	83.3%
12	eXp Realty Bellingham, WA	238,981	130,627	82.9%
13	Keller Williams Realty - Roseville Roseville, CA	3,470	1,952	77.8%
14	Keller Williams Realty New Bern New Bern, NC	3,197	1,831	74.6%
15	Kris Lindahl Real Estate Blaine, MN	2,268	1,304	73.9%

RANK	COMPANY	2020 SIDES	2019 SIDES	% SIDES INCREASE OVER 2019
16	Keller Williams Realty Caleb Hayes Enterprises De Pere, WI	6,737	3,900	72.7%
17	LoKation® Real Estate Pompano Beach, FL	7,387	4,315	71.2%
18	Compass New York, NY	144,784	84,732	70.9%
19	JP and Associates REALTORS Frisco, TX	19,787	12,575	57.4%
20	Berkshire Hathaway HomeServices Commonwealth / Robert Paul Prop. Natick, MA	3,687	2,388	54.4%
21	RE/MAX Heritage Kansas City, MO	3,160	2,051	54.1%
22	RE/MAX Elite Conway, AR	2,438	1,596	52.8%
23	Realogics Sotheby's International Realty Seattle, WA	2,485	1,634	52.1%
24	@properties Chicago, IL	33,259	21,877	52.0%
25	d'aprile properties Chicago, IL	3,481	2,308	50.8%
26	Real Living Realty Professionals East Longmeadow, MA	2,212	1,503	47.2%
27	Keller Williams Realty Kennett Square , PA	4,322	2,940	47.0%
28	RE/MAX Above & Beyond Brecksville, OH	2,196	1,496	46.8%
29	Keller Williams Realty Middle Georgia Warner Robins, GA	2,172	1,484	46.4%
30	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	8,119	5,612	44.7%
31	RE/MAX Universal Cypress, TX	2,305	1,597	44.3%
32	Florida Homes Realty & Mortgage Jacksonville, FL	8,531	5,912	44.3%
33	Keller Williams Advantage Novi, MI	3,203	2,224	44.0%
34	Keller Williams Realty Green Mountain Properties South Burlington, VT	2,525	1,762	43.3%
35	RE/MAX First Clinton Township, MI	3,526	2,461	43.3%
36	Realty ONE Group Mountain Desert Lake Havasu City, AZ	5,696	3,984	43.0%

RANK	COMPANY	2020 SIDES	2019 SIDES	% SIDES INCREASE OVER 2019
37	Samson Properties Chantilly, VA	12,359	8,759	41.1%
38	RE/MAX Associates Layton, UT	3,493	2,483	40.7%
39	Chinowth & Cohen Realtors Tulsa, OK	7,646	5,447	40.4%
40	Fathom Realty Cary, NC	25,071	17,866	40.3%
41	RE/MAX Properties East Louisville, KY	2,599	1,855	40.1%
42	Keller Williams Realty Sonoran Living Phoenix, AZ	2,261	1,635	38.3%
43	Lamacchia Realty, Inc. Waltham, MA	2,515	1,821	38.1%
44	Sereno Group Los Gatos, CA	3,325	2,408	38.1%
45	HomeSmart Realty Group / Legacy Orland Park, IL	2,187	1,585	38.0%
46	Intracoastal Realty Corp Wilmington, NC	4,513	3,291	37.1%
47	Berkshire Hathaway HomeServices Premier Properties Houston, TX	2,396	1,750	36.9%
48	Engel & Völkers Gestalt Group Park City, UT	2,437	1,782	36.8%
49	CENTURY 21 The Harrelson Group Myrtle Beach, SC	3,352	2,453	36.6%
50	RE/MAX Gold Nation Fair Oaks, CA	22,809	16,694	36.6%

TOP MOVERS

VOLUME

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest increase in closed sales volume from 2019 to 2020.

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
1	Compass New York, NY	\$151,700,000,000	\$91,271,740,000	\$60,428,260,000
2	eXp Realty Bellingham, WA	\$72,207,936,907	\$36,233,976,502	\$35,973,960,405
3	HomeServices of America, Inc Minneapolis, MN	\$150,436,628,858	\$132,304,589,270	\$18,132,039,588
4	Realty Brokerage Group Madison, NJ	\$184,582,770,000	\$170,082,408,000	\$14,500,362,000
5	Redfin Seattle, WA	\$37,000,000,000	\$30,532,000,000	\$6,468,000,000
6	United Real Estate Dallas, TX	\$8,026,760,709	\$1,948,958,770	\$6,077,801,939
7	@properties Chicago, IL	\$16,356,993,996	\$10,752,946,760	\$5,604,047,236
8	Hanna Holdings / Allen Tate Pittsburgh, PA	\$26,675,493,996	\$22,475,825,294	\$4,199,668,702
9	William Raveis Shelton, CT	\$16,221,740,234	\$12,178,620,897	\$4,043,119,337
10	RE/MAX Gold Nation Fair Oaks, CA	\$11,447,289,687	\$7,932,256,517	\$3,515,033,170
11	LIVISummitSierralSynergyPalm Springs Sotheby's Realty Denver, CO	\$11,552,512,435	\$8,073,835,748	\$3,478,676,687
12	Fathom Realty Cary, NC	\$6,733,192,650	\$4,351,123,745	\$2,382,068,905
13	HomeSmart Scottsdale, AZ	\$15,817,842,829	\$13,447,121,512	\$2,370,721,317
14	Brown Harris Stevens New York, NY	\$7,434,361,376	\$5,143,881,851	\$2,290,479,525
15	JP and Associates REALTORS Frisco, TX	\$5,563,980,394	\$3,389,031,527	\$2,174,948,867

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
16	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	\$5,888,000,000	\$3,913,000,000	\$1,975,000,000
17	RE/MAX Northwest Realtors & RE/MAX Integrity Seattle, WA	\$4,123,048,321	\$2,178,128,136	\$1,944,920,185
18	Premier Sotheby's International Realty Naples, FL	\$6,861,249,560	\$5,025,610,542	\$1,835,639,018
19	Samson Properties Chantilly, VA	\$5,616,907,688	\$3,844,516,238	\$1,772,391,450
20	My Home Group Real Estate Scottsdale, AZ	\$6,014,786,681	\$4,484,890,855	\$1,529,895,826
21	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$4,382,635,925	\$2,886,593,272	\$1,496,042,653
22	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson, NV	\$7,047,873,379	\$5,559,379,820	\$1,488,493,559
23	West USA Realty, Inc. Phoenix, AZ	\$5,583,223,194	\$4,119,024,231	\$1,464,198,963
24	Latter & Blum Companies New Orleans, LA	\$5,059,864,210	\$3,637,717,787	\$1,422,146,423
25	RE/MAX Results Eden Prairie, MN	\$8,061,863,467	\$6,700,483,900	\$1,361,379,567
26	Berkshire Hathaway HomeServices Commonwealth / Robert Paul Prop. Natick, MA	\$2,759,610,755	\$1,412,379,555	\$1,347,231,200
27	Keller Williams Realty, GO Network Offices Arlington, TX	\$10,756,980,191	\$9,454,884,792	\$1,302,095,399
28	Keller Williams Arizona Realty Scottsdale, AZ	\$2,615,882,833	\$1,325,847,644	\$1,290,035,189
29	Russ Lyon Sotheby's International Realty Scottsdale, AZ	\$5,060,132,002	\$3,775,765,955	\$1,284,366,047
30	Silvercreek Realty Group Meridian, ID	\$4,651,645,752	\$3,400,000,000	\$1,251,645,752
31	John L. Scott Real Estate Bellevue, WA	\$9,513,236,778	\$8,332,411,071	\$1,180,825,707
32	Professional Realty Services International Spokane, WA	\$3,236,676,083	\$2,063,835,959	\$1,172,840,124
33	Coldwell Banker Schmidt, Realtors Traverse City, MI	\$4,279,911,806	\$3,166,772,855	\$1,113,138,951
34	Realogics Sotheby's International Realty Seattle, WA	\$2,739,264,589	\$1,630,470,043	\$1,108,794,546
35	McGraw Realtors Tulsa, OK	\$2,107,249,581	\$1,009,403,797	\$1,097,845,784
36	Equity Real Estate Sandy, UT	\$5,797,796,773	\$4,748,583,232	\$1,049,213,541

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
37	Coldwell Banker Sea Coast / Advantage Wilmington, NC	\$5,785,522,331	\$4,780,687,801	\$1,004,834,530
38	Chase International Real Estate Reno, NV	\$2,492,008,894	\$1,488,652,808	\$1,003,356,086
39	Coldwell Banker West Chula Vista, CA	\$2,726,812,942	\$1,724,928,176	\$1,001,884,766
40	Realty Austin Austin, TX	\$4,408,085,791	\$3,418,667,249	\$989,418,542
41	Keller Williams Realty Pinnacle Partners Group Duluth, GA	\$6,903,784,205	\$5,917,545,651	\$986,238,554
42	Sereno Group Los Gatos, CA	\$4,579,785,499	\$3,611,851,833	\$967,933,666
43	Keller Williams Realty Austin Austin, TX	\$4,321,032,100	\$3,366,831,971	\$954,200,129
44	Engel & Völkers Gestalt Group Park City, UT	\$2,514,042,187	\$1,565,250,165	\$948,792,022
45	Keller Williams - Ben Kinney Companies Bellingham, WA	\$5,257,464,985	\$4,346,539,426	\$910,925,559
46	Berkshire Hathaway HomeServices PenFed Realty Alexandria, VA	\$5,910,282,463	\$5,030,702,807	\$879,579,656
47	Chinowth & Cohen Realtors Tulsa, OK	\$2,022,944,020	\$1,150,336,729	\$872,607,291
48	Keller Williams Hill Real Estate Boise, ID	\$2,897,155,433	\$2,043,244,033	\$853,911,400
49	Keller Williams Heritage/Memorial/Coastal Bend Houston, TX	\$4,444,194,415	\$3,591,210,000	\$852,984,415
50	Coldwell Banker Real Estate Group Shorewood, IL	\$4,596,812,228	\$3,752,517,572	\$844,294,656

TOP MOVERS

VOLUME %

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest percent increase in closed sales volume from 2019 to 2020.

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
1	United Real Estate Dallas, TX	\$8,026,760,709	\$1,948,958,770	311.8%
2	RE/MAX Marketing Specialists Spring Hill, FL	\$883,189,185	\$237,432,852	272.0%
3	Keller Williams Legacy Group Realty, LLC Canton, OH	\$1,066,547,902	\$382,267,740	179.0%
4	RE/MAX Victory + Affiliates Florence, KY	\$929,122,476	\$363,791,810	155.4%
5	Keller Williams Realty New Bern New Bern, NC	\$855,850,696	\$367,696,864	132.8%
6	1st Class Real Estate Virginia Beach, VA	\$620,857,049	\$293,350,650	111.6%
7	McGraw Realtors Tulsa, OK	\$2,107,249,581	\$1,009,403,797	108.8%
8	RE/MAX Precision Ankeny, IA	\$1,356,169,066	\$670,902,672	102.1%
9	Coldwell Banker Access Realty Savannah, GA	\$798,303,746	\$395,778,030	101.7%
10	Keller Williams Realty Caleb Hayes Enterprises De Pere, WI	\$1,485,019,062	\$744,923,123	99.4%
11	eXp Realty Bellingham, WA	\$72,207,936,907	\$36,233,976,502	99.3%
12	Keller Williams Arizona Realty Scottsdale, AZ	\$2,615,882,833	\$1,325,847,644	97.3%
13	Berkshire Hathaway HomeServices Commonwealth / Robert Paul Prop. Natick, MA	\$2,759,610,755	\$1,412,379,555	95.4%
14	RE/MAX Heritage Kansas City, MO	\$732,334,487	\$377,985,126	93.7%
15	RE/MAX Northwest Realtors & RE/MAX Integrity Seattle, WA	\$4,123,048,321	\$2,178,128,136	89.3%

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
16	Keller Williams Realty - Roseville Roseville, CA	\$1,712,571,547	\$919,111,372	86.3%
17	Kris Lindahl Real Estate Blaine, MN	\$629,076,547	\$342,237,930	83.8%
18	RE/MAX First Clinton Township, MI	\$715,517,991	\$397,693,092	79.9%
19	Chinowth & Cohen Realtors Tulsa, OK	\$2,022,944,020	\$1,150,336,729	75.9%
20	Real Living Realty Professionals East Longmeadow, MA	\$617,814,820	\$356,928,998	73.1%
21	Keller Williams Realty Green Mountain Properties South Burlington, VT	\$830,883,474	\$483,350,965	71.9%
22	Berkshire Hathaway HomeServices Premier Properties Houston, TX	\$730,314,284	\$432,217,599	69.0%
23	Coldwell Banker Distinctive Properties Grand Junction, CO	\$1,313,724,207	\$779,563,910	68.5%
24	Realogics Sotheby's International Realty Seattle, WA	\$2,739,264,589	\$1,630,470,043	68.0%
25	Chase International Real Estate Reno, NV	\$2,492,008,894	\$1,488,652,808	67.4%
26	Compass New York, NY	\$151,700,000,000	\$91,271,740,000	66.2%
27	Florida Homes Realty & Mortgage Jacksonville, FL	\$1,930,083,069	\$1,169,913,799	65.0%
28	RE/MAX Elite Conway, AR	\$479,845,354	\$291,893,794	64.4%
29	JP and Associates REALTORS Frisco, TX	\$5,563,980,394	\$3,389,031,527	64.2%
30	Intracoastal Realty Corp Wilmington, NC	\$1,915,497,578	\$1,176,580,062	62.8%
31	Keller Williams Success Realty South Ogden, UT	\$1,967,352,549	\$1,213,887,943	62.1%
32	Four Seasons Sotheby's International Realty South Burlington, VT	\$1,378,040,547	\$855,695,231	61.0%
33	Engel & Völkers Gestalt Group Park City, UT	\$2,514,042,187	\$1,565,250,165	60.6%
34	RE/MAX Lake of the Ozarks Osage Beach, MO	\$700,171,426	\$436,144,523	60.5%
35	HomeSmart Realty Group / Legacy Orland Park, IL	\$515,504,639	\$323,923,573	59.1%
36	RE/MAX Above & Beyond Brecksville, OH	\$400,391,119	\$251,869,896	59.0%

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
37	Coldwell Banker West Chula Vista, CA	\$2,726,812,942	\$1,724,928,176	58.1%
38	Keller Williams Realty Kennett Square , PA	\$1,394,271,773	\$887,604,340	57.1%
39	Professional Realty Services International Spokane, WA	\$3,236,676,083	\$2,063,835,959	56.8%
40	Keller Williams Advantage Novi, MI	\$841,965,132	\$540,355,860	55.8%
41	Fathom Realty Cary, NC	\$6,733,192,650	\$4,351,123,745	54.7%
42	Keller Williams Realty Sonoran Living Phoenix, AZ	\$918,996,727	\$596,619,605	54.0%
43	Keller Williams Integrity First Realty Gilbert, AZ	\$1,110,483,154	\$722,607,575	53.7%
44	ERA Brokers Consolidated/ERA Skyline Real Estate St. George, UT	\$1,254,561,977	\$816,877,778	53.6%
45	Keller Williams Realty Middle Georgia Warner Robins, GA	\$417,917,457	\$272,411,652	53.4%
46	Realty Executives Arizona Territory Tucson, AZ	\$1,670,887,359	\$1,091,274,674	53.1%
47	RE/MAX Anchor Realty Punta Gorda, FL	\$875,790,470	\$572,632,020	52.9%
48	RE/MAX Associates Layton, UT	\$1,322,001,908	\$866,659,969	52.5%
49	RE/MAX Universal Cypress, TX	\$687,477,566	\$451,521,224	52.3%
50	@properties Chicago, IL	\$16,356,993,996	\$10,752,946,760	52.1%

TOP 50 FIRMS

AVERAGE PRICE - SIDES

Ranking of the 50 firms in the RealTrends 500 by sides with the highest average sales price.

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
1	Golden Gate Sotheby's International Realty Mill Valley, CA	3,397	\$5,910,755,054	\$1,739,993
2	Brown Harris Stevens New York, NY	4,871	\$7,434,361,376	\$1,526,250
3	Sereno Group Los Gatos, CA	3,325	\$4,579,785,499	\$1,377,379
4	Pacific Sotheby's International Realty La Mesa, CA	4,490	\$5,981,010,169	\$1,332,074
5	Vanguard Properties San Francisco, CA	2,286	\$3,019,618,977	\$1,320,918
6	Douglas Elliman New York, NY	22,615	\$29,001,143,025	\$1,282,385
7	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	2,599	\$3,129,895,164	\$1,204,269
8	RE/MAX Estate Properties Torrance, CA	2,793	\$3,287,049,727	\$1,176,889
9	Keller Williams - Cunningham Group Santa Monica, CA	3,717	\$4,347,311,790	\$1,169,575
10	Realogics Sotheby's International Realty Seattle, WA	2,485	\$2,739,264,589	\$1,102,320
11	Rodeo Realty Beverly Hills, CA	4,639	\$5,040,624,912	\$1,086,576
12	Compass New York, NY	144,784	\$151,700,000,000	\$1,047,768
13	Engel & Völkers Gestalt Group Park City, UT	2,437	\$2,514,042,187	\$1,031,614
14	Daniel Gale Sotheby's International Realty Cold Spring Harbor, NY	3,867	\$3,966,451,473	\$1,025,718
15	LIVISummitSierralSynergyIPalm Springs Sotheby's Realty Denver, CO	11,288	\$11,552,512,435	\$1,023,433

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
16	TTR Sotheby's International Realty Washington, DC	3,792	\$3,855,920,788	\$1,016,857
17	Gibson Sotheby's International Realty Boston, MA	2,910	\$2,952,529,248	\$1,014,615
18	ONE Sotheby's International Realty Coral Gables, FL	3,527	\$3,444,280,166	\$976,547
19	Corcoran Global Living Tahoe City, CA	6,268	\$6,005,325,000	\$958,093
20	Keller Williams - Forward Living Beverly Hills, CA	4,805	\$4,223,886,531	\$879,061
21	Berkshire Hathaway HomeServices Utah Properties Park City, UT	5,012	\$4,382,635,925	\$874,429
22	RE/MAX Accord Oakland, CA	2,473	\$2,150,100,755	\$869,430
23	Prominent Properties Sotheby's International Realty Tenafly, NJ	2,873	\$2,443,971,228	\$850,669
24	Premier Sotheby's International Realty Naples, FL	8,334	\$6,861,249,560	\$823,284
25	Briggs Freeman Sotheby's International Realty Dallas, TX	2,826	\$2,234,460,495	\$790,680
26	Russ Lyon Sotheby's International Realty Scottsdale, AZ	6,532	\$5,060,132,002	\$774,668
27	Keller Williams Realty El Dorado Hills, CA	2,922	\$2,218,150,346	\$759,121
28	Chase International Real Estate Reno, NV	3,286	\$2,492,008,894	\$758,372
29	Berkshire Hathaway HomeServices Commonwealth / Robert Paul Prop. Natick, MA	3,687	\$2,759,610,755	\$748,471
30	McEneaney Associates, Inc. Alexandria, VA	2,759	\$2,057,552,857	\$745,760
31	Kuper Sotheby's International Realty San Antonio, TX	3,545	\$2,629,515,517	\$741,753
32	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	8,119	\$5,888,000,000	\$725,212
33	First Team Real Estate Irvine, CA	9,227	\$6,561,269,032	\$711,095
34	Realty ONE Group West Irvine, CA	3,961	\$2,796,030,163	\$705,890
35	HomeSmart Evergreen Realty Irvine, CA	3,090	\$2,119,621,197	\$685,962
36	RE/MAX Premier Properties City of Industry, CA	2,094	\$1,406,916,816	\$671,880

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
37	HomeSmart Realty West Carlsbad, CA	2,204	\$1,467,494,387	\$665,832
38	Pinnacle Estate Properties, Inc. Malibu, CA	4,897	\$3,217,159,286	\$656,965
39	Better Homes and Gardens Real Estate Reliance Partners Auburn, CA	2,432	\$1,596,402,733	\$656,416
40	Atlanta Fine Homes Sotheby's International Realty Atlanta, GA	4,838	\$3,168,797,541	\$654,981
41	Smith & Associates Real Estate Tampa, FL	2,470	\$1,606,118,170	\$650,250
42	Cascade Sotheby's International Realty Bend, OR	3,634	\$2,358,360,208	\$648,971
43	John R. Wood Properties Naples, FL	5,253	\$3,399,985,914	\$647,247
44	Coldwell Banker BAIN Seattle, WA	9,997	\$6,414,764,623	\$641,669
45	Coldwell Banker West Chula Vista, CA	4,250	\$2,726,812,942	\$641,603
46	Berkshire Hathaway HomeServices Drysdale Properties Danville, CA	4,327	\$2,775,914,199	\$641,533
47	Windermere Homes & Estates San Diego, CA	2,570	\$1,647,076,238	\$640,886
48	CENTURY 21 Award San Diego, CA	3,361	\$2,098,035,769	\$624,230
49	The Hasson Company Lake Oswego, OR	3,587	\$2,193,988,402	\$611,650
50	Jameson Sotheby's International Realty Chicago, IL	3,055	\$1,864,426,487	\$610,287

TOP 50 FIRMS

AVERAGE PRICE - VOLUME

Ranking of the 50 firms in the RealTrends 500 by volume with the highest average sales price.

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
1	Aspen Snowmass Sotheby's International Realty Aspen, CO	1,156	\$3,329,774,995	\$2,880,428
2	Strand Hill Properties Manhattan Beach, CA	569	\$1,422,773,014	\$2,500,480
3	Village Properties Santa Barbara, CA	840	\$1,820,000,000	\$2,166,667
4	Coldwell Banker Mason Morse Real Estate Aspen, CO	656	\$1,244,290,038	\$1,896,784
5	Golden Gate Sotheby's International Realty Mill Valley, CA	3,397	\$5,910,755,054	\$1,739,993
6	Slifer Smith & Frampton Real Estate Avon, CO	2,041	\$3,427,851,678	\$1,679,496
7	Nourmand & Associates Los Angeles, CA	510	\$850,366,287	\$1,667,385
8	Vista Sotheby's International Realty Manhattan Beach, CA	1,151	\$1,866,646,983	\$1,621,761
9	Brown Harris Stevens New York, NY	4,871	\$7,434,361,376	\$1,526,250
10	Willis Allen Real Estate La Jolla, CA	820	\$1,200,210,593	\$1,463,671
11	Sereno Group Los Gatos, CA	3,325	\$4,579,785,499	\$1,377,379
12	Pacific Sotheby's International Realty La Mesa, CA	4,490	\$5,981,010,169	\$1,332,074
13	Vanguard Properties San Francisco, CA	2,286	\$3,019,618,977	\$1,320,918
14	Washington Fine Properties Washington, DC	2,002	\$2,629,477,799	\$1,313,425
15	Douglas Elliman New York, NY	22,615	\$29,001,143,025	\$1,282,385

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
16	Keller Williams Cupertino Cupertino, CA	694	\$854,870,485	\$1,231,802
17	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	2,599	\$3,129,895,164	\$1,204,269
18	Keller Williams Realty Bay Area Estates Los Gatos, CA	1,405	\$1,673,884,455	\$1,191,377
19	Coldwell Banker Brokers of the Valley Napa, CA	1,002	\$1,182,570,849	\$1,180,210
20	RE/MAX Estate Properties Torrance, CA	2,793	\$3,287,049,727	\$1,176,889
21	Keller Williams - Cunningham Group Santa Monica, CA	3,717	\$4,347,311,790	\$1,169,575
22	Hawaii Life Hanalei, HI	1,715	\$1,978,401,722	\$1,153,587
23	Realogics Sotheby's International Realty Seattle, WA	2,485	\$2,739,264,589	\$1,102,320
24	Rodeo Realty Beverly Hills, CA	4,639	\$5,040,624,912	\$1,086,576
25	Keller Williams Realty - Silicon Valley Campbell, CA	1,300	\$1,397,129,470	\$1,074,715
26	Scenic Sotheby's International Realty Santa Rosa Beach, FL	1,438	\$1,519,786,139	\$1,056,875
27	Compass New York, NY	144,784	\$151,700,000,000	\$1,047,768
28	Venture Sotheby's International Realty Pleasanton, CA	696	\$727,860,327	\$1,045,776
29	Engel & Völkers Gestalt Group Park City, UT	2,437	\$2,514,042,187	\$1,031,614
30	Daniel Gale Sotheby's International Realty Cold Spring Harbor, NY	3,867	\$3,966,451,473	\$1,025,718
31	LIVISummitSierralSynergyIPalm Springs Sotheby's Realty Denver, CO	11,288	\$11,552,512,435	\$1,023,433
32	TTR Sotheby's International Realty Washington, DC	3,792	\$3,855,920,788	\$1,016,857
33	Gibson Sotheby's International Realty Boston, MA	2,910	\$2,952,529,248	\$1,014,615
34	Better Homes and Gardens Real Estate J.F. Finnegan San Mateo, CA	717	\$721,478,786	\$1,006,247
35	ONE Sotheby's International Realty Coral Gables, FL	3,527	\$3,444,280,166	\$976,547
36	David Lyng Real Estate Santa Cruz, CA	772	\$751,817,190	\$973,856

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
37	Keller Williams Tri-Valley Realty Pleasanton, CA	1,018	\$984,678,132	\$967,267
38	Legacy Real Estate & Associates ERA Powered Fremont, CA	1,190	\$1,148,596,489	\$965,207
39	Corcoran Global Living Tahoe City, CA	6,268	\$6,005,325,000	\$958,093
40	Red Oak Realty Oakland, CA	1,220	\$1,168,108,279	\$957,466
41	Keller Williams Pasadena/Arcadia Pasadena, CA	920	\$865,758,100	\$941,041
42	Keller Williams Realty Encino-Sherman Oaks Encino, CA	1,259	\$1,133,923,346	\$900,654
43	Intero Real Estate Services - East Bay Fremont, CA	1,772	\$1,588,881,019	\$896,660
44	Barrett Sotheby's International Realty Concord, MA	832	\$741,965,894	\$891,786
45	Keller Williams Realty Carmel Valley/Del Mar San Diego, CA	1,094	\$967,870,806	\$884,708
46	Keller Williams - Forward Living Beverly Hills, CA	4,805	\$4,223,886,531	\$879,061
47	Berkshire Hathaway HomeServices Utah Properties Park City, UT	5,012	\$4,382,635,925	\$874,429
48	RE/MAX Accord Oakland, CA	2,473	\$2,150,100,755	\$869,430
49	Steamboat Sotheby's International Realty Steamboat Springs, CO	913	\$791,824,690	\$867,278
50	Corcoran Pacific Properties Kailua, HI	1,864	\$1,593,000,000	\$854,614

TOP 5 YEAR MOVERS

TRANSACTIONS

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest increase in closed transaction sides between 2016 – 2020.

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
1	eXp Realty Bellingham, WA	238,981	9,490	229,491
2	Compass New York, NY	144,784	5,802	138,982
3	HomeServices of America, Inc Minneapolis, MN	343,220	245,154	98,066
4	HomeSmart Scottsdale, AZ	40,809	24,381	16,428
5	@properties Chicago, IL	33,259	17,247	16,012
6	JP and Associates REALTORS Frisco, TX	19,787	4,257	15,530
7	Hanna Holdings / Allen Tate Pittsburgh, PA	105,455	90,016	15,439
8	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	19,238	8,830	10,408
9	RE/MAX Gold Nation Fair Oaks, CA	22,809	12,544	10,265
10	Coldwell Banker Sea Coast / Advantage Wilmington, NC	22,439	12,685	9,754
11	RE/MAX Northwest Realtors & RE/MAX Integrity Seattle, WA	9,683	3,027	6,656
12	West USA Realty, Inc. Phoenix, AZ	25,249	18,768	6,481
13	William Raveis Shelton, CT	26,959	20,604	6,355
14	Keller Williams Realty Partners Overland Park, KS	10,950	4,617	6,333
15	Keller Williams Realty Jay Crow Group Raleigh, NC	9,495	3,207	6,288

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
16	Silvercreek Realty Group Meridian, ID	13,785	8,029	5,756
17	Coldwell Banker Apex, Realtors Richardson, TX	10,847	5,140	5,707
18	Keller Williams Arizona Realty Scottsdale, AZ	7,748	2,067	5,681
19	Keller Williams Heritage/Memorial/Coastal Bend Houston, TX	14,964	9,323	5,641
20	Keller Williams Realty Pinnacle Partners Group Duluth, GA	23,705	18,312	5,393
21	Keller Williams Xperience Brokerage Network Portland, OR	8,226	3,262	4,964
22	Keller Williams Keystone Partners Group Blue Bell, PA	13,991	9,396	4,595
23	Keller Williams Legacy Group Realty, LLC Canton, OH	5,633	1,052	4,581
24	Keller Williams Realty Emerald Coast/Gulf Coast/NWLA Destin, FL	8,207	3,664	4,543
25	Keller Williams E to P Group Naperville, IL	7,511	3,031	4,480
26	Cummings & Co. Realtors Baltimore, MD	6,883	2,588	4,295
27	Keller Williams Realty Caleb Hayes Enterprises De Pere, WI	6,737	2,565	4,172
28	LIVISummitSierraSynergyIPalm Springs Sotheby's Realty Denver, CO	11,288	7,127	4,161
29	Chinowth & Cohen Realtors Tulsa, OK	7,646	3,587	4,059
30	RE/MAX Results Eden Prairie, MN	26,570	22,691	3,879
31	Realty Austin Austin, TX	9,841	6,069	3,772
32	Keller Williams Federal Way Federal Way, WA	6,427	2,684	3,743
33	Keller Williams Realty Indy Metro NE/Louisville East Indianapolis, IN	6,514	2,783	3,731
34	Berkshire Hathaway HomeServices PenFed Realty Alexandria, VA	17,014	13,378	3,636
35	Keller Williams Realty Kennett Square, PA	4,322	896	3,426
36	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	5,766	2,364	3,402

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
37	Coldwell Banker Real Estate Group Shorewood, IL	21,338	18,011	3,327
38	Keller Williams Taylor Group Raleigh, NC	4,445	1,155	3,290
39	Five Star Real Estate Grand Rapids, MI	8,646	5,357	3,289
40	Keller Williams Realty Bergen County Partners Ridgewood, NJ	5,980	2,721	3,259
41	McGraw Realtors Tulsa, OK	7,097	3,906	3,191
42	Keller Williams Realty Birmingham Birmingham, AL	7,867	4,697	3,170
43	Keller Williams Realty Tulsa/Oklahoma City Tulsa, OK	12,776	9,802	2,974
44	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson, NV	14,265	11,383	2,882
45	Keller Williams Realty Greater Northwest Houston, TX	3,543	710	2,833
46	Keller Williams Realty - RM Realty Associates LLC Newark, DE	7,990	5,163	2,827
47	Keller Williams Realty Greater Rochester Rochester, NY	5,237	2,422	2,815
48	Keller Williams Realty Mooresville, NC	3,725	921	2,804
49	Latter & Blum Companies New Orleans, LA	18,682	15,886	2,796
50	Premier Sotheby's International Realty Naples, FL	8,334	5,541	2,793

TOP 5 YEAR MOVERS

TRANSACTION %

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest percentage increase in closed transaction sides between 2016 – 2020.

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
1	eXp Realty Bellingham, WA	238,981	9,490	2418%
2	Compass New York, NY	144,784	5,802	2395%
3	Keller Williams Legacy Group Realty, LLC Canton, OH	5,633	1,052	435%
4	Keller Williams Realty Greater Northwest Houston, TX	3,543	710	399%
5	Keller Williams Realty Kennett Square , PA	4,322	896	382%
6	JP and Associates REALTORS Frisco, TX	19,787	4,257	365%
7	Keller Williams Realty Abilene Abilene, TX	2,452	585	319%
8	RE/MAX Elite Conway, AR	2,438	600	306%
9	HomeSmart Connect Arlington Heights, IL	2,971	734	305%
10	Keller Williams Realty Mooresville, NC	3,725	921	304%
11	Keller Williams Realty The Waxman Group Coral Springs, FL	2,701	681	297%
12	Keller Williams Taylor Group Raleigh, NC	4,445	1,155	285%
13	Keller Williams Arizona Realty Scottsdale , AZ	7,748	2,067	275%
14	RE/MAX Northwest Realtors & RE/MAX Integrity Seattle, WA	9,683	3,027	220%
15	RE/MAX Heritage Kansas City, MO	3,160	993	218%

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
16	Lamacchia Realty, Inc. Waltham, MA	2,515	806	212%
17	HomeSmart PV & Associates Modesto, CA	2,221	725	206%
18	RE/MAX Advantage Nashville, TN	2,271	767	196%
19	Keller Williams Realty Jay Crow Group Raleigh, NC	9,495	3,207	196%
20	Keller Williams Realty Wilmington, NC	3,404	1,154	195%
21	RE/MAX Fine Properties Scottsdale, AZ	3,969	1,350	194%
22	Golden Gate Sotheby's International Realty Mill Valley, CA	3,397	1,162	192%
23	Keller Williams Moorestown Moorestown, NJ	2,900	1,013	186%
24	Keller Williams Realty Atlantic Shore Northfield, NJ	2,553	900	184%
25	HomeSmart Professionals Real Estate Network Warwick, RI	2,327	845	175%
26	RLAH Real Estate Chevy Chase, MD	2,416	888	172%
27	RE/MAX Select Westfield, NJ	3,144	1,173	168%
28	Cummings & Co. Realtors Baltimore, MD	6,883	2,588	166%
29	Keller Williams Realty Caleb Hayes Enterprises De Pere, WI	6,737	2,565	163%
30	Keller Williams Realty New Bern New Bern, NC	3,197	1,253	155%
31	Keller Williams Xperience Brokerage Network Portland, OR	8,226	3,262	152%
32	Keller Williams Realty Milwaukee Whitefish Bay, WI	3,102	1,233	152%
33	Keller Williams E to P Group Naperville, IL	7,511	3,031	148%
34	Keller Williams Keystone Realty York, PA	2,622	1,067	146%
35	HomeSmart Realty Group Salem, OR	2,535	1,039	144%
36	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	5,766	2,364	144%

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
37	RE/MAX One Prince Frederick, MD	2,429	1,000	143%
38	Keller Williams Federal Way Federal Way, WA	6,427	2,684	139%
39	Keller Williams Realty Partners Overland Park, KS	10,950	4,617	137%
40	Keller Williams Realty River Cities Columbus, GA	2,853	1,204	137%
41	Keller Williams Realty Indy Metro NE/Louisville East Indianapolis, IN	6,514	2,783	134%
42	Keller Williams Partners Realty Colorado Springs, CO	2,831	1,231	130%
43	iPro Realty Network St. George, UT	2,863	1,276	124%
44	Keller Williams Realty Emerald Coast/Gulf Coast/NWLA Destin, FL	8,207	3,664	124%
45	Realty ONE Group Complete Rocklin, CA	4,161	1,892	120%
46	Keller Williams Realty Bergen County Partners Ridgewood, NJ	5,980	2,721	120%
47	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	19,238	8,830	118%
48	Keller Williams Realty Greater Rochester Rochester, NY	5,237	2,422	116%
49	Keller Williams Realty Spring Hill Spring Hill, FL	3,212	1,488	116%
50	Keller Williams Realty Signature Rockford, IL	2,972	1,384	115%

TOP 5 YEAR MOVERS

SALES VOLUME

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest increase in closed sales volume between 2016 – 2020.

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME INCREASE 2016-2020
1	Compass New York, NY	\$151,700,000,000	\$7,160,052,576	\$144,539,947,424
2	eXp Realty Bellingham, WA	\$72,207,936,907	\$1,905,633,748	\$70,302,303,159
3	HomeServices of America, Inc Minneapolis, MN	\$150,436,628,858	\$86,009,311,021	\$64,427,317,837
4	Realogy Brokerage Group Madison, NJ	\$184,582,770,000	\$166,022,150,000	\$18,560,620,000
5	Hanna Holdings / Allen Tate Pittsburgh, PA	\$26,675,493,996	\$16,776,143,161	\$9,899,350,835
6	HomeSmart Scottsdale, AZ	\$15,817,842,829	\$6,919,101,917	\$8,898,740,912
7	@properties Chicago, IL	\$16,356,993,996	\$8,095,495,212	\$8,261,498,784
8	William Raveis Shelton, CT	\$16,221,740,234	\$9,327,114,682	\$6,894,625,552
9	RE/MAX Gold Nation Fair Oaks, CA	\$11,447,289,687	\$4,632,030,450	\$6,815,259,237
10	LIVSummitSierralSynergyPalm Springs Sotheby's Realty Denver, CO	\$11,552,512,435	\$4,961,762,493	\$6,590,749,942
11	JP and Associates REALTORS Frisco, TX	\$5,563,980,394	\$904,000,000	\$4,659,980,394
12	Douglas Elliman New York, NY	\$29,001,143,025	\$24,551,000,000	\$4,450,143,025
13	Golden Gate Sotheby's International Realty Mill Valley, CA	\$5,910,755,054	\$1,825,986,949	\$4,084,768,105
14	Premier Sotheby's International Realty Naples, FL	\$6,861,249,560	\$3,749,977,003	\$3,111,272,557
15	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson, NV	\$7,047,873,379	\$3,949,816,281	\$3,098,057,098

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME INCREASE 2016-2020
16	Coldwell Banker Sea Coast / Advantage Wilmington, NC	\$5,785,522,331	\$2,734,274,396	\$3,051,247,935
17	Keller Williams Realty Pinnacle Partners Group Duluth, GA	\$6,903,784,205	\$4,089,398,013	\$2,814,386,192
18	John L. Scott Real Estate Bellevue, WA	\$9,513,236,778	\$6,706,816,358	\$2,806,420,420
19	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	\$4,085,403,267	\$1,327,491,016	\$2,757,912,251
20	Silvercreek Realty Group Meridian, ID	\$4,651,645,752	\$1,959,076,000	\$2,692,569,752
21	RE/MAX Northwest Realtors & RE/MAX Integrity Seattle, WA	\$4,123,048,321	\$1,534,341,855	\$2,588,706,466
22	Pacific Sotheby's International Realty La Mesa, CA	\$5,981,010,169	\$3,478,568,287	\$2,502,441,882
23	West USA Realty, Inc. Phoenix, AZ	\$5,583,223,194	\$3,149,508,377	\$2,433,714,817
24	Keller Williams Realty Jay Crow Group Raleigh, NC	\$3,082,647,647	\$785,132,915	\$2,297,514,732
25	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$4,382,635,925	\$2,114,336,253	\$2,268,299,672
26	RE/MAX Results Eden Prairie, MN	\$8,061,863,467	\$5,798,057,656	\$2,263,805,811
27	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	\$5,888,000,000	\$3,625,122,130	\$2,262,877,870
28	Realty Austin Austin, TX	\$4,408,085,791	\$2,241,204,688	\$2,166,881,103
29	Russ Lyon Sotheby's International Realty Scottsdale, AZ	\$5,060,132,002	\$3,011,585,529	\$2,048,546,473
30	Keller Williams Xperience Brokerage Network Portland, OR	\$3,365,544,777	\$1,319,418,595	\$2,046,126,182
31	Keller Williams Heritage/Memorial/Coastal Bend Houston, TX	\$4,444,194,415	\$2,430,210,988	\$2,013,983,427
32	Berkshire Hathaway HomeServices PenFed Realty Alexandria, VA	\$5,910,282,463	\$3,899,173,881	\$2,011,108,582
33	Keller Williams Realty, GO Network Offices Arlington, TX	\$10,756,980,191	\$8,780,944,541	\$1,976,035,650
34	Keller Williams Realty Bergen County Partners Ridgewood, NJ	\$3,434,544,285	\$1,520,586,846	\$1,913,957,439
35	Keller Williams Arizona Realty Scottsdale, AZ	\$2,615,882,833	\$706,409,538	\$1,909,473,295
36	Coldwell Banker Apex, Realtors Richardson, TX	\$3,154,132,952	\$1,246,819,213	\$1,907,313,739

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME INCREASE 2016-2020
37	Keller Williams Realty West Monmouth Morganville, NJ	\$2,332,924,301	\$444,729,959	\$1,888,194,342
38	Keller Williams Realty Partners Overland Park, KS	\$2,976,265,553	\$1,118,447,764	\$1,857,817,789
39	Coldwell Banker Schmidt, Realtors Traverse City, MI	\$4,279,911,806	\$2,450,613,401	\$1,829,298,405
40	Sereno Group Los Gatos, CA	\$4,579,785,499	\$2,801,000,000	\$1,778,785,499
41	Coldwell Banker West Chula Vista, CA	\$2,726,812,942	\$948,420,815	\$1,778,392,127
42	Keller Williams Federal Way Federal Way, WA	\$2,609,651,901	\$836,023,812	\$1,773,628,089
43	Keller Williams Keystone Partners Group Blue Bell, PA	\$3,776,843,724	\$2,129,380,515	\$1,647,463,209
44	Keller Williams Salt Lake City Salt Lake City, UT	\$3,014,578,084	\$1,378,751,912	\$1,635,826,172
45	Atlanta Communities Real Estate Brokerage Marietta, GA	\$3,238,215,531	\$1,613,915,616	\$1,624,299,915
46	Keller Williams Realty The Haggard Group Franklin, TN	\$4,676,070,376	\$3,063,677,554	\$1,612,392,822
47	Realogics Sotheby's International Realty Seattle, WA	\$2,739,264,589	\$1,127,853,886	\$1,611,410,703
48	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	\$3,129,895,164	\$1,528,260,381	\$1,601,634,783
49	Keller Williams - Ben Kinney Companies Bellingham, WA	\$5,257,464,985	\$3,662,542,937	\$1,594,922,048
50	Cummings & Co. Realtors Baltimore, MD	\$2,239,138,212	\$649,554,097	\$1,589,584,115

TOP 5 YEAR MOVERS

SALES VOLUME %

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest percentage increase in closed sales volume between 2016 – 2020.

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME % INCREASE 2016-2020
1	eXp Realty Bellingham, WA	\$72,207,936,907	\$1,905,633,748	3689%
2	Compass New York, NY	\$151,700,000,000	\$7,160,052,576	2019%
3	Keller Williams Realty Mooresville, NC	\$1,238,598,493	\$174,570,447	610%
4	Keller Williams Legacy Group Realty, LLC Canton, OH	\$1,066,547,902	\$160,276,591	565%
5	JP and Associates REALTORS Frisco, TX	\$5,563,980,394	\$904,000,000	515%
6	Keller Williams Realty The Waxman Group Coral Springs, FL	\$1,076,147,256	\$180,818,102	495%
7	Keller Williams Realty Greater Northwest Houston, TX	\$987,286,586	\$172,607,664	472%
8	Keller Williams Realty Kennett Square , PA	\$1,394,271,773	\$244,672,391	470%
9	Keller Williams Realty West Monmouth Morganville, NJ	\$2,332,924,301	\$444,729,959	425%
10	Keller Williams Realty Abilene Abilene, TX	\$517,761,935	\$104,482,757	396%
11	Keller Williams Realty Atlantic Shore Northfield, NJ	\$652,244,138	\$133,190,693	390%
12	HomeSmart Connect Arlington Heights, IL	\$815,492,639	\$170,455,940	378%
13	RE/MAX Heritage Kansas City, MO	\$732,334,487	\$160,804,577	355%
14	RE/MAX Elite Conway, AR	\$479,845,354	\$110,595,803	334%
15	HomeSmart PV & Associates Modesto, CA	\$814,394,177	\$196,847,412	314%

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME % INCREASE 2016-2020
16	HomeSmart Professionals Real Estate Network Warwick, RI	\$748,500,033	\$188,471,421	297%
17	Keller Williams Realty Jay Crow Group Raleigh, NC	\$3,082,647,647	\$785,132,915	293%
18	RE/MAX Advantage Nashville, TN	\$831,887,298	\$221,939,286	275%
19	Keller Williams Taylor Group Raleigh, NC	\$1,052,409,077	\$283,173,428	272%
20	RE/MAX Marketing Specialists Spring Hill, FL	\$883,189,185	\$237,826,817	271%
21	Keller Williams Arizona Realty Scottsdale , AZ	\$2,615,882,833	\$706,409,538	270%
22	Lamacchia Realty, Inc. Waltham, MA	\$1,043,047,912	\$286,155,145	265%
23	Keller Williams Realty Wilmington, NC	\$949,708,347	\$265,502,347	258%
24	Keller Williams Realty Spring Hill Spring Hill, FL	\$671,768,483	\$189,220,256	255%
25	Keller Williams Realty New Bern New Bern, NC	\$855,850,696	\$244,163,274	251%
26	RE/MAX One Prince Frederick, MD	\$850,563,984	\$243,325,877	250%
27	Keller Williams Realty Caleb Hayes Enterprises De Pere, WI	\$1,485,019,062	\$427,907,724	247%
28	Cummings & Co. Realtors Baltimore, MD	\$2,239,138,212	\$649,554,097	245%
29	Coldwell Banker Distinctive Properties Grand Junction, CO	\$1,313,724,207	\$388,615,643	238%
30	Keller Williams Moorestown Moorestown, NJ	\$855,354,806	\$253,063,568	238%
31	ERA Brokers Consolidated/ERA Skyline Real Estate St. George, UT	\$1,254,561,977	\$371,887,977	237%
32	Keller Williams Realty Milwaukee Whitefish Bay, WI	\$1,167,872,239	\$350,624,488	233%
33	HomeSmart Realty Group Salem, OR	\$896,039,848	\$270,531,802	231%
34	Keller Williams Partners Realty Colorado Springs, CO	\$960,608,749	\$290,351,201	231%
35	Golden Gate Sotheby's International Realty Mill Valley, CA	\$5,910,755,054	\$1,825,986,949	224%
36	RLAH Real Estate Chevy Chase, MD	\$1,383,523,144	\$429,138,423	222%

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME % INCREASE 2016-2020
37	RE/MAX Associates Layton, UT	\$1,322,001,908	\$411,885,777	221%
38	Keller Williams Realty Rafeh Corp. Palmdale, CA	\$1,647,192,450	\$514,992,440	220%
39	Keller Williams Federal Way Federal Way, WA	\$2,609,651,901	\$836,023,812	212%
40	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	\$4,085,403,267	\$1,327,491,016	208%
41	Coldwell Banker C&C Properties Redding, CA	\$1,303,035,840	\$441,162,248	195%
42	Realty ONE Group Complete Rocklin, CA	\$1,957,211,979	\$668,470,620	193%
43	iPro Realty Network St. George, UT	\$950,915,760	\$327,177,438	191%
44	Keller Williams Realty Indy Metro NE/Louisville East Indianapolis, IN	\$1,609,734,148	\$555,211,349	190%
45	Coldwell Banker West Chula Vista, CA	\$2,726,812,942	\$948,420,815	188%
46	Keller Williams Keystone Realty York , PA	\$511,294,155	\$181,977,754	181%
47	RE/MAX Select Westfield, NJ	\$1,084,445,963	\$394,315,875	175%
48	Keller Williams Realty Greater Rochester Rochester, NY	\$999,790,206	\$363,842,951	175%
49	Keller Williams Realty Signature Rockford, IL	\$460,063,168	\$167,897,470	174%
50	Keller Williams Success Realty South Ogden, UT	\$1,967,352,549	\$724,115,183	172%

THE BILLIONAIRES' CLUB

The firm's name, president or CEO, headquarters and sales volume of the 347 firms that closed at least \$1 billion worth of residential real estate in 2020 are listed below.

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
1	Realty Brokerage Group Madison, NJ	M. Ryan Gorman	\$184,582,770,000
2	Compass New York, NY	Robert Reffkin	\$151,700,000,000
3	HomeServices of America, Inc Minneapolis, MN	Gino Blefari	\$150,436,628,858
4	eXp Realty Bellingham, WA	Glenn Sanford	\$72,207,936,907
5	Redfin Seattle, WA	Glenn Kelman	\$37,000,000,000
6	Douglas Elliman New York, NY	Scott Durkin	\$29,001,143,025
7	Hanna Holdings / Allen Tate Pittsburgh, PA	Howard (Hoddy) Hanna	\$26,675,493,996
8	@properties Chicago, IL	Michael Golden	\$16,356,993,996
9	William Raveis Shelton, CT	William Raveis	\$16,221,740,234
10	HomeSmart Scottsdale, AZ	Matt Widdows	\$15,817,842,829
11	LIVISummitSierralSynergyIPalm Springs Sotheby's Realty Denver, CO	R. Scott Webber	\$11,552,512,435
12	RE/MAX Gold Nation Fair Oaks, CA	James O'Bryon	\$11,447,289,687
13	Keller Williams Realty, GO Network Offices Arlington, TX	Smokey Garrett	\$10,756,980,191
14	John L. Scott Real Estate Bellevue, WA	J. Lennox Scott	\$9,513,236,778
15	RE/MAX Results Eden Prairie, MN	John Collopy	\$8,061,863,467

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
16	United Real Estate Dallas, TX	Dan Duffy	\$8,026,760,709
17	Brown Harris Stevens New York, NY	Bess Freedman	\$7,434,361,376
18	RE/MAX Alliance/Equity Group Arvada, CO	Chad Ochsner	\$7,310,014,355
19	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson, NV	Mark L. Stark	\$7,047,873,379
20	Keller Williams Realty Pinnacle Partners Group Duluth, GA	Bryan Fair	\$6,903,784,205
21	Premier Sotheby's International Realty Naples, FL	Budge Huskey	\$6,861,249,560
22	Fathom Realty Cary, NC	Joshua Harley	\$6,733,192,650
23	First Team Real Estate Irvine, CA	Cameron Merage	\$6,561,269,032
24	Coldwell Banker BAIN Seattle, WA	William J. Riss	\$6,414,764,623
25	Crye-Leike Real Estate Services Memphis, TN	Harold E. Crye	\$6,383,640,847
26	Baird & Warner, Inc. Chicago, IL	Steve Baird	\$6,378,637,548
27	My Home Group Real Estate Scottsdale, AZ	Mark Hutchins	\$6,014,786,681
28	Corcoran Global Living Tahoe City, CA	Michael R Mahon	\$6,005,325,000
29	Pacific Sotheby's International Realty La Mesa, CA	Brian Arrington	\$5,981,010,169
30	Golden Gate Sotheby's International Realty Mill Valley, CA	Bill Bullock	\$5,910,755,054
31	Berkshire Hathaway HomeServices PenFed Realty Alexandria, VA	Kevin Wiles	\$5,910,282,463
32	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	Paul Breunich	\$5,888,000,000
33	Equity Real Estate Sandy, UT	Erik Cooley	\$5,797,796,773
34	Coldwell Banker Sea Coast / Advantage Wilmington, NC	Tim Milam	\$5,785,522,331
35	Real Estate One Southfield, MI	Dan Elsea	\$5,749,474,746
36	Samson Properties Chantilly, VA	Danny Samson	\$5,616,907,688

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
37	West USA Realty, Inc. Phoenix, AZ	Clint Fouts	\$5,583,223,194
38	JP and Associates REALTORS Frisco, TX	JP Piccinini	\$5,563,980,394
39	The Keyes Company/Illustrated Properties Miami, FL	Mike Pappas	\$5,484,787,875
40	Keller Williams - Ben Kinney Companies Bellingham, WA	Ben Kinney	\$5,257,464,985
41	Russ Lyon Sotheby's International Realty Scottsdale, AZ	James Lyon	\$5,060,132,002
42	Latter & Blum Companies New Orleans, LA	Robert W. Merrick	\$5,059,864,210
43	Rodeo Realty Beverly Hills, CA	Syd Leibovitch	\$5,040,624,912
44	Keller Williams Realty - The Rawls Group Atlanta, GA	Jean Rawls	\$4,953,711,964
45	Keller Williams Realty The Haggard Group Franklin, TN	Bill Haggard	\$4,676,070,376
46	Silvercreek Realty Group Meridian, ID	Aaron R. Doughty	\$4,651,645,752
47	Coldwell Banker Real Estate Group Shorewood, IL	Mike Prodehl	\$4,596,812,228
48	Sereno Group Los Gatos, CA	Chris Trapani	\$4,579,785,499
49	Keller Williams Heritage/Memorial/Coastal Bend Houston, TX	Craig Owen	\$4,444,194,415
50	Realty Austin Austin, TX	Jonathan Boatwright	\$4,408,085,791
51	Berkshire Hathaway HomeServices Utah Properties Park City, UT	Stephen C. Roney	\$4,382,635,925
52	CENTURY 21 Affiliated Madison, WI	Daniel Kruse	\$4,376,909,793
53	Keller Williams - Cunningham Group Santa Monica, CA	Rick Cunningham	\$4,347,311,790
54	Keller Williams Realty Austin Austin, TX	Mary Tennant	\$4,321,032,100
55	Coldwell Banker Schmidt, Realtors Traverse City, MI	Ken Schmidt	\$4,279,911,806
56	Keller Williams - Forward Living Beverly Hills, CA	Paul Morris	\$4,223,886,531
57	RE/MAX Northwest Realtors & RE/MAX Integrity Seattle, WA	Matthew van Winkle	\$4,123,048,321

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
58	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	Tom Hosack	\$4,085,403,267
59	Daniel Gale Sotheby's International Realty Cold Spring Harbor, NY	Patricia Petersen	\$3,966,451,473
60	TTR Sotheby's International Realty Washington, DC	Michael Rankin	\$3,855,920,788
61	Keller Williams Keystone Partners Group Blue Bell, PA	Michael Campo	\$3,776,843,724
62	F.C. Tucker Company, Inc. Indianapolis, IN	H. James Litten	\$3,771,633,888
63	Keller Williams: The Virginia Realty Alliance Group Reston, VA	Tipper Williams	\$3,761,477,684
64	Berkshire Hathaway HomeServices Homesale Realty Group Lancaster, PA	Paul H. Slauch, Jr.	\$3,678,394,976
65	Carolina One Real Estate Services North Charleston, SC	Michael Scarafile	\$3,534,921,128
66	Watson Realty Corp. Jacksonville, FL	William A. Watson, Jr.	\$3,518,915,458
67	ONE Sotheby's International Realty Coral Gables, FL	Mayi de la Vega	\$3,444,280,166
68	Keller Williams Realty Bergen County Partners Ridgewood, NJ	Aloysius Donohue	\$3,434,544,285
69	Slifer Smith & Frampton Real Estate Avon, CO	John Pfeiffer	\$3,427,851,678
70	Michael Saunders & Company Sarasota, FL	Michael Saunders	\$3,422,141,877
71	John R. Wood Properties Naples, FL	Phil Wood	\$3,399,985,914
72	Northwest Real Estate Brokers (Tomlinson Real Estate Group) Spokane, WA	Robert Tomlinson	\$3,384,568,074
73	Keller Williams Xperience Brokerage Network Portland, OR	Chris Suarez	\$3,365,544,777
74	Aspen Snowmass Sotheby's International Realty Aspen, CO	Craig Morris	\$3,329,774,995
75	RE/MAX Professionals Highlands Ranch, CO	Brad Whitehouse	\$3,304,528,393
76	RE/MAX Estate Properties Torrance, CA	Sandra Sanders	\$3,287,049,727
77	Atlanta Communities Real Estate Brokerage Marietta, GA	Judson Adamson	\$3,238,215,531
78	Professional Realty Services International Spokane, WA	JW Webb	\$3,236,676,083

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
79	Pinnacle Estate Properties, Inc. Malibu, CA	Dana Potter	\$3,217,159,286
80	Atlanta Fine Homes Sotheby's International Realty Atlanta, GA	Jenny Pruitt	\$3,168,797,541
81	Coldwell Banker Apex, Realtors Richardson, TX	Lori A. Arnold	\$3,154,132,952
82	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	Jeffrey Hornig	\$3,129,895,164
83	Keller Williams Realty - Chadwick Group St. Petersburg, FL	Kevin Chadwick	\$3,117,774,059
84	CENTURY 21 Everest Real Estate Cottonwood Heights, UT	George Morris	\$3,107,058,735
85	PalmerHouse Properties Atlanta, GA	Kevin L. Palmer	\$3,103,574,544
86	Better Homes and Gardens Real Estate Gary Greene Houston, TX	Mark Woodroof	\$3,084,840,691
87	Keller Williams Realty Jay Crow Group Raleigh, NC	Jay Crow	\$3,082,647,647
88	HUNT Real Estate ERA Buffalo, NY	Peter Hunt	\$3,068,567,247
89	CENTURY 21 New Millennium Alexandria, VA	Todd Hetherington	\$3,066,113,143
90	Parks Realty Brentwood, TN	Bob Parks	\$3,059,633,374
91	Big Block Realty San Diego, CA	Oliver Graf	\$3,044,557,692
92	Vanguard Properties San Francisco, CA	James Nunemacher	\$3,019,618,977
93	Keller Williams Salt Lake City Salt Lake City, UT	Boyd Brown	\$3,014,578,084
94	Shorewest Realtors Brookfield, WI	Joe Horning	\$2,984,000,000
95	Keller Williams Realty Partners Overland Park, KS	Steve Johns	\$2,976,265,553
96	Gibson Sotheby's International Realty Boston, MA	Larry Rideout	\$2,952,529,248
97	Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&Ex. Realty Grand Rapids, MI	Steve Fase	\$2,936,466,884
98	Realty Executives Phoenix and Yuma Phoenix, AZ	Joel Moyes	\$2,910,400,639
99	Keller Williams Hill Real Estate Boise, ID	Erica L. Hill	\$2,897,155,433

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100	Select Group Yuba City, CA	Daniel C. Jacuzzi	\$2,869,368,461
101	Lyon Real Estate Sacramento, CA	Pat Shea	\$2,859,745,072
102	Keller Williams Realty - Heart of Atlanta Group Atlanta, GA	Rick Hale	\$2,820,992,267
103	Realty ONE Group West Irvine, CA	Randy Rector	\$2,796,030,163
104	Keller Williams Realty Tulsa/Oklahoma City Tulsa, OK	Sherry Lewis	\$2,781,157,740
105	HER LLC Gahanna, OH	Shawn Adams	\$2,780,268,294
106	Berkshire Hathaway HomeServices Drysdale Properties Danville, CA	Gretchen Pearson	\$2,775,914,199
107	Berkshire Hathaway HomeServices Commonwealth / Robert Paul Prop. Natick, MA	George Patsio	\$2,759,610,755
108	Realogics Sotheby's International Realty Seattle, WA	Dean Jones	\$2,739,264,589
109	Coldwell Banker West Chula Vista, CA	Peter Mendiola	\$2,726,812,942
110	Coldwell Banker Howard Perry and Walston Raleigh, NC	Don Walston	\$2,651,353,996
111	Kuper Sotheby's International Realty San Antonio, TX	J Kuper	\$2,629,515,517
112	Washington Fine Properties Washington, DC	Thomas B. Anderson	\$2,629,477,799
113	Keller Williams Arizona Realty Scottsdale, AZ	Kristan Cole	\$2,615,882,833
114	Keller Williams Capital Properties Washington, DC	Bo Menkiti	\$2,615,093,835
115	Keller Williams Federal Way Federal Way, WA	Dennis Ranch	\$2,609,651,901
116	Bennion Deville Homes Rancho Mirage, CA	Bob Bennion	\$2,567,797,360
117	Keller Williams Realty Austin, TX	Wendi Harrelson	\$2,554,957,785
118	Allison James Estates & Homes Carlsbad, CA	Matthew R. Crumbaugh	\$2,526,809,919
119	Engel & Völkers Gestalt Group Park City, UT	Paul Benson	\$2,514,042,187
120	Keller Williams Realty Integrity Lakes Minneapolis, MN	John Butler	\$2,513,353,065

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
121	Keller Williams Realty Alaska Group Anchorage, AK	Matt Dimmick	\$2,497,385,035
122	Premiere Plus Realty Naples, FL	Eric Gallus	\$2,494,930,862
123	Chase International Real Estate Reno, NV	Shari Chase	\$2,492,008,894
124	Prominent Properties Sotheby's International Realty Tenafly, NJ	Charles Oppler	\$2,443,971,228
125	Sibcy Cline, Inc. Cincinnati, OH	Robert N. Sibcy	\$2,391,220,353
126	Keller Williams Realty Emerald Coast/Gulf Coast/NWLA Destin, FL	Robert Tufts	\$2,364,947,999
127	Charles Rutenberg Realty, Inc Clearwater, FL	Fred Hintenberger	\$2,359,594,000
128	Cascade Sotheby's International Realty Bend, OR	Debra Tebbs	\$2,358,360,208
129	Realty Executives Associates Knoxville, TN	Steve Fogarty	\$2,357,663,624
130	Keller Williams Realty West Monmouth Morganville, NJ	Adele DeMoro	\$2,332,924,301
131	RE/MAX Advantage Plus Savage, MN	Eric Malmberg	\$2,316,222,055
132	Keller Williams E to P Group Naperville, IL	Pete Economos	\$2,281,952,854
133	Your Castle Real Estate Denver, CO	Lon Welsh	\$2,261,789,585
134	Keller Williams Realty Georgia Legacy Group Alpharetta, GA	Andy Peters	\$2,239,607,959
135	Cummings & Co. Realtors Baltimore, MD	Dave Cummings	\$2,239,138,212
136	Briggs Freeman Sotheby's International Realty Dallas, TX	Robert Briggs	\$2,234,460,495
137	Keller Williams Realty El Dorado Hills, CA	Beverly Steiner	\$2,218,150,346
138	The Hasson Company Lake Oswego, OR	Steve Studley	\$2,193,988,402
139	Kinlin Grover, Page Taft & Randall Realtors Charlestown, RI	Michael Schlott	\$2,192,265,500
140	RE/MAX Executive Charlotte, NC	Hadi Atri	\$2,177,726,744
141	The Group Fort Collins, CO	Brandon Wells	\$2,155,837,538

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142	RE/MAX Accord Oakland, CA	Jerry Stadler	\$2,150,100,755
143	Keller Williams Realty King Group Fayetteville, AR	Marc King	\$2,137,073,453
144	Keller Williams Realty Chattanooga, TN	Jennie Brockman	\$2,124,841,185
145	HomeSmart Evergreen Realty Irvine, CA	Randy Rector	\$2,119,621,197
146	McGraw Realtors Tulsa, OK	William McCollough	\$2,107,249,581
147	CENTURY 21 Award San Diego, CA	David Romero	\$2,098,035,769
148	Keller Williams Realty, Atlantic Partners Jacksonville Beach, FL	Margaret Sherrill	\$2,078,419,707
149	Keller Williams Realty - Meggers Management Group Visalia, CA	Albert Meggers	\$2,077,742,204
150	CENTURY 21 Redwood Realty Ashburn, VA	Edward Berenbaum	\$2,076,754,801
151	McEnearney Associates, Inc. Alexandria, VA	Maureen McEnearney Dunn	\$2,057,552,857
152	Tierra Antigua Realty Tucson, AZ	Kimberly Clifton	\$2,038,984,186
153	Keller Williams Realty The Woodlands, TX	Bruce Kink	\$2,031,260,062
154	Better Homes and Gardens Real Estate Metro Brokers Atlanta, GA	Kevin Levent	\$2,030,851,069
155	Chinowth & Cohen Realtors Tulsa, OK	Sheryl Chinowth	\$2,022,944,020
156	Rose & Womble Realty Virginia Beach, VA	Van Rose	\$1,991,402,814
157	Keller Williams Realty - RM Realty Associates LLC Newark, DE	Michael McGavisk	\$1,983,906,859
158	Hawaii Life Hanalei, HI	Matt Beall	\$1,978,401,722
159	Keller Williams Metro Center Alexandria, VA	Shane S. McCullar	\$1,977,387,922
160	Keller Williams Success Realty South Ogden, UT	Matt Green	\$1,967,352,549
161	Realty ONE Group Complete Rocklin, CA	Greg McClure	\$1,957,211,979
162	Florida Homes Realty & Mortgage Jacksonville, FL	James Angelo	\$1,930,083,069

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
163	Intracoastal Realty Corp Wilmington, NC	James E. Wallace, Jr	\$1,915,497,578
164	Keller Williams Coastal and Lakes & Mountains Realty Portsmouth, NH	Nathan Dickey	\$1,901,995,811
165	Keller Williams - Brian Smith Mgmt. Denver, CO	Brian Smith	\$1,894,803,957
166	Realty Connect USA Hauppauge, NY	John Fitzgerald	\$1,894,629,361
167	Vista Sotheby's International Realty Manhattan Beach, CA	Darin DeRenzi	\$1,866,646,983
168	Coldwell Banker Weir Manuel Family of Companies Bingham Farms, MI	John North	\$1,865,490,324
169	Jameson Sotheby's International Realty Chicago, IL	Chris Feurer	\$1,864,426,487
170	Better Homes and Gardens Real Estate The Masiello Group Bedford, NH	Christopher Masiello	\$1,857,514,360
171	Keller Williams Realty - The Hilgenberg Group Rancho Mirage, CA	Michael Hilgenberg	\$1,852,021,157
172	Bean Group Portsmouth, NH	Michael Bean	\$1,843,383,722
173	Berkshire Hathaway HomeServices New Jersey Properties Martinsville, NJ	William O. Keleher, Jr.	\$1,841,281,574
174	Berkshire Hathaway HomeServices Towne Realty Virginia Beach, VA	Barbara M. Wolcott	\$1,835,265,112
175	Keller Williams Realty Portland Central/Phoenix Portland, OR	Cody Gibson	\$1,832,934,478
176	Keller Williams Realty West Texas Lubbock, TX	Tim Minnix	\$1,832,030,434
177	Keller Williams Realty Birmingham Birmingham, AL	Kathy Wheeler	\$1,823,676,039
178	Village Properties Santa Barbara, CA	Renee Grubb	\$1,820,000,000
179	RE/MAX Fine Properties Scottsdale, AZ	Jamie Wong	\$1,814,837,152
180	Five Star Real Estate Grand Rapids, MI	Greg Carlson	\$1,801,102,675
181	Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach Jupiter, FL	Charles F. Possess	\$1,782,139,625
182	Downing-Frye Realty, Inc. Naples, FL	David Frye	\$1,768,032,762
183	Coldwell Banker Select Tulsa, OK	Sam Rader	\$1,764,040,687

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
184	CENTURY 21 Scheetz Carmel, IN	Mick Scheetz	\$1,756,679,216
185	Realty Masters & Associates Tustin, CA	Max McDermott	\$1,744,384,479
186	Key Realty Maumee, OH	Dennis Degnan	\$1,735,859,072
187	Realty ONE Group Mountain Desert Lake Havasu City, AZ	Jeff Collins	\$1,734,300,799
188	Keller Williams Realty Denton, TX	Myra Oliver	\$1,724,944,058
189	Keller Williams Realty of Central Florida LLC Lakeland, FL	Chris McLaughlin	\$1,715,197,525
190	Keller Williams Realty - Ubaldini Group Crystal Beach, FL	Nikki Ubaldini	\$1,714,305,715
191	Keller Williams Realty - Roseville Roseville, CA	Wayne T. Hall	\$1,712,571,547
192	Keller Williams Realty Laing Group Knoxville, TN	Sharon Laing	\$1,708,232,358
193	Coldwell Banker Legacy Albuquerque, NM	Joe E. Gilmore	\$1,704,807,020
194	RE/MAX Realty Group Gaithersburg, MD	Kenneth Crowley	\$1,684,281,626
195	Keller Williams Realty Bay Area Estates Los Gatos, CA	Mark Von Kaenel	\$1,673,884,455
196	Realty Executives Arizona Territory Tucson, AZ	John F. Murtaugh	\$1,670,887,359
197	Comey & Shepherd Cincinnati, OH	Scott Nelson	\$1,668,000,000
198	Berkshire Hathaway HomeServices Verani Realty Londonderry, NH	Giovanni Verani	\$1,665,152,932
199	Beverly-Hanks & Associates Asheville, NC	Neal Hanks	\$1,664,461,346
200	PMZ Real Estate Modesto, CA	Michael P. Zagaris	\$1,650,000,000
201	Keller Williams Realty Rafeh Corp. Palmdale, CA	Sam Rafeh	\$1,647,192,450
202	Windermere Homes & Estates San Diego, CA	Rich Johnson	\$1,647,076,238
203	Keller Williams - Agnew Real Estate LLC Tempe, AZ	Scott Agnew	\$1,640,197,904
204	LoKation® Real Estate Pompano Beach, FL	Nathan Klutznick	\$1,629,000,000

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
205	Dickson Realty Reno, NV	Nancy Fennell	\$1,618,389,153
206	RE/MAX Alliance Group Sarasota, FL	Peter Crowley	\$1,617,842,200
207	Keller Williams Realty Indy Metro NE/Louisville East Indianapolis, IN	Kim Alexander	\$1,609,734,148
208	Smith & Associates Real Estate Tampa, FL	Robert Glaser	\$1,606,118,170
209	Jason Mitchell Real Estate Scottsdale, AZ	Jason Mitchell	\$1,602,930,640
210	Charter One Realty Hilton Head Island, SC	Tom Reed	\$1,600,158,917
211	Better Homes and Gardens Real Estate Reliance Partners Auburn, CA	Daryl Rogers	\$1,596,402,733
212	Corcoran Pacific Properties Kailua, HI	Anton Steenman	\$1,593,000,000
213	Intero Real Estate Services - East Bay Fremont, CA	Rishi Bakshi	\$1,588,881,019
214	CENTURY 21 Judge Fite Company Dallas, TX	Jim Fite	\$1,573,440,569
215	CENTURY 21 MM Oakdale, CA	John Melo	\$1,569,739,873
216	Keller Williams Realty WINWIN Charlotte Partners Charlotte, NC	Ed Arrington	\$1,541,604,472
217	RE/MAX Allegiance Alexandria, VA	Charlie Bengel, Jr.	\$1,538,282,839
218	Keller Williams Realty Spokane Spokane, WA	Bruce Hardie	\$1,526,455,056
219	Scenic Sotheby's International Realty Santa Rosa Beach, FL	Blake Morar	\$1,519,786,139
220	Better Homes and Gardens Real Estate Kansas City Homes Overland Park, KS	Christian Barnes	\$1,505,119,625
221	Keller Williams Realty Greater Portland Portland, ME	Cathy Manchester	\$1,488,529,670
222	Keller Williams Realty Caleb Hayes Enterprises De Pere, WI	Caleb Hayes	\$1,485,019,062
223	HomeSmart Realty West Carlsbad, CA	Roger Lee	\$1,467,494,387
224	Mark Spain Real Estate Alpharetta, GA	Mark Spain	\$1,447,234,473
225	Coach Real Estate Associates, Inc Northport, NY	Lawrence P. Finn, Jr	\$1,446,497,541

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
226	Keller Williams Realty, Boston-Metro Boston, MA	David McCarthy	\$1,442,095,842
227	Solid Source Realty Roswell, GA	Michele Velcheck	\$1,441,035,908
228	Keller Williams Premier Properties Summit, NJ	Howard Bunn	\$1,440,773,258
229	RE/MAX Concepts West Des Moines, IA	Lance Hanson	\$1,431,087,236
230	Wilkinson ERA Real Estate Charlotte, NC	Eb Moore	\$1,423,071,697
231	Strand Hill Properties Manhattan Beach, CA	Chris Richardson	\$1,422,773,014
232	Keller Williams Philly Philadelphia, PA	Noah Ostroff	\$1,420,769,165
233	Murney Associates, Realtors Springfield, MO	Twila Hillme	\$1,414,965,946
234	RE/MAX Gold Coast Camarillo, CA	Michael Sipes	\$1,409,994,255
235	REALM Real Estate Professionals Houston, TX	Anita Reed	\$1,407,608,242
236	RE/MAX Premier Properties City of Industry, CA	Kuan Sung	\$1,406,916,816
237	Patterson Schwartz Real Estate Hockessin, DE	Jason Gilse	\$1,401,178,357
238	Keller Williams Realty - Silicon Valley Campbell, CA	Michael Sibia	\$1,397,129,470
239	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	David Brosseau	\$1,395,925,987
240	Keller Williams Realty Royal Oak Royal Oak, MI	Natalie Reed	\$1,395,136,009
241	Keller Williams Realty Kennett Square , PA	Matt Fetick	\$1,394,271,773
242	8z Real Estate Boulder, CO	Lane Hornung	\$1,392,220,317
243	Coldwell Banker Heritage Springboro, OH	Ron Sweeney	\$1,389,769,547
244	RLAH Real Estate Chevy Chase, MD	Jason Sherman	\$1,383,523,144
245	Leading Edge Real Estate Winchester, MA	Linda O'Koniewski	\$1,380,991,992
246	Keller Williams Real Estate - Exton Exton, PA	Cindy Dickerman	\$1,379,718,786

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
247	Four Seasons Sotheby's International Realty South Burlington, VT	Staige Davis	\$1,378,040,547
248	Berkshire Hathaway HomeServices Montana Properties Bozeman, MT	Michael Basile	\$1,371,809,981
249	RE/MAX Precision Ankeny, IA	Travis Moulton	\$1,356,169,066
250	Coldwell Banker Prime Properties Cohoes, NY	James Long	\$1,352,691,653
251	Berkshire Hathaway HomeServices Florida Properties Group Palm Harbor, FL	D. Dewey	\$1,349,899,314
252	Keller Williams WinStar Realty Idaho Falls, ID	Jim Windmiller	\$1,346,262,392
253	Berkshire Hathaway HomeServices California Properties Cerritos, CA	Dennis Rosas	\$1,345,647,733
254	Locations Honolulu, HI	Jason Lazzerini	\$1,342,092,148
255	Berkshire Hathaway HomeServices Professional Realty Mason, OH	David Mussari	\$1,338,771,316
256	Carpenter Realtors Indianapolis, IN	David Caveness	\$1,337,677,156
257	PureWest Christie's International Real Estate Kalispell, MT	Dale Crosby Newman	\$1,335,594,289
258	LAER Realty Partners Chelmsford, MA	Stacey Alcorn	\$1,334,536,534
259	RE/MAX Suburban Mount Prospect, IL	Chad Gilbert	\$1,325,313,777
260	Lang Realty Boca Raton, FL	Scott Agran	\$1,324,401,361
261	RE/MAX Associates Layton, UT	Ron Snow	\$1,322,001,908
262	Keller Williams Realty Fort Mill Fort Mill, SC	Janeece Swainey	\$1,317,373,291
263	Coldwell Banker Distinctive Properties Grand Junction, CO	Todd Conklin	\$1,313,724,207
264	Coldwell Banker C&C Properties Redding, CA	Steve Craft	\$1,303,035,840
265	Keller Williams Lafayette, LA	JD Pierce	\$1,300,064,061
266	Keller Williams Realty Premier Partners Vancouver, WA	Patti Siebold	\$1,295,094,394
267	RE/MAX DFW Associates (DFW Associates LTD) Coppell, TX	Mark Wolfe	\$1,290,270,460

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
268	Berkshire Hathaway HomeServices Beach Properties of Florida Santa Rosa Beach, FL	Hunter Harman	\$1,284,859,499
269	CENTURY 21 North East Peabody, MA	James D'Amico, III	\$1,283,628,420
270	Keller Williams Honolulu & Maui Honolulu, HI	Colette Ching	\$1,283,293,866
271	Keller Williams Advisors/Advantage/Realty Associate Partners Cincinnati, OH	Sarah Close	\$1,281,541,256
272	Keller Williams Realty Metropolitan Bedford, NH	Bill Weidacher	\$1,271,808,263
273	RE/MAX Town & Country Canton, GA	Molly McGrory	\$1,267,002,313
274	ERA Brokers Consolidated/ERA Skyline Real Estate St. George, UT	Neil Walter	\$1,254,561,977
275	Keller Williams Realty Haigh Group Maple Grove, MN	Todd Haigh	\$1,252,796,464
276	Keller Williams River Group Tallahassee, FL	Rebekah Rivers	\$1,249,262,380
277	Coldwell Banker Mason Morse Real Estate Aspen, CO	Charif Souki	\$1,244,290,038
278	Keller Williams Realty Mooresville, NC	Kent Temple	\$1,238,598,493
279	ARC Realty Birmingham, AL	Beau Bevis	\$1,238,447,561
280	Cutler Real Estate Canton, OH	Andy Camp	\$1,234,075,306
281	Berkshire Hathaway HomeServices Select Properties St. Louis, MO	Maryann Vitale Alles	\$1,229,904,968
282	Keller Williams Ballantyne Area Charlotte, NC	Brenda Benson	\$1,222,293,582
283	Berkshire Hathaway HomeServices Starck Real Estate Palatine, IL	Andy Starck	\$1,219,876,074
284	Keller Williams Realty DTC LLC - Masters Realty LLC Centennial, CO	Pam Kiker	\$1,218,009,420
285	Keller Williams Consultants Realty Dublin, OH	Sue Parrish	\$1,217,313,720
286	Keller Williams Realty Coastal Area Partners Savannah, GA	Nancy Thompson	\$1,213,492,053
287	RE/MAX Real Estate Group Colorado Springs, CO	Dave Kaercher	\$1,213,365,949
288	Keller Williams Kansas City - Northland Gladstone, MO	Lucas Sherraden	\$1,208,486,933

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
289	RE/MAX of Boulder, Inc Boulder, CO	Todd Gulette	\$1,207,349,910
290	Berkshire Hathaway HomeServices Hudson Valley Properties Lagrangeville, NY	Steven Domber	\$1,204,319,222
291	Willis Allen Real Estate La Jolla, CA	Andrew E. Nelson	\$1,200,210,593
292	Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS Greenville, SC	Danny Joyner	\$1,199,640,549
293	Coldwell Banker Vanguard Realty, Inc. Orange Park, FL	Peter Dalton	\$1,185,099,455
294	Keller Williams Integrity Ellicott City, MD	Rachel Resch	\$1,184,933,283
295	Coldwell Banker Brokers of the Valley Napa, CA	Carolyn Donnelle Roberts	\$1,182,570,849
296	Realty Group Minneapolis, MN	Long Doan	\$1,182,399,108
297	Keller Williams Realty - Easton Market Center South Easton, MA	Iris Papagno	\$1,177,004,597
298	Keller Williams Realty Falls Church Falls Church, VA	Michael Coffey	\$1,172,707,264
299	Berkshire Hathaway HomeServices Alliance Real Estate Chesterfield, MO	Andrea J. Lawrence	\$1,170,994,972
300	Keller Williams Realty Centre Columbia, MD	Michael Zwarick	\$1,170,675,053
301	Coldwell Banker Island Properties Kihei, HI	Steve Houle	\$1,168,546,685
302	Berkshire Hathaway HomeServices Indiana Realty Indianapolis, IN	Craig West	\$1,168,329,347
303	Red Oak Realty Oakland, CA	Vanessa Bergmark	\$1,168,108,279
304	Keller Williams Realty Milwaukee Whitefish Bay, WI	Maureen Stalle	\$1,167,872,239
305	NP Dodge Real Estate Sales, Inc. Omaha, NE	Nate Dodge	\$1,166,522,633
306	Keller Williams Realty Greater Hartford West Hartford, CT	Matt Erdmann	\$1,165,944,493
307	Keller Williams Realty Puyallup South Sound Puyallup, WA	Colleen Dutmers	\$1,153,917,145
308	Legacy Real Estate & Associates ERA Powered Fremont, CA	Bill Aboumrad	\$1,148,596,489
309	Keller Williams SoCal Rancho Cucamonga, CA	Terri Arias	\$1,146,532,172

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
310	Keller Williams Realty Advantage Group Oviedo, FL	Lori Tyrrell	\$1,140,452,083
311	RE/MAX Properties, Inc. Colorado Springs, CO	Anthony Clement	\$1,138,124,775
312	Greenwood King Properties Houston, TX	Julie E. Greenwood	\$1,137,479,757
313	Keller Williams Realty Encino-Sherman Oaks Encino, CA	Harna Hartouni	\$1,133,923,346
314	Keller Williams Realty McLean McLean, VA	Ron Cathell	\$1,132,789,854
315	Coldwell Banker Danforth Federal Way, WA	Phyllis K. Danforth	\$1,131,916,547
316	RE/MAX of Santa Clarita Valencia, CA	David Rendall	\$1,130,608,505
317	RE/MAX Select Realty Cranberry Twp, PA	Ed Rae	\$1,129,757,943
318	Jack Conway & Company, Inc. Norwell, MA	Carol Bulman	\$1,129,427,136
319	Helen Adams Realty Charlotte, NC	Jeff Adams	\$1,121,850,550
320	Dilbeck Real Estate La Canada, CA	Mark Dilbeck	\$1,117,335,102
321	Keller Williams Integrity First Realty Gilbert, AZ	Jesse Herfel	\$1,110,483,154
322	Keller Williams Woodbury, MN	Edward Huebsch	\$1,102,371,516
323	Keller Williams Realty - Beverly Beverly, MA	Jason Parisella	\$1,095,092,948
324	Greenridge Realty Grand Rapids, MI	Tom Paarlberg	\$1,089,138,580
325	Keller Williams Realty Central Oklahoma/Platinum Oklahoma City, OK	Susan Miller	\$1,086,884,090
326	RE/MAX Select Westfield, NJ	Sigrid Amil	\$1,084,445,963
327	Keller Williams Realty La Jolla La Jolla, CA	Brian Cane	\$1,083,034,652
328	Coldwell Banker Schneidmiller Realty Coeur d'Alene, ID	Mark Johnson	\$1,081,188,182
329	Keller Williams Realty The Waxman Group Coral Springs, FL	Alan Waxman	\$1,076,147,256
330	Reliant Realty ERA Powered/ERA Home Run Real Estate Nashville , TN	Casey Brown	\$1,070,571,201

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
331	McColly Real Estate Schererville, IN	Ronald F. McColly	\$1,068,161,341
332	Keller Williams Legacy Group Realty, LLC Canton, OH	Jose Medina	\$1,066,547,902
333	Keller Williams - Temecula Valley Real Estate, Inc. Temecula, CA	H. David Benton	\$1,060,039,160
334	Keller Williams Taylor Group Raleigh, NC	Scott Taylor	\$1,052,409,077
335	Coldwell Banker Caine Greenville, SC	Stephen Edgerton	\$1,051,358,806
336	Phyllis Browning Company San Antonio, TX	Phyllis Browning	\$1,045,013,542
337	Iron Valley Real Estate Camp Hill, PA	Adam Gamble	\$1,044,309,871
338	RE/MAX Champions Chino, CA	Jennifer Puglisi	\$1,043,336,762
339	Lamacchia Realty, Inc. Waltham, MA	Anthony J. Lamacchia	\$1,043,047,912
340	London Properties Ltd Fresno, CA	Daniel Conner	\$1,040,336,492
341	North&Co. Phoenix, AZ	Brian North	\$1,034,365,795
342	Residential Properties Ltd. Providence, RI	Sally E. Lapides	\$1,027,584,573
343	Keller Williams Realty Greater Nassau Garden City, NY	Richard Amato	\$1,020,657,959
344	Keller Williams Plano Realty Plano, TX	Mike Brodie	\$1,013,661,269
345	RE/MAX Advantage Realty Ellicott City, MD	Alexander Karavasilis	\$1,005,197,897
346	The Danberry Company Toledo, OH	Kevin Warren	\$1,003,303,876
347	Keller Williams Realty Greater Springfield Springfield, MO	Dan Holt	\$1,003,061,740

— THE LARGEST REGIONAL BRANDS —

For many years now, leading brokerage firms have been opening offices that they do not own but rather are offices where they have licensed, partnered, franchised or through means other than outright ownership grown their retail networks. We refer to these firms as “Regional Brands” due to the numerous ways they build their networks. This report ranks brokerages which are also local or regional franchisors/licensors. Owned business includes all business in which the principal has at least a 50 percent interest. Rankings are based on combined sales volume of owned and franchised business. Please note that the total numbers for the affiliated business for these firms are not verified by outside sources.

RANK	COMPANY	HEADQUARTERS		
1	HomeServices of America, Inc	Minneapolis, MN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 883	Offices: 116	Offices:	999
	Agents: 43,258	Agents: 2,809	Agents:	46,067
	Sales Volume: \$150,436,628,858	Sales Volume: \$6,268,762,763	Sales Volume:	\$156,705,391,621
2	Windermere Real Estate	Seattle, WA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: -	Offices: 307	Offices:	307
	Agents: -	Agents: 6,172	Agents:	6,172
	Sales Volume: -	Sales Volume: \$41,016,000,000	Sales Volume:	\$41,016,000,000
3	Douglas Elliman	New York, NY		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 102	Offices: 4	Offices:	106
	Agents: 6,698	Agents: 145	Agents:	6,843
	Sales Volume: \$29,001,143,025	Sales Volume: \$554,372,270	Sales Volume:	\$29,555,515,295
4	Hanna Holdings / Allen Tate	Pittsburgh, PA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 276	Offices: 54	Offices:	330
	Agents: 9,599	Agents: 606	Agents:	10,205
	Sales Volume: \$26,675,493,996	Sales Volume: \$1,226,907,741	Sales Volume:	\$27,902,401,737

RANK	COMPANY	HEADQUARTERS		
5	John L. Scott Real Estate	Bellevue, WA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 34	Offices: 67	Offices: 101	
	Agents: 1,571	Agents: 1,365	Agents: 2,936	
	Sales Volume: \$9,513,236,778	Sales Volume: \$6,549,951,339	Sales Volume: \$16,063,188,117	
6	Crye-Leike Real Estate Services	Memphis, TN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 95	Offices: 26	Offices: 121	
	Agents: 2,977	Agents: 376	Agents: 3,353	
	Sales Volume: \$6,383,640,847	Sales Volume: \$984,444,796	Sales Volume: \$7,368,085,643	
7	Real Estate One	Southfield, MI		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 46	Offices: 23	Offices: 69	
	Agents: 1,943	Agents: 183	Agents: 2,126	
	Sales Volume: \$5,749,474,746	Sales Volume: \$316,100,702	Sales Volume: \$6,065,575,448	
8	West USA Realty, Inc.	Phoenix, AZ		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 23	Offices: 5	Offices: 28	
	Agents: 2,984	Agents: 89	Agents: 3,073	
	Sales Volume: \$5,583,223,194	Sales Volume: \$202,005,287	Sales Volume: \$5,785,228,481	
9	Latter & Blum Companies	New Orleans, LA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 41	Offices: 4	Offices: 45	
	Agents: 3,578	Agents: 81	Agents: 3,659	
	Sales Volume: \$5,059,864,210	Sales Volume: \$89,912,356	Sales Volume: \$5,149,776,566	
10	F.C. Tucker Company, Inc.	Indianapolis, IN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 15	Offices: 33	Offices: 48	
	Agents: 691	Agents: 404	Agents: 1,095	
	Sales Volume: \$3,771,633,888	Sales Volume: \$1,271,562,869	Sales Volume: \$5,043,196,757	
11	Shorewest Realtors	Brookfield, WI		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 25	Offices: 4	Offices: 29	
	Agents: 920	Agents: 88	Agents: 1,008	
	Sales Volume: \$2,984,000,000	Sales Volume: \$255,000,000	Sales Volume: \$3,239,000,000	

RANK	COMPANY	HEADQUARTERS			
12	Comey & Shepherd	Cincinnati, OH			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: 5	Offices: 6	Offices:	11	
	Agents: 315	Agents: 240	Agents:	555	
	Sales Volume: \$1,668,000,000	Sales Volume: \$900,000,000	Sales Volume:	\$2,568,000,000	
13	Better Homes and Gardens Real Estate The Masiello Group	Bedford, NH			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: 33	Offices: 1	Offices:	34	
	Agents: 661	Agents: 10	Agents:	671	
	Sales Volume: \$1,857,514,360	Sales Volume: \$35,011,400	Sales Volume:	\$1,892,525,760	
14	Realty Executives of Kansas City	Leawood, KS			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: 5	Offices: 22	Offices:	27	
	Agents: 168	Agents: 410	Agents:	578	
	Sales Volume: \$628,433,415	Sales Volume: \$1,244,141,798	Sales Volume:	\$1,872,575,213	
15	Stark Company Realtors	Madison, WI			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: 6	Offices: 1	Offices:	7	
	Agents: 192	Agents: 16	Agents:	208	
	Sales Volume: \$753,940,716	Sales Volume: \$279,589,215	Sales Volume:	\$1,033,529,931	
16	Counselor Realty Inc.	Arden Hills, MN			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: 6	Offices: 7	Offices:	13	
	Agents: 135	Agents: 115	Agents:	250	
	Sales Volume: \$395,793,468	Sales Volume: \$330,321,270	Sales Volume:	\$726,114,738	
17	The Litchfield Company	Pawleys Island, SC			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: 7	Offices: 3	Offices:	10	
	Agents: 157	Agents: 14	Agents:	171	
	Sales Volume: \$351,263,731	Sales Volume: \$24,000,000	Sales Volume:	\$375,263,731	



**NATION'S
BEST**
REALTRENDS 2021

Listed below are those firms which did not make the RealTrends 500 yet closed 500 transaction sides or more in 2020.

COMPANY	OFFICES	2020 SIDES
Phyllis Browning Company San Antonio, TX	4	2,089
RE/MAX United Raleigh, NC	3	2,087
Knipe Realty ERA Powered Portland, OR	4	2,084
Mike Thomas Associates Fort Wayne, IN	4	2,081
Joyner Fine Properties, LLC Richmond, VA	5	2,075
Coldwell Banker Professionals Lapeer, MI	12	2,073
RE/MAX 200 Realty Winter Springs, FL	3	2,073
Better Homes and Gardens Real Estate BloomTree Realty Prescott, AZ	7	2,072
RE/MAX Experts Memphis, TN	3	2,071
Star One Realtors Fairfield, OH	9	2,070
Keller Williams Milwaukee Southwest New Berlin, WI	1	2,069
Residential Properties Ltd. Providence, RI	7	2,069
RE/MAX Dallas Suburbs/RE/MAX Premier Plano, TX	3	2,058
RE/MAX Signature Houston, TX	4	2,057
Keller Williams Platinum Chesterfield, MI	1	2,053
Keller Williams Clear Lake/Nasa Houston, TX	1	2,053
Coldwell Banker Barnes Franklin, TN	8	2,049
Dickerson & Nieman Realtors Rockford, IL	5	2,049
Locations Honolulu, HI	6	2,047
CENTURY 21 Results Realty Services Cumming, GA	3	2,045
RE/MAX Champions Chino, CA	6	2,043

COMPANY	OFFICES	2020 SIDES
M. J. Peterson Real Estate, Inc. Amherst, NY	7	2,042
Slifer Smith & Frampton Real Estate Avon, CO	29	2,041
Jack White Real Estate Anchorage, AK	5	2,039
Keller Williams Realty Fayetteville Profit Sharers Fayetteville, NC	1	2,036
Keller Williams on the Water Sarasota, FL	2	2,034
Leading Edge Real Estate Winchester, MA	12	2,032
Keller Williams Realty - Washington Twp, NJ Sewell, NJ	1	2,031
Keller Williams Realty of Greensboro Greensboro, NC	1	2,031
Keller Williams Realty Allen Allen, TX	1	2,031
Coldwell Banker Legacy Group Bowling Green, KY	3	2,029
RE/MAX Gold Coast Camarillo, CA	8	2,026
RE/MAX Whatcom County, Inc. Bellingham, WA	5	2,022
Keller Williams Realty Mid-Willamette Corvallis, OR	1	2,015
RE/MAX 1st Advantage Woodbridge, NJ	3	2,005
Washington Fine Properties Washington, DC	9	2,002
Keller Williams Realty Bethel Park, PA	1	2,000
ERA Grizzard Real Estate Leesburg, FL	8	1,999
Keller Williams Greater Columbus & Ohio Realty Columbus, OH	1	1,996
Keller Williams, Peace River Partners Realty Punta Gorda, FL	1	1,995
Keller Williams Cornerstone Realty Ocala, FL	1	1,975
Keller Williams Realty Houston Northeast Kingwood, TX	1	1,972

COMPANY	OFFICES	2020 SIDES
Keller Williams Realty Johnson City, TN	1	1,970
Keller Williams Realty Home Commerce, MI	2	1,969
Better Homes and Gardens Real Estate Paracle Fort Mill, SC	4	1,965
CENTURY 21 American Homes East Meadow, NY	12	1,959
Coldwell Banker Gosslee Shreveport, LA	2	1,958
North&Co. Phoenix, AZ	2	1,952
Keller Williams Realty, Boston-Metro Boston, MA	3	1,951
Berkshire Hathaway HomeServices Beach Properties of Florida Santa Rosa Beach, FL	10	1,947
Coldwell Banker Brown Realtors Edwardsville, IL	9	1,942
RE/MAX Excalibur Scottsdale, AZ	5	1,940
Realty Executives Premier Valparaiso, IN	2	1,937
RE/MAX 440 Perkasie, PA	12	1,934
Coldwell Banker Danforth Federal Way, WA	3	1,929
RE/MAX Real Estate Center Walpole, MA	6	1,922
Keller Williams Topeka Topeka, KS	1	1,920
Blanchard & Calhoun Real Estate Co. Augusta, GA	4	1,915
Keller Williams Preferred Properties Upper Marlboro, MD	1	1,911
Keller Williams Realty, The Real Estate Center of Illinois, LLC Champaign, IL	1	1,903
Realty ONE Group Impact West Des Moines, IA	6	1,902
North Eastern Group Realty Fort Wayne, IN	5	1,893
Coldwell Banker Elite Stafford, VA	8	1,886

COMPANY	OFFICES	2020 SIDES
Signature Realty Associates Valrico, FL	1	1,884
Coldwell Banker Alfonso Realty Gulfport, MS	6	1,881
Keller Williams Realty First Choice Prairieville, LA	1	1,879
Keller Williams Realty West Saint Charles, MO	1	1,872
RE/MAX Integrity Willis, TX	2	1,865
Corcoran Pacific Properties Kailua, HI	10	1,864
Keller Williams First Choice Realty Bowling Green, KY	1	1,862
Keller Williams Sarasota Lakewood Ranch Lakewood Ranch, FL	2	1,855
Keller Williams Premier Properties Summit, NJ	2	1,854
Keller Williams Marquee Edwardsville, IL	1	1,853
Keller Williams Realty Gateway Realty Nashua, NH	1	1,852
Realty ONE Group Signature Midvale, UT	3	1,849
Keller Williams Realty Wichita, KS	1	1,846
Keller Williams Realty Community Partners Cumming, GA	1	1,841
RE/MAX Unlimited Real Estate Bethlehem, PA	2	1,838
Realty Concepts, LTD Fresno, CA	3	1,837
Bellator Real Estate & Development Spanish Fort, AL	6	1,827
Keller Williams Realty Georgetown, TX	1	1,825
CENTURY 21 Mike Bowman, Inc. Grapevine, TX	3	1,824
Keller Williams Realty Bloomington Bloomington, IL	2	1,823
RE/MAX United/All-Pro Escondido, CA	6	1,823

COMPANY	OFFICES	2020 SIDES
Engel & Völkers Buckhead Atlanta / Atlanta North Fulton Atlanta, GA	2	1,822
Madison & Company Properties, LLC Greenwood Village, CO	6	1,819
RE/MAX Executive Realty Franklin, MA	8	1,819
RE/MAX At Barnegat Bay Toms River, NJ	4	1,817
RE/MAX Alliance Dayton, OH	6	1,815
Keller Williams Honolulu & Maui Honolulu, HI	2	1,810
Keller Williams Realty Nashville-Spring Hill Spring Hill, TN	1	1,809
RE/MAX Of Pueblo Inc Pueblo West, CO	2	1,808
RE/MAX Realty Associates Mahomet, IL	5	1,799
RE/MAX Commonwealth Richmond, VA	4	1,797
RE/MAX River Cities Bettendorf, IA	3	1,796
Better Homes and Gardens Real Estate Main Street Properties Pensacola, FL	6	1,792
Keller Williams Realty Brevard Melbourne, FL	1	1,790
Keller Williams Realty Greenville, SC	1	1,785
Berkshire Hathaway HomeServices New Mexico Properties Albuquerque, NM	7	1,785
Keller Williams Realty Little Rock Little Rock, AR	1	1,784
The Platinum Group, Realtors Colorado Springs, CO	1	1,784
RE/MAX Newport Elite Salem, WI	3	1,778
CENTURY 21 Ace Realty Appleton, WI	1	1,778
Keller Williams Realty Oklahoma City, OK	1	1,776
Intero Real Estate Services - East Bay Fremont, CA	5	1,772

COMPANY	OFFICES	2020 SIDES
Keller Williams Capital Realty Evansville, IN	1	1,765
RE/MAX Professionals Sparks, NV	3	1,764
Berkshire Hathaway HomeServices Innovative Real Estate Denver, CO	4	1,750
RE/MAX Direct Boynton Beach, FL	3	1,749
Keller Williams Realty Spartanburg Spartanburg, SC	1	1,739
RE/MAX of Santa Clarita Valencia, CA	5	1,736
Berkshire Hathaway HomeServices Blake, REALTORS Albany, NY	11	1,732
Keller Williams Hilton Head Hilton Head Island, SC	1	1,729
Keller Williams Realty Anniston Anniston, AL	1	1,723
RE/MAX Masters Millennium Greenwood Village, CO	1	1,720
Keller Williams Corona Corona, CA	1	1,718
Keller Williams Realty Nashville - Mt. Juliet Mt. Juliet, TN	2	1,718
RE/MAX Trinity Fort Worth, TX	4	1,717
Hawaii Life Hanalei, HI	19	1,715
Keller Williams Realty Fresno Fresno, CA	1	1,713
RE/MAX First Realty Cranford, NJ	2	1,713
Keller Williams Greater Cleveland Northeast Mentor, OH	1	1,700
Keller Williams Prestige Properties Stamford, CT	1	1,700
Elfant Wissahickon REALTORS Philadelphia, PA	5	1,699
Capstone Realty Huntsville, AL	1	1,698
Keller Williams Realty Charleston/Mt. Pleasant Mt. Pleasant, SC	1	1,696

COMPANY	OFFICES	2020 SIDES
Coldwell Banker Associated Brokers Realty Canyon Lake, CA	3	1,696
Keller Williams Realty, Pioneer Valley Longmeadow, MA	1	1,694
Realty Executives Edge Cape Girardeau, MO	4	1,692
Keller Williams Premier Realty Colorado Springs, CO	1	1,691
PureWest Christie's International Real Estate Kalispell, MT	15	1,685
RE/MAX All Pro Bloomington, IL	3	1,683
United Real Estate Solutions & Experts Knoxville, TN	2	1,683
RE/MAX Signature Ormond Beach, FL	3	1,683
Keller Williams Shore Properties Toms River, NJ	1	1,681
CENTURY 21 Advantage Realty London, KY	6	1,679
The Norton Agency Gainesville, GA	5	1,675
Keller Williams Signature Katy, TX	1	1,675
RE/MAX Advantage Central Birmingham, AL	3	1,671
RE/MAX of Boulder, Inc Boulder, CO	2	1,670
CENTURY 21 Jordan-Link Visalia, CA	5	1,669
Keller Williams Realty - KW Pinnacle Worcester, MA	2	1,663
Shaheen, Ruth, Martin & Fonville Real Estate Henrico, VA	4	1,661
RE/MAX Results Owasso, OK	3	1,654
USREALTY.com, LLP Womelsdorf, PA	1	1,654
United Real Estate Louisville Louisville, KY	1	1,647
Corcoran Platinum Living Scottsdale, AZ	5	1,646

COMPANY	OFFICES	2020 SIDES
Better Homes and Gardens Real Estate Winans Dallas, TX	9	1,643
RE/MAX Top Producers Pasadena, CA	4	1,640
Bellabay Realty LLC Caledonia, MI	7	1,640
Keller Williams Realty Bartlesville, Grand Lake & Select Bartlesville, OK	1	1,634
RE/MAX Choice Properties Gallatin, TN	5	1,633
Keller Williams Realty Greater Nassau Garden City, NY	3	1,629
CENTURY 21 Elite Shreveport, LA	3	1,625
Keller Williams Burnsville - Southern Twin Cities Burnsville, MN	1	1,622
Keller Williams Preferred Realty Broomfield, CO	1	1,618
Keller Williams Realty DFW Metro SW Weatherford, TX	1	1,618
RE/MAX Real Estate Bethlehem, PA	2	1,613
Keller Williams Paint Creek and Somerset Rochester, MI	1	1,612
RE/MAX Executive Ripon, CA	5	1,609
Keller Williams Realty Greenville Drive Greenville, SC	1	1,606
PorchLight Real Estate Group Denver, CO	4	1,604
RE/MAX Metro Tierra Verde, FL	4	1,599
Keller Williams Realty Consultants Jeffersonville, IN	1	1,597
CENTURY 21 Northland Traverse City, MI	12	1,594
Coldwell Banker McMahan Crestwood, KY	10	1,591
Diane Turton, Realtors Point Pleasant Beach, NJ	16	1,588
CENTURY 21 Nachman Realty Newport News, VA	9	1,583

COMPANY	OFFICES	2020 SIDES
RE/MAX Unlimited Madison, AL	2	1,567
Keller Williams Realty Rivertown Grandville, MI	1	1,562
Keller Williams Fort Wayne Fort Wayne, IN	1	1,561
EXIT Realty Horizons Las Cruces, NM	1	1,559
Coldwell Banker Island Properties Kihei, HI	19	1,559
Keller Williams Realty McLean McLean, VA	1	1,556
RE/MAX Specialists Orange Park, FL	5	1,556
CENTURY 21 Alliance Medford, NJ	10	1,552
RE/MAX Real Estate Services Shreveport, LA	2	1,551
Lewith & Freeman Real Estate Kingston, PA	7	1,550
Keller Williams Realty Leading Edge Cumberland, RI	1	1,550
Keller Williams Realty Boca Raton Boynton Beach, FL	2	1,549
American Real Estate ERA Powered Lufkin, TX	4	1,546
Keller Williams Tri- Cities, WA Kennewick, WA	1	1,540
Realty ONE Group Gold Standard McMurray, PA	4	1,534
Keller Williams Realty Jackson Flowood, MS	1	1,531
Keller Williams Realty La Jolla La Jolla, CA	2	1,530
RE/MAX Preferred Swansea, IL	2	1,530
Keller Williams SoCal Rancho Cucamonga, CA	2	1,529
Keefe Real Estate, Inc. Lake Geneva, WI	8	1,528
Coldwell Banker Collins-Maury Collierville, TN	3	1,527

COMPANY	OFFICES	2020 SIDES
Florida Executive Realty Tampa, FL	6	1,524
RE/MAX Preferred, Town & County and Properties North Providence, RI	4	1,516
Coldwell Banker Upchurch Realty Athens, GA	2	1,516
HomeSmart Advantage Group Tucson, AZ	2	1,512
RE/MAX Elite Indialantic, FL	4	1,505
Keller Williams Realty Sun Valley and Southern Idaho Twin Falls, ID	1	1,503
Keller Williams NY Realty/City Life White Plains, NY	2	1,501
Coldwell Banker Action Schofield, WI	2	1,500
RE/MAX Renaissance Realtors/Properties Chattanooga, TN	4	1,500
RE/MAX Professionals Lawton, OK	1	1,499
CENTURY 21 Allstars Pico Rivera, CA	1	1,499
Realty Executives of St. Louis Saint Louis, MO	2	1,497
Berkshire Hathaway HomeServices Select Realty Fredericksburg, VA	3	1,496
RE/MAX On the Move Manchester, NH	9	1,492
Keller Williams Realty-Bothell Bothell, WA	1	1,488
Keller Williams Performance Realty Pueblo, CO	1	1,487
CENTURY 21 Maselle and Associates Jackson, MS	7	1,485
RE/MAX Traditions Chardon, OH	5	1,479
RE/MAX Gateway Chantilly, VA	4	1,477
Wardley Real Estate Las Vegas, NV	4	1,473
RE/MAX Center Johns Creek, GA	3	1,473

COMPANY	OFFICES	2020 SIDES
Keller Williams Realty Black Hills Rapid City, SD	1	1,469
RE/MAX Legends Spring, TX	1	1,466
Keller Williams Realty Ft. Myers/Islands/Naples Ft. Myers, FL	1	1,462
Keller Williams Realty Mulinix Norman, OK	1	1,461
United Real Estate Kansas City & Johnson County Kansas City, MO	2	1,461
RE/MAX Around Atlanta Realty Marietta, GA	4	1,459
Keller Williams Realty Houston Professionals Spring, TX	1	1,454
RE/MAX Concepts Lincoln, NE	2	1,450
ERA Strother Real Estate Fayetteville, NC	2	1,449
EXIT King Realty Venice, FL	3	1,448
Portside Real Estate Group Portland, ME	5	1,446
Keller Williams Living Cleveland Solon, OH	1	1,442
Coldwell Banker Preferred, Realtors Bakersfield, CA	2	1,439
HomeSmart Lifestyles Queen Creek, AZ	2	1,438
Scenic Sotheby's International Realty Santa Rosa Beach, FL	3	1,438
RE/MAX Results Hagerstown, MD	2	1,437
Keller Williams Denver Central Denver, CO	1	1,436
RE/MAX Space Center-Clear Lake League City, TX	5	1,429
RE/MAX Synergy Orland Park, IL	1	1,426
Keller Williams Realty Portland Premiere Portland, OR	1	1,425
RE/MAX Big Bear Big Bear Lake, CA	4	1,421

COMPANY	OFFICES	2020 SIDES
Real Living Brokers Realty Group Warren, OH	2	1,421
RE/MAX Leading Edge Detroit, MI	3	1,420
Greenwood King Properties Houston, TX	3	1,415
ReeceNichols South Central Kansas Wichita, KS	4	1,414
Keller Williams Realty Showcase Properties Braintree, MA	2	1,413
CENTURY 21 Masters Walnut, CA	9	1,413
CENTURY 21 Blackwell & Co. Realty, Inc. Boiling Springs, SC	3	1,411
RE/MAX Central Manalapan, NJ	1	1,409
ERA Reardon/Midwest Properties ERA Powered Jackson, MI	10	1,409
ERA Colonial Real Estate Harker Heights, TX	5	1,408
HomeSmart ICARE Realty Sacramento, CA	4	1,407
RE/MAX Rising Bloomington, IL	1	1,406
Keller Williams Realty Bay Area Estates Los Gatos, CA	2	1,405
RE/MAX Trend Cape Coral, FL	2	1,405
United Real Estate Richmond Richmond, VA	1	1,402
Coldwell Banker Home Source Victorville, CA	6	1,399
Realty ONE Group Coastal Summerville, SC	2	1,395
CENTURY 21 Action Plus Realty Freehold, NJ	8	1,392
RE/MAX Leading Edge Annapolis, MD	3	1,390
RE/MAX Eastside Brokers Inc Seattle, WA	2	1,387
C3 Real Estate Solutions Fort Collins, CO	4	1,386

COMPANY	OFFICES	2020 SIDES
Keller Williams Realty Naples/Marco Island Naples, FL	2	1,381
Keller Williams Classic Realty Orlando, FL	1	1,381
Keller Williams Platinum Realty Wyomissing, PA	1	1,380
Coldwell Banker Pacesetter Steel Realtors Corpus Christi, TX	4	1,377
Keller Williams Realty Palm Beach Central West Palm Beach, FL	2	1,376
CENTURY 21 Goodyear Green Edmond, OK	6	1,376
HomeSmart Real Estate Momentum Mentor, OH	3	1,372
RE/MAX Mi Casa Aurora, IL	3	1,372
ERA American Real Estate Shalimar, FL	5	1,371
Keller Williams Realty Greater Seattle Seattle, WA	1	1,370
Keller Williams Realty Town Center Virginia Beach, VA	1	1,367
Keller Williams 1st Realty and Associates Longmont, CO	2	1,365
Keller Williams Montclair, NJ Montclair, NJ	1	1,364
Better Homes and Gardens Real Estate homecity San Antonio, TX	13	1,363
Keller Williams Realty Central RI Cranston, RI	1	1,358
RE/MAX Innovations Kansas City, MO	1	1,356
CENTURY 21 Arizona Foothills Phoenix, AZ	10	1,354
Classic Properties Clarks Summit, PA	4	1,352
Keller Williams Realty Las Vegas Las Vegas, NV	1	1,350
CENTURY 21 Platinum Properties Clarksville, TN	3	1,350
Keller Williams Realty Valencia, CA	2	1,346

COMPANY	OFFICES	2020 SIDES
Coldwell Banker Hartung Tallahassee, FL	1	1,346
RE/MAX Elite Harlingen, TX	6	1,346
Hardy Real Estate Holdings Birmingham, MI	3	1,345
RE/MAX Vision Chesterfield, MO	1	1,344
RE/MAX Vintage Cypress, TX	2	1,344
RE/MAX Executive Severna Park, MD	3	1,343
RE/MAX First New Albany, IN	2	1,341
Keller Williams Seven Hills Realty Cincinnati, OH	1	1,339
RE/MAX Bayshore Traverse City, MI	5	1,339
Keller Williams Foxboro / North Attleboro Plainville, MA	1	1,337
RE/MAX Creative Realty Georgetown, KY	3	1,330
Keller Williams Client's Choice Realty Colorado Springs, CO	1	1,324
Coldwell Banker Premier Real Estate San Luis Obispo, CA	15	1,315
RE/MAX Action First Tampa, FL	4	1,315
Dilbeck Real Estate La Canada, CA	10	1,312
Keller Williams Realty Cleveland Cleveland, TN	1	1,310
Keller Williams Great Smokies Waynesville, NC	1	1,309
RE/MAX Associates Pueblo, CO	1	1,308
RE/MAX Advantage Plus Boca Raton, FL	10	1,307
RE/MAX Centerstone Avon, IN	4	1,306
Keller Williams Premier Realty North Suburban Vadnais Heights, MN	1	1,303

COMPANY	OFFICES	2020 SIDES
Keller Williams Realty - Silicon Valley Campbell, CA	3	1,300
RE/MAX Associates Wilmington, DE	4	1,295
RE/MAX 1st Advantage Mechanicsburg, PA	3	1,291
Keller Williams Realty Atlanta - Metro East Conyers, GA	1	1,290
Keller Williams Elite Realty Owensboro, KY	2	1,288
Counselor Realty Inc. Arden Hills, MN	6	1,287
Keller Williams Legacy Dearborn, MI	1	1,287
United Real Estate Columbia, Florence, Charleston & Mt Pleasant Columbia, SC	4	1,287
RE/MAX Executive Group Inc Elizabethtown, KY	5	1,287
RE/MAX Showcase Gurnee, IL	3	1,285
Keller Williams Realty Legacy Group Richmond, KY	1	1,285
RE/MAX Peninsula Newport News, VA	3	1,283
Keller Williams American Premier Realty Bel Air, MD	1	1,283
Keller Williams Realty Round Rock Round Rock, TX	1	1,283
Coldwell Banker Schmitt Real Estate Co. Marathon, FL	5	1,281
McWilliamsBallard Alexandria, VA	3	1,280
Real Living Messina & Associates Duluth, MN	4	1,280
Coldwell Banker Kinard Realty Dalton, GA	5	1,280
Berkshire Hathaway HomeServices Parks & Weisberg, Realtors Louisville, KY	11	1,279
Keller Williams Realty Platinum - Garner/Clayton Garner, NC	1	1,273
RE/MAX North - San Antonio II San Antonio, TX	2	1,271

COMPANY	OFFICES	2020 SIDES
CENTURY 21 Advantage Gold Southampton, PA	10	1,270
EXIT Realty Cherry Creek, DTC, Pikes Peak Englewood, CO	3	1,268
RE/MAX of Orange Beach Foley, AL	2	1,268
Coldwell Banker Hickok & Boardman Burlington, VT	3	1,265
Keller Williams North Shore West Libertyville, IL	1	1,264
United Real Estate Indianapolis Indianapolis, IN	1	1,264
RE/MAX Professionals Lake City, FL	2	1,262
Keller Williams Realty-Madison Madison, WI	2	1,261
Keller Williams Elite Realty Bonita Springs, FL	1	1,260
Keller Williams Realty Encino-Sherman Oaks Encino, CA	1	1,259
Keller Williams Realty Monroe Monroe, LA	1	1,257
Realty Executives Home Towne Port Huron, MI	5	1,257
Restaino & Associates ERA Powered Madison, WI	8	1,256
ERA Shields Real Estate Colorado Springs, CO	2	1,256
Berkshire Hathaway HomeServices Da-Ly Realty Grand Island, NE	5	1,255
Keller Williams Southern Nevada Henderson, NV	1	1,252
Zeitlin Sotheby's International Realty Nashville, TN	3	1,250
Retter & Company Sotheby's International Realty Kennewick, WA	1	1,247
Keller Williams Realty Group - Limerick Collegeville, PA	1	1,245
RE/MAX Properties Ltd Newtown, PA	1	1,245
CENTURY 21 Sunbelt Realty Cape Coral, FL	10	1,244

COMPANY	OFFICES	2020 SIDES
Berkshire Hathaway Homeservices Elite Real Estate American Fork, UT	4	1,242
United Real Estate Lexington KY Lexington, KY	1	1,240
Keller Williams Realty Living Brighton, MI	1	1,237
CENTURY 21 Tenace Realty Coral Springs, FL	3	1,237
Keller Williams Real Estate Doylestown, PA	1	1,236
Keller Williams Real Estate Philadelphia, PA	1	1,235
Keller Williams Myrtle Beach South Myrtle Beach, SC	1	1,235
HomeSmart First Advantage Realty Voorhees, NJ	5	1,233
Keller Williams Realty Syracuse Fayetteville, NY	1	1,233
Davis R. Chant Realtors Milford, PA	5	1,232
Coldwell Banker Kappel Gateway Realty Vacaville, CA	5	1,230
Realty ONE Group Results Winston-Salem, NC	8	1,229
RE/MAX Realty Unlimited Saint Petersburg, FL	4	1,228
Keller Williams Realty Golden Ticket Real Estate Yorba Linda, CA	3	1,226
Heritage House Sotheby's International Realty Holmdel, NJ	5	1,224
RE/MAX Associates Northeast Kingwood, TX	1	1,223
Red Oak Realty Oakland, CA	5	1,220
CENTURY 21 Morrison Realty Bismarck, ND	3	1,213
ERA Team VP Real Estate Chautauqua, NY	8	1,212
RE/MAX Ultimate Professionals Plainfield, IL	3	1,211
Fred Real Estate Group Bend, OR	1	1,210

COMPANY	OFFICES	2020 SIDES
Keller Williams Realty North Central Leominster, MA	1	1,209
Berkshire Hathaway HomeServices Troth, REALTORS Lancaster, CA	2	1,207
Keller Williams Realty North Grand Rapids, MI	1	1,206
RE/MAX Advance Realty Miami, FL	5	1,206
Berkshire Hathaway HomeServices Metro Realty Wauwatosa, WI	3	1,205
HomeSmart Preferred Realty Pueblo, CO	3	1,203
Coldwell Banker Select, REALTORS Erie, PA	4	1,203
W Real Estate Santa Rosa, CA	10	1,202
Keller Williams Executives Realty Highlands Ranch, CO	2	1,201
Berkshire Hathaway HomeServices Cooper & Co. Inc., REALTORS Mobile, AL	7	1,201
RE/MAX At Home Norman, OK	3	1,200
Keller Williams Community Partners Miamisburg, OH	1	1,200
RE/MAX Accent Richmond Hill, GA	3	1,200
ERA Doty Real Estate/ERA Team Real Estate Jonesboro, AR	3	1,200
Real Living The Real Estate Group Camas, WA	5	1,196
Keller Williams Realty Carlsbad & Whittier Whittier, CA	2	1,195
Legacy Real Estate & Associates ERA Powered Fremont, CA	5	1,190
Keller Williams Realty Premier Properties Miami, FL	2	1,188
Keller Williams Realty Wellington Wellington, FL	1	1,186
Realty ONE Group Evolution Miami, FL	2	1,185
Napier Realtors ERA Midlothian, VA	4	1,182

COMPANY	OFFICES	2020 SIDES
Keller Williams Pearland Pearland, TX	1	1,178
AveryHess, Realtors Dunn Loring, VA	7	1,175
RE/MAX One Realty Moorestown, NJ	5	1,175
CENTURY 21 Americana Las Vegas, NV	6	1,175
NextHome Experience Worthington, OH	3	1,174
RE/MAX Lakeshore South Haven, MI	4	1,174
Sine & Monaghan, REALTORS Real Living Grosse Pointe Farms, MI	4	1,174
Keller Williams Realty Grand Junction Grand Junction, CO	1	1,173
Keller Williams Lancaster Lancaster, PA	1	1,173
Coldwell Banker Group One Realty West Monroe, LA	1	1,173
Keller Williams Realty Boston NW Concord, MA	1	1,170
Keller Williams Realty Southwest Las Vegas, NV	1	1,169
RE/MAX Checkmate Inc Realtors Johnson City, TN	1	1,169
RE/MAX Advantage Realty Spring Hill, FL	2	1,168
Keller Williams McKinney McKinney, TX	1	1,167
RE/MAX Advanced Realty Greenwood, IN	5	1,165
Keller Williams Realty Landmark Flushing, NY	2	1,163
United Real Estate North Jersey Fair Lawn, NJ	1	1,163
Dickens Mitchener Charlotte, NC	2	1,161
RE/MAX Tyler Lindale, TX	4	1,159
Aspen Snowmass Sotheby's International Realty Aspen, CO	12	1,156

COMPANY	OFFICES	2020 SIDES
Berkshire Hathaway HomeServices CNY Realty Syracuse, NY	8	1,155
Keller Williams Realty El Cajon El Cajon, CA	1	1,154
Keller Williams Realty Pacific Estates Long Beach, CA	1	1,154
eRealty Advisors, Inc. White Plains, NY	6	1,153
Keller Williams Realty Apex Apex, NC	1	1,151
RE/MAX Real Estate Results Bentonville, AR	2	1,151
Vista Sotheby's International Realty Manhattan Beach, CA	9	1,151
Atlantic Sotheby's International Realty Virginia Beach, VA	3	1,146
Realty ONE Group Empire Oak Hills, CA	1	1,144
Keller Williams Realty Middlesex Metuchen, NJ	1	1,144
RE/MAX 100 Bristol, IN	2	1,144
RE/MAX Advantage Colorado Springs, CO	1	1,141
RE/MAX Choice Champaign, IL	4	1,134
RE/MAX Real Estate Groups Muncie, IN	1	1,134
CENTURY 21 Atwood Mankato, MN	12	1,134
Keller Williams Eagle Realty Miami, FL	2	1,132
RE/MAX Best Choice Festus, MO	4	1,132
RE/MAX Real Estate Ten Inc Morristown, TN	3	1,132
Berkshire Hathaway HomeServices Ally Real Estate Bossier City, LA	1	1,129
CENTURY 21 North Homes Realty Lynnwood, WA	9	1,127
Matt Curtis Real Estate, Inc Madison, AL	2	1,127

COMPANY	OFFICES	2020 SIDES
Keller Williams Realty Professional Partners Glendale, AZ	1	1,123
Keller Williams Realty Lynchburg Metro Forest, VA	1	1,122
Berkshire Hathaway HomeServices Central Illinois, REALTORS Bloomington, IL	2	1,122
Coldwell Banker Plaza Real Estate Wichita, KS	2	1,119
EXIT Landmark Realty White Plains, MD	3	1,119
RE/MAX Results Greenville, NC	6	1,119
Berkshire Hathaway HomeServices Don Johnson, REALTORS San Antonio, TX	4	1,119
CENTURY 21 Select Group Blakeslee, PA	8	1,118
RE/MAX of Stuart Stuart, FL	2	1,117
Engel & Völkers Minneapolis Downtown Minneapolis, MN	3	1,117
Berkshire Hathaway HomeServices Central Washington Real Estate Yakima, WA	2	1,117
GUIDE Real Estate Sacramento, CA	1	1,115
EXIT Strategy Realty Chicago, IL	1	1,115
RE/MAX Solutions Rockledge, FL	3	1,114
CENTURY 21 Clinkenbeard Agency Fort Gibson, OK	9	1,114
RE/MAX Real Estate Partners Hattiesburg, MS	1	1,111
Engel & Völkers Western Frontier Missoula, MT	7	1,107
RE/MAX Premier Properties Louisville, KY	1	1,107
Oakridge Real Estate Cedar Falls, IA	1	1,106
Keller Williams Realty Zachary Monroe, LA	1	1,105
RE/MAX Realty Services Bethesda, MD	5	1,104

COMPANY	OFFICES	2020 SIDES
Keller Williams Realty Services Boca Raton, FL	2	1,102
RE/MAX Realty Specialists Staunton, VA	5	1,102
Keller Williams Platinum Realty Fort Smith, AR	1	1,101
Coldwell Banker Shook Lafayette, IN	1	1,101
Keller Williams Realty Bellevue Bellevue, WA	1	1,100
Coldwell Banker Mountain West Real Estate, Inc. Salem, OR	1	1,099
RE/MAX Country Real Estate Pocatello, ID	1	1,096
Monument Sotheby's International Realty Baltimore, MD	7	1,096
Keller Williams Realty Charlottesville Charlottesville, VA	1	1,095
Keller Williams Realty Carmel Valley/Del Mar San Diego, CA	1	1,094
RE/MAX 5 Star Realty Pasadena, TX	1	1,093
Berkshire Hathaway HomeServices Texas Realty Austin, TX	6	1,091
Sellstate Next Generation Realty Ocala, FL	4	1,090
CENTURY 21 Action Realty Houma, LA	5	1,090
RE/MAX Team 2000 Dearborn, MI	1	1,090
RE/MAX Haven Realty Solon, OH	5	1,089
ERA Newlin & Company San Angelo, TX	2	1,089
RE/MAX Centre Realtors Jamison, PA	1	1,088
Keller Williams Home Town Realty Dayton, OH	1	1,087
Keller Williams Realty Birmingham-Metro North Gardendale, AL	1	1,087
Park Co. Realtors Fargo, ND	1	1,086

COMPANY	OFFICES	2020 SIDES
EXIT Realty of Lubbock Lubbock, TX	1	1,085
RE/MAX Abilene Abilene, TX	3	1,085
ERA Sunrise Realty Canton, GA	6	1,085
RE/MAX TRU Buford, GA	1	1,084
ERA Matt Fischer Realtor Yuma, AZ	1	1,084
RE/MAX Realty Centre Olney, MD	2	1,083
Keller Williams Realty Merrimack Valley Westford, MA	1	1,082
Keller Williams QCA Progressive Partners Bettendorf, IA	1	1,081
Keller Williams Realty Chico Area Chico, CA	1	1,080
RE/MAX Real Estate Center Ames, IA	3	1,078
Keller Williams Points East Greenville, NC	1	1,077
Keller Williams Realty Southwest Colorado Durango, CO	2	1,074
RE/MAX Connection Mantua, NJ	3	1,073
Coldwell Banker Sudderth Nelson, Inc. Alamogordo, NM	3	1,072
Keller Williams Yuma Realty Yuma, AZ	1	1,069
Berkshire Hathaway HomeServices Perrie Mundy Realty Group Redlands, CA	4	1,066
Keller Williams of Central PA Enola, PA	1	1,066
RE/MAX Professionals Select Naperville, IL	1	1,066
Keller Williams Realty Success Andover, MA	1	1,065
ERA Central Realty Group Cream Ridge, NJ	5	1,065
The Litchfield Company Pawleys Island, SC	7	1,064

COMPANY	OFFICES	2020 SIDES
RE/MAX of Paradise Chico, CA	2	1,063
NextHome Experience Bangor, ME	3	1,062
RE/MAX Realty Plus Sebring, FL	2	1,061
Keller Williams Realty Central Sterling Heights, MI	1	1,060
EXIT Lakes Realty Premier Baxter, MN	2	1,059
Leonard Ryden Burr Real Estate Winston-Salem, NC	1	1,058
Coldwell Banker The Property Exchange Cheyenne, WY	1	1,057
RE/MAX Land & Homes Victoria, TX	5	1,056
Coldwell Banker River Valley, Realtors Onalaska, WI	5	1,056
Coldwell Banker Sky Ridge Realty Blue Jay, CA	0	1,055
RE/MAX Revealty Grove City, OH	3	1,054
Lifestyl Real Estate Lexington, KY	1	1,053
RE/MAX Real Estate Associates Terre Haute, IN	1	1,052
RE/MAX Connection Canal Winchester, OH	2	1,051
HM Properties Charlotte, NC	3	1,049
Realty ONE Group Premier Lone Tree, CO	1	1,048
CENTURY 21 Carioti Orlando, FL	5	1,047
The Hardie Group Real Estate Company Kokomo, IN	1	1,047
RE/MAX Eastern Inc Philadelphia, PA	2	1,046
Keller Williams Realty - Lee Beaver & Associates Manassas, VA	1	1,046
RE/MAX Plaza Wauconda, IL	6	1,041

COMPANY	OFFICES	2020 SIDES
Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	4	1,041
RE/MAX Achievers Frederick, MD	2	1,039
RE/MAX Freedom Oak Hills, CA	3	1,037
Keller Williams Realty Northwest Montana Kalispell, MT	2	1,037
CENTURY 21 First Group Sulphur Springs, TX	6	1,035
Strano and Associates Belleville, IL	5	1,033
Keller Williams Gateway Baltimore, MD	1	1,032
RE/MAX Patriots York, PA	1	1,032
Rogers Healy and Associates Dallas, TX	1	1,031
Springer Realty Group Exton, PA	6	1,030
RE/MAX Centre Realty State College, PA	1	1,030
RE/MAX Advantage Yucaipa, CA	4	1,030
Coldwell Banker Conroy, Marable & Holleman Clarksville, TN	3	1,029
Lake Norman Realty Cornelius, NC	6	1,029
Keller Williams Realty Cincinnati Metro Northeast Mason, OH	1	1,028
RE/MAX Unlimited St. Augustine, FL	3	1,028
CENTURY 21 Town & Country Utica, MI	5	1,028
Hall & Hunter Realtors Birmingham, MI	1	1,027
RE/MAX Realty One Crystal River, FL	4	1,026
EXIT Realty Homeward Bound Vestal, NY	2	1,024
Berkshire Hathaway HomeServices Realty Center Hixson, TN	5	1,024

COMPANY	OFFICES	2020 SIDES
RE/MAX Northwest, Realtors Spring, TX	2	1,023
Berkshire Hathaway HomeServices Enchanted Lands, REALTORS Roswell, NM	4	1,023
RE/MAX Associates of Arlington Arlington, TX	2	1,018
Keller Williams Tri-Valley Realty Pleasanton, CA	1	1,018
Coldwell Banker Coastal Alliance Long Beach, CA	4	1,018
RE/MAX Legends Snellville, GA	4	1,018
Sears Real Estate Greeley, CO	1	1,017
RE/MAX Realty One Kokomo, IN	1	1,017
Mott & Chace Sotheby's International Realty Charlestown, RI	6	1,017
ERA Courtyard Real Estate Amarillo, TX	3	1,011
Cottingham Chalk Charlotte, NC	1	1,010
RE/MAX Legends Group Indianapolis, IN	1	1,009
RE/MAX Alliance Virginia Beach, VA	3	1,009
Berkshire Hathaway HomeServices Northeast Real Estate Bangor, ME	8	1,007
Coldwell Banker Brenizer, Realtors Eau Claire, WI	5	1,007
Keller Williams Realty Jersey Shore Ocean City, NJ	1	1,006
RE/MAX Lubbock Lubbock, TX	1	1,006
RE/MAX Trends Realty Canal Fulton, OH	3	1,006
Callaway Henderson Sotheby's International Realty Princeton, NJ	4	1,005
ERA Lambros Real Estate Missoula, MT	6	1,005
Coldwell Banker Brokers of the Valley Napa, CA	3	1,002

COMPANY	OFFICES	2020 SIDES
Keller Williams Prosperity Wayne Wayne, NJ	1	1,002
RE/MAX Real Estate Group Erie, PA	3	998
ERA Martin & Associates Chillicothe, OH	6	998
CENTURY 21 Parker & Scroggins Realty Benton, AR	4	997
RE/MAX Property Pros Eagle River, WI	4	995
RE/MAX Pinnacle Elizabethtown, PA	5	994
RE/MAX Real Estate, LTD. Red Bank, NJ	4	990
RE/MAX of Naperville Downers Grove, IL	2	985
Keller Williams Realty Sacramento Metro Sacramento, CA	1	983
RE/MAX Experience Fort Lauderdale, FL	2	983
RE/MAX Innovative Properties Pelham, NH	6	981
Keller Williams Pinehurst Southern Pines, NC	1	980
Keller Williams Houma/Thibodaux Houma, LA	1	980
Berkshire Hathaway HomeServices Rocky Mountain, REALTORS Boulder, CO	10	979
RE/MAX Acclaimed Properties Bedford, IN	2	978
Coldwell Banker M.M. Parrish Realtors Gainesville, FL	2	970
Berkshire Hathaway HomeServices Floberg Real Estate Billings, MT	3	970
RE/MAX Affiliates Menomonie, WI	3	969
CENTURY 21 Beal College Station, TX	1	969
RE/MAX Classic Realty Las Cruces, NM	1	968
RE/MAX Select Albuquerque, NM	4	968

COMPANY	OFFICES	2020 SIDES
CENTURY 21 Lakeside Realty Youngstown, OH	4	968
Weichert Realtors - Coastal Properties Hilton Head Island, SC	5	966
Better Homes and Gardens Real Estate Advantage Realty Honolulu, HI	6	964
RE/MAX 1st Realty Marquette, MI	1	962
RE/MAX Home Group Cedar Falls, IA	4	962
RE/MAX Realty Group Fort Myers, FL	3	962
Keller Williams Princeton Realty Princeton, NJ	1	962
RE/MAX Revolution Wall, NJ	1	960
RE/MAX Real Estate Professionals Columbus, IN	1	960
RE/MAX Paradise Orange Beach, AL	1	960
Coldwell Banker Village Green Realty Woodstock, NY	6	959
Keller Williams Realty Gulfport, MS	1	957
Berkshire Hathaway HomeServices First, REALTORS Topeka, KS	1	957
Realty ONE Group Prestige Beaverton, OR	3	956
EXIT Realty Consultants Turlock, CA	7	955
ERA Davis & Linn/ERA Kings Bay Realty Jacksonville, FL	3	954
CENTURY 21 Wright-Pace Real Estate Jonesboro, AR	2	954
Keller Williams Montana Realty Bozemon, MT	1	951
Legacy Properties Sotheby's International Realty Portland, ME	5	951
WK Real Estate Boulder, CO	2	950
RE/MAX Legacy Realty Fargo, ND	1	949

COMPANY	OFFICES	2020 SIDES
RE/MAX Town Center Potomac, MD	4	948
Keller Williams Realty Harrisburg - East Harrisburg, PA	1	946
CENTURY 21 Realty Masters Montebello, CA	3	946
RE/MAX First Fort Lauderdale, FL	3	944
CENTURY 21 Wright Real Estate Tahlequah, OK	3	944
Better Homes and Gardens Real Estate 43° North Meridian, ID	1	943
RE/MAX Platinum Priceville, AL	2	942
RE/MAX Southland Realty II Garner, NC	1	941
ERA Realty Center Cedar City, UT	2	941
Canvas Real Estate Fort Lauderdale, FL	8	940
Keller Williams Realty West Sound Gig Harbor, WA	1	940
Coldwell Banker American Home Topeka, KS	2	939
Realty ONE Group Music City Franklin, TN	1	938
RE/MAX Main Line Phoenixville, PA	4	937
RE/MAX Crown Realty Sebastian, FL	3	936
ERA Great American Realty Wichita, KS	2	936
Berkshire Hathaway HomeServices Results Realty Kissimmee, FL	3	935
Berkshire Hathaway Homeservices United Properties Baton Rouge, LA	4	932
Coldwell Banker Trusted Advisors Lubbock, TX	1	931
Coldwell Banker Hallmark Realty Glendale, CA	2	931
Group One Sotheby's International Realty Boise, ID	1	931

COMPANY	OFFICES	2020 SIDES
Coldwell Banker Faith Properties Utica, NY	3	929
Keller Williams North County Celina, TX	1	929
Bray Real Estate Grand Junction, CO	1	929
RE/MAX 8 Blacksburg, VA	4	928
Better Homes and Gardens Real Estate Lifestyles Realty Jacksonville Beach, FL	4	928
Realty ONE Group Cascadia Vancouver, WA	1	926
CENTURY 21 Pro-Link Realty Sioux City, IA	2	926
CENTURY 21 ALL-SERVICE Bedford, VA	5	926
RE/MAX Professionals East Greenwich, RI	1	925
RE/MAX of Cherry Creek Inc Denver, CO	1	925
RE/MAX Shoreline Portsmouth, ME	3	923
JPAR - The Sears Group Katy, TX	1	921
Coldwell Banker Town & Country Properties Clarks Summit, PA	5	921
RE/MAX Unlimited Kennesaw, GA	2	921
Keller Williams Pasadena/Arcadia Pasadena, CA	2	920
Keller Williams Realty Central Delaware Dover, DE	1	920
RE/MAX Executives Alexandria, VA	4	920
RE/MAX One Pickerington, OH	1	920
Keller Williams Realty Folsom Folsom, CA	1	918
Dielmann Sotheby's International Realty St. Louis, MO	1	918
RE/MAX Realty Consultants Winston Salem, NC	2	917

COMPANY	OFFICES	2020 SIDES
Berkshire Hathaway Homeservices Silverhawk Realty Caldwell, ID	6	917
RE/MAX Prestige Properties Kingman, AZ	1	916
RE/MAX House of Brokers Springfield, MO	1	915
RE/MAX Property Source Rockford, IL	6	914
RE/MAX Essential Wilmington, NC	1	913
Steamboat Sotheby's International Realty Steamboat Springs, CO	3	913
RE/MAX Realty Professionals Columbia, SC	3	912
RE/MAX Four Corners McKinney, TX	1	912
CENTURY 21 Frontier Realty McMurray, PA	5	911
RE/MAX True Advantage Evans, GA	1	908
RE/MAX Dynamic Tampa, FL	1	905
ERA American Realty Inverness, FL	3	905
CENTURY 21 J W Morton Real Estate, Inc. Inverness, FL	1	901
Keller Williams Realty Mid Town Direct Realty Maplewood, NJ	1	900
Coldwell Banker Townside Realtors Roanoke, VA	3	900
RE/MAX Perrett Associates Marshall, MI	2	899
RE/MAX Benchmark Realty Group Middletown, NY	3	899
ERA Geyer Noakes Realty Group Findlay, OH	3	899
RE/MAX All Stars Daleville, VA	1	898
Key Realty Rockford, IL	5	897
Keller Williams Realty Southland Partners Raymore, MO	1	896

COMPANY	OFFICES	2020 SIDES
Coldwell Banker Lenhart Properties Inc. Longview, TX	5	896
ERA One Source Realty Clarks Summit, PA	5	896
Keller Williams Cedar Park Leander Cedar Park, TX	1	894
Coldwell Banker East-West Realty Duluth, MN	7	893
CENTURY 21 Premier Real Estate Columbus, GA	2	892
RE/MAX Professional Baton Rouge, LA	1	891
Lohmiller Real Estate Lawrenceburg, IN	5	890
Better Homes and Gardens Real Estate Executive Partners Augusta, GA	2	888
RE/MAX Real Estate Leaders Holmdel, NJ	3	887
RE/MAX Affiliates Dublin, OH	2	886
CENTURY 21 United El Dorado, AR	6	882
Keller Williams Lincoln Lincoln, NE	1	875
Big Block Realty North Sacramento, CA	875	875
Keller Williams Realty Cary, NC	1	875
RE/MAX Action Lisle, IL	1	875
RE/MAX Lakes Area Realty Crosslake, MN	5	875
Coldwell Banker Boyd & Hassell, Inc., Realtors Hickory, NC	1	873
CENTURY 21 The Real Estate Centre Pasadena, MD	6	873
Coldwell Banker TEC Mandeville, LA	6	872
Keller Williams Denver - North Jeffco/Conifer Wheat Ridge, CO	2	872
RE/MAX Achievers Dublin, OH	2	871

COMPANY	OFFICES	2020 SIDES
Ocean Atlantic Sotheby's International Realty Rehoboth Beach, DE	3	870
RE/MAX First Baton Rouge, LA	1	867
Berkshire Hathaway HomeServices Hodnett Cooper Real Estate St. Simons Island, GA	4	867
RE/MAX Elite Lynnwood, WA	5	865
Coldwell Banker Premier Winchester, VA	7	863
Keller Williams Realty Gainesville Gainesville, FL	1	863
NextHome Specialists Columbia, SC	5	862
Keller Williams Realty Lake Forest/Irvine Lake Forest, CA	2	861
GK Properties Henderson, NV	2	861
Coldwell Banker Southern Homes Beaumont, TX	4	860
Better Homes and Gardens Real Estate Native American Group Virginia Beach, VA	4	860
Keller Williams Main Line Realty Ardmore, PA	1	859
RE/MAX Assured Maitland, FL	1	859
RE/MAX Integrity Kent, WA	5	858
Realty ONE Group Select Mooresville, NC	1	857
RE/MAX Preferred Properties, Inc Knoxville, TN	6	856
Canzell Realty Virginia Beach, VA	4	854
RE/MAX Island Realty Bluffton, SC	3	854
Keller Williams Realty Southern Tier & Finger Lakes Horseheads, NY	1	853
Keller Williams Realty Partners, LLC Loveland, CO	2	853
RE/MAX Real Estate Connections Manassas, VA	5	849

COMPANY	OFFICES	2020 SIDES
Coldwell Banker Best Realty Ridgecrest, CA	2	849
Coldwell Banker Of The Valley Huntsville, AL	1	849
Piatt Sotheby's International Realty Pittsburgh, PA	7	848
Keller Williams Realty Partners Yorktown Heights, NY	1	848
RE/MAX Bakken Realty Watford City, ND	3	848
Keller Williams Realty Kalamazoo Portage, MI	1	845
RE/MAX Excel Schofield, WI	1	845
CENTURY 21 Lois Lauer Realty Redlands, CA	2	844
EXIT Rocky Top Realty Crossville, TN	6	842
Berkshire Hathaway HomeServices Premier Properties Fargo, ND	1	841
ERA Landmark Real Estate Bozeman, MT	4	841
Village Properties Santa Barbara, CA	3	840
Keller Williams Realty Ridgefield Ridgefield, CT	1	840
Keller Williams Umpqua Valley Roseburg, OR	1	839
RE/MAX Results Rapid City, SD	1	838
Berkshire Hathaway HomeServices Woodmont Realty Brentwood, TN	2	837
Keller Williams Realty Cumberland County Vineland, NJ	1	835
RE/MAX Gold Washington, MO	7	835
Berkshire Hathaway HomeServices Bay Street Realty Group Beaufort, SC	6	833
ERA All In One Realty Albany, GA	1	833
Berkshire Hathaway HomeServices Beazley, REALTORS Evans, GA	13	833

COMPANY	OFFICES	2020 SIDES
Coldwell Banker Professional Group Newberg, OR	5	832
Barrett Sotheby's International Realty Concord, MA	7	832
JP Willman Realty Twin Cities Maple Grove, MN	1	831
Keller Williams Realty - South Watuppa Fall River, MA	1	831
RE/MAX Advantage Rapid City, SD	1	831
RE/MAX Masters Realty Covina, CA	3	830
Keller Williams Realty Greensboro North Greensboro, NC	1	830
RE/MAX Alliance Mandeville, LA	1	830
RE/MAX College Park Realty Long Beach, CA	6	829
RE/MAX Horizons Inc Dover, DE	1	825
Keller Williams Capital Realty Helena, MT	1	824
EXIT Realty Bob Lamb & Associates Murfreesboro, TN	1	824
CENTURY 21 The Edge El Paso, TX	4	822
Willis Allen Real Estate La Jolla, CA	6	820
EXIT Real Estate Consultants Lexington, SC	1	820
Berkshire Hathaway HomeServices Preferred, REALTORS New Orleans, LA	3	820
Keller Williams Realty Cape Cod and the Islands Centerville, MA	1	818
Keller Williams Realty of Newport Middletown, RI	1	818
RE/MAX Town & Country Allen, TX	1	817
RE/MAX State Line Leawood, KS	1	817
RE/MAX Grand Katy, TX	1	816

COMPANY	OFFICES	2020 SIDES
CENTURY 21 Rauh & Johns Sewell, NJ	1	814
Bluegrass Sotheby's International Realty Lexington, KY	1	811
RE/MAX Tri County Hamilton Square, NJ	1	810
CENTURY 21 Tri-Cities Richland, WA	1	808
CENTURY 21 NorthBay Alliance Santa Rosa, CA	9	806
Keller Williams Realty of Southeast Texas Beaumont, TX	1	804
Coldwell Banker Seaside Realty Kitty Hawk, NC	3	804
EXIT Realty Midwest Spirit Lake, IA	4	804
RE/MAX Advantage Searcy, AR	1	804
Colorado Group Realty Steamboat Springs, CO	1	803
Better Homes and Gardens Real Estate Realty Partners Clackamas, OR	5	799
Coldwell Banker Evergreen Olympic Realty, Inc. Olympia, WA	1	798
RE/MAX Elite Properties Boise, ID	1	797
Engel & Völkers Atlanta Atlanta, GA	2	797
Coldwell Banker High Country Realty Blue Ridge, GA	5	797
RE/MAX Central Roselle, IL	1	794
Keller Williams Experience Realty Murray, KY	1	793
RE/MAX Revolution Gladstone, MO	1	793
CENTURY 21 Smith Hourigan Group Shavertown, PA	3	793
Berkshire Hathaway HomeServices Laffey International Realty Williston Park, NY	7	793
RE/MAX Real Estate Executives Powderly, KY	3	790

COMPANY	OFFICES	2020 SIDES
Arizona Best Real Estate Scottsdale, AZ	6	790
RE/MAX River Cities New Braunfels, TX	3	788
RE/MAX Premier Choice Upper Arlington, OH	4	787
Realty ONE Group Legacy Doylestown, PA	2	785
Keller Williams Preferred Columbia, SC	1	783
RE/MAX Northwest Inc Westminster, CO	1	783
Realty ONE Group Southwest Temecula, CA	1	782
CENTURY 21 Northwest Realty Kirkland, WA	6	782
United Real Estate East Carolina, Wilson, Triangle & Coastal Riv Greenville, NC	5	781
Coldwell Banker Mountain Properties Winter Park, CO	8	781
Coldwell Banker NHS Real Estate Lincoln, NE	3	780
RE/MAX Quality Service Inc Hanover, PA	1	780
RE/MAX New Beginnings Realty Woodbridge, NJ	3	780
Coldwell Banker Pryor Realty, Inc. Chattanooga, TN	3	779
Keller Williams University Market Center Charlotte, NC	1	778
RE/MAX Visalia Templeton, CA	3	778
RE/MAX New Image Saginaw, MI	1	778
Realty ONE Group Unlimited Lancaster, PA	1	777
Berkshire Hathaway HomeServices Prime Properties Greenville, NC	1	777
RE/MAX The Group Casper, WY	1	776
RE/MAX Masterpiece Realty Port St Lucie, FL	1	775

COMPANY	OFFICES	2020 SIDES
Keller Williams Realty Laredo Laredo, TX	1	773
HomeSmart Success Maricopa, AZ	3	773
Keller Williams Realty Group Scarsdale, NY	2	773
RE/MAX Key Properties Sisters, OR	3	773
RE/MAX Platinum Monroe Twp, NJ	2	773
David Lyng Real Estate Santa Cruz, CA	8	772
RE/MAX Elite Realtors Lees Summit, MO	1	772
Real Living Casa Fina Realty Tampa, FL	1	771
Keller Williams Realty Coral Gables-Coconut Grove Coral Gables, FL	1	771
RE/MAX Elite Realty Nicholasville, KY	4	770
RE/MAX Signature Properties Shiloh, IL	2	770
RE/MAX Synergy Bedford, NH	1	770
Realty Executives Santa Clarita Valencia, CA	3	770
RE/MAX Realty Suburban Shawnee Mission, KS	1	769
Coldwell Banker Bullard Realty Jonesboro, GA	6	769
Keller Williams Realty Roanoke Roanoke, VA	1	767
Coldwell Banker Segerstrom Sonora, CA	4	767
RE/MAX Desert Showcase Phoenix, AZ	2	767
ERA Woody Hogg & Assoc. Mechanicsville, VA	1	767
Keller Williams Santa Rosa Wine Country Santa Rosa, CA	1	766
Berkshire Hathaway HomeServices Zack Shore, REALTORS Manahawkin, NJ	5	766

COMPANY	OFFICES	2020 SIDES
RE/MAX Partners Mobile, AL	1	765
RE/MAX Champions Land O Lakes, FL	2	764
RE/MAX Elite Realty Franklin, NC	1	762
Keller Williams Realty Lake Ridge Woodbridge, VA	1	762
Coldwell Banker Ingle Safari Realty Lake Charles, LA	4	760
Berkshire Hathaway HomeServices Preferred Real Estate Auburn, AL	1	760
Better Homes and Gardens Real Estate Steinborn & Associates Las Cruces, NM	3	759
Better Homes and Gardens Real Estate Florida 1st Fort Lauderdale, FL	4	759
EXIT Results Realty Elkridge, MD	3	756
RE/MAX Premier Ashburn, VA	4	756
ERA Martin Associates Salisbury, MD	1	755
Coldwell Banker Southern Real Estate Saltillo, MS	1	755
RE/MAX Select One Huntington Beach, CA	5	755
RE/MAX Premier Group Chehalis, WA	2	755
Keller Williams Realty Outer Banks Southern Shores, NC	1	752
HomeSmart Realty Advisors Philadelphia, PA	2	751
ERA Dawson-Bradford Co., Realtors Bangor, ME	2	750
Berkshire Hathaway HomeServices Hodrick Realty Williamsport, PA	4	750
RE/MAX 360 Beverly, MA	6	749
RE/MAX of Hot Springs Village Hot Springs Village, AR	1	749
Keller Williams Realty United Chapel Hill, NC	1	749

COMPANY	OFFICES	2020 SIDES
Keller Williams Realty San Diego Metro San Diego, CA	1	748
Keller Williams Realty Chino Hills Chino Hills, CA	1	747
RE/MAX Prime Properties Winter Garden, FL	1	746
RE/MAX City Chicago, IL	1	745
RE/MAX Northern Edge Realty Lancaster, NH	4	745
Coldwell Banker Smith Homes, Realtors Gautier, MS	2	743
RE/MAX Advantage Realty Dubuque, IA	1	743
RE/MAX In Motion Inc Pompano Beach, FL	3	743
RE/MAX Revolution Princeton, IN	2	743
RE/MAX Harbor Realty Punta Gorda, FL	1	742
Keller Williams Upstate NY Properties Oneonta, NY	1	741
HomeSmart Professionals Lakeside, AZ	3	740
RE/MAX Tri-State Muscle Shoals, AL	1	740
RE/MAX Central Realty Asheboro, NC	1	737
CENTURY 21 Hometown Realty Arroyo Grande, CA	10	737
CENTURY 21 Excellence Realty Canal Winchester, OH	2	733
Realty ONE Group Experience Conroe, TX	1	732
Engel & Völkers Jacksonville Jacksonville Beach, FL	2	732
Coldwell Banker Homesale Realty Wauwatosa, WI	3	732
Better Homes and Gardens Real Estate Journey Fayetteville, AR	2	730
CENTURY 21 Selling Paradise Cape Coral, FL	1	729

COMPANY	OFFICES	2020 SIDES
RE/MAX Mountain Properties Murphy, NC	1	728
RE/MAX Elite Realty Group Jacksonville, NC	1	728
CENTURY 21 Boling Myrtle Beach, SC	1	726
Coldwell Banker Haynes Real Estate, Inc. Monroe, MI	3	726
CENTURY 21 Gold Wyomissing, PA	1	726
HomeSmart Realty Partners / CH4 Realty Group Grand Junction, CO	5	725
RE/MAX Time Rancho Cucamonga, CA	1	725
RE/MAX Platinum Realty Sarasota, FL	5	724
EXIT Realty Garden Gate Team Portland, TN	3	724
Keller Williams Realty Elite Nebraska Omaha, NE	1	723
Keller Williams Realty Mission Viejo Mission Viejo, CA	1	723
Marx-Bensdorf Realtors Memphis, TN	1	723
Coldwell Banker Intercoastal Realty Rincon, GA	1	723
RE/MAX Vantage Dartmouth, MA	2	723
CENTURY 21 Hometown Brokers Billings, MT	3	723
RE/MAX Parkside Real Estate Paso Robles, CA	1	722
RE/MAX Synergy Forest Lake, MN	6	719
RE/MAX Community Williamstown, NJ	1	719
CENTURY 21 Peak Woodland Hills, CA	5	719
Better Homes and Gardens Real Estate J.F. Finnegan San Mateo, CA	5	717
RE/MAX Metro Plus Columbus, OH	1	715

COMPANY	OFFICES	2020 SIDES
CENTURY 21 Asa Cox Homes Painesville, OH	3	715
Berkshire Hathaway HomeServices California Realty Thousand Oaks, CA	4	715
HomeSmart Real Estate Associates Seattle, WA	3	714
RE/MAX Momentum Westminster, CO	4	714
RE/MAX Bell Park Realty Putnam, CT	2	714
Keller Williams Yakima Valley Yakima, WA	1	713
RE/MAX Universal Realty Diamond Bar, CA	1	713
Berkshire Hathaway HomeServices Stein & Summers Real Estate St. Joseph, MO	2	713
Keller Williams Realty Venice Venice, AL	1	712
Berkshire Hathaway HomeServices J Douglas Properties Chattanooga, TN	1	712
Keller Williams Realty CENLA Partners Alexandria, LA	1	712
CENTURY 21 Smith Branch & Pope Tifton, GA	3	709
Coldwell Banker Heritage Real Estate Allentown, PA	3	709
Coldwell Banker NOW Virginia Beach, VA	7	707
RE/MAX United Real Estate Upper Marlboro, MD	1	707
CENTURY 21 Northwest Realty Glendale, AZ	2	707
Berkshire Hathaway HomeServices Myrtle Beach Real Estate Myrtle Beach, SC	2	707
RE/MAX Destiny Elk Grove Village, IL	1	705
RE/MAX Action Realty Maple Glen, PA	1	705
Coldwell Banker Excel Elko, NV	3	703
RE/MAX Top Realty Houston, TX	2	703

COMPANY	OFFICES	2020 SIDES
RE/MAX Select and Affiliates Media, PA	4	702
Realty ONE Group Choice Andover, MN	2	702
RE/MAX Solutions Chandler, AZ	1	702
RE/MAX Capital Realty Tampa, FL	3	701
RE/MAX Components Fallston, MD	4	699
RE/MAX United Rockford, MI	3	698
Berkshire Hathaway HomeServices Colorado Properties Vail, CO	8	698
Coldwell Banker Alfred Saliba Realty Dothan, AL	1	697
Coldwell Banker Helman Terre Haute, IN	1	696
Venture Sotheby's International Realty Pleasanton, CA	6	696
Glacier Sotheby's International Realty Whitefish, MT	5	696
CENTURY 21 Real Estate Alliance San Francisco, CA	11	696
Real Living Speckman Realty, Inc. Bourbonnais, IL	1	696
RE/MAX Premier Properties Bear, DE	1	695
CENTURY 21 Commander Realty, Inc. Panama City, FL	1	695
Keller Williams Cupertino Cupertino, CA	1	694
Encore Sotheby's International Realty Carmel, IN	5	694
Keller Williams Realty Western Montana Missoula, MT	1	692
EXIT Realty Blues City Collierville, TN	6	691
RE/MAX Parkcreek Coconut Creek, FL	1	691
United Real Estate Premier Fredericksburg, VA	1	690

COMPANY	OFFICES	2020 SIDES
Keller Williams Realty Central Valley Chester, NY	1	690
RE/MAX Properties of the Summit Breckenridge, CO	2	690
Keller Williams Select & KW Commercial?Midwest Apple Valley, MN	1	689
Keller Williams Select Realtors Annapolis, MD	1	686
Keller Williams Realty Cambridge/Somerville Cambridge, MA	1	684
CENTURY 21 Myers Realty Auburndale, FL	4	684
ERA OakCrest Realty, Inc. Winchester, VA	1	682
EXIT Realty Crutcher Lawrenceburg, KY	3	681
Realty Executives of Hickory & LKN Hickory, NC	2	680
Realty ONE Group Prosper Buda, TX	2	678
RE/MAX Professional Associates Sturbridge, MA	5	678
Marketplace Sotheby's International Realty Woodinville, WA	3	678
Coldwell Banker The Ron Brown Company Victoria, TX	6	677
RE/MAX Capitol Properties Cheyenne, WY	1	676
Keller Williams Integrity Lawrence, KS	1	675
Beyond Realty, Inc. Fargo, ND	1	675
RE/MAX Posh Properties Austin, TX	5	674
CENTURY 21 Triangle Group Raleigh, NC	3	674
HomeSmart Legacy Liberty, MO	3	672
Keller Williams Realty Charleston - West Ashley Charleston, SC	1	672
RE/MAX West Muskegon, MI	2	671

COMPANY	OFFICES	2020 SIDES
RE/MAX Roots Winchester, VA	2	671
Hodge & Kittrell Sotheby's International Realty Raleigh, NC	2	670
Realty ONE Group Eminence Reno, NV	1	670
RE/MAX Revolution Pleasant Hill, IA	1	669
Keller Williams Legacy One Realty Chandler, AZ	1	669
RE/MAX Realty Agency Chambersburg, PA	2	669
Hunziker & Associates, Inc. REALTORS Ames, IA	3	669
Keller Williams Legacy Realty Orlando, FL	1	668
RE/MAX Advantage Realty Antioch, IL	1	668
Better Homes and Gardens Real Estate Alliance Wichita, KS	2	668
RE/MAX Distinctive Real Estate Washington, VA	7	667
RE/MAX Sauk Valley Sterling, IL	1	666
Better Homes and Gardens Real Estate Influence Partners Midvale, UT	2	665
Keller Williams Realty Yuba Sutter Yuba City, CA	1	665
RE/MAX Preferred Realtors San Antonio, TX	3	664
CENTURY 21 Action Group Yuma, AZ	3	664
Keller Williams Coastal Properties I Long Beach, CA	1	663
RE/MAX Preferred Properties Clemmons, NC	2	663
Keller Williams Realty Lake Charles Lake Charles, LA	1	662
Keller Williams Realty Metropolitan Balitmore, MD	1	662
RE/MAX Lakefront Realty Inc Moneta, VA	1	662

COMPANY	OFFICES	2020 SIDES
RE/MAX Town Center Columbus, OH	3	661
RE/MAX Executives Nampa, ID	2	661
RE/MAX Leading Edge Galveston, TX	1	661
Coldwell Banker Resort Realty Rehoboth Beach, DE	4	660
RE/MAX Alliance Huntsville, AL	1	659
Lenihan Sotheby's International Realty Louisville, KY	1	659
Realty ONE Group Opening Doors Davenport, IA	1	658
RE/MAX Select Flint, MI	1	657
RE/MAX Elite Group Three Rivers, MI	2	657
RE/MAX Realty Professionals Mobile, AL	2	656
Keller Williams City Life JC Jersey City, NJ	1	656
Coldwell Banker Mason Morse Real Estate Aspen, CO	7	656
RE/MAX Moves Greer, SC	3	656
RE/MAX Professionals Cottage Grove, MN	4	655
RE/MAX Elite Staten Island, NY	4	654
CENTURY 21 New Heritage Hampshire, IL	4	654
RE/MAX Results Concord Township, OH	1	653
RE/MAX Advantage Las Vegas, NV	2	653
CENTURY 21 Blue Marlin Pelican Destin, FL	6	653
RE/MAX Premiere Group Tuscaloosa, AL	2	652
RE/MAX Realty Associates Camp Hill, PA	1	650

COMPANY	OFFICES	2020 SIDES
RE/MAX Savannah Pooler, GA	2	650
RE/MAX Platinum Properties Mays Landing, NJ	5	650
Realty ONE Group Future San Ramon, CA	2	647
RE/MAX Dream Properties Livonia, MI	2	647
RE/MAX Associates San Antonio, TX	1	646
RE/MAX Fine Homes Spring Hill, TN	2	646
CENTURY 21 Wildwood Properties, Inc. Twain Harte, CA	1	646
EXIT Realty Success West Jordan, UT	2	645
RE/MAX Southwest Sugar Land, TX	1	645
Better Homes and Gardens Real Estate Wilkins & Associates Stroudsburg, PA	3	645
RE/MAX Complete Wilson, NC	2	644
RE/MAX Properties Western Springs, IL	1	644
RE/MAX 1st Realty Martinsburg, WV	2	642
RE/MAX of Gulf Shores Gulf Shores, AL	2	642
RE/MAX Reinvented Evans, GA	1	641
CENTURY 21 Real Estate Champions Madeira Beach, FL	1	641
Realty Executives Boston West Framingham, MA	4	640
CENTURY 21 Properties Plus Mount Pleasant, SC	3	640
Coldwell Banker F.I. Grey & Son Residential, Inc. New Port Richey, FL	2	639
CENTURY 21 J. Carter & Company Gulfport, MS	3	637
RE/MAX House Values Randolph, NJ	3	637

COMPANY	OFFICES	2020 SIDES
RE/MAX Horizon Elgin, IL	1	635
Coldwell Banker First Equity Amarillo, TX	1	634
Coldwell Banker One Baton Rouge, LA	2	634
CENTURY 21 Champion Real Estate Jacksonville, NC	1	634
Coldwell Banker Reehl Properties, Inc. Fairhope, AL	2	633
Keller Williams Realty Burbank Burbank, CA	1	632
CENTURY 21 King Rancho Cucamonga, CA	1	632
Keller Williams Realty La Mirada La Mirada, CA	1	631
RE/MAX Advantage Highland Village, TX	3	630
RE/MAX Cinco Ranch Katy, TX	1	630
Nick Sadek Sotheby's International Realty Roseville, CA	2	630
RE/MAX By the Lake Saint Joseph, MI	2	629
RE/MAX Pure Marietta, GA	1	629
CENTURY 21 Premiere Realty Sikeston, MO	3	628
Keller Williams Realty-New Orleans New Orleans, LA	1	628
Keller Williams Advantage Realty State College, PA	1	628
Coldwell Banker George Realty Alhambra, CA	3	626
RE/MAX Lakeside Greenfield, WI	2	626
Better Homes and Gardens Real Estate Maturo Vineland, NJ	4	625
HomeSmart Realty South New Orleans, LA	2	625
Keller Williams East County Brentwood, CA	1	625

COMPANY	OFFICES	2020 SIDES
RE/MAX Premier Realty Irvine, CA	4	625
RE/MAX N.O. Properties New Orleans, LA	1	624
ERA North Orange County Yorba Linda, CA	3	622
CENTURY 21 Realty Solutions Anchorage, AK	3	621
Wentworth Real Estate Group Fenton, MI	1	621
Berkshire Hathaway HomeServices American Heritage Real Estate Elk Grove Village, IL	1	619
RE/MAX of Greensboro Greensboro, NC	2	618
RE/MAX Encore Clarkston, MI	2	618
Coldwell Banker The Legacy Group Casper, WY	2	617
RE/MAX Results Bay City, MI	1	617
RE/MAX Preferred Realtors West Chester, PA	3	617
Coldwell Banker Carroll Realty, Inc. Panama City, FL	3	616
RE/MAX Diamond, Realtors Edison, NJ	2	616
Keller Williams Realty Biltmore Partners Phoenix, AZ	1	615
CENTURY 21 Service Realty Paducah, KY	2	615
Berkshire Hathaway HomeServices Benchmark Realty Shawnee, OK	2	615
Keller Williams Classic Group Sarasota, FL	1	613
RE/MAX Infinity Pace, FL	1	612
Coldwell Banker Kivett-Teeters Associates Yucaipa, CA	4	611
RE/MAX Leaders Centennial, CO	1	611
RE/MAX Results Realty Group Bedford, PA	2	609

COMPANY	OFFICES	2020 SIDES
Coldwell Banker Innovations Hagerstown, MD	3	608
Coldwell Banker Village Communities Jonesboro, AR	1	606
Better Homes and Gardens Real Estate All Seasons Chanhassen, MN	6	606
Berkshire Hathaway Homeservices All American Homes Fayetteville, NC	2	606
RE/MAX Results Lagrange, GA	1	605
RE/MAX FullSail Charleston, SC	2	604
ERA Liberty Realty Charles Town, WV	2	604
Better Homes and Gardens Real Estate Central Cross Lanes, WV	5	603
EXIT Realty Achieve Smithtown, NY	1	603
RE/MAX Partners Chicago, IL	2	602
EXIT Preferred Realty Bel Air, MD	2	600
CENTURY 21 The Hills Realty Kerrville, TX	4	599
The Steele Group Sotheby's International Realty Richmond, VA	3	598
Berkshire Hathaway HomeServices Knight & Gardner Realty Key West, FL	5	597
RE/MAX Ocean Properties Singer Island, FL	4	597
RE/MAX Summit Sumter, SC	1	596
Keller Williams Realty Golden Isles St. Simons Island, GA	1	596
Kienlen Lattmann Sotheby's International Realty Basking Ridge, NJ	4	596
Keller Williams Realty of Manatee Bradenton, FL	1	596
Keller Williams Silicon Beach Marina Del Ray, CA	1	596
RE/MAX 1st Service Orland Park, IL	1	596

COMPANY	OFFICES	2020 SIDES
RE/MAX Competitive Edge Bernardsville, NJ	2	594
RE/MAX Plus Frederick, MD	2	593
RE/MAX Preferred Professionals Kingman, AZ	1	593
Coldwell Banker Real Estate Professionals Iowa City, IA	1	593
RE/MAX On Point Arlington, TN	1	593
RE/MAX Point Realty Wilmington, DE	1	592
RE/MAX Quality Realty Norwalk, OH	2	591
RE/MAX Landmark Canton, TX	2	591
CENTURY 21 Haggerty El Paso, TX	2	590
HomeSmart Premier Realty Idaho Falls, ID	4	590
RE/MAX 2000 Philadelphia, PA	1	590
Coldwell Banker Prime Realty Carbondale, IL	2	589
RE/MAX of Midland Midland, MI	1	589
CENTURY 21 Olympian Houston, TX	4	589
RE/MAX Integrity Leaders Smithtown, NY	3	588
CENTURY 21 Western Realty Katy, TX	1	588
Keller Williams Realty Victor Valley Victorville, CA	1	587
Keller Williams Realty Centennial Hills/Las Vegas Las Vegas, NV	1	586
CENTURY 21 Looking Glass Lansing, MI	4	586
Kurfiss Sotheby's International Realty New Hope, PA	5	586
CENTURY 21 AA Realty Seaford, NY	2	586

COMPANY	OFFICES	2020 SIDES
RE/MAX Consultant Group Granville, OH	3	585
RE/MAX Premier Wichita, KS	1	585
Berkshire Hathaway Homeservices Elite Real Estate Sacramento, CA	1	585
RE/MAX Real Estate Services Eagle Pass, TX	2	584
CENTURY 21 Pride Realty New Lenox, IL	2	584
Berkshire Hathaway HomeServices Hometown, REALTORS Jacksonville, NC	1	583
Coldwell Banker Premier Real Estate Valdosta, GA	1	583
Coldwell Banker Reilly & Sons Leavenworth, KS	1	582
Coldwell Banker Community Realtors South Deerfield, MA	4	581
Cannon Cleary McGraw Oxford, MS	1	581
United Real Estate Strive 212 Wyomissing, PA	1	581
RE/MAX Professionals Bolingbrook, IL	1	581
HomeSmart Encore Las Vegas, NV	3	580
RE/MAX Solutions Hampstead, MD	2	578
Berkshire Hathaway HomeServices Dawson Ford Garbee & Co. Lynchburg, VA	4	578
EXIT Realty Lyon Mobile, AL	2	577
RE/MAX Guntersville/Heritage Arab, AL	3	577
Keller Williams Realty Ocean County, LBI Ship Bottom, NJ	1	576
Keller Williams Santa Barbara Santa Barbara, CA	1	576
Realty ONE Group Encompass Overland Park, KS	2	576
Coldwell Banker Mulleady Inc., Realtors Minocqua, WI	4	575

COMPANY	OFFICES	2020 SIDES
Coldwell Banker Alliance Group Realty Jacksonville, NC	1	574
RE/MAX Services Boca Raton, FL	1	574
Keller Williams Realty South Pasadena/San Gabriel Valley Alhambra, CA	1	574
Coldwell Banker Town & Country Real Estate Brighton, MI	5	573
Chapman-Richards & Associates, Inc. Salt Lake City, UT	1	573
RE/MAX Excels Geneva, IL	1	572
RE/MAX Tri-Star Montgomery, AL	1	572
CENTURY 21 Thomas Realty, Inc. North Myrtle Beach, SC	2	571
RE/MAX Legacy Living Richmond, TX	2	570
RE/MAX Top Performers Lake Bluff, IL	1	570
RE/MAX Elite Huntingdon Valley, PA	1	570
Strand Hill Properties Manhattan Beach, CA	3	569
RE/MAX Advisors Boca Raton, FL	2	569
CENTURY 21 Citrus Realty San Dimas, CA	1	569
EXIT Real Estate Solutions Hendersonville, TN	1	568
RE/MAX Exclusive Tacoma, WA	3	567
RE/MAX Spectrum Osterville, MA	4	567
RE/MAX Real Estate Group Charles Town, WV	3	566
RE/MAX Preferred Texarkana, TX	3	565
RE/MAX Realty Professionals Bloomington, IN	1	564
Corcoran Reverie Seagrave Beach, FL	2	563

COMPANY	OFFICES	2020 SIDES
RE/MAX of Albany Albany, GA	1	563
Coldwell Banker Pinnacle Properties Florence, AL	1	562
RE/MAX Mountain Properties Prescott, AZ	2	562
RE/MAX Edge Goodrich, MI	2	562
Landmark Sotheby's International Realty Wilmington, NC	4	561
NextHome Realty Center Cypress, TX	2	561
CENTURY 21 Realty Partners Magnolia, TX	5	561
CENTURY 21 Randall Morris & Associates San Marcos, TX	4	561
RE/MAX Select Prairieville, LA	4	560
Select Sotheby's International Realty Saratoga Springs, NY	3	560
RE/MAX Realty Group New Palestine, IN	2	560
RE/MAX Stars Mount Vernon, OH	1	560
Keller Williams Realty Swedesboro Mulica Hill, NJ	1	559
Live Urban Real Estate, Inc. Denver, CO	2	558
EXIT Realty Central Norfolk, VA	1	557
RE/MAX Heritage Green Bay, WI	4	557
CENTURY 21 Premiere Properties Pepper Pike, OH	3	557
Coldwell Banker Free Realty Warner Robins, GA	2	556
CENTURY 21 Real Estate Center Lynnwood, WA	2	556
EXIT Real Estate Consultants Dridder, LA	1	555
Berkshire Hathaway HomeServices Smith Mountain Lake Real Estate Hardy, VA	1	554

COMPANY	OFFICES	2020 SIDES
RE/MAX Heritage Properties Flanders, NJ	2	554
RE/MAX Metro Atlanta Cityside Atlanta, GA	2	554
RE/MAX Premier Realty Prairie Village, KS	1	554
RE/MAX Achievers Pottstown, PA	2	551
RE/MAX Sunset Realty Lithia, FL	2	550
First Coast Sotheby's International Realty Jacksonville, FL	6	549
CENTURY 21 Novus Carrollton, GA	1	548
RE/MAX North Professionals Middlebury, VT	4	548
Engel & Völkers Slidell Slidell, LA	1	547
RE/MAX Agency One Crestview, FL	1	547
RE/MAX Dynamic Agents St Peter, MN	3	547
Coldwell Banker APW Realtors Salina, KS	1	546
RE/MAX Cornerstone Realty Wetumpka, AL	1	546
RE/MAX Realty Group Rehoboth Beach, DE	1	546
EXIT Real Estate Property Solutions New Smyrna Beach, FL	3	546
RE/MAX Executive Group Columbus, GA	1	545
CENTURY 21 Preferred Mason City, IA	3	545
RE/MAX Valley Real Estate Columbiana, OH	2	545
Janet McAfee Real Estate St. Louis, MO	1	544
RE/MAX Edge Weldon Spring, MO	1	544
RE/MAX Realty One Sanford, ME	5	544

COMPANY	OFFICES	2020 SIDES
RE/MAX Results Omaha, NE	1	544
Coldwell Banker King Asheville, NC	5	543
Better Homes and Gardens Real Estate Atchley Properties Lakewood Ranch, FL	2	542
RE/MAX Regency Warrenton, VA	2	542
Keller Williams Concord Kannapolis Realty Kannapolis, NC	1	541
RE/MAX 100 Inc Lakewood, CO	1	540
RE/MAX Infinity Overland Park, KS	1	539
RE/MAX Central Las Vegas, NV	1	539
RE/MAX Golden Empire Bakersfield, CA	1	539
CENTURY 21 Thacker & Associates, Inc. Oxford, OH	2	538
ERA Donahoe Realty Temecula, CA	1	538
Keller Williams Realty Exclusive Properties Simi Valley, CA	1	538
RE/MAX Peak Properties Flagstaff, AZ	2	538
CENTURY 21 DePiero & Associates, Inc. Parma, OH	1	537
Berkshire Hathaway HomeServices HWWB, REALTORS Birmingham, MI	2	537
RE/MAX Preferred Realty Greenville, NC	1	536
Wheeler Steffen Sotheby's International Realty Claremont, CA	3	536
RE/MAX Professional Realty Group Henderson, KY	2	536
Keller Williams Realty SE Portland Clackamas, OR	1	535
Better Homes and Gardens Real Estate Leaskou Partners Inc Palm Springs, CA	3	533
RE/MAX Preferred Bloomington, MN	3	532

COMPANY	OFFICES	2020 SIDES
Berkshire Hathaway HomeServices Epic Real Estate Kenosha, WI	2	531
RE/MAX At the Shore Wildwood Crest, NJ	3	531
RE/MAX First Russellville, AR	1	531
RE/MAX Real Estate Specialists Inc West Burlington, IA	1	530
CENTURY 21 Advantage Real Estate, Inc. Columbia, IL	2	530
RE/MAX United Associates Cincinnati, OH	2	530
RE/MAX Nexus Madison Heights, MI	2	529
RE/MAX County Wide 1st LA Porte, IN	3	529
RE/MAX Capital City Cedar Park, TX	2	529
Keller Williams Livingston Livingston, NJ	1	529
Coldwell Banker Holman Premier Realty Klamath Falls, OR	1	529
RE/MAX Town & Country West Chester, PA	1	529
CENTURY 21 Elm, Realtors Park Ridge, IL	1	529
Realty ONE Group Inclusion Savannah, GA	1	528
Berkshire Hathaway HomeServices Rise Real Estate Huntsville, AL	3	527
Coldwell Banker Riviera Realty, Inc. Brick, NJ	7	527
RE/MAX Reliance Souderton, PA	1	527
CENTURY 21 American Heritage Realty Lower Burrell, PA	3	527
RE/MAX of Gettysburg Gettysburg, PA	1	526
Berkshire Hathaway HomeServices Chaplin Williams Realty Fernandina Beach, FL	2	526
RE/MAX Signature Properties Sherman, TX	2	525

COMPANY	OFFICES	2020 SIDES
RE/MAX United Port Washington, WI	3	525
RE/MAX Excellence Realty Silver Spring, MD	1	525
CENTURY 21 All-Pro Kansas City, MO	3	525
RE/MAX Edge Wilmington, DE	2	523
Better Homes and Gardens Real Estate Wine Country Group Sebastopol, CA	8	523
Coldwell Banker Southern Coast Hinesville, GA	1	523
ERA Select Real Estate Lexington, KY	1	522
Coldwell Banker Black Hills Legacy Real Estate Rapid City, SD	1	522
RE/MAX Premier Group Tampa, FL	2	521
Coldwell Banker Ellison Realty Ocala, FL	2	521
Coldwell Banker Harbour Realty Accomac, VA	4	521
CENTURY 21 Alliance Realty Group Wappingers Falls, NY	6	521
Keller Williams Realty Baytown Baytown, TX	1	520
RE/MAX Real Estate Solutions Middletown, IN	2	520
RE/MAX At the Beach Oak Island, NC	3	520
CENTURY 21 Breeden Realtors Columbus, IN	1	520
Fontaine Family The Real Estate Leader Auburn, ME	2	520
Better Homes and Gardens Real Estate Thomas Group Gainesville, FL	2	519
Wilson Associates Real Estate Greenville, SC	1	519
RE/MAX First Choice Baltimore, MD	1	518
Realty ONE Group Elite Brentwood, CA	1	517

COMPANY	OFFICES	2020 SIDES
Berkshire Hathaway HomeServices Lake Ozark Realty Lake Ozark, MO	1	517
CENTURY 21 Gavish Real Estate Las Vegas, NV	3	517
Keller Williams Realty Huntington Beach Huntington Beach, CA	1	516
Coldwell Banker Cascade Real Estate Chelan, WA	3	516
Berkshire Hathaway HomeServices California Properties Torrance, CA	3	515
Coldwell Banker Coastal Rivers Realty Washington, NC	2	514
Engel & Völkers 30A Beaches Santa Rosa Beach, FL	1	513
Engel & Völkers Austin / San Antonio Austin, TX	4	513
RE/MAX Destination Enfield, CT	3	513
RE/MAX of Barrington Barrington, IL	2	512
RE/MAX New Trend Farmington Hills, MI	1	511
RE/MAX Professionals Gillette, WY	1	510
Bailey Properties Inc. Aptos, CA	2	510
Nourmand & Associates Los Angeles, CA	3	510
Coldwell Banker Blackstone Realty Rancho Cucamonga, CA	4	510
CENTURY 21 Mack-Morris Iris Lurie Inc Morganville, NJ	1	510
RE/MAX Mid-Michigan Brooklyn, MI	2	508
RE/MAX Alliance Branford, CT	2	508
Unlimited Sotheby's International Realty Brookline, MA	3	506
RE/MAX River's Edge East Providence, RI	3	505
RE/MAX Central Lake City, MI	2	505

COMPANY	OFFICES	2020 SIDES
Realty ONE Group Infinity Campbell, CA	2	504
RE/MAX Prestige Realty West Palm Beach, FL	6	504
Keller Williams Premier Realty Hagerstown, MD	1	503
Coldwell Banker Hulsey Farmington, MO	1	503
EXIT Realty NFI Pensacola, FL	1	503
RE/MAX Leading Edge Concord, NC	1	503
RE/MAX Consultants Realty I Fort Lauderdale, FL	1	502
Berkshire Hathaway HomeServices Idaho Homes & Properties Twin Falls, ID	1	501
Coldwell Banker Town & Country Realty of Kearney Kearney, NE	1	500
RE/MAX Preferred Homes Brenham, TX	2	500
CENTURY 21 Alliance Group Valparaiso, IN	1	500
CENTURY 21 Realty Services Camp Hill, PA	1	500
CENTURY 21 S.G.R. Chicago, IL	2	500
CENTURY 21 Keim Realtors Allentown, PA	3	500

— TOP CORE SERVICES PROVIDERS —

As leading firms continue to diversify, we've started tracking the sales of mortgage, title insurance, home warranty policies—and homeowners insurance policies, the products that are sold most frequently by leading residential real estate firms. We have produced rankings of the sales of primary services by units sold only.

Ranking of the 50 firms in the RealTrends 500 by total core services transactions.
Core Services rankings rely on company submitted data that has not been verified by third party sources

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
1	HomeServices of America, Inc Minneapolis, MN	55,804	146,573	42,217	20,409	37,057	302,060
2	Realty Brokerage Group Madison, NJ	38,809	214,459	35,851	1,737	-	290,856
3	Hanna Holdings / Allen Tate Pittsburgh, PA	13,224	19,557	16,267	23,936	-	72,984
4	First Team Real Estate Irvine, CA	-	26,646	-	-	12,425	39,071
5	Crye-Leike Real Estate Services Memphis, TN	4,024	11,230	2,185	1,659	-	19,098
6	Shorewest Realtors Brookfield, WI	1,700	12,575	2,874	121	-	17,270
7	Coldwell Banker Sea Coast / Advantage Wilmington, NC	-	9,946	4,240	-	-	14,186
8	Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&Ex. Realty Grand Rapids, MI	-	13,466	-	682	-	14,148
9	Real Estate One Southfield, MI	3,296	10,062	-	-	-	13,358
10	HUNT Real Estate ERA Buffalo, NY	2,684	9,460	-	331	-	12,475
11	Berkshire Hathaway HomeServices Homesale Realty Group Lancaster, PA	1,303	5,978	1,454	2,939	-	11,674
12	@properties Chicago, IL	1,679	9,484	-	-	-	11,163
13	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	2,177	2,159	5,300	1,203	-	10,839
14	Watson Realty Corp. Jacksonville, FL	823	3,364	-	6,200	-	10,387
15	Baird & Warner, Inc. Chicago, IL	4,072	6,005	-	-	-	10,077

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
16	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson, NV	-	459	-	-	9,309	9,768
17	Samson Properties Chantilly, VA	-	8,637	-	-	-	8,637
18	Pinnacle Estate Properties, Inc. Malibu, CA	1,173	5,328	-	-	1,898	8,399
19	William Raveis Shelton, CT	4,443	589	-	2,353	-	7,385
20	Better Homes and Gardens Real Estate Gary Greene Houston, TX	1,042	1,650	-	4,692	-	7,384
21	Rose & Womble Realty Virginia Beach, VA	918	1,605	678	3,275	705	7,181
22	NP Dodge Real Estate Sales, Inc. Omaha, NE	-	5,554	574	1,000	-	7,128
23	Jason Mitchell Real Estate Scottsdale, AZ	2,950	930	1,370	870	930	7,050
24	The Keyes Company/Illustrated Properties Miami, FL	1,325	2,866	-	2,562	-	6,753
25	Sibcy Cline, Inc. Cincinnati, OH	1,095	2,302	2,397	912	-	6,706
26	Carolina One Real Estate Services North Charleston, SC	1,561	1,820	1,364	1,444	-	6,189
27	Coldwell Banker Howard Perry and Walston Raleigh, NC	1,010	4,004	848	134	-	5,996
28	The Group Fort Collins, CO	1,789	3,241	-	-	-	5,030
29	McColly Real Estate Schererville, IN	-	4,170	542	-	-	4,712
30	CENTURY 21 New Millennium Alexandria, VA	792	1,681	1,924	85	-	4,482
31	Better Homes and Gardens Real Estate Metro Brokers Atlanta, GA	505	1,820	1,610	540	-	4,475
32	Coldwell Banker Heritage Springboro, OH	610	2,149	1,325	125	-	4,209
33	Michael Saunders & Company Sarasota, FL	503	1,407	286	368	1,407	3,971
34	Real Living Kee Realty Clinton Township, MI	-	3,240	716	-	-	3,956
35	F.C. Tucker Company, Inc. Indianapolis, IN	918	2,918	-	-	-	3,836

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
36	Berkshire Hathaway HomeServices Florida Properties Group Palm Harbor, FL	685	2,255	-	765	-	3,705
37	Cutler Real Estate Canton, OH	192	2,574	772	48	-	3,586
38	Ruhl&Ruhl Realtors Davenport, IA	1,572	-	1,251	628	-	3,451
39	Berkshire Hathaway HomeServices Alliance Real Estate Chesterfield, MO	-	2,561	604	-	-	3,165
40	Better Homes and Gardens Real Estate The Masiello Group Bedford, NH	543	1,834	322	442	-	3,141
41	Lyon Real Estate Sacramento, CA	394	-	2,327	85	-	2,806
42	Chinowth & Cohen Realtors Tulsa, OK	-	2,560	-	-	-	2,560
43	Beverly-Hanks & Associates Asheville, NC	655	1,588	-	-	-	2,243
44	RE/MAX of Reading Wyomissing, PA	182	1,443	248	127	-	2,000
45	PalmerHouse Properties Atlanta, GA	-	1,163	576	238	-	1,977
46	RE/MAX Select Realty Cranberry Twp, PA	-	1,890	-	-	-	1,890
47	Jaqua Realtors Portage, MI	256	1,573	-	-	-	1,829
48	PMZ Real Estate Modesto, CA	1,661	-	-	-	-	1,661
49	Realty Executives Arizona Territory Tucson, AZ	-	1,633	-	-	-	1,633
50	The Russell Realty Co Strongsville, OH	-	1,572	-	-	-	1,572

CORE SERVICES

MORTGAGE CLOSINGS

Top Firms Ranked by Mortgage Closings

RealTrends 500 firms which closed 500 units or more

COMPANY	# CLOSED MORTGAGE UNITS	COMPANY	# CLOSED MORTGAGE UNITS
HomeServices of America, Inc	55,804	Parks Realty	1,180
Realty Brokerage Group	38,809	Pinnacle Estate Properties, Inc.	1,173
Hanna Holdings / Allen Tate	13,224	Berkshire Hathaway HomeServices Towne Realty	1,119
William Raveis	4,443	Sibcy Cline, Inc.	1,095
Baird & Warner, Inc.	4,072	Better Homes and Gardens Real Estate Gary Greene	1,042
Crye-Leike Real Estate Services	4,024	Coldwell Banker Howard Perry and Walston	1,010
Real Estate One	3,296	Select Group	941
Jason Mitchell Real Estate	2,950	Rose & Womble Realty	918
HUNT Real Estate ERA	2,684	F.C. Tucker Company, Inc.	918
Berkshire Hathaway HomeServices The Preferred Realty	2,177	Watson Realty Corp.	823
The Group	1,789	CENTURY 21 New Millennium	792
Shorewest Realtors	1,700	Berkshire Hathaway HomeServices Florida Properties Group	685
@properties	1,679	Beverly-Hanks & Associates	655
PMZ Real Estate	1,661	Latter & Blum Companies	622
Ruhl&Ruhl Realtors	1,572	Coldwell Banker Heritage	610
Carolina One Real Estate Services	1,561	Better Homes and Gardens Real Estate The Masiello Group	543
The Keyes Company/Illustrated Properties	1,325	Better Homes and Gardens Real Estate Metro Brokers	505
Berkshire Hathaway HomeServices Homesale Realty Group	1,303	Michael Saunders & Company	503

CORE SERVICES

HOME WARRANTY

Top Firms Ranked by Home Warranty Policies

RealTrends 500 firms which closed 500 units or more

COMPANY	# HOME WARRANTY POLICIES SOLD
HomeServices of America, Inc	42,217
Realty Brokerage Group	35,851
Hanna Holdings / Allen Tate	16,267
Berkshire Hathaway HomeServices The Preferred Realty	5,300
Coldwell Banker Sea Coast / Advantage	4,240
Shorewest Realtors	2,874
Sibcy Cline, Inc.	2,397
Lyon Real Estate	2,327
Crye-Leike Real Estate Services	2,185
CENTURY 21 New Millennium	1,924
Better Homes and Gardens Real Estate Metro Brokers	1,610
Berkshire Hathaway HomeServices Homesale Realty Group	1,454
Jason Mitchell Real Estate	1,370

COMPANY	# HOME WARRANTY POLICIES SOLD
Carolina One Real Estate Services	1,364
Coldwell Banker Heritage	1,325
Ruhl&Ruhl Realtors	1,251
Coldwell Banker Howard Perry and Walston	848
Cutler Real Estate	772
F.C. Tucker Emge Realtors	761
Real Living Kee Realty	716
Rose & Womble Realty	678
RE/MAX Preferred Associates	671
Berkshire Hathaway HomeServices Alliance Real Estate	604
PalmerHouse Properties	576
NP Dodge Real Estate Sales, Inc.	574
Stark Company Realtors	568
McColly Real Estate	542

CORE SERVICES

HOMEOWNERS INSURANCE POLICIES

Top Firms Ranked by Homeowners Insurance Policies

RealTrends 500 firms which closed 500 units or more

COMPANY	# CLOSED HOMEOWNERS INSURANCE POLICIES	COMPANY	# CLOSED HOMEOWNERS INSURANCE POLICIES
Hanna Holdings / Allen Tate	23,936	Carolina One Real Estate Services	1,444
HomeServices of America, Inc	20,409	Berkshire Hathaway HomeServices The Preferred Realty	1,203
Watson Realty Corp.	6,200	NP Dodge Real Estate Sales, Inc.	1,000
Better Homes and Gardens Real Estate Gary Greene	4,692	Sibcy Cline, Inc.	912
Rose & Womble Realty	3,275	Jason Mitchell Real Estate	870
Berkshire Hathaway HomeServices Homesale Realty Group	2,939	Berkshire Hathaway HomeServices Florida Properties Group	765
The Keyes Company/Illustrated Properties	2,562	Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&Ex. Realty	682
William Raveis	2,353	Ruhl&Ruhl Realtors	628
Realty Brokerage Group	1,737	Better Homes and Gardens Real Estate Metro Brokers	540
Crye-Leike Real Estate Services	1,659		

CORE SERVICES

TITLE CLOSINGS

Top Firms Ranked by Title Closings

RealTrends 500 firms which closed 500 units or more

COMPANY	# CLOSED TITLE UNITS
Realty Brokerage Group	214,459
HomeServices of America, Inc	146,573
First Team Real Estate	26,646
Hanna Holdings / Allen Tate	19,557
Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&Ex. Realty	13,466
Shorewest Realtors	12,575
Crye-Leike Real Estate Services	11,230
Real Estate One	10,062
Coldwell Banker Sea Coast / Advantage	9,946
@properties	9,484
HUNT Real Estate ERA	9,460
Samson Properties	8,637
Baird & Warner, Inc.	6,005
Berkshire Hathaway HomeServices Homesale Realty Group	5,978
NP Dodge Real Estate Sales, Inc.	5,554
Pinnacle Estate Properties, Inc.	5,328
McColly Real Estate	4,170

COMPANY	# CLOSED TITLE UNITS
Coldwell Banker Howard Perry and Walston	4,004
Watson Realty Corp.	3,364
The Group	3,241
Real Living Kee Realty	3,240
F.C. Tucker Company, Inc.	2,918
The Keyes Company/Illustrated Properties	2,866
Cutler Real Estate	2,574
Berkshire Hathaway HomeServices Alliance Real Estate	2,561
Chinowth & Cohen Realtors	2,560
Sibcy Cline, Inc.	2,302
Berkshire Hathaway HomeServices Florida Properties Group	2,255
Berkshire Hathaway HomeServices The Preferred Realty	2,159
Coldwell Banker Heritage	2,149
RE/MAX Select Realty	1,890
Better Homes and Gardens Real Estate The Masiello Group	1,834
Better Homes and Gardens Real Estate Metro Brokers	1,820
Carolina One Real Estate Services	1,820
CENTURY 21 New Millennium	1,681

COMPANY	# CLOSED TITLE UNITS
Better Homes and Gardens Real Estate Gary Greene	1,650
Realty Executives Arizona Territory	1,633
Rose & Womble Realty	1,605
Beverly-Hanks & Associates	1,588
Jaqua Realtors	1,573
The Russell Realty Co	1,572
RE/MAX of Reading	1,443
Keller Williams Capital Properties	1,420
Michael Saunders & Company	1,407
ARC Realty	1,300
PalmerHouse Properties	1,163
Berkshire Hathaway HomeServices Verani Realty	1,063
Coldwell Banker Real Estate Group	1,037
Jason Mitchell Real Estate	930
Stark Company Realtors	910
Berkshire Hathaway HomeServices New Jersey Properties	798
The Signature Real Estate Companies (Quad Realty Investments Inc)	711
Douglas Elliman	641
Smith & Associates Real Estate	623
William Raveis	589



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